

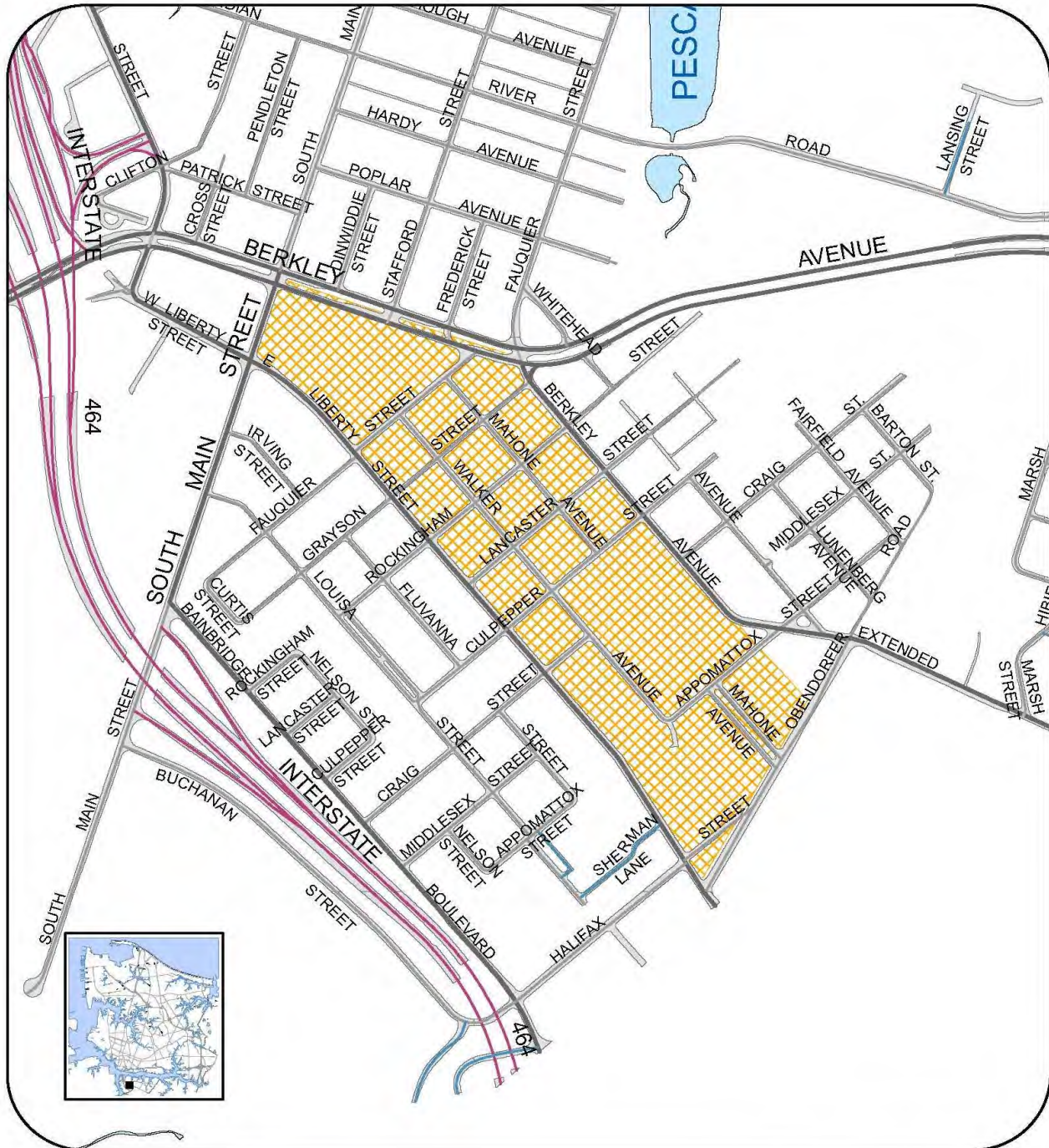
Sales and Revenue Report
Fiscal Year 2016

TABLE OF CONTENTS


BERKLEY.....	2
CAMPOSTELLA.....	6
CHURCH STREET.....	10
COLLEY NORTH.....	14
COLLEY VILLAGE.....	18
GREATER DOWNTOWN - 7 DISTRICTS COMBINED	22
GREATER DOWNTOWN FINANCIAL	26
GREATER DOWNTOWN FREEMASON	30
GREATER DOWNTOWN GRANBY	34
GREATER DOWNTOWN MACARTHUR CENTER.....	38
GREATER DOWNTOWN PLAZA.....	42
GREATER DOWNTOWN UPPER GRANBY.....	46
GREATER DOWNTOWN WATERSIDE.....	50
FAIRMOUNT PARK.....	54
FIVE POINTS.....	58
FORT NORFOLK.....	62
GLENWOOD.....	66
INTERSTATE CORPORATE CENTER.....	70
LITTLE CREEK ROAD CORRIDOR EAST.....	74
LITTLE CREEK ROAD CORRIDOR ROOSEVELT.....	78
LITTLE CREEK ROAD CORRIDOR SOUTHERN SHOPPING CENTER.....	82
LITTLE CREEK ROAD CORRIDOR WARDS CORNER.....	86
LITTLE CREEK ROAD CORRIDOR WEDGEWOOD.....	90
LITTLE CREEK ROAD CORRIDOR WEST.....	94
MEDICAL CENTER.....	98
MID TOWN INDUSTRIAL PARK.....	102
MILITARY HIGHWAY CORRIDOR BROAD CREEK.....	106
MILITARY HIGHWAY CORRIDOR BROMLEY.....	110
MILITARY HIGHWAY CORRIDOR JANAF.....	114
MILITARY HIGHWAY CORRIDOR LAKE WRIGHT.....	118
MILITARY HIGHWAY CORRIDOR MILITARY CIRCLE.....	122
MILITARY HIGHWAY CORRIDOR MILITARY SQUARE.....	126
MILITARY HIGHWAY CORRIDOR NORFOLK COMMERCE PARK.....	130
NAVAL STATION NORFOLK.....	134
NORFOLK INDUSTRIAL PARK.....	138
NORFOLK SQUARE.....	142
GREATER OCEAN VIEW BAYVIEW.....	146
GREATER OCEAN VIEW CENTRAL.....	150
GREATER OCEAN VIEW EAST BEACH.....	154
GREATER OCEAN VIEW OCEAN VIEW SHOPPING CENTER.....	158
OLD DOMINION UNIVERSITY VILLAGE.....	162
RIVERVIEW VILLAGE.....	166
21ST STREET.....	170
35TH STREET.....	174
ALL NORFOLK.....	178

This page intentionally left blank.

Berkley



Legend

 Berkley Financial District

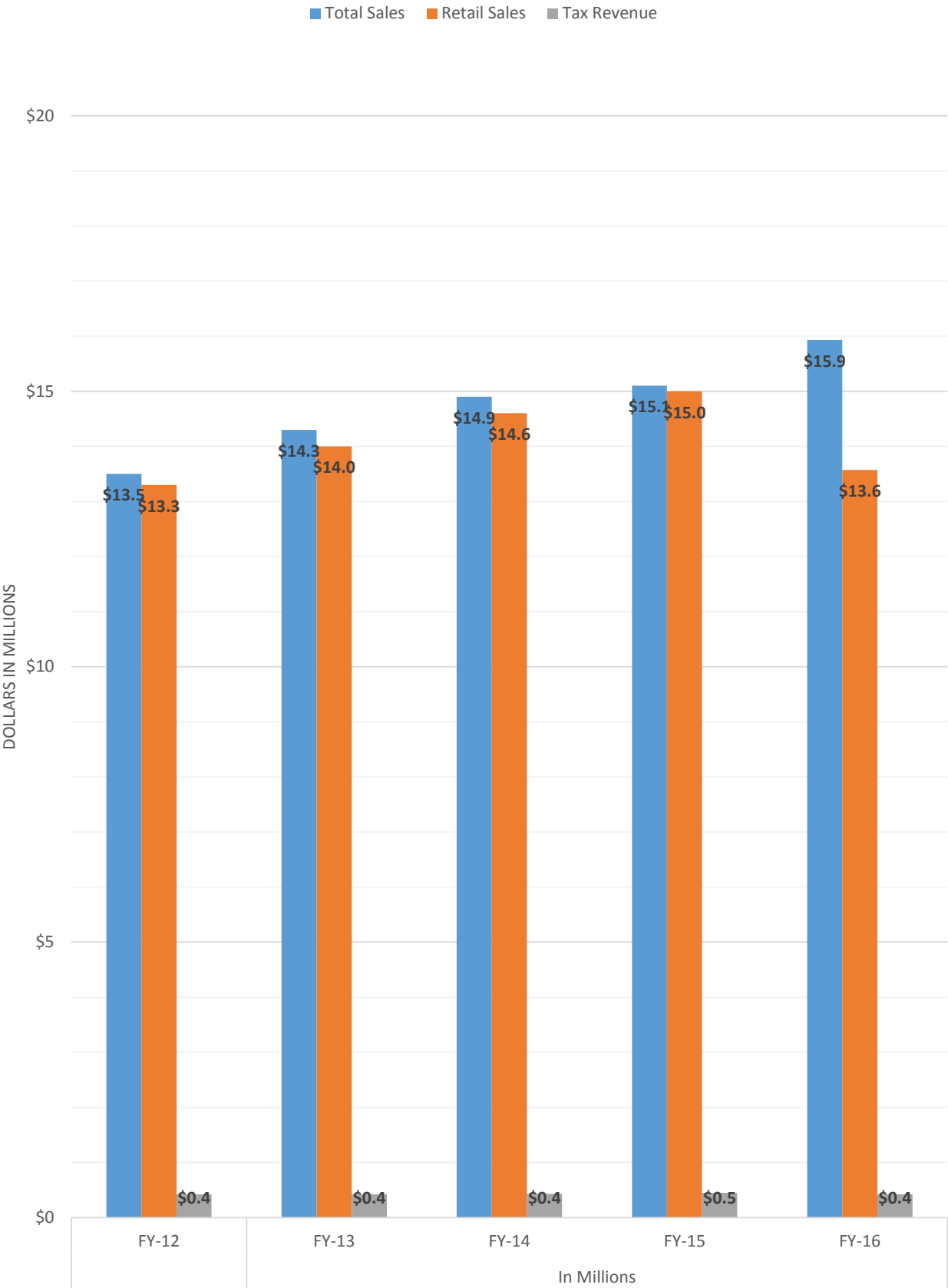


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



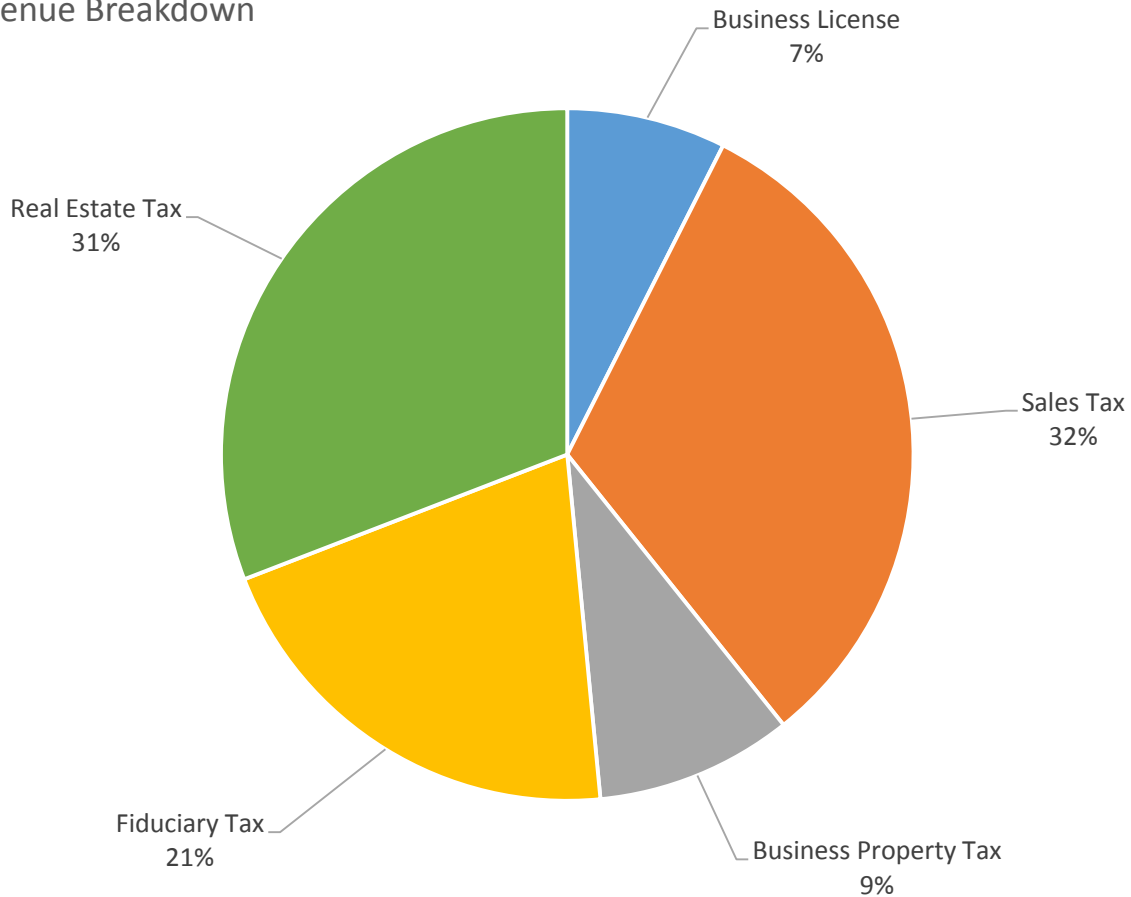
Berkley 5 Year Comparison



BERKLEY

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$15,131,540	\$15,934,044	5.30%
Total Retail Sales	\$14,965,741	\$13,578,203	-9.27%
Total Assessed Value Real Estate	\$12,339,000	\$11,579,500	-6.16%
Revenue Produced From:			
Business License	\$30,271	\$31,727	4.81%
Estimated Sales Tax (1%)*	\$149,657	\$135,782	-9.27%
Business Property Tax	\$37,522	\$39,296	4.73%
Fiduciary Taxes**	\$84,082	\$88,175	4.87%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$138,201	\$131,691	-4.71%
Total Revenue***	\$439,733	\$426,671	-2.97%

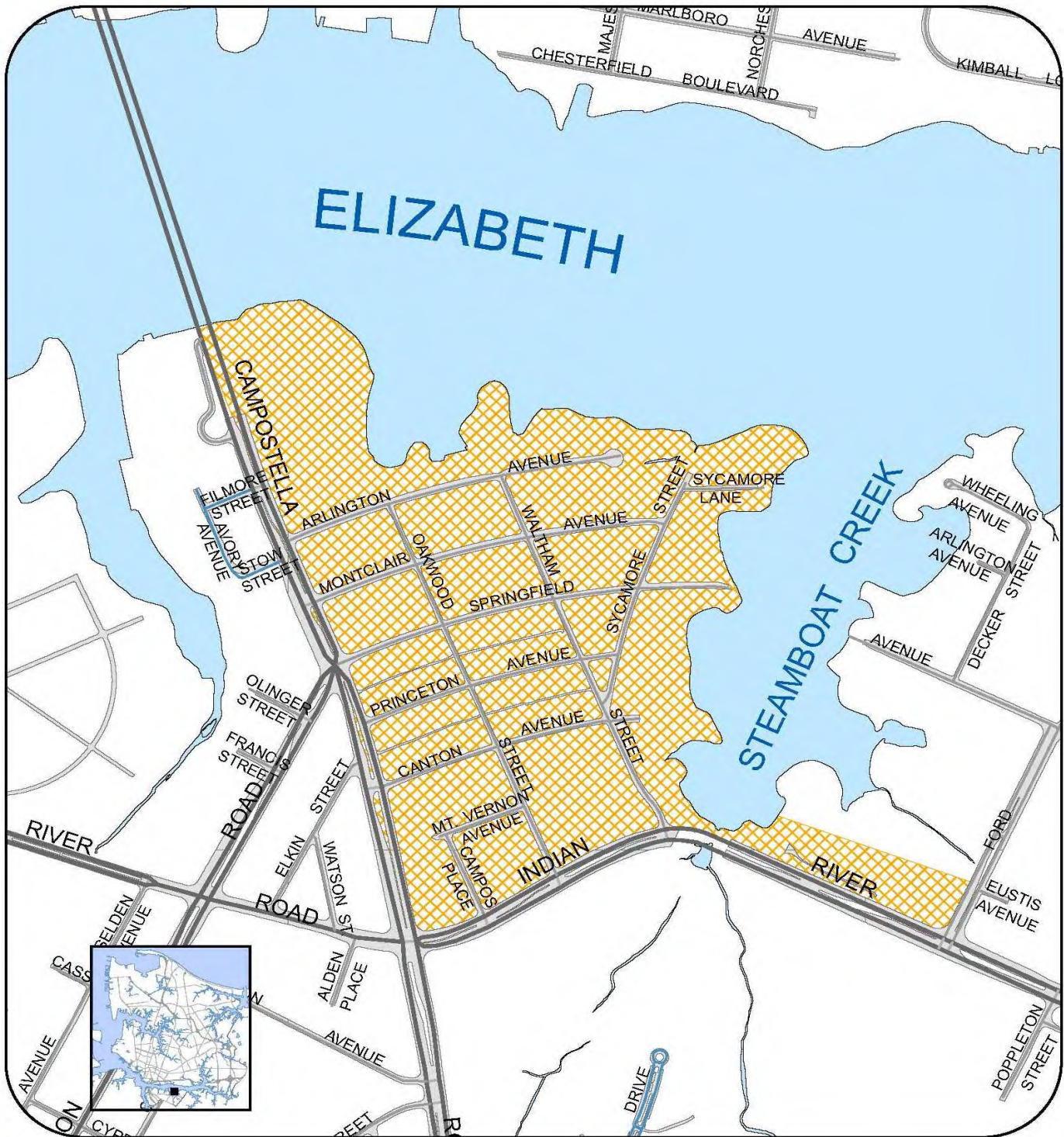
*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.


***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Campostella



Legend

 Campostella
Financial District

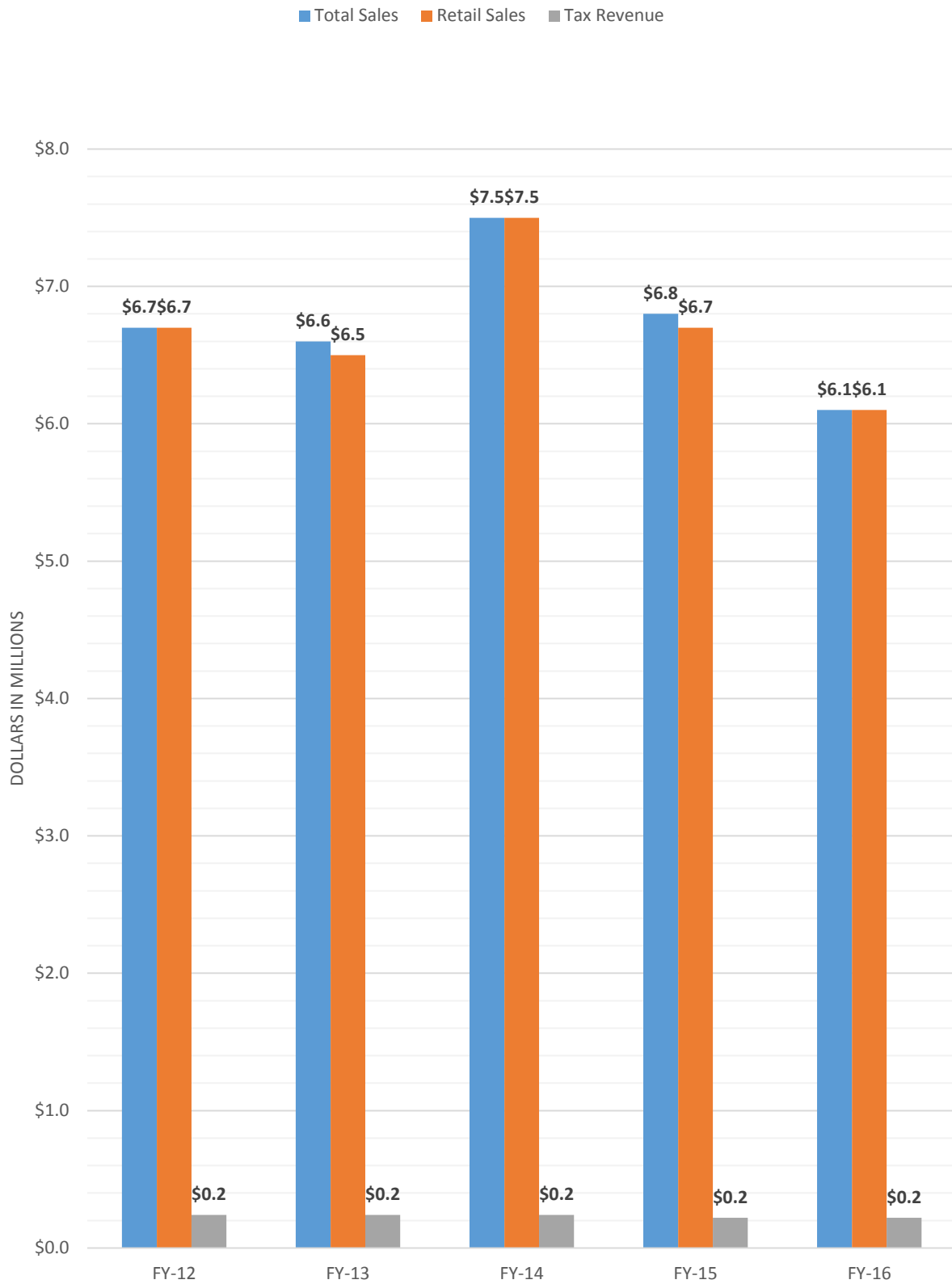


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



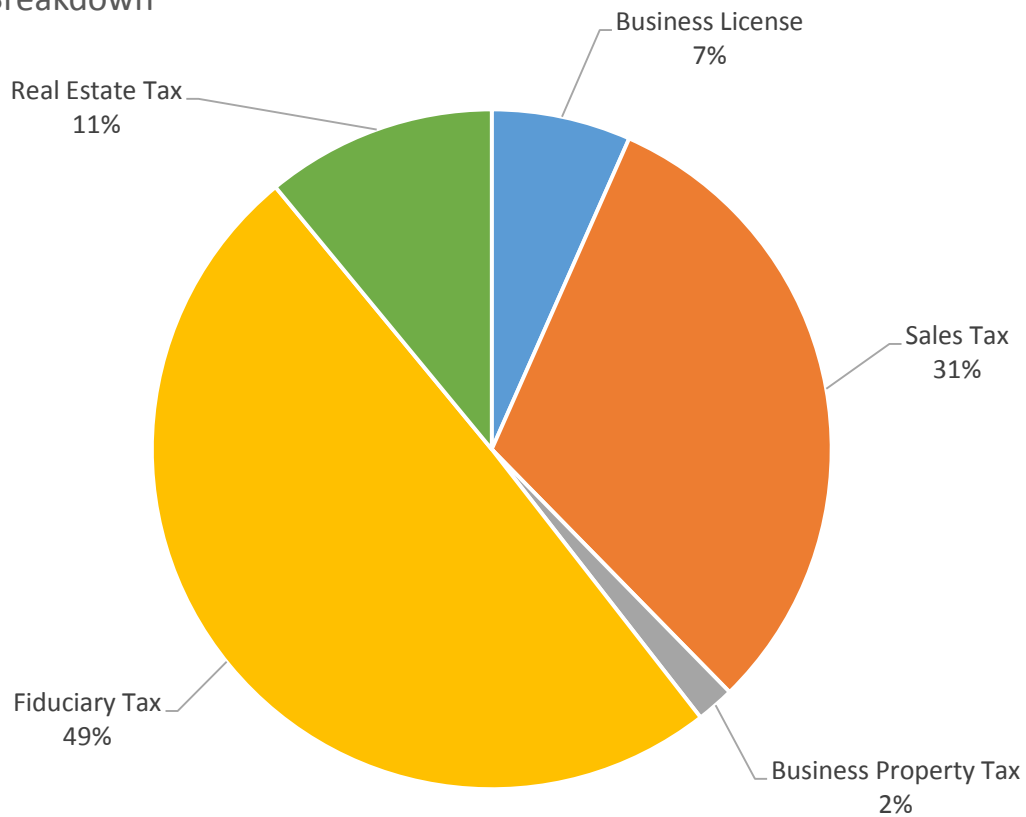
Campostella - Five Year Comparison



CAMPOSTELLA

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$6,805,047	\$6,190,230	-9.03%
Total Retail Sales	\$6,739,147	\$6,119,730	-9.19%
Total Assessed Value Real Estate	\$2,194,100	\$2,347,500	6.99%
Revenue Produced From:			
Business License	\$14,387	\$12,799	-11.04%
Estimated Sales Tax (1%)*	\$67,391	\$61,197	-9.19%
Business Property Tax	\$3,918	\$13,318	239.92%
Fiduciary Taxes** (Food and Beverage, Lodging, Room & Admissions)	\$107,601	\$108,908	1.21%
Real Estate Tax	\$23,834	\$29,092	22.06%
Total Revenue***	\$217,131	\$225,314	3.77%

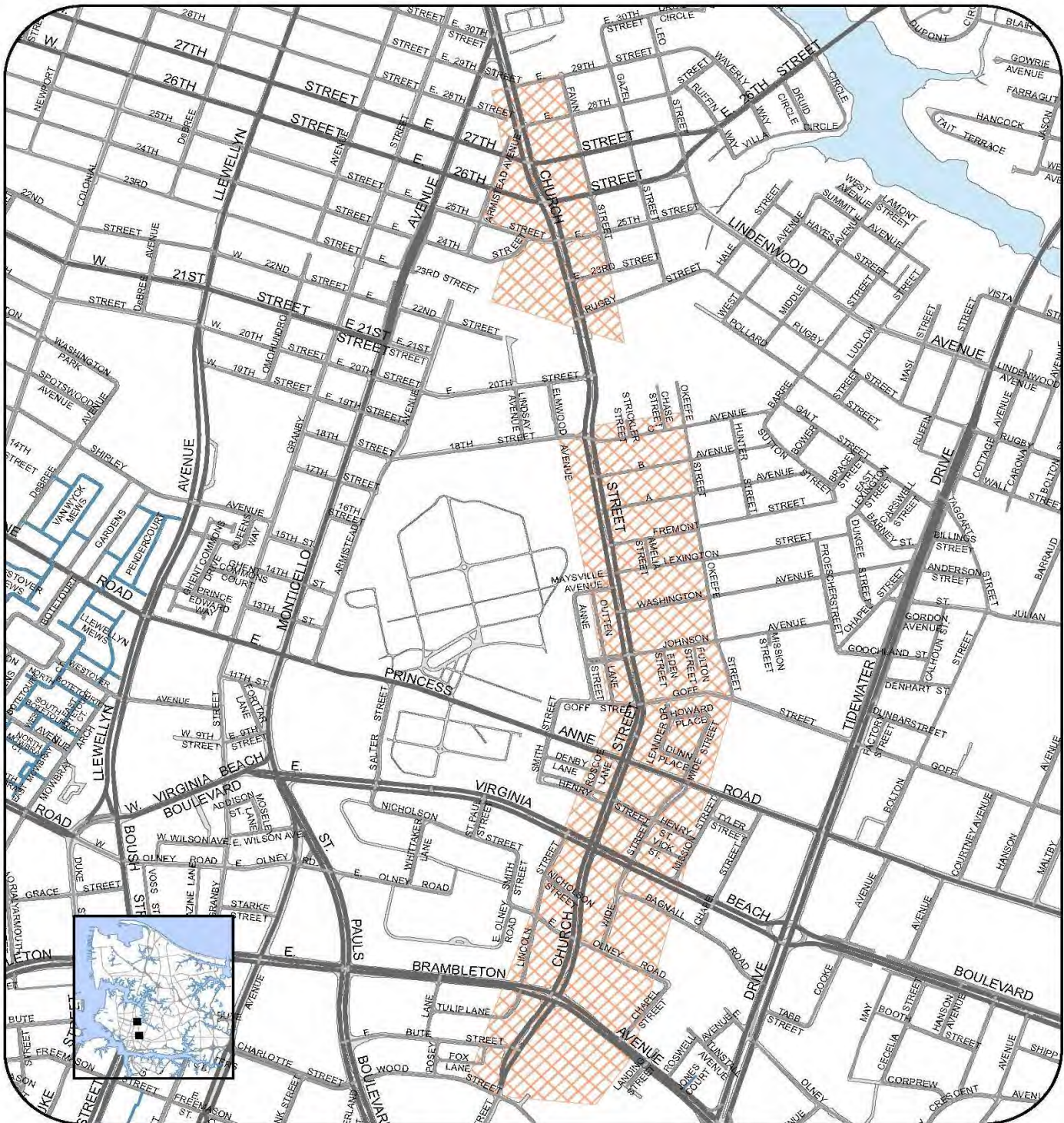
*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.


***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Church Street



Legend

 Church Street Financial District

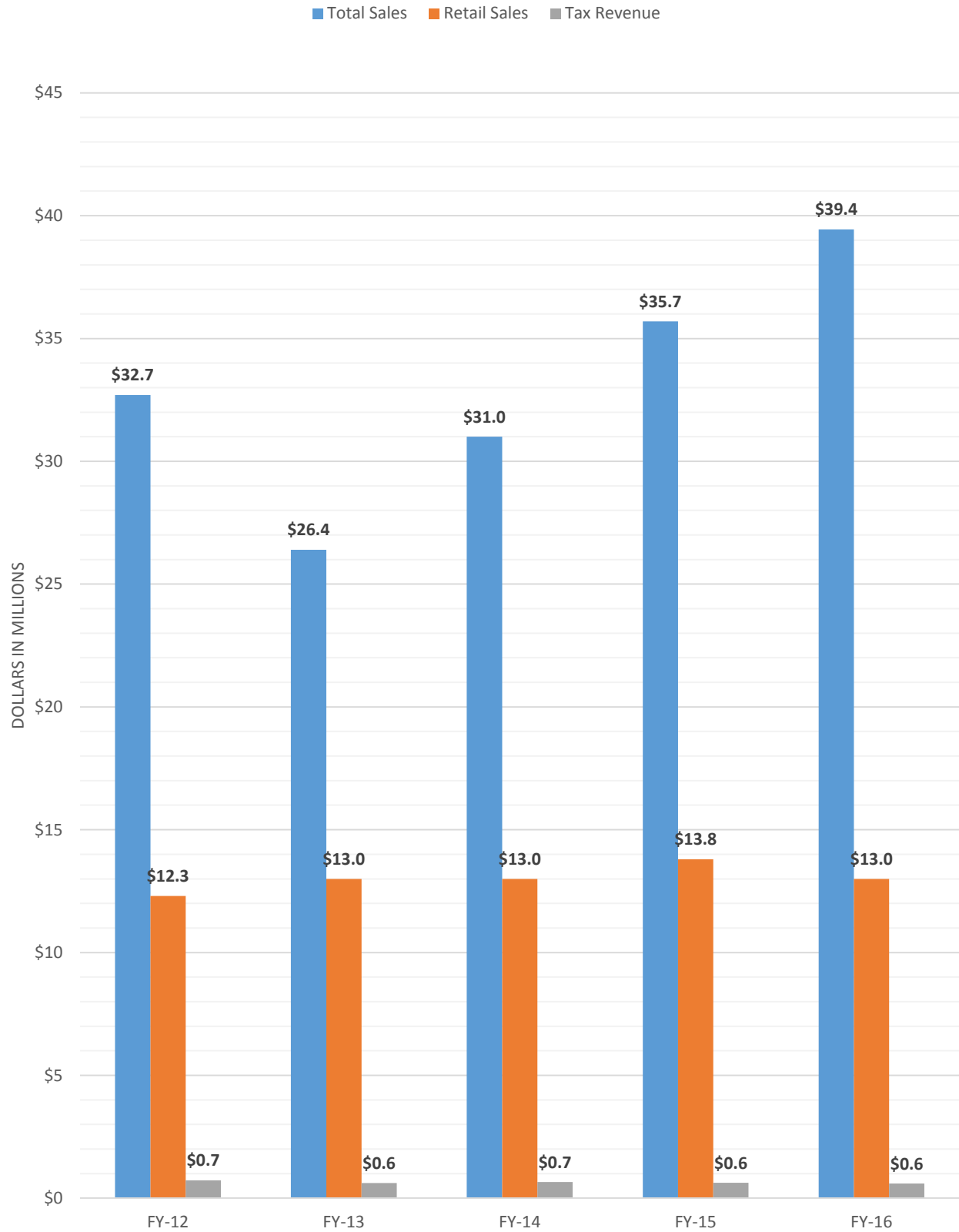


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



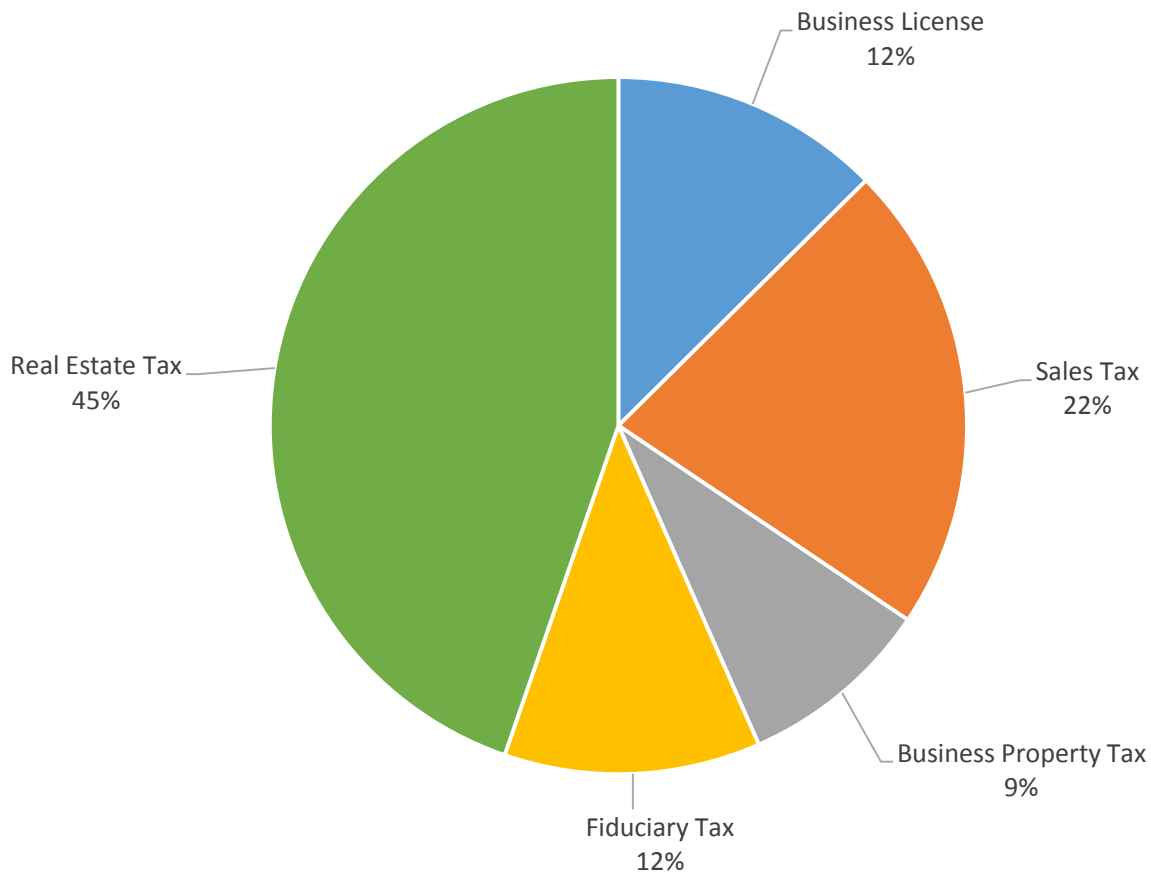
Church Street - Five Year Comparison



CHURCH STREET

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$35,735,707	\$39,444,572	10.38%
Total Retail Sales	\$13,785,737	\$12,946,579	-6.09%
Total Assessed Value Real Estate	\$24,290,000	\$25,131,900	3.47%
Revenue Produced From:			
Business License	\$79,452	\$88,850	11.83%
Estimated Sales Tax (1%)*	\$137,857	\$129,466	-6.09%
Business Property Tax	\$56,798	\$52,688	-7.24%
Fiduciary Taxes**	\$75,125	\$78,038	3.88%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$282,373	\$251,839	-10.81%
Total Revenue***	\$631,605	\$600,881	-4.86%

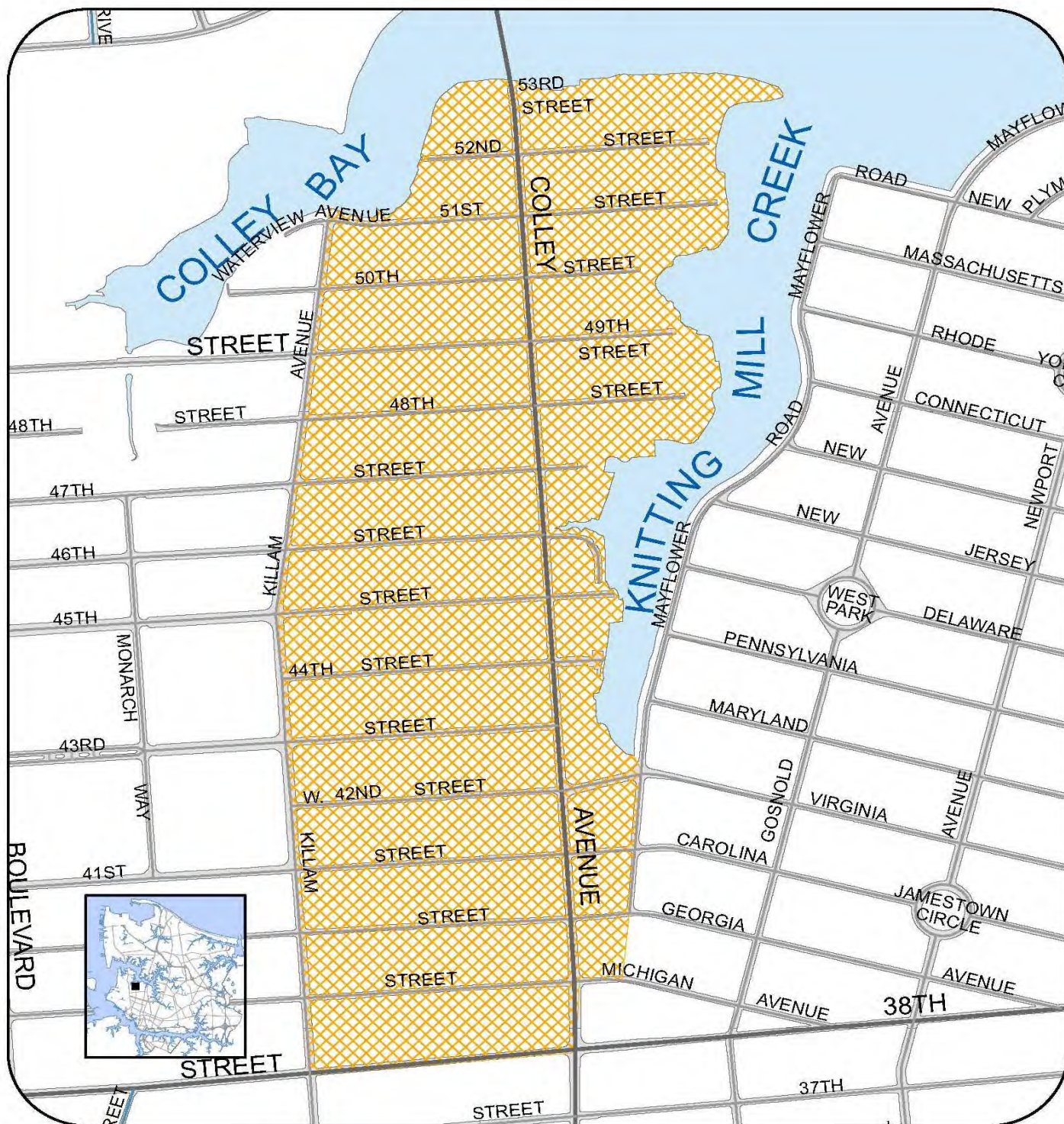
*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.


***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Colley North



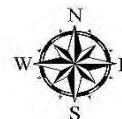
Legend

 Colley North Financial District

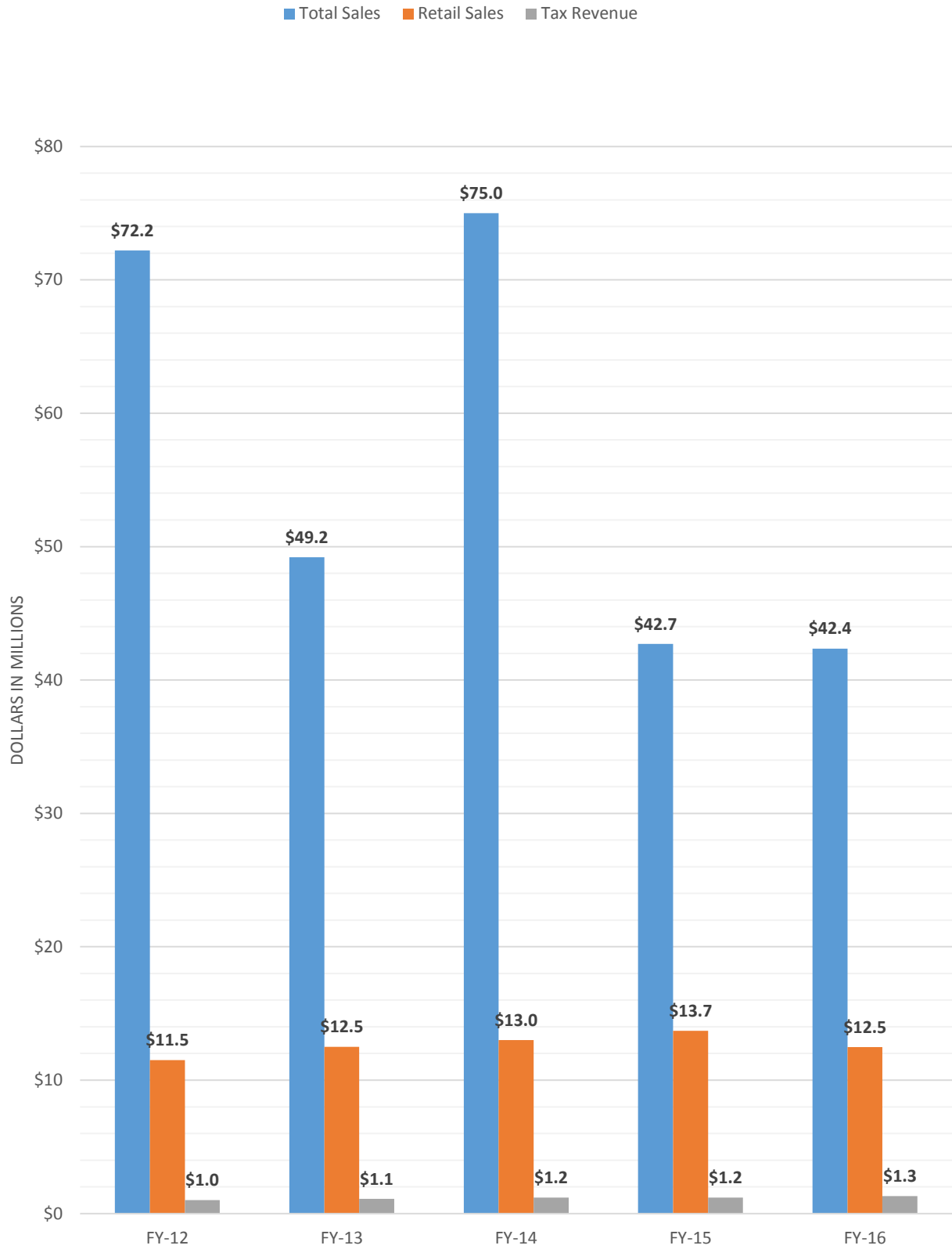


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



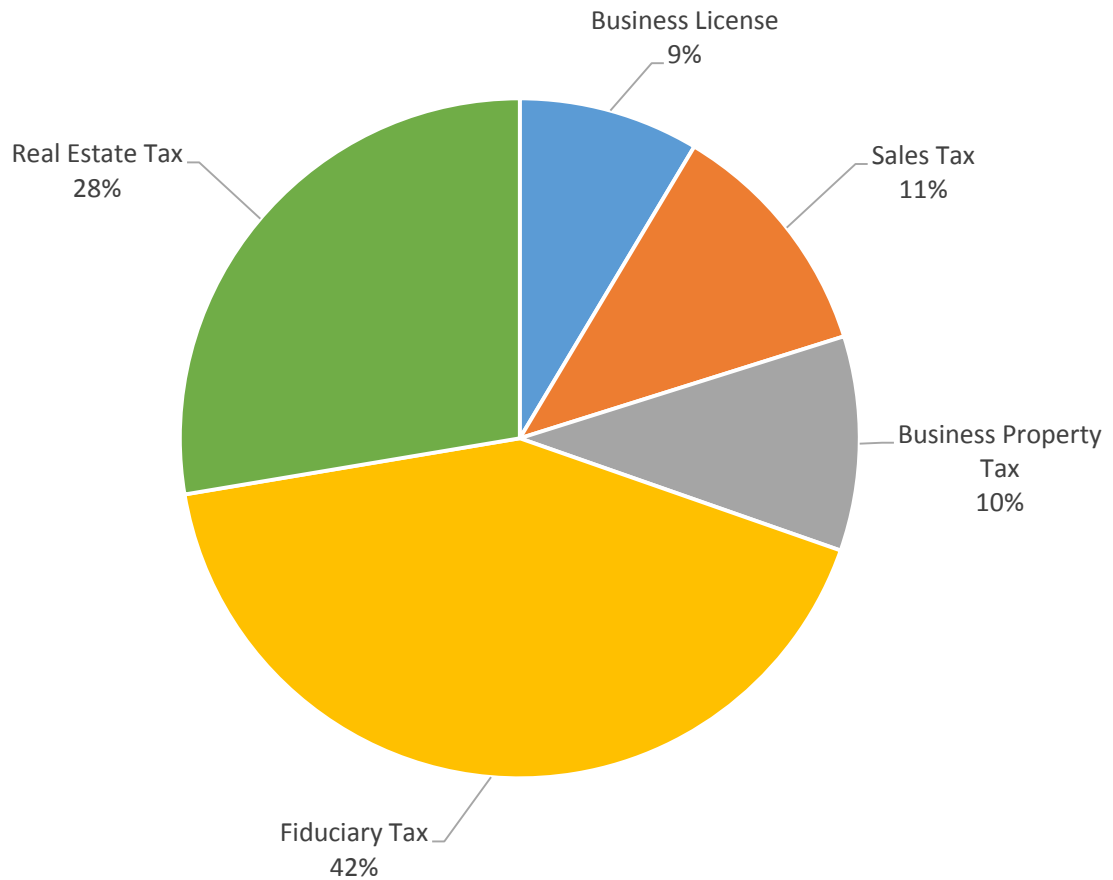
Colley North - Five Year Comparison



COLLEY NORTH

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$42,742,395	\$42,349,024	-0.92%
Total Retail Sales	\$13,723,053	\$12,486,557	-9.01%
Total Assessed Value Real Estate	\$34,220,500	\$37,527,900	9.66%
Revenue Produced From:			
Business License	\$101,784	\$110,194	8.26%
Estimated Sales Tax (1%)*	\$137,231	\$124,866	-9.01%
Business Property Tax	\$121,074	\$137,063	13.21%
Fiduciary Taxes**	\$498,264	\$508,025	1.96%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$327,916	\$423,709	29.21%
Total Revenue***	\$1,186,269	\$1,303,857	9.91%

*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code 58.1-3.


***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Colley Village



Legend

 Colley Village
Financial District

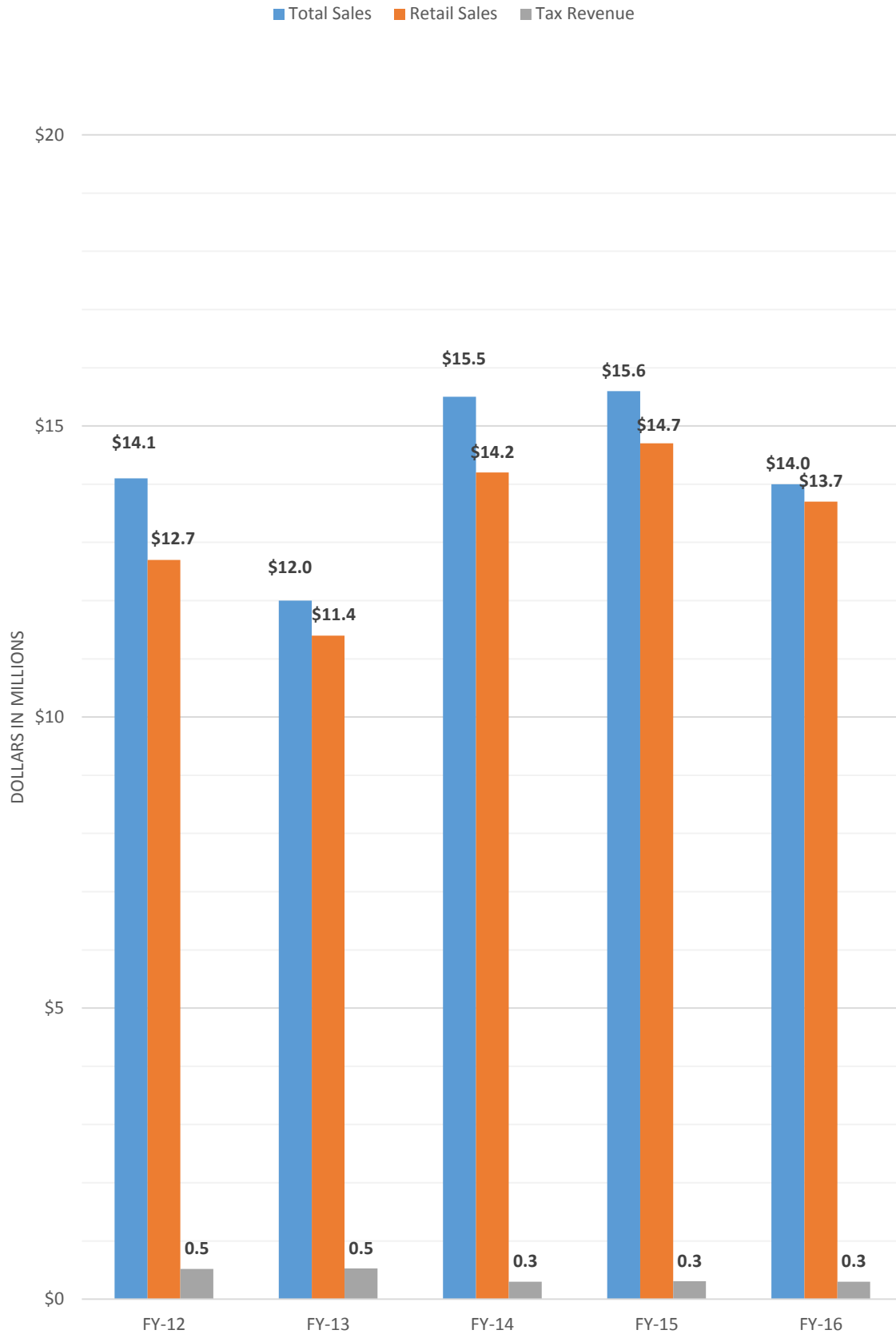


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



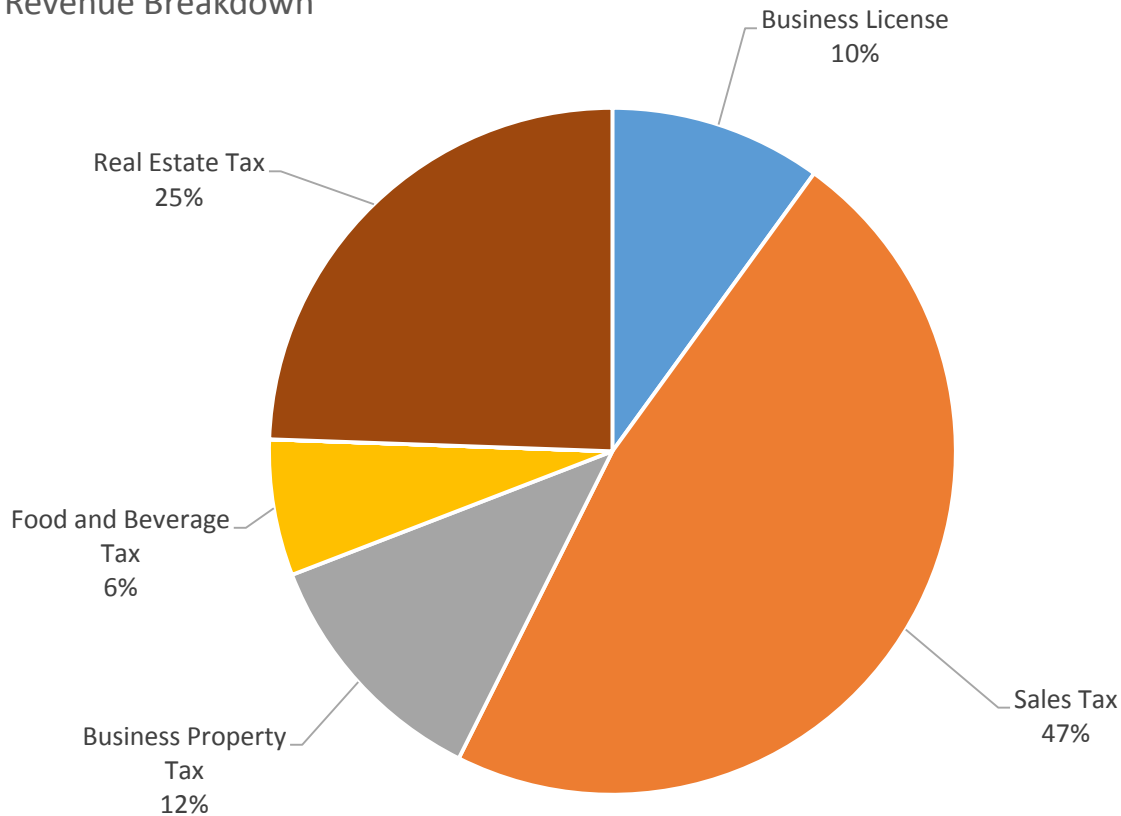
Colley Village - Five Year Comparison



COLLEY VILLAGE

FY 2016

Revenue Breakdown



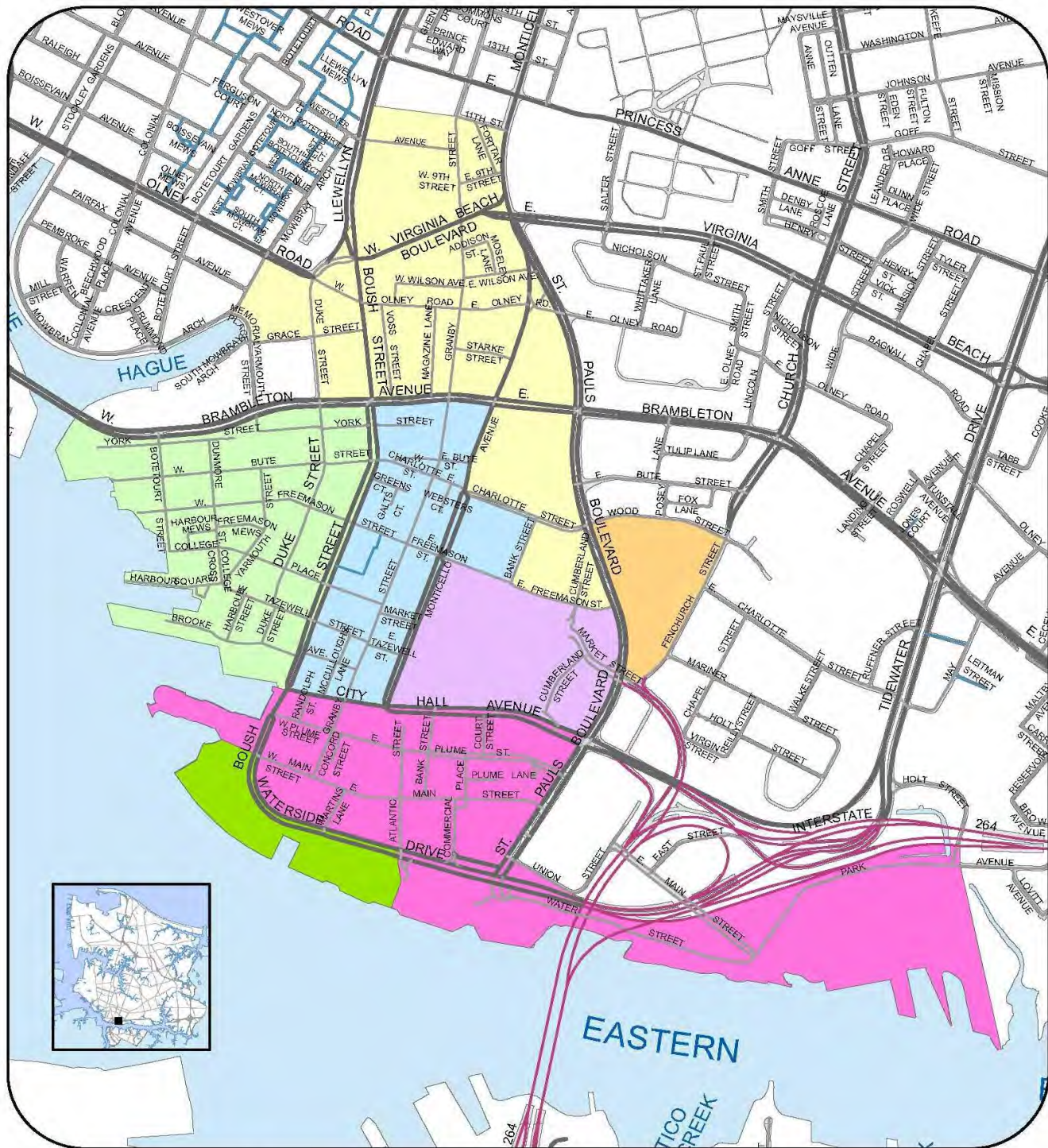
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$15,561,717	\$14,030,465	-9.84%
Total Retail Sales	\$14,673,203	\$13,708,462	-6.57%
Total Assessed Value Real Estate	\$6,581,200	\$6,744,400	2.48%
Revenue Produced From:			
Business License	\$30,950	\$28,842	-6.81%
Estimated Sales Tax (1%)*	\$146,732	\$137,085	-6.57%
Business Property Tax	\$36,411	\$35,663	-2.05%
Food and Beverage Tax (6.5%)	\$19,871	\$22,044	10.94%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$75,684	\$77,561	2.48%
Total Revenue***	\$309,648	\$301,195	-2.73%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Downtown Economic Districts



Legend

- Downtown
- Freemason
- Granby
- MacArthur Center
- Downtown Plaza
- Upper Granby
- Waterside



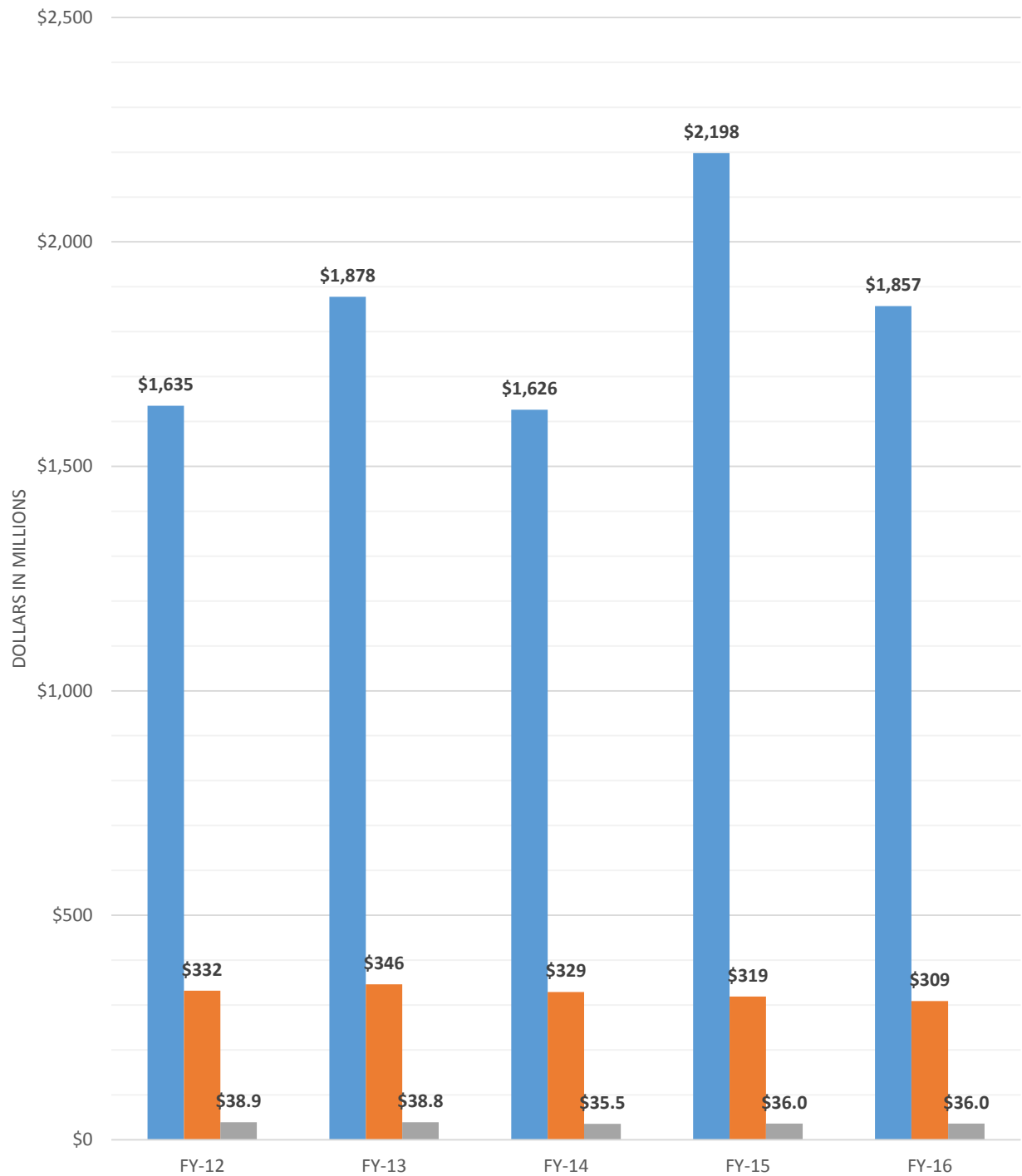
Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: July 2016



Greater Downtown Seven Districts Combined - Five Year Comparison

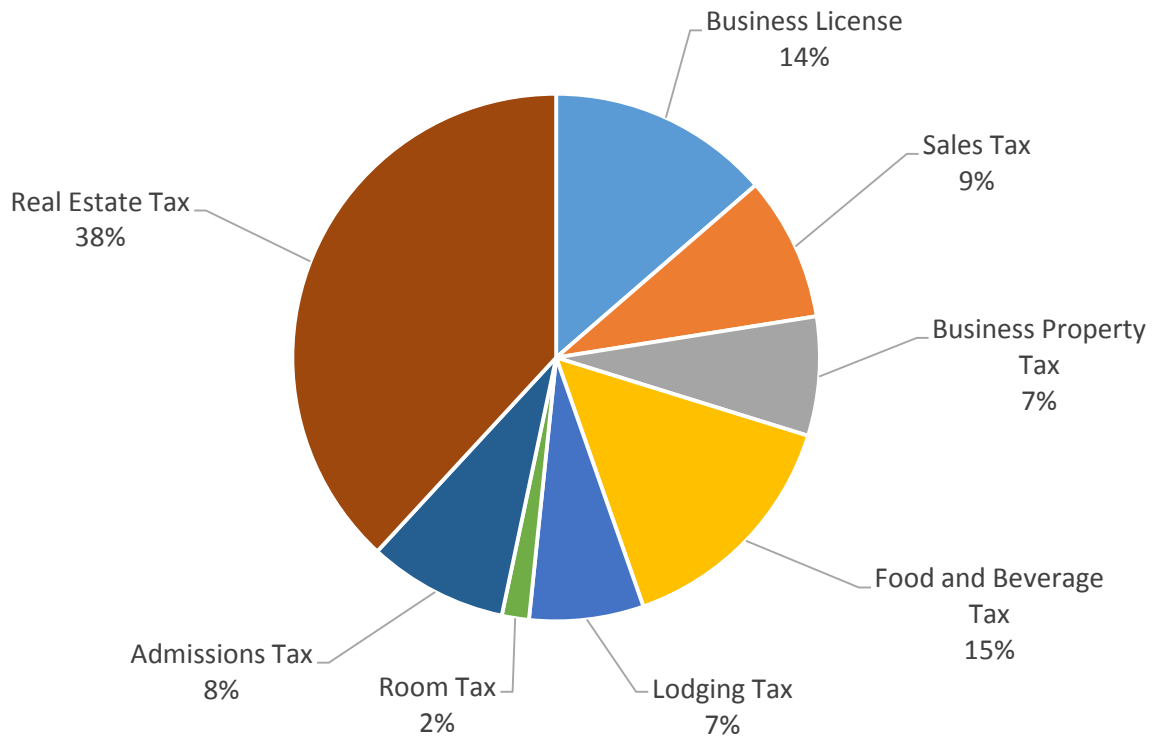
■ Total Sales ■ Retail Sales ■ Tax Revenue



GREATER DOWNTOWN Seven Districts Combined

FY 2016

Revenue Breakdown



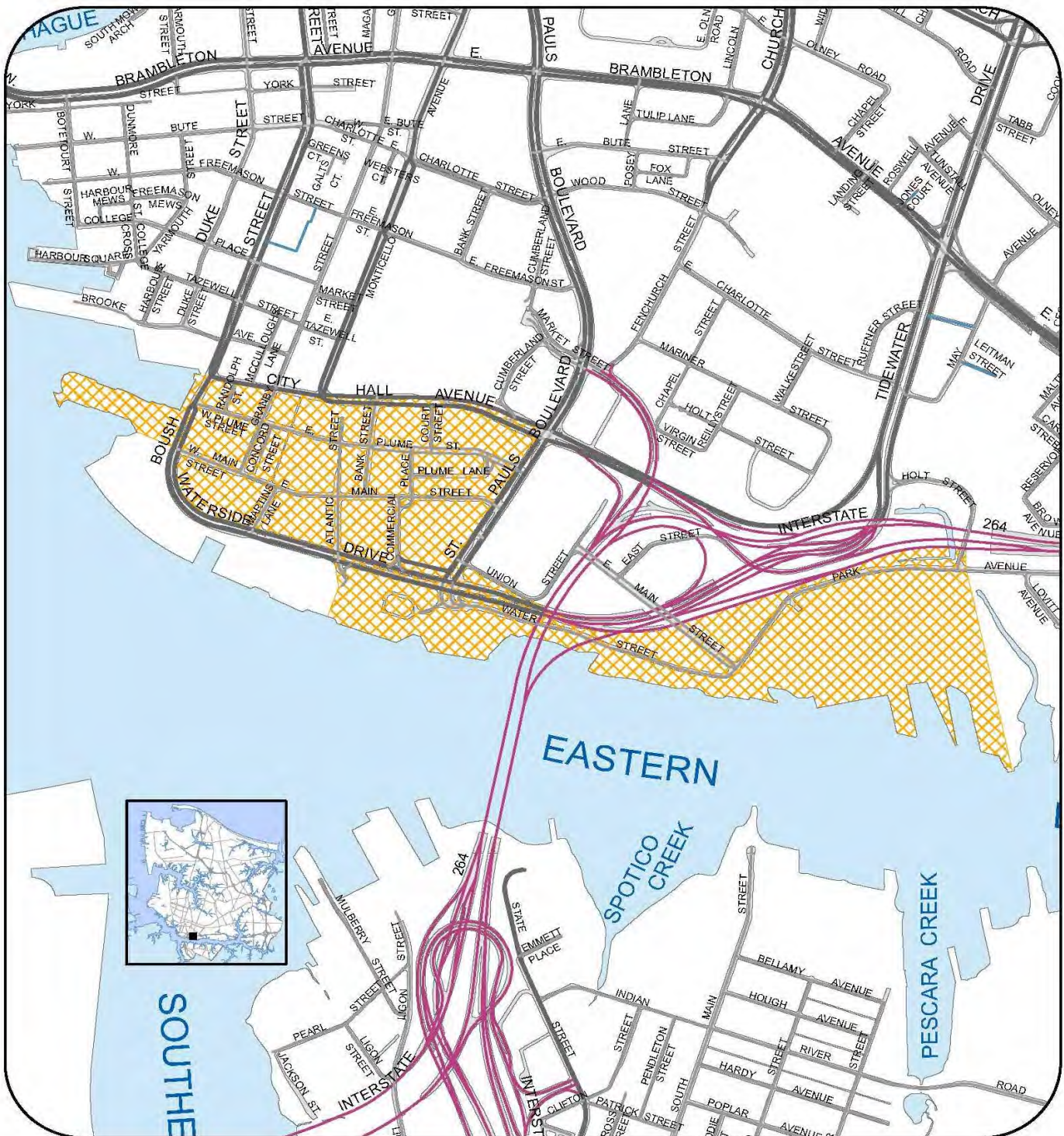
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$2,198,397,178	\$1,857,786,349	-15.49%
Total Retail Sales	\$319,583,443	\$309,794,194	-3.06%
Total Assessed Value Real Estate	\$1,099,118,035	\$1,100,709,000	0.14%
Revenue Produced From:			
Business License	\$4,935,679	\$5,483,872	11.11%
Estimated Sales Tax (1%)*	\$3,195,834	\$3,097,942	-3.06%
Business Property Tax	\$2,637,859	\$2,617,446	-0.77%
Food and Beverage Tax (6.5%)	\$5,365,831	\$5,742,637	7.02%
Lodging Tax (8%)	\$2,535,951	\$2,614,362	3.09%
Room Tax	\$600,480	\$477,814	-20.43%
Admissions Tax (10%)	\$3,092,210	\$2,556,891	-17.31%
Real Estate Tax	\$13,785,887	\$13,788,031	0.02%
Total Revenue***	\$36,149,731	\$36,378,995	0.63%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Downtown Financial



Legend



Greater Downtown
Financial
District

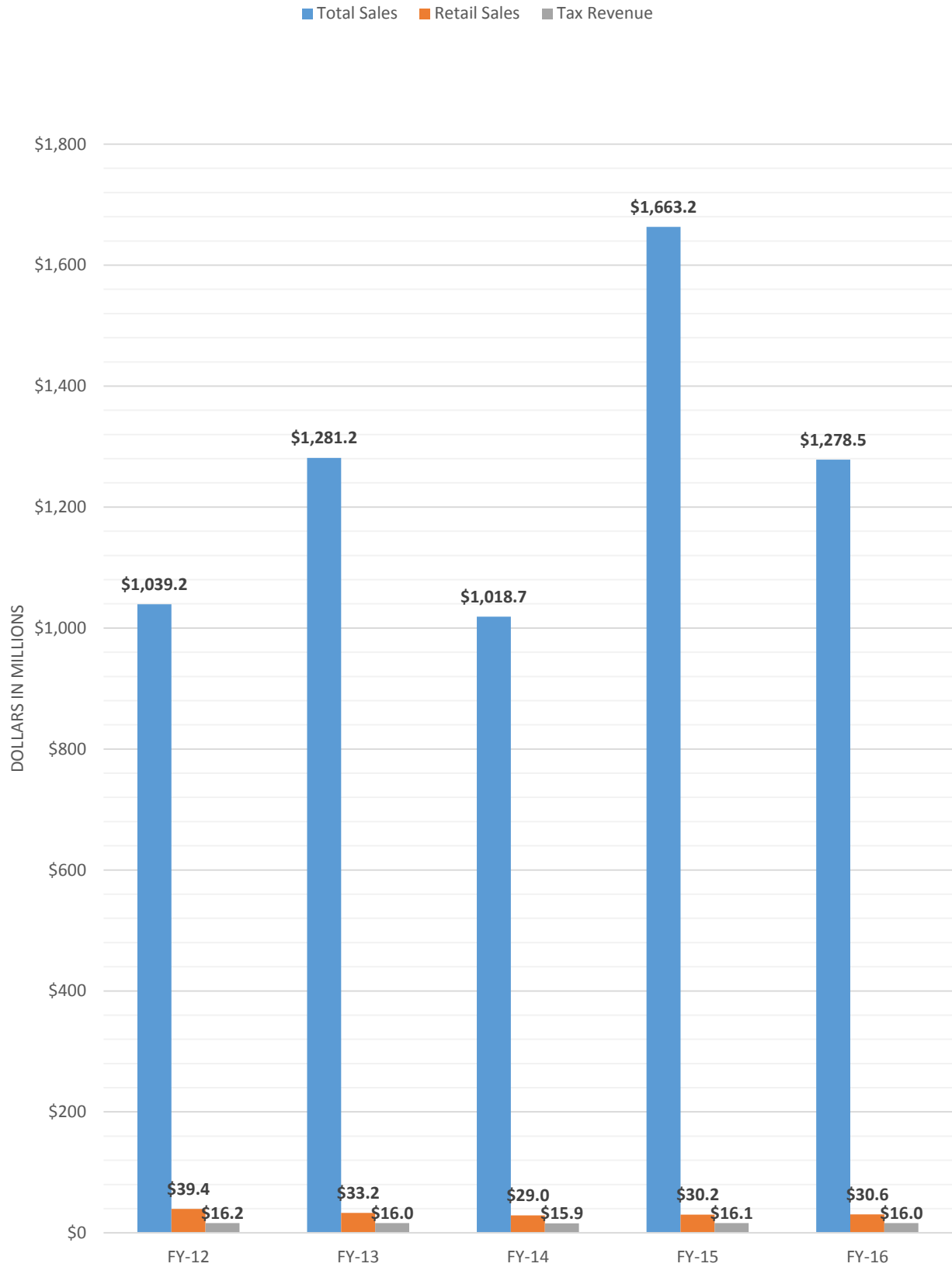


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



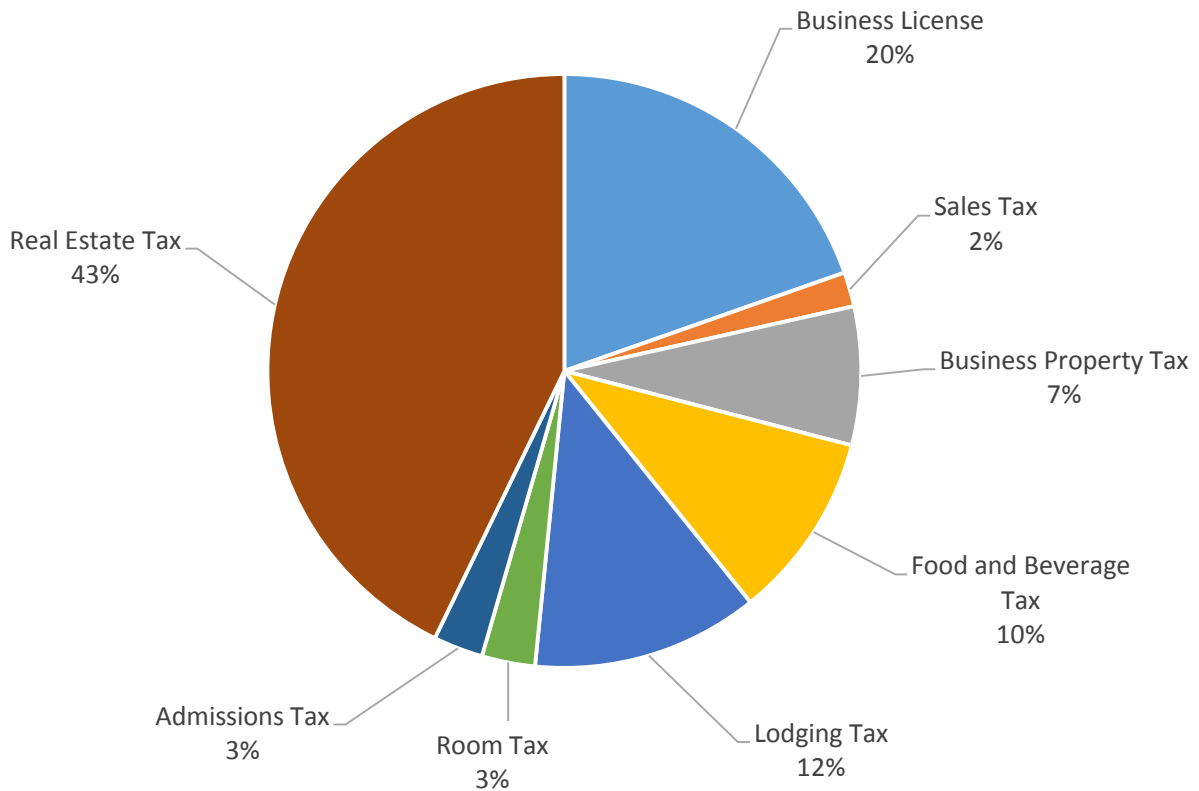
Greater Downtown Financial - Five Year Comparison



GREATER DOWNTOWN FINANCIAL

FY 2016

Revenue Breakdown



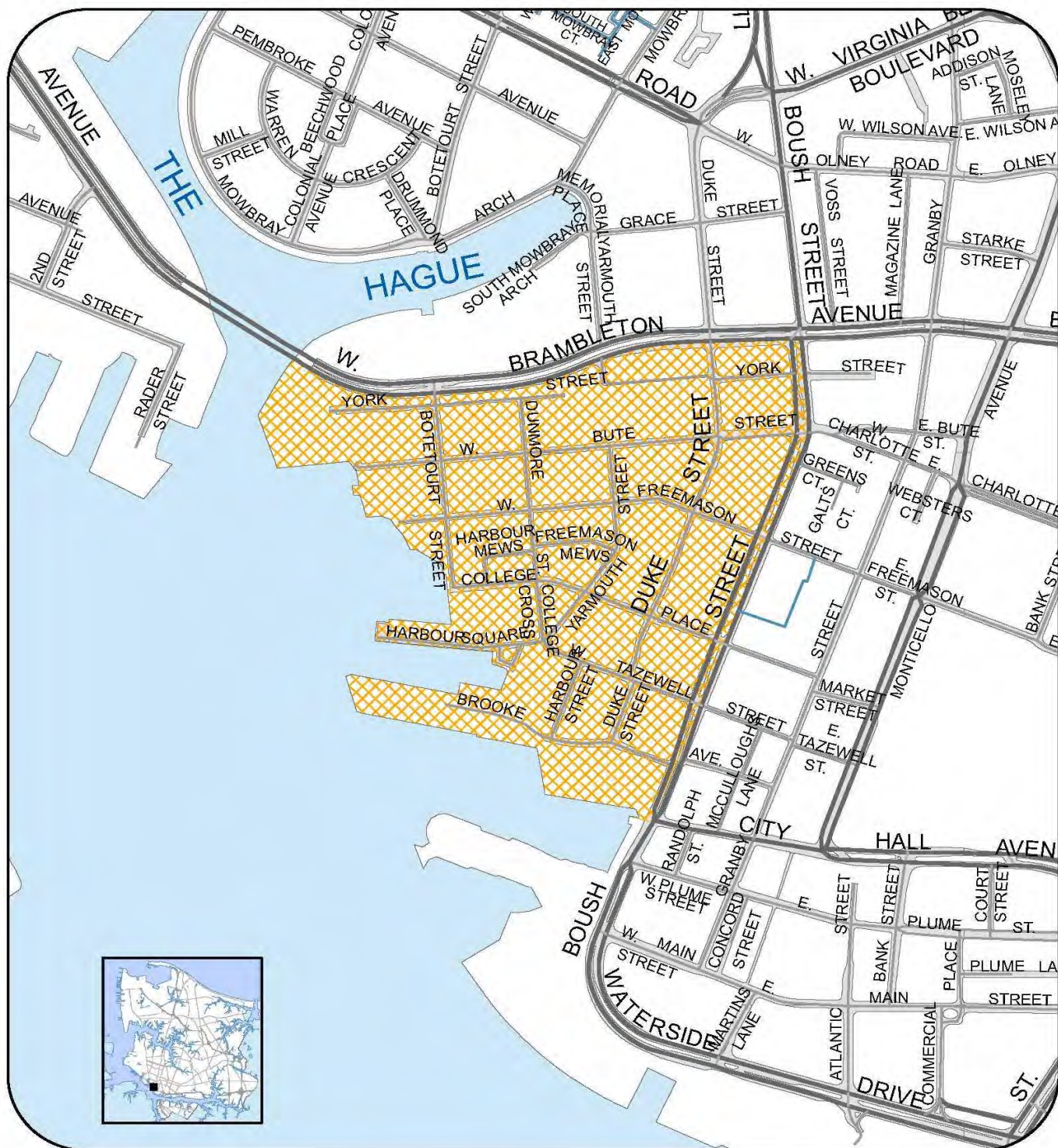
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$1,663,155,167	\$1,278,475,588	-23.13%
Total Retail Sales	\$30,151,188	\$30,687,768	1.78%
Total Assessed Value Real Estate	\$525,600,835	\$501,100,800	-4.66%
Revenue Produced From:			
Business License	\$3,160,726	\$3,191,369	0.97%
Estimated Sales Tax (1%)*	\$301,512	\$306,878	1.78%
Business Property Tax	\$1,214,274	\$1,199,085	-1.25%
Food and Beverage Tax (6.5%)	\$1,640,625	\$1,693,427	3.22%
Lodging Tax (8%)	\$1,990,687	\$2,120,206	6.51%
Room Tax*	\$467,462	\$477,814	2.21%
Admissions Tax (10%)	\$435,263	\$481,300	10.58%
Real Estate Tax	\$6,896,507	\$6,491,746	-5.87%
Total Revenue***	\$16,107,056	\$15,961,825	-0.90%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Downtown Freemason



Legend

Greater Downtown
Freemason
Financial District

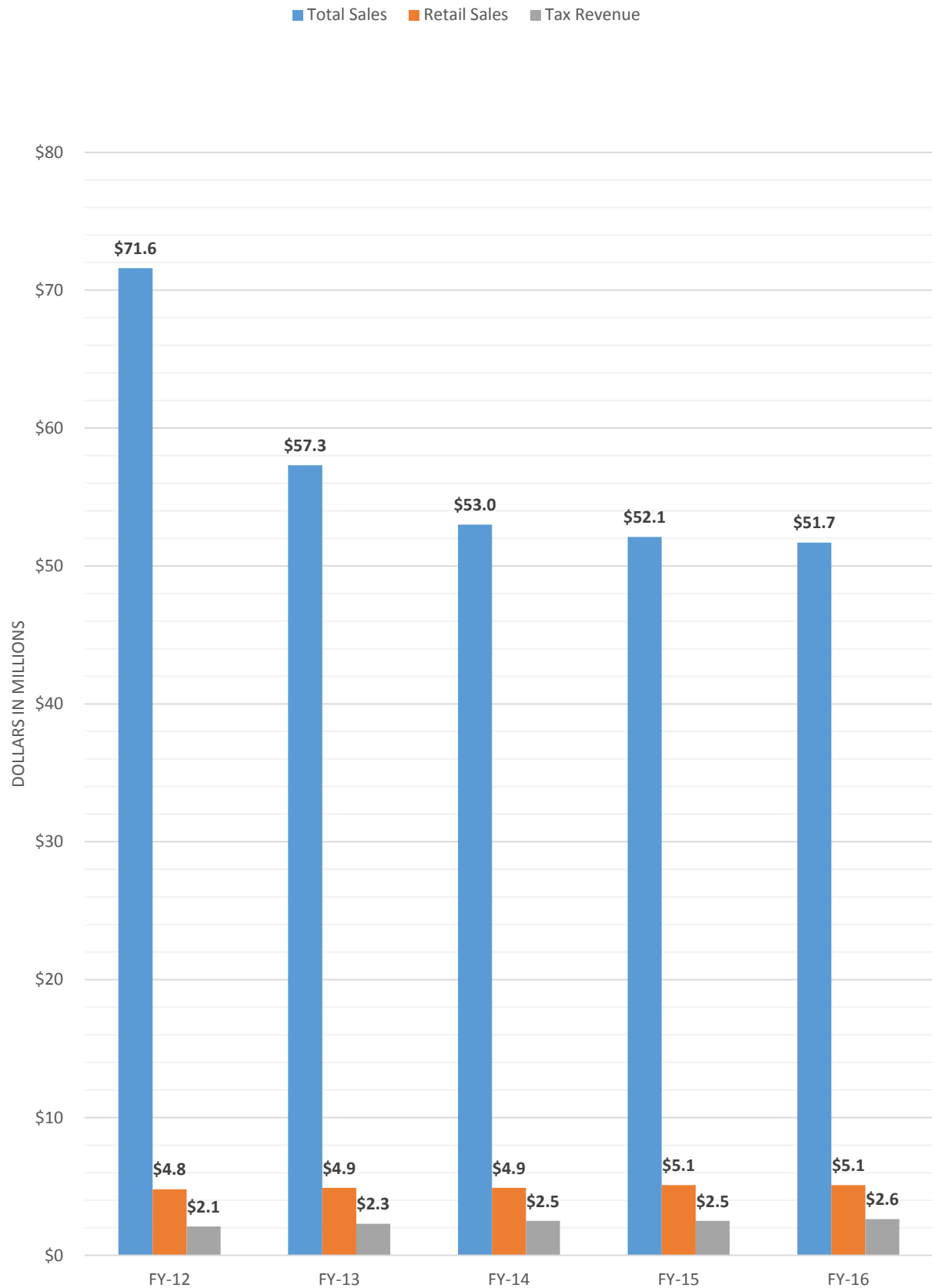


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



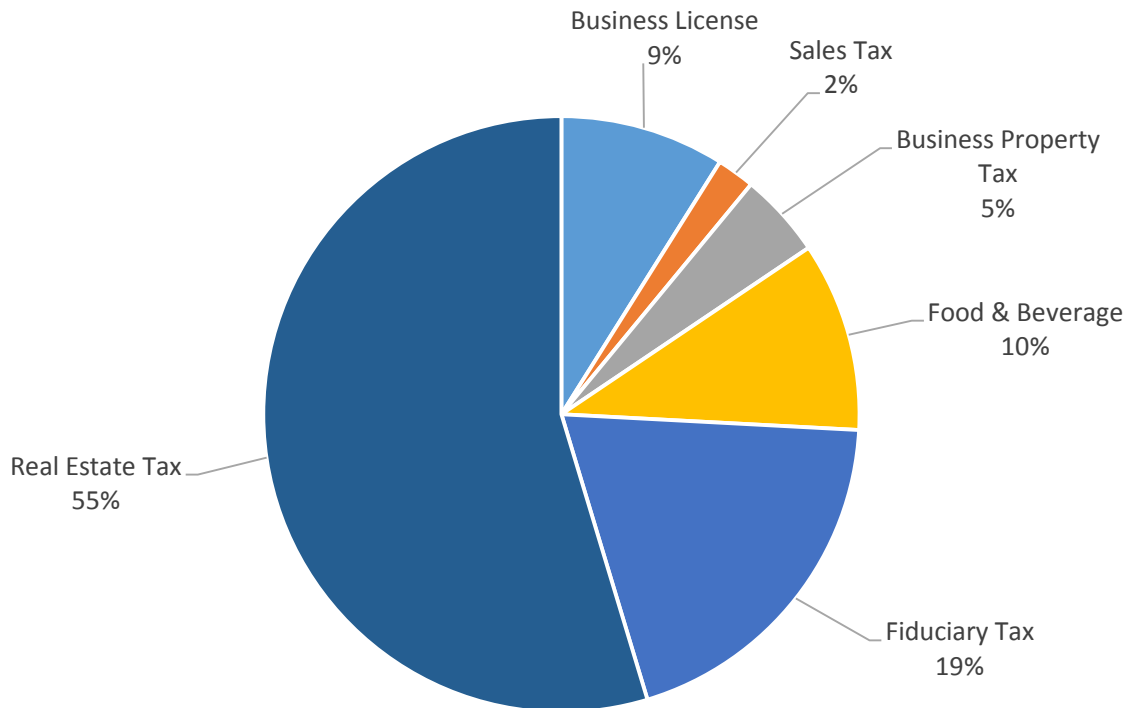
Greater Downtown Freemason - Five Year Comparison



GREATER DOWNTOWN FREEMASON

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$52,091,804	\$51,786,082	-0.59%
Total Retail Sales	\$5,141,111	\$5,099,347	-0.81%
Total Assessed Value Real Estate	\$123,834,100	\$136,351,700	10.11%
Revenue Produced From:			
Business License	\$224,078	\$205,554	-8.27%
Estimated Sales Tax (1%)*	\$51,411	\$50,993	-0.81%
Business Property Tax	\$115,139	\$119,967	4.19%
Food and Beverage Tax (6.5%)	\$257,834	\$278,279	7.93%
Fiduciary Taxes**	\$489,187	\$472,082	-3.50%
(Lodging, Room & Admissions)			
Real Estate Tax	\$1,371,638	\$1,506,143	9.81%
Total Revenue***	\$2,509,287	\$2,633,018	4.93%

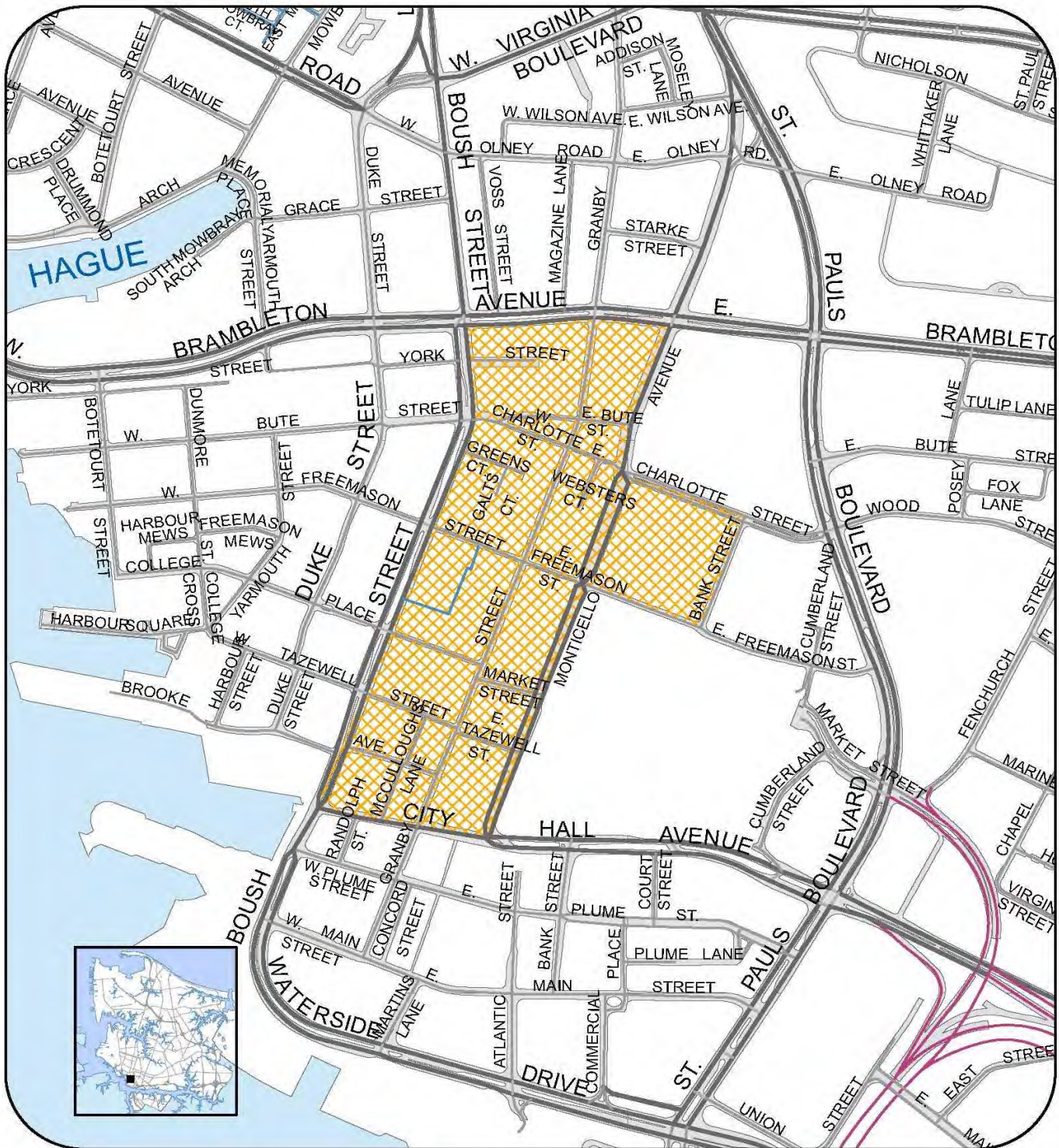
*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3

***Note - Utility Tax has been removed from this chart, due to changes in the information received from Utility companies.

This page intentionally left blank.

Greater Downtown Granby



Legend



Greater Downtown
Granby
Financial District

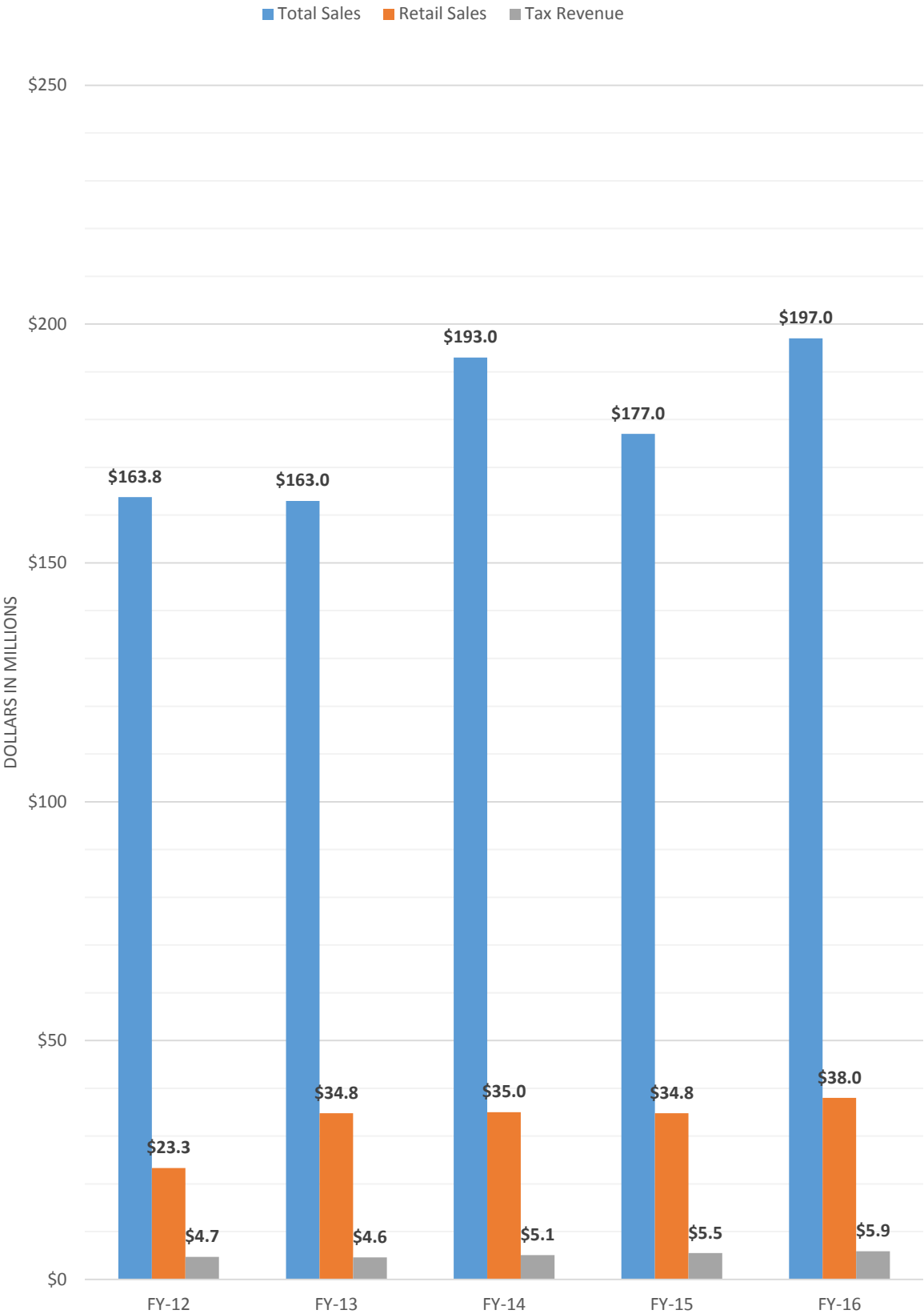


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



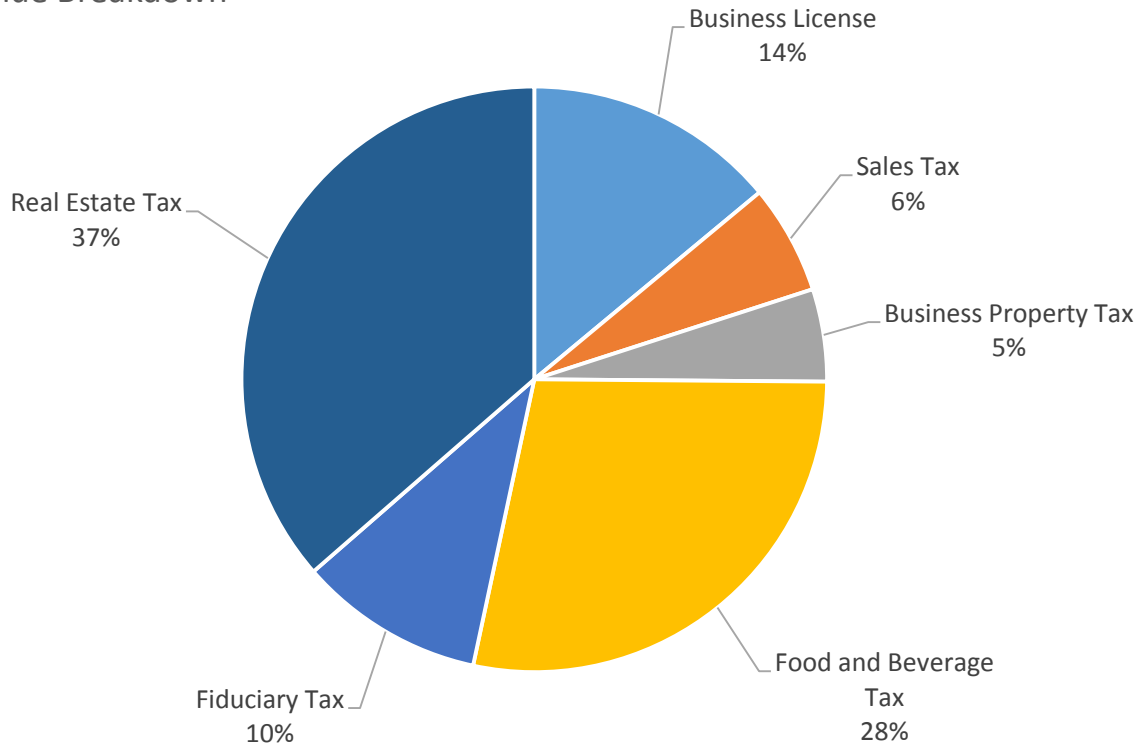
Greater Downtown Granby - Five Year Comparison



GREATER DOWNTOWN GRANBY

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$177,098,027	\$197,426,047	11.48%
Total Retail Sales	\$34,845,385	\$38,093,441	9.32%
Total Assessed Value Real Estate	\$175,988,100	\$187,979,100	6.81%
Revenue Produced From:			
Business License	\$805,477	\$913,615	13.43%
Estimated Sales Tax (1%)*	\$348,454	\$380,934	9.32%
Business Property Tax	\$294,357	\$313,761	6.59%
Food and Beverage Tax (6.5%)	\$1,626,755	\$1,753,019	7.76%
Fiduciary Taxes**	\$590,566	\$375,671	-36.39%
(Lodging, Room & Admissions)			
Real Estate Tax	\$2,098,088	\$2,190,714	4.41%
Total Revenue***	\$5,763,697	\$5,927,714	2.85%

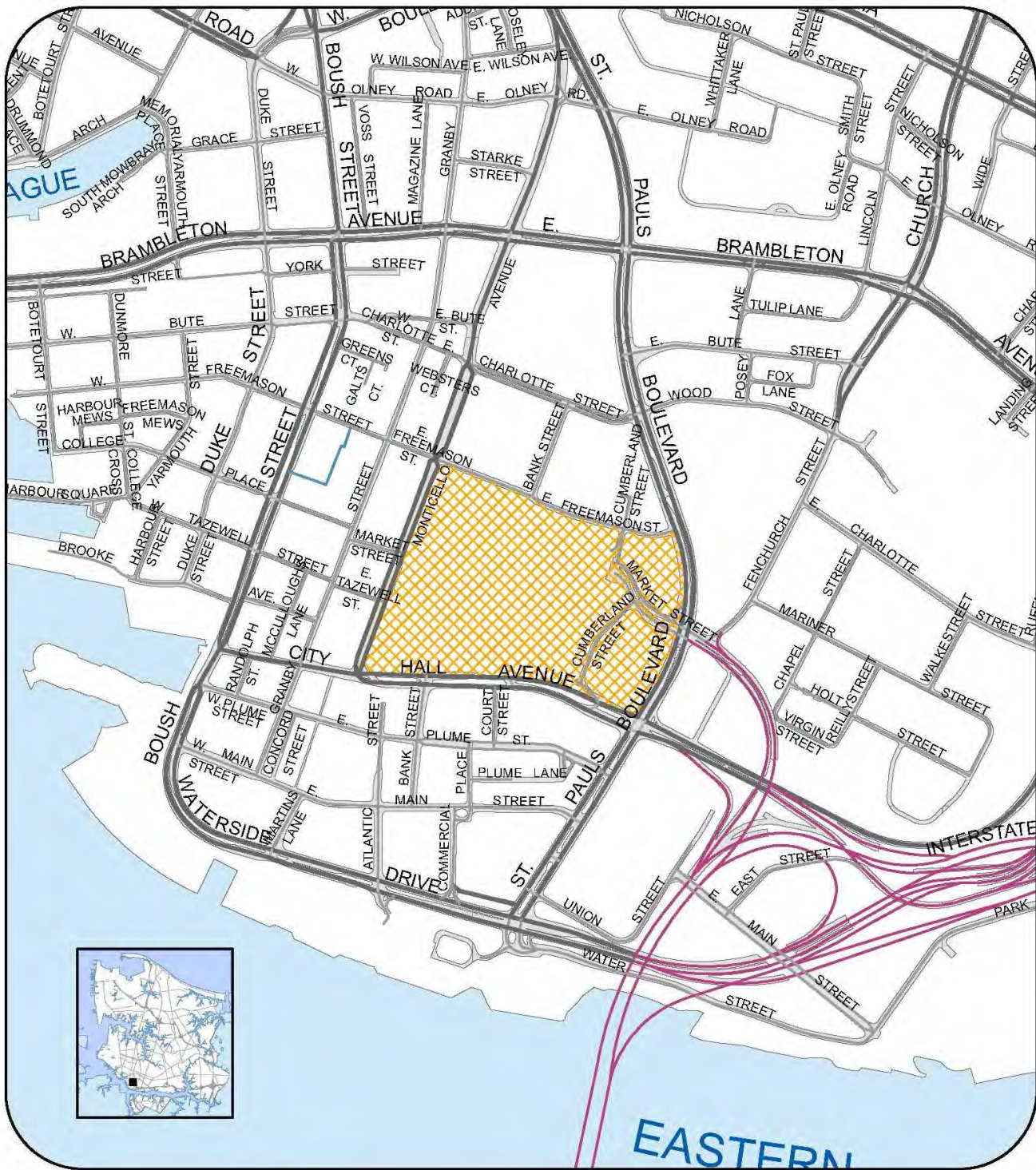
*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Downtown MacArthur Center



Legend



Greater Downtown
MacArthur Center
Financial District

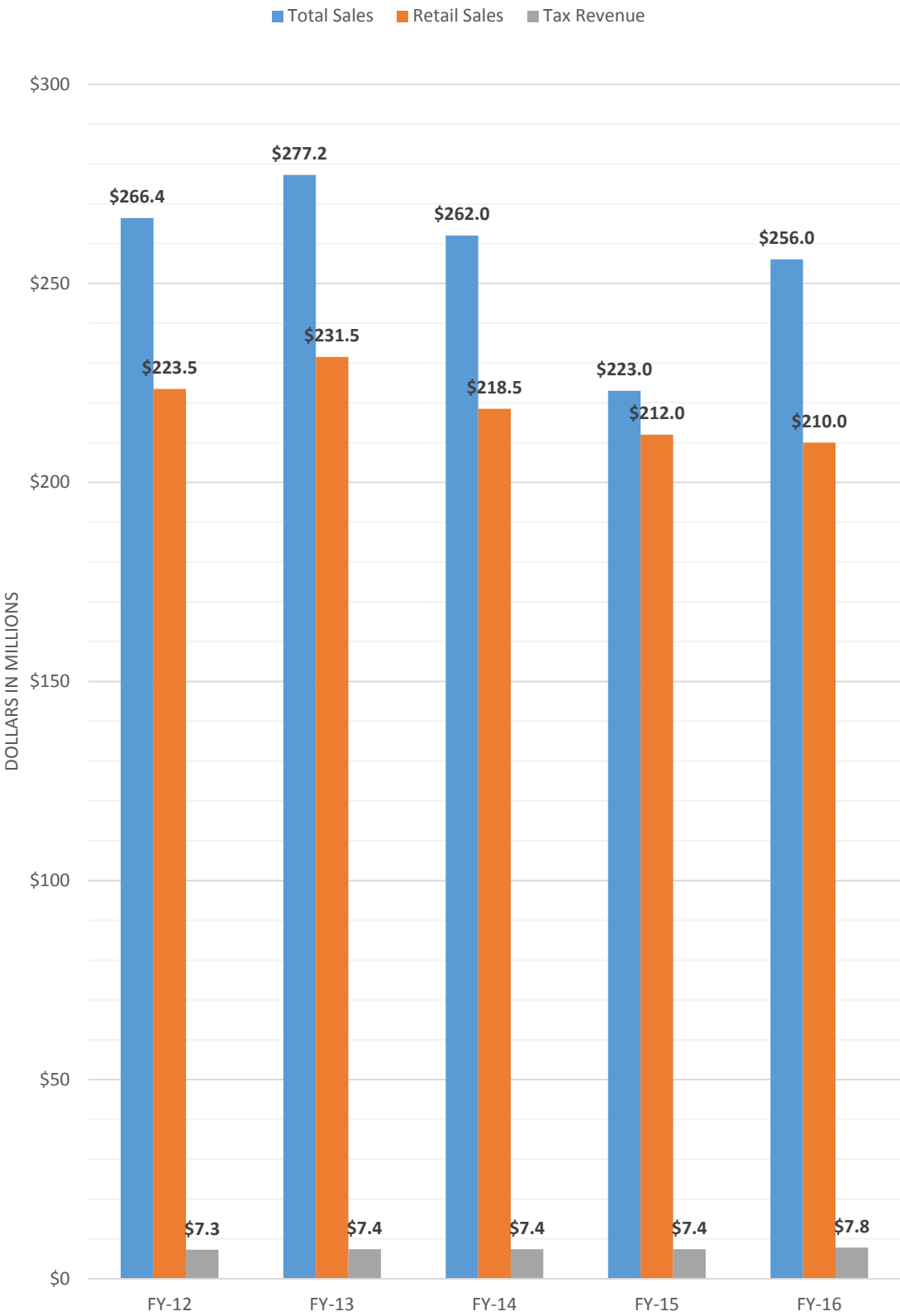


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



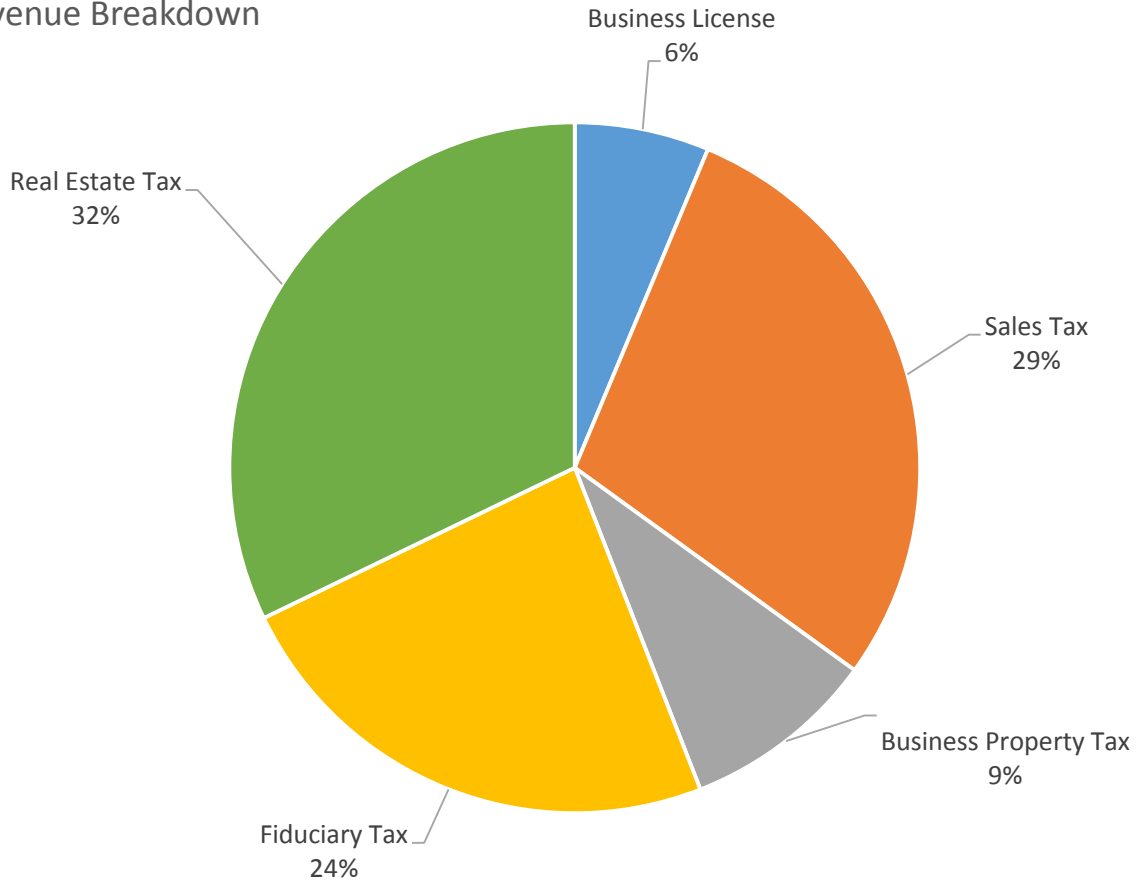
Greater Downtown MacArthur Center - Five Year Comparison



GREATER DOWNTOWN MACARTHUR CENTER

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$223,041,442	\$256,316,353	14.92%
Total Retail Sales	\$211,995,953	\$210,710,253	-0.61%
Total Assessed Value Real Estate	\$181,600,000	\$180,366,200	-0.68%
Revenue Produced From:			
Business License	\$466,318	\$907,343	94.58%
Estimated Sales Tax (1%)*	\$2,119,960	\$2,107,103	-0.61%
Business Property Tax	\$673,439	\$719,400	6.82%
Fiduciary Taxes**	\$1,757,456	\$1,745,044	-0.71%
(Food and Beverage, & Admissions)			
Real Estate Tax	\$2,378,960	\$2,362,797	-0.68%
Total Revenue***	\$7,396,133	\$7,841,687	6.02%

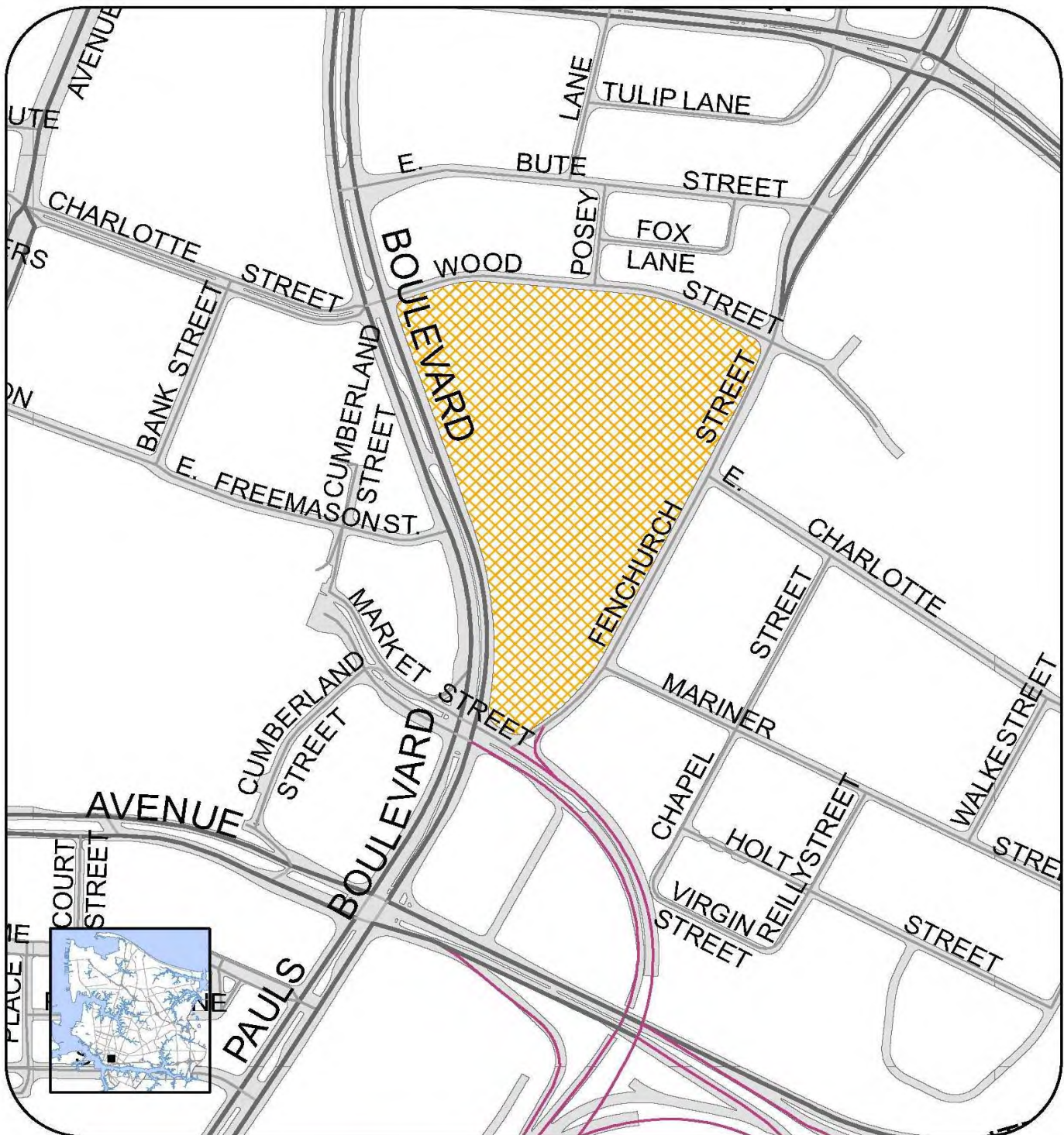
*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Downtown Plaza



Legend



Greater Downtown
Plaza
Financial District

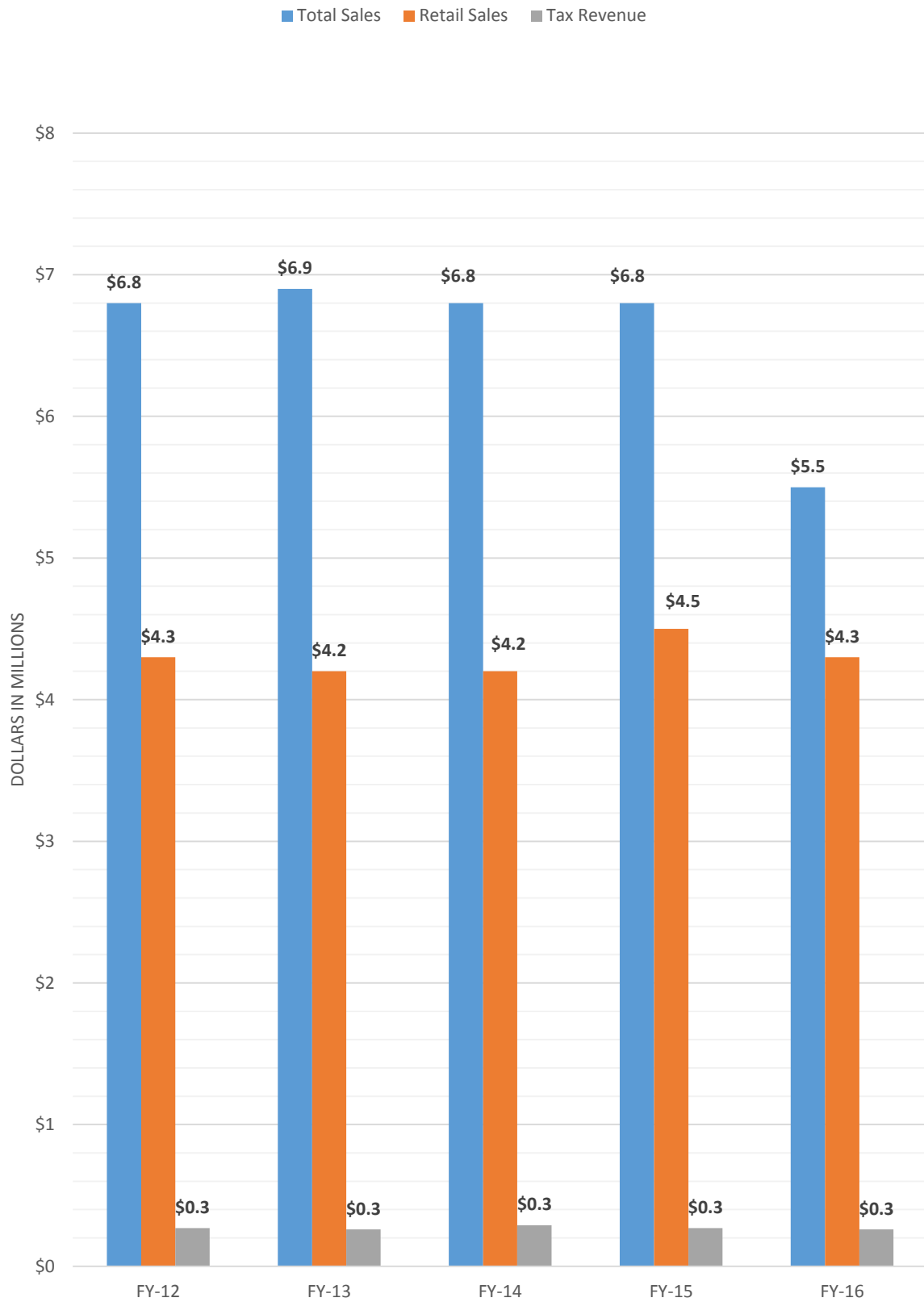


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



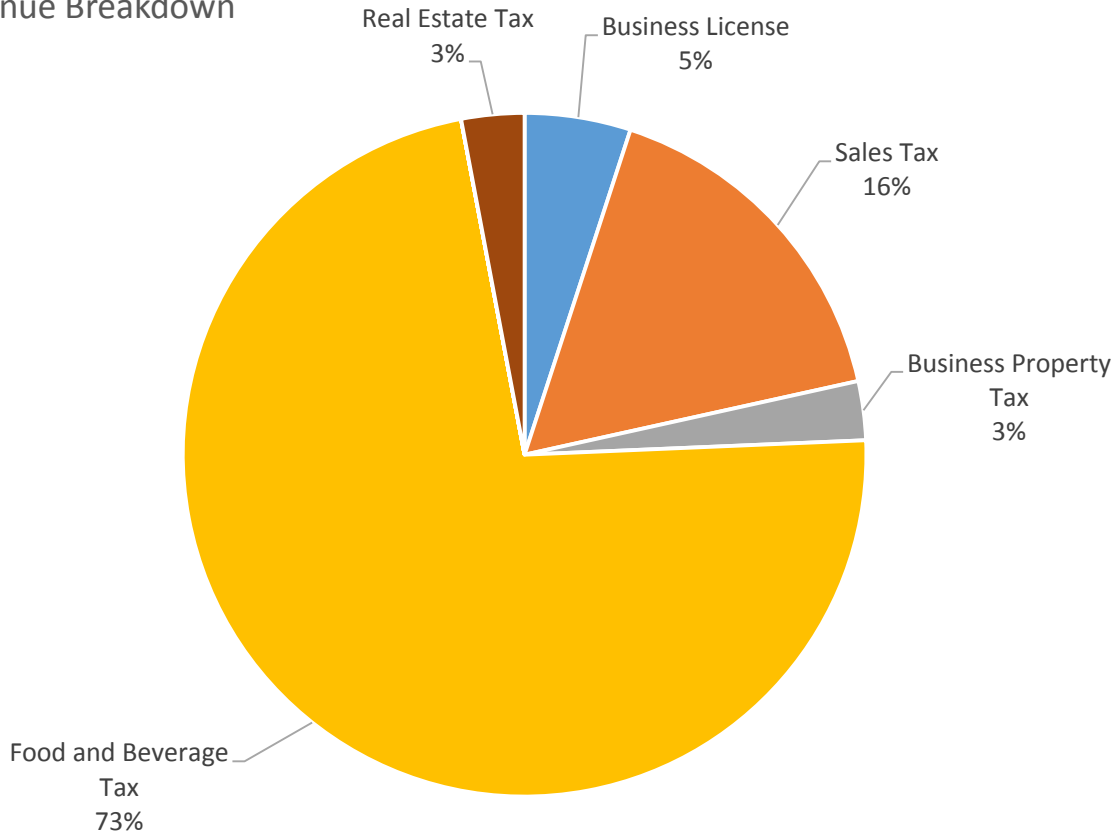
Greater Downtown Plaza - Five Year Comparison



GREATER DOWNTOWN PLAZA

FY 2016

Revenue Breakdown



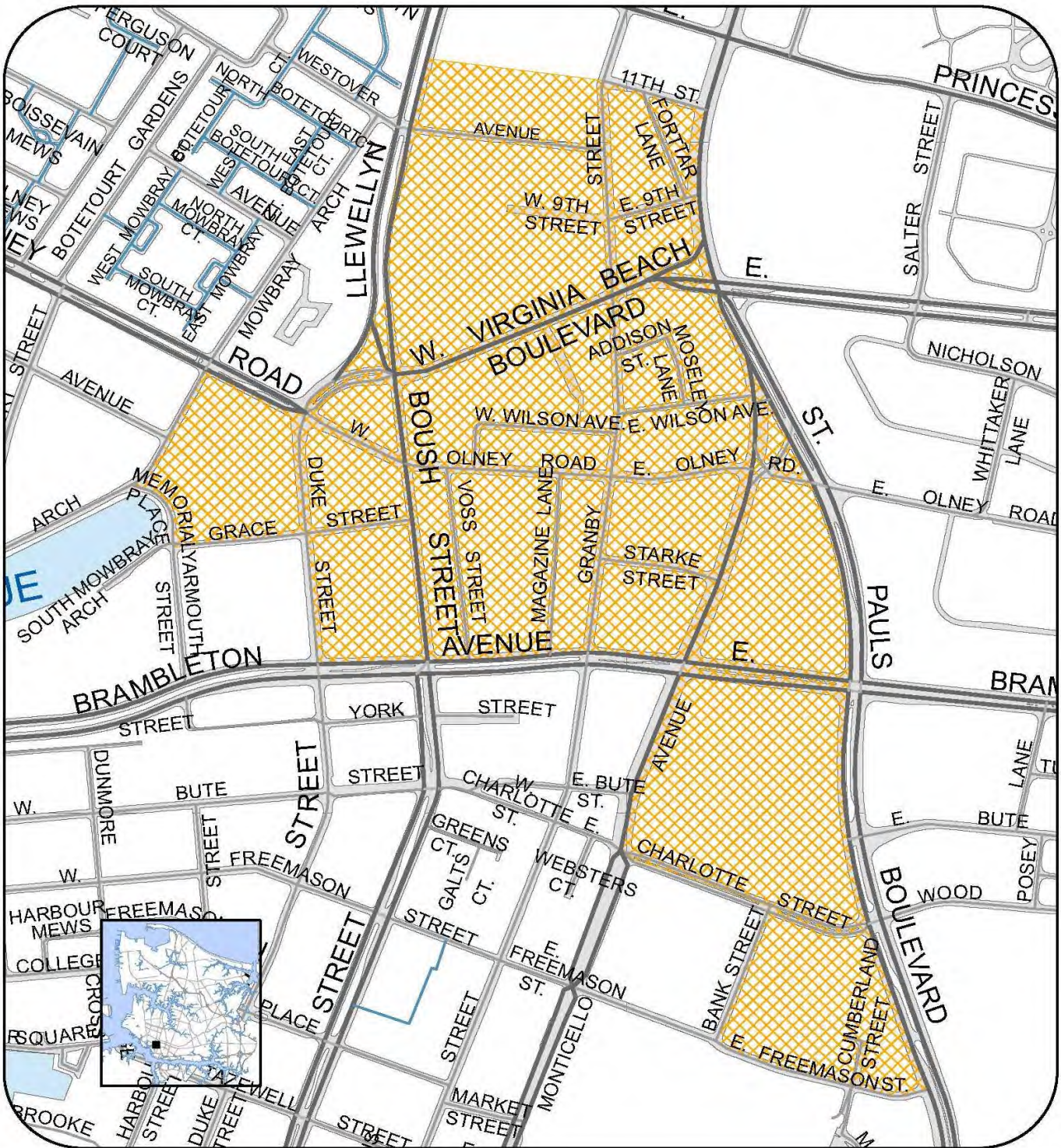
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$6,770,261	\$5,504,227	-18.70%
Total Retail Sales	\$4,461,320	\$4,275,615	-4.16%
Total Assessed Value Real Estate	\$679,000	\$697,300	2.70%
Revenue Produced From:			
Business License	\$13,540	\$11,008	-18.70%
Estimated Sales Tax (1%)*	\$44,613	\$42,756	-4.16%
Business Property Tax	\$7,527	\$6,352	-15.61%
Food and Beverage Tax (6.5%)	\$196,290	\$193,223	-1.56%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$8,044	\$8,019	-0.31%
Total Revenue***	\$270,014	\$261,358	-3.21%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Downtown Upper Granby



Legend



Greater Downtown
Upper Granby
Financial District

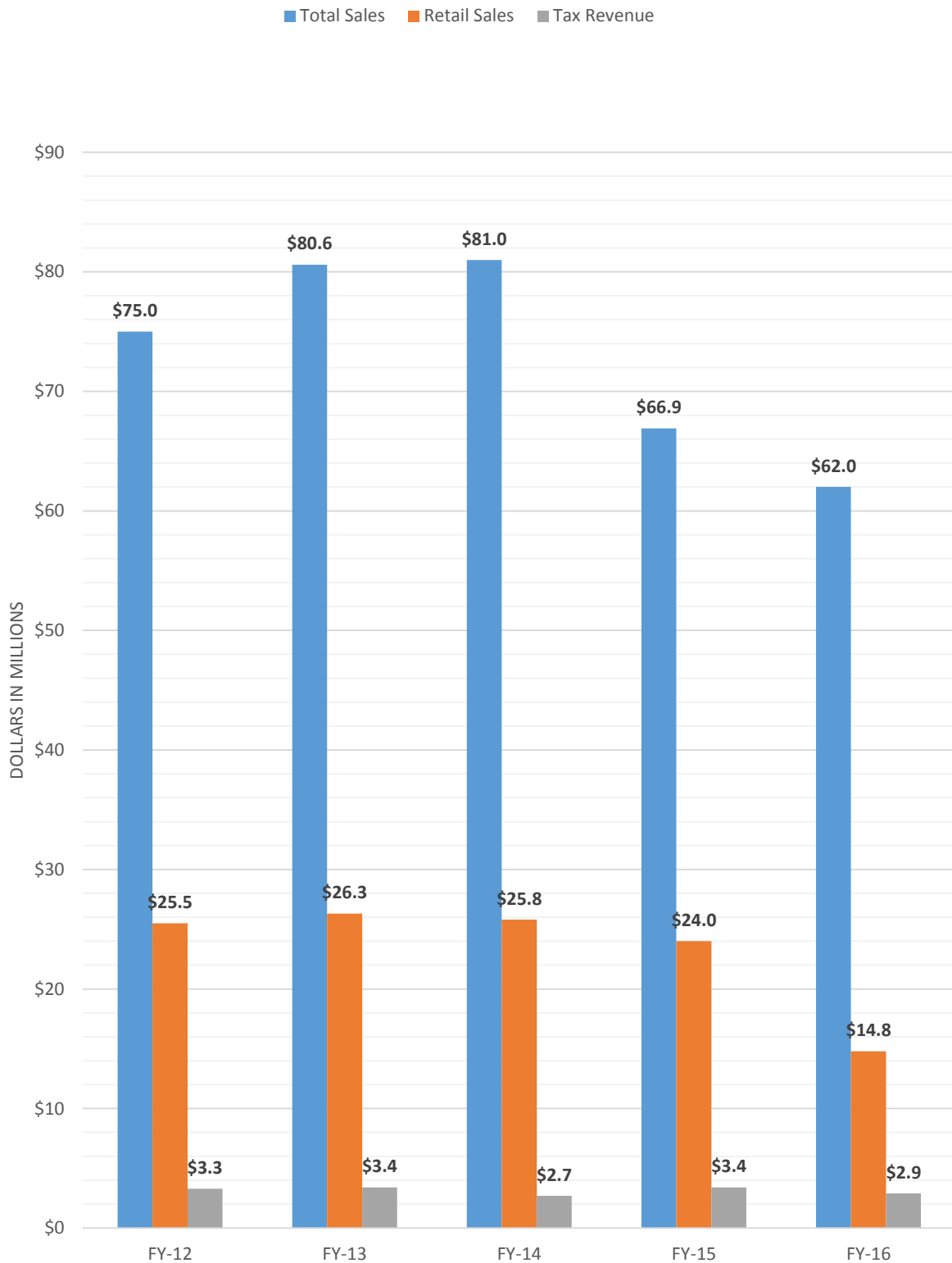


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



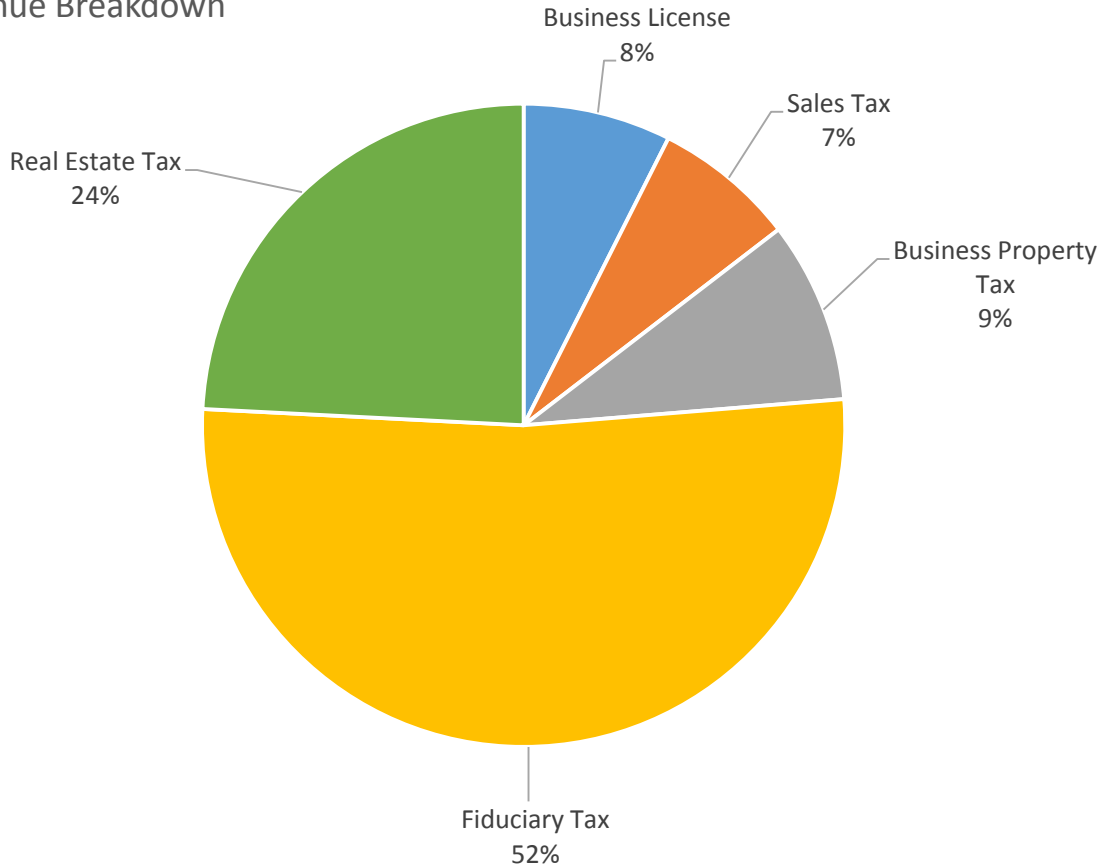
Greater Downtown Upper Granby - Five Year Comparison



GREATER DOWNTOWN UPPER GRANBY

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$66,916,683	\$61,976,021	-7.38%
Total Retail Sales	\$24,030,031	\$14,786,119	-38.47%
Total Assessed Value Real Estate	\$66,400,200	\$69,169,100	4.17%
Revenue Produced From:			
Business License	\$250,268	\$244,992	-2.11%
Estimated Sales Tax (1%)*	\$240,300	\$147,861	-38.47%
Business Property Tax	\$307,118	\$241,878	-21.24%
Fiduciary Taxes**	\$1,753,784	\$1,412,116	-19.48%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$814,179	\$900,525	10.61%
Total Revenue***	\$3,365,649	2,947,372	-12.43%

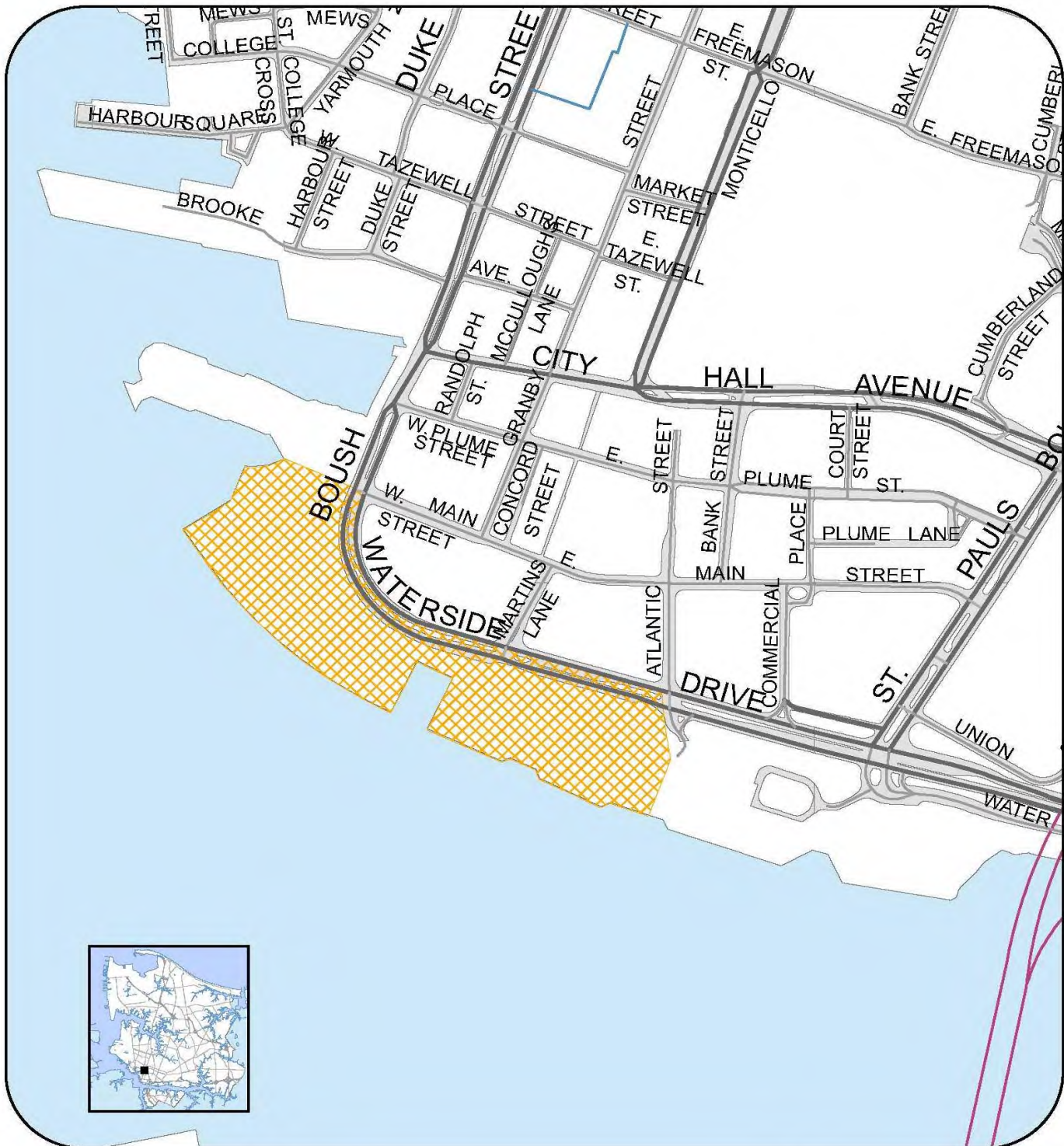
*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Downtown Waterside



Legend



Greater Downtown
Waterside
Financial District

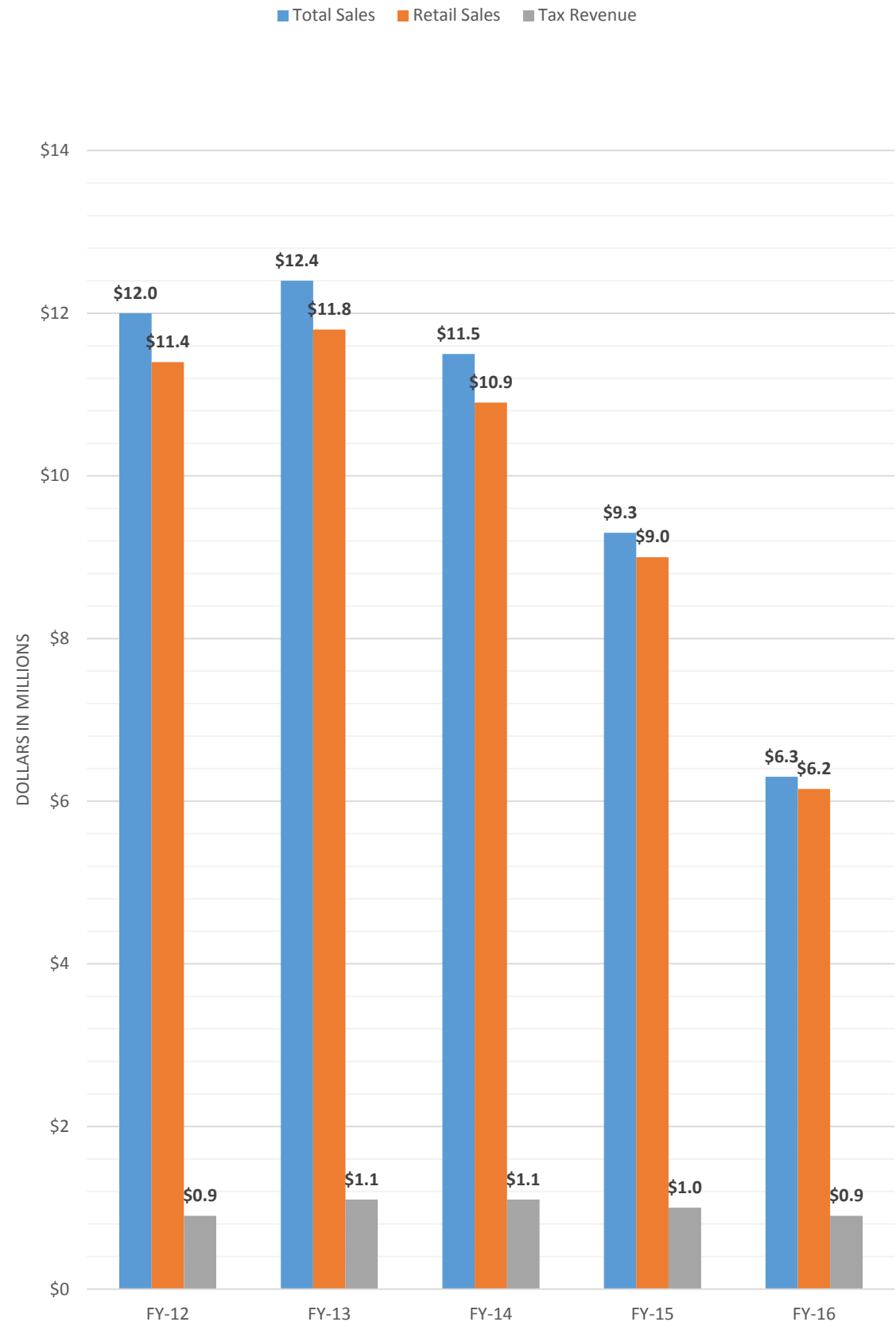


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



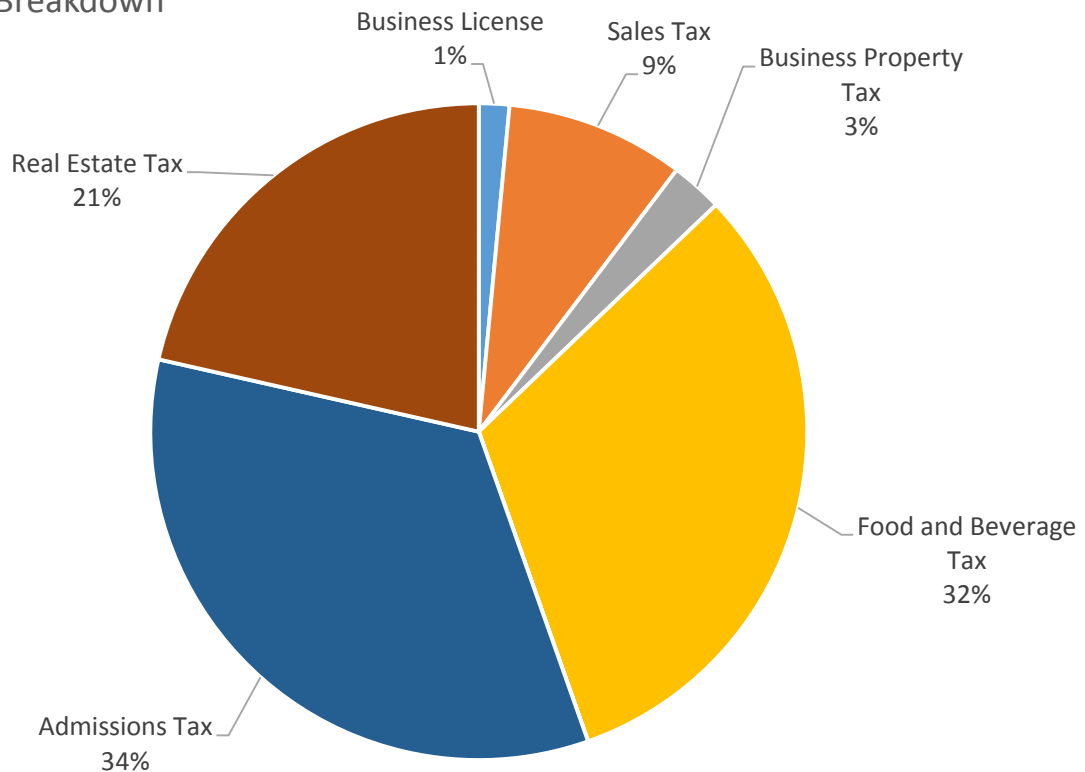
Greater Downtown Waterside - Five Year Comparison



GREATER DOWNTOWN WATERSIDE

FY 2016

Revenue Breakdown



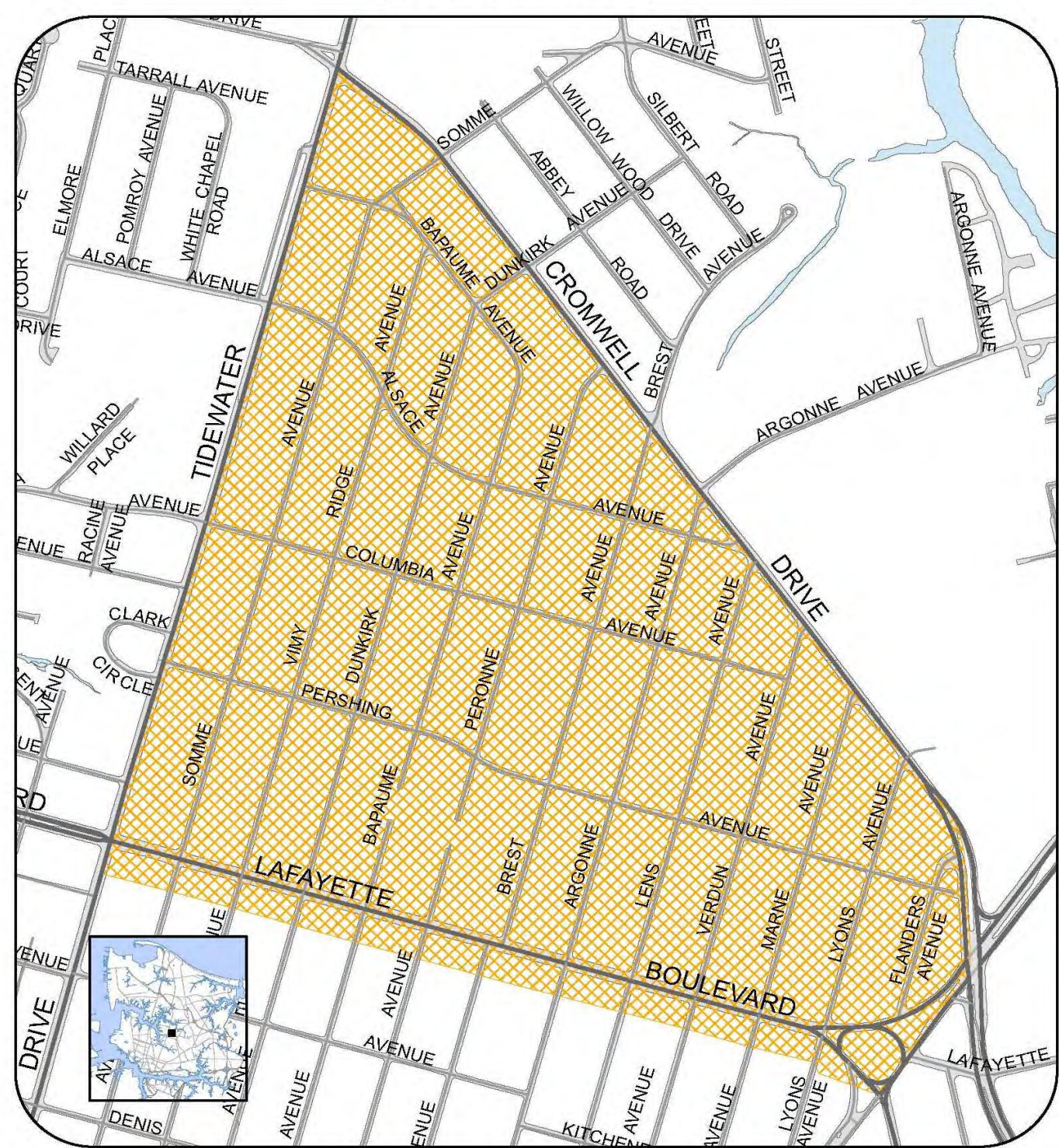
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$9,323,794	\$6,302,031	-32.41%
Total Retail Sales	\$8,958,455	\$6,141,651	-31.44%
Total Assessed Value Real Estate	\$25,015,800	\$25,044,800	0.12%
Revenue Produced From:			
Business License	\$15,272	\$9,991	-34.58%
Estimated Sales Tax (1%)*	\$89,585	\$61,417	-31.44%
Business Property Tax	\$26,005	\$17,003	-34.62%
Food and Beverage Tax (6.5%)	\$323,094	\$144,503	-55.28%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$345,428	\$354,959	2.76%
Real Estate Tax	\$218,471	\$328,087	50.17%
Total Revenue***	\$1,017,855	\$915,960	-10.01%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.


This page intentionally left blank.

Fairmount Park




Legend

 Fairmount Park Financial District

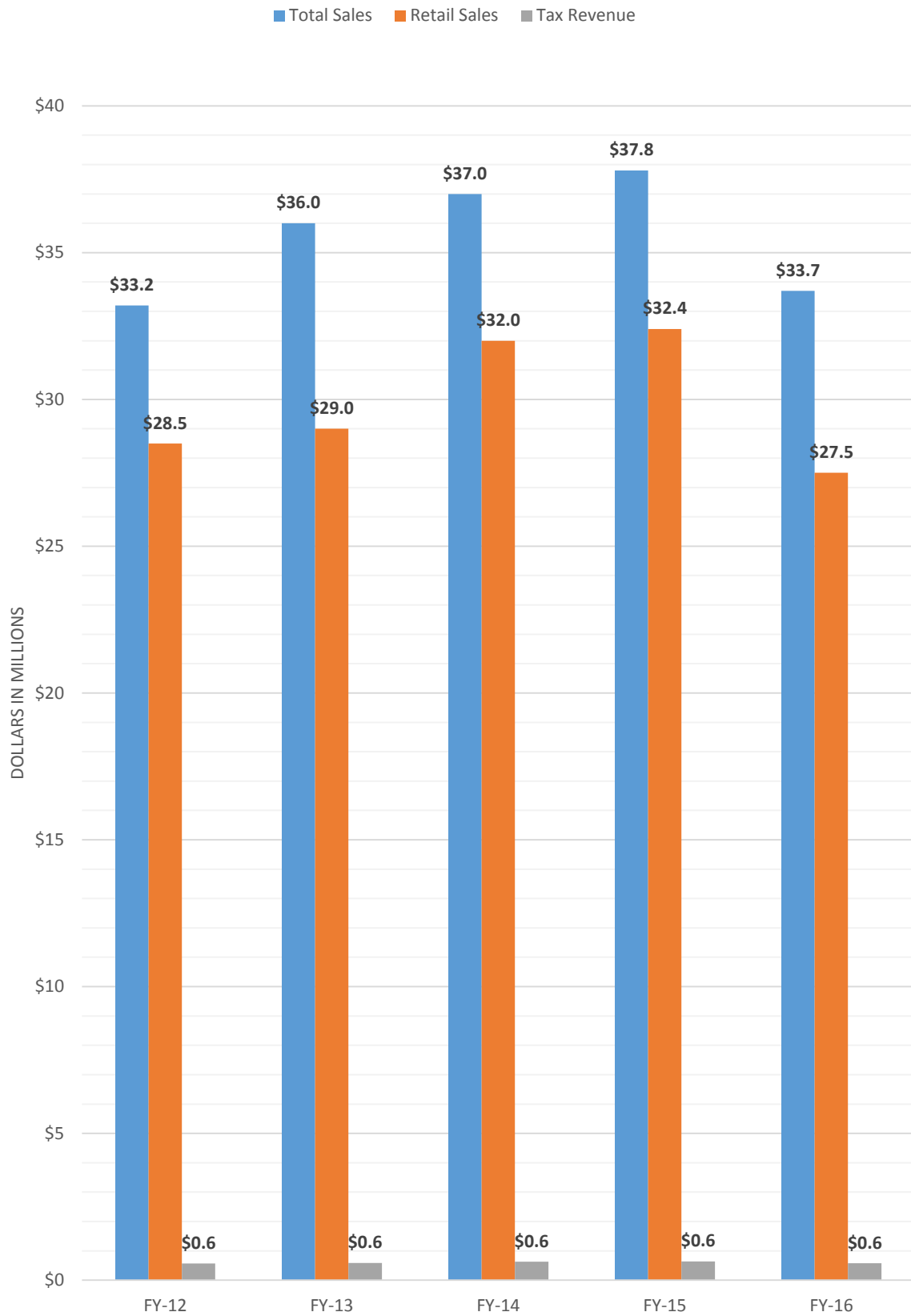


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



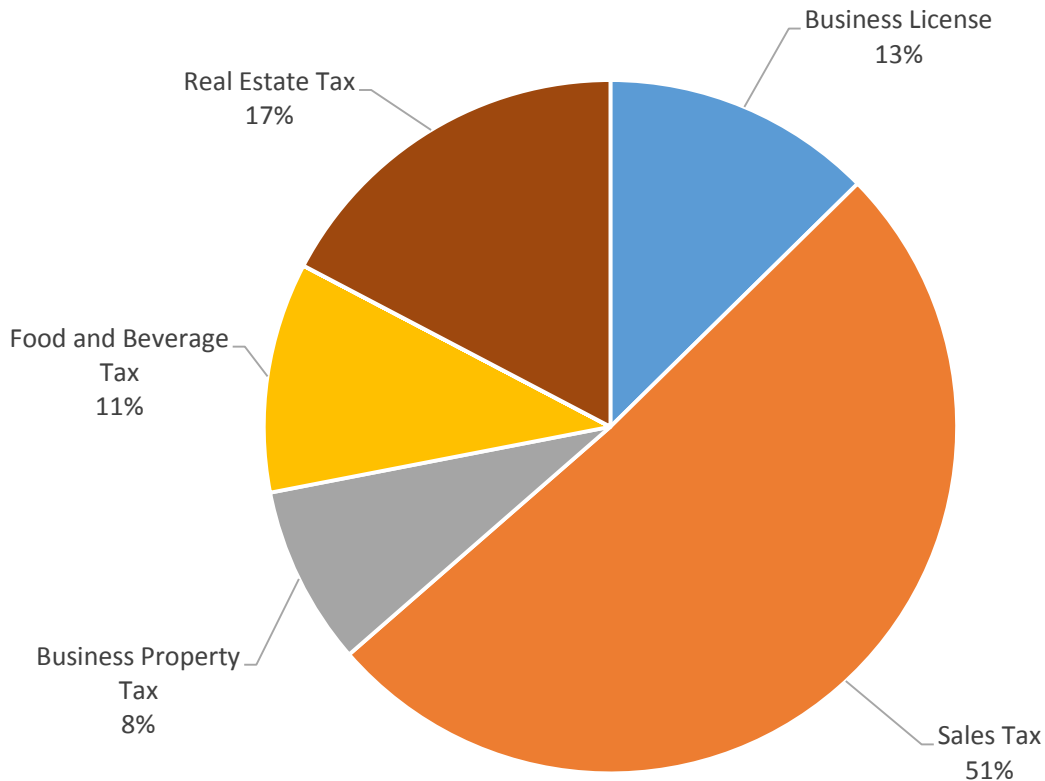
Fairmont Park - Five Year Comparison



FAIRMONT PARK

FY 2016

Revenue Breakdown



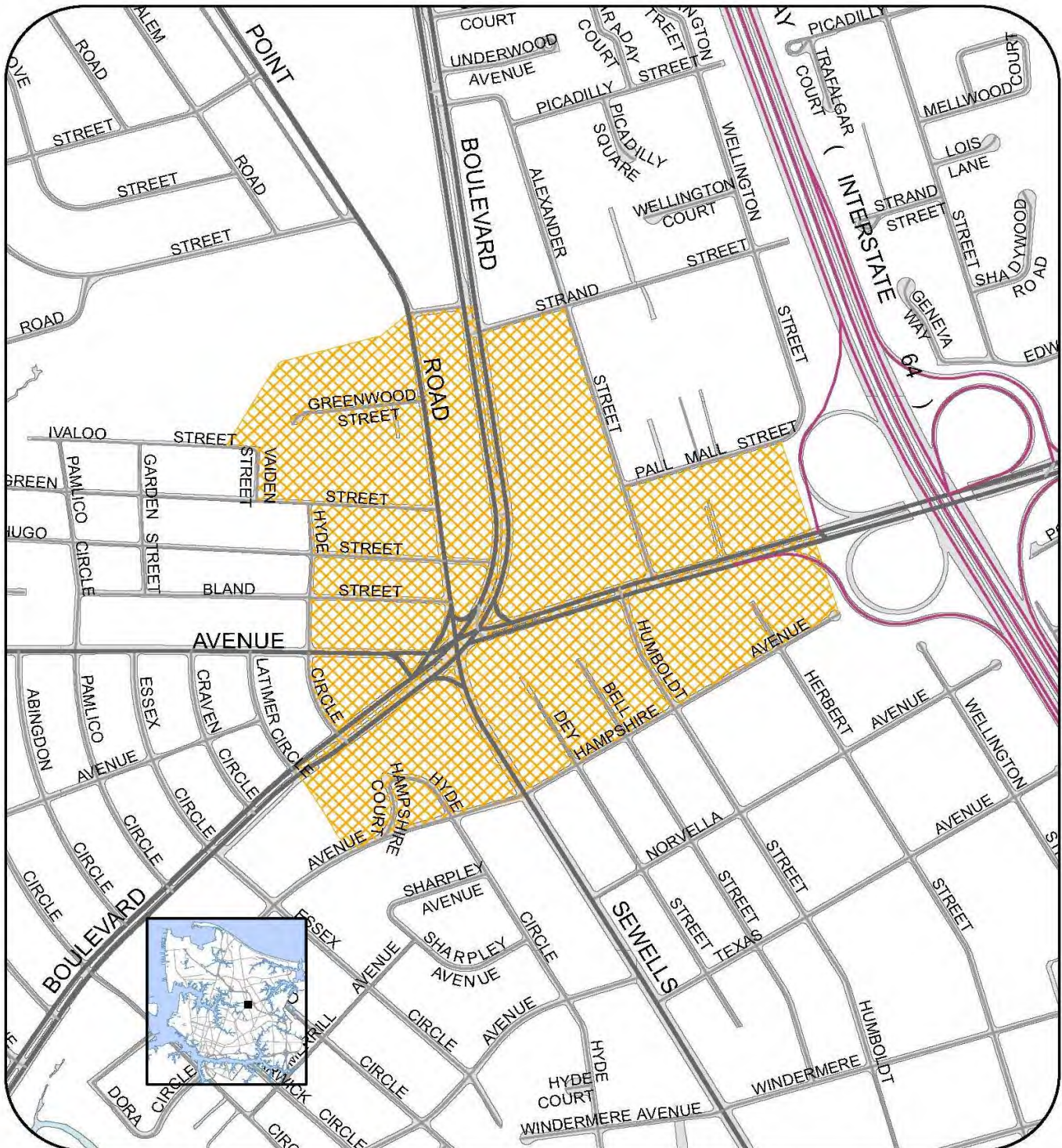
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$37,799,593	\$33,739,675	-10.74%
Total Retail Sales	\$32,433,298	\$27,506,072	-15.19%
Total Assessed Value Real Estate	\$10,035,900	\$10,051,700	0.16%
Revenue Produced From:			
Business License	\$80,427	\$71,185	-11.49%
Estimated Sales Tax (1%)*	\$324,333	\$275,061	-15.19%
Business Property Tax	\$53,227	\$53,080	-0.28%
Food and Beverage Tax (6.5%)	\$68,362	\$71,189	4.14%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$110,171	\$110,357	0.17%
Total Revenue***	\$636,520	\$580,872	-8.74%

*Based on reported Retail Sales


***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Five Points



Legend

 Five Points
Financial District

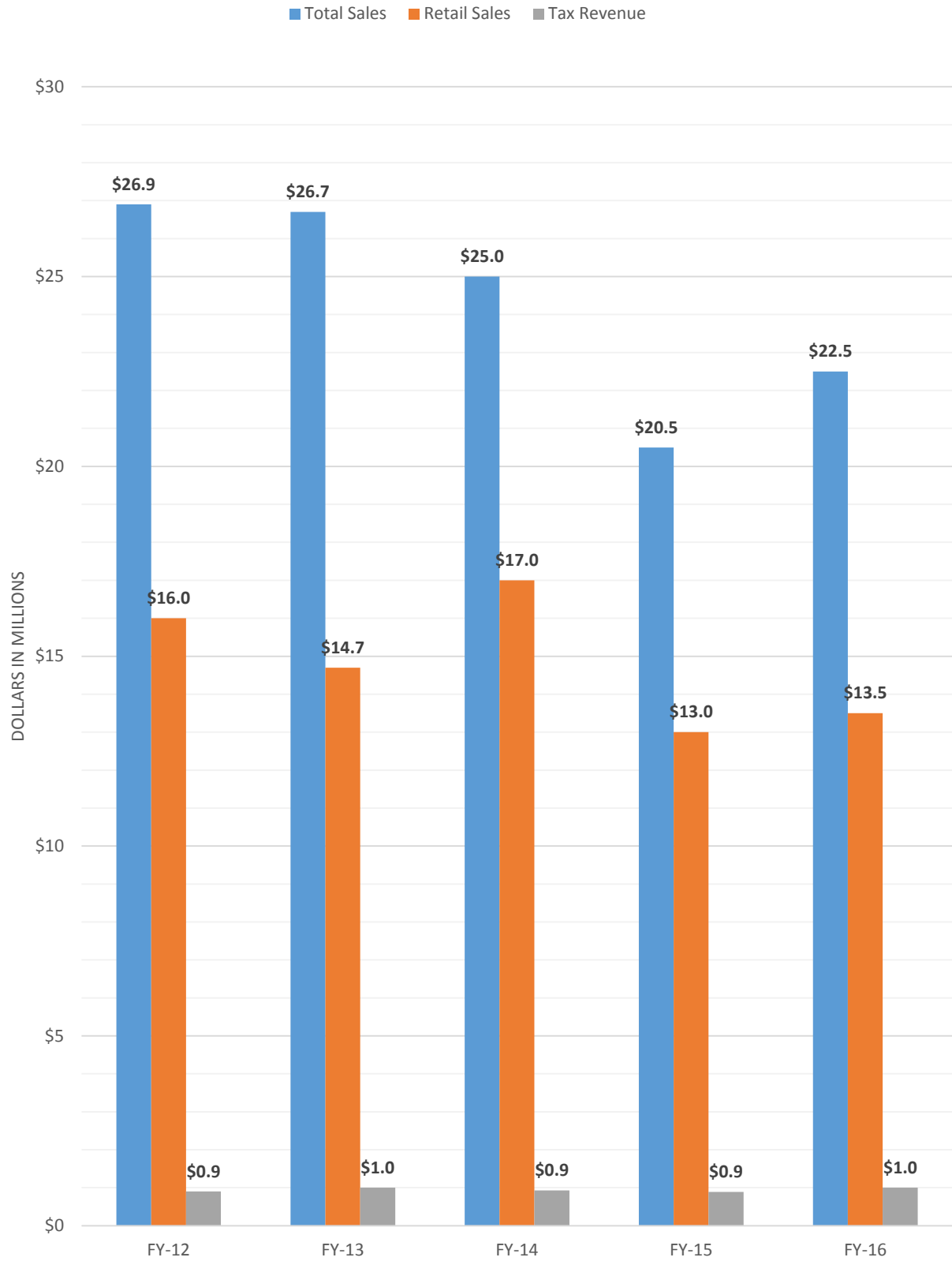


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



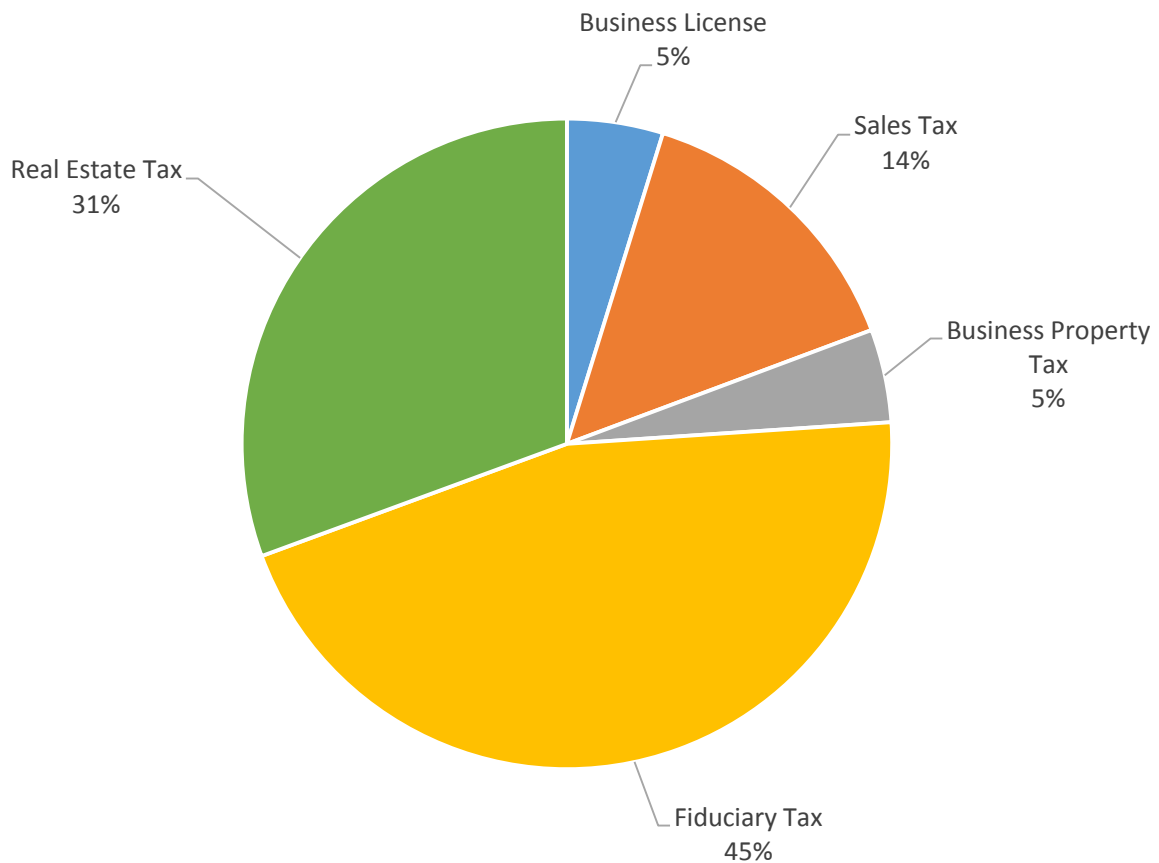
Five Points - Five Year Comparison



FIVE POINTS

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$20,524,788	\$22,518,954	9.72%
Total Retail Sales	\$12,970,838	\$13,570,953	4.63%
Total Assessed Value Real Estate	\$23,907,800	\$23,766,300	-0.59%
Revenue Produced From:			
Business License	\$42,615	\$52,720	23.71%
Estimated Sales Tax (1%)*	\$129,708	\$135,710	4.63%
Business Property Tax	\$41,324	\$63,890	54.61%
Fiduciary Taxes**	\$405,660	\$498,427	22.87%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$273,143	\$265,181	-2.91%
Total Revenue***	\$892,450	\$1,015,928	13.84%

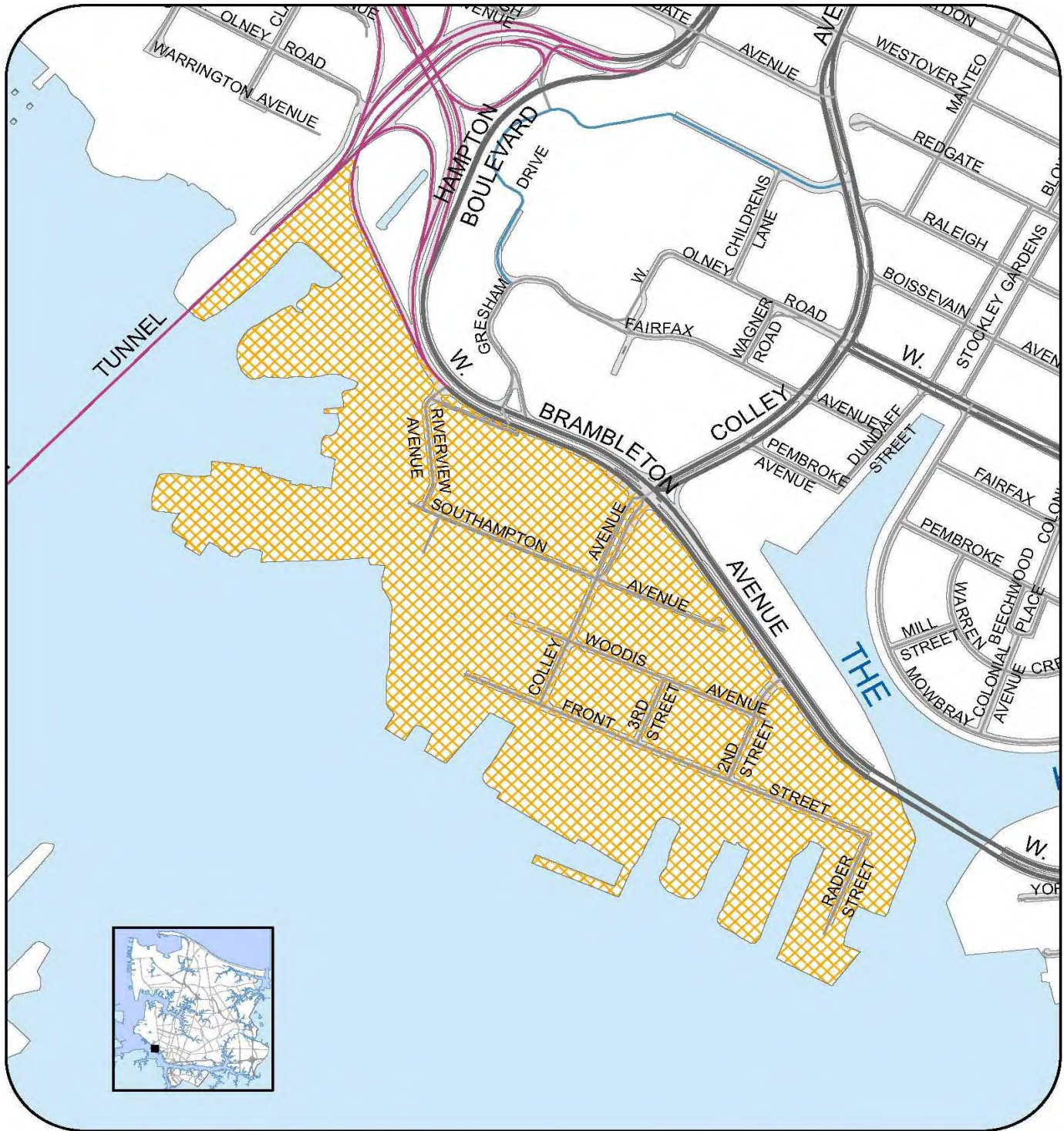
*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3


***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Fort Norfolk



Legend

 Fort Norfolk Financial District

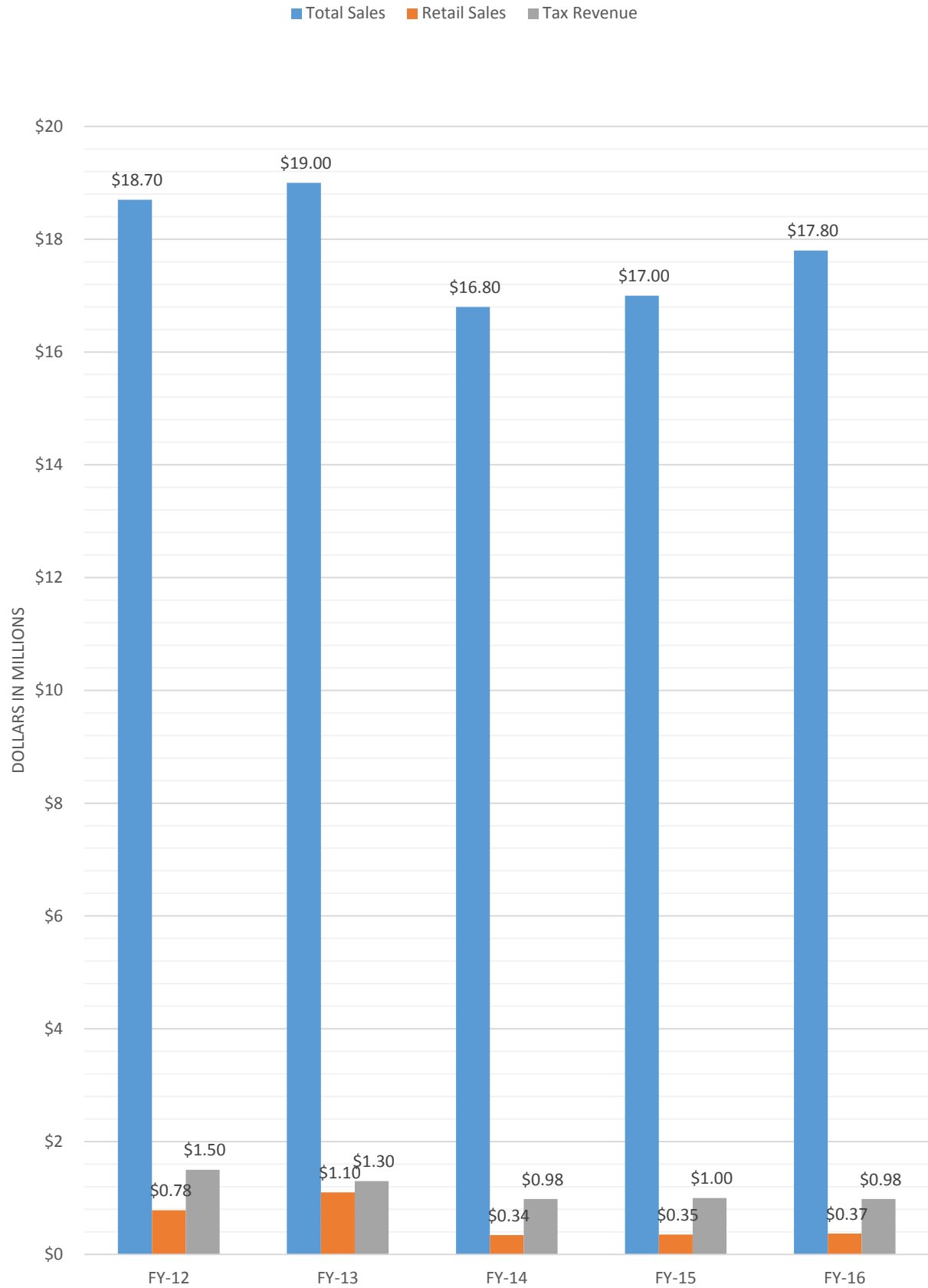


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



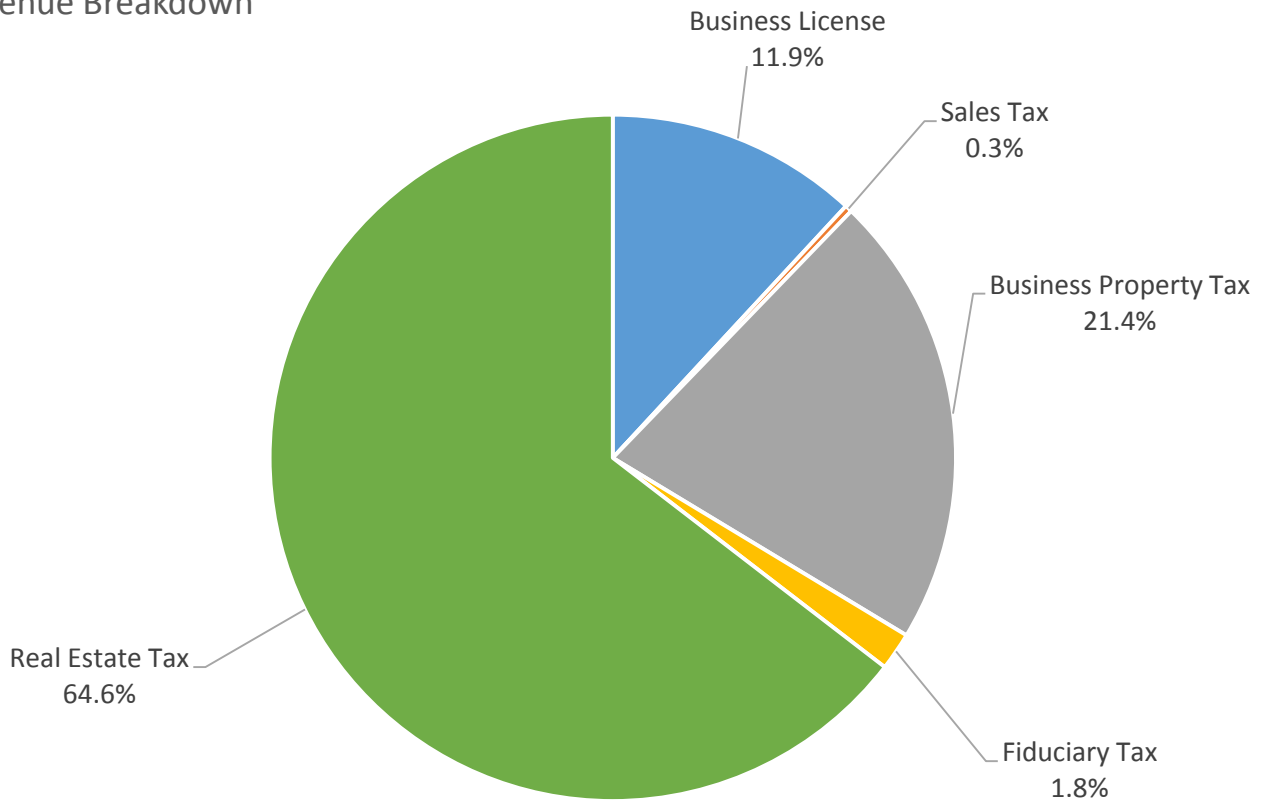
Fort Norfolk - Five Year Comparison



FORT NORFOLK

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$17,027,141	\$17,827,093	4.70%
Total Retail Sales	\$348,357	\$373,011	7.08%
Total Assessed Value Real Estate	\$71,287,600	\$71,310,800	0.03%
Revenue Produced From:			
Business License	\$123,478	\$97,632	-20.93%
Estimated Sales Tax (1%)*	\$3,484	\$3,730	7.08%
Business Property Tax	\$222,509	\$191,128	-14.10%
Fiduciary Taxes**	\$18,539	\$22,515	21.45%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$670,492	\$670,759	0.04%
Total Revenue***	\$1,038,502	\$985,764	-5.08%

*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3


***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Glenwood



Legend

 Glenwood Financial District

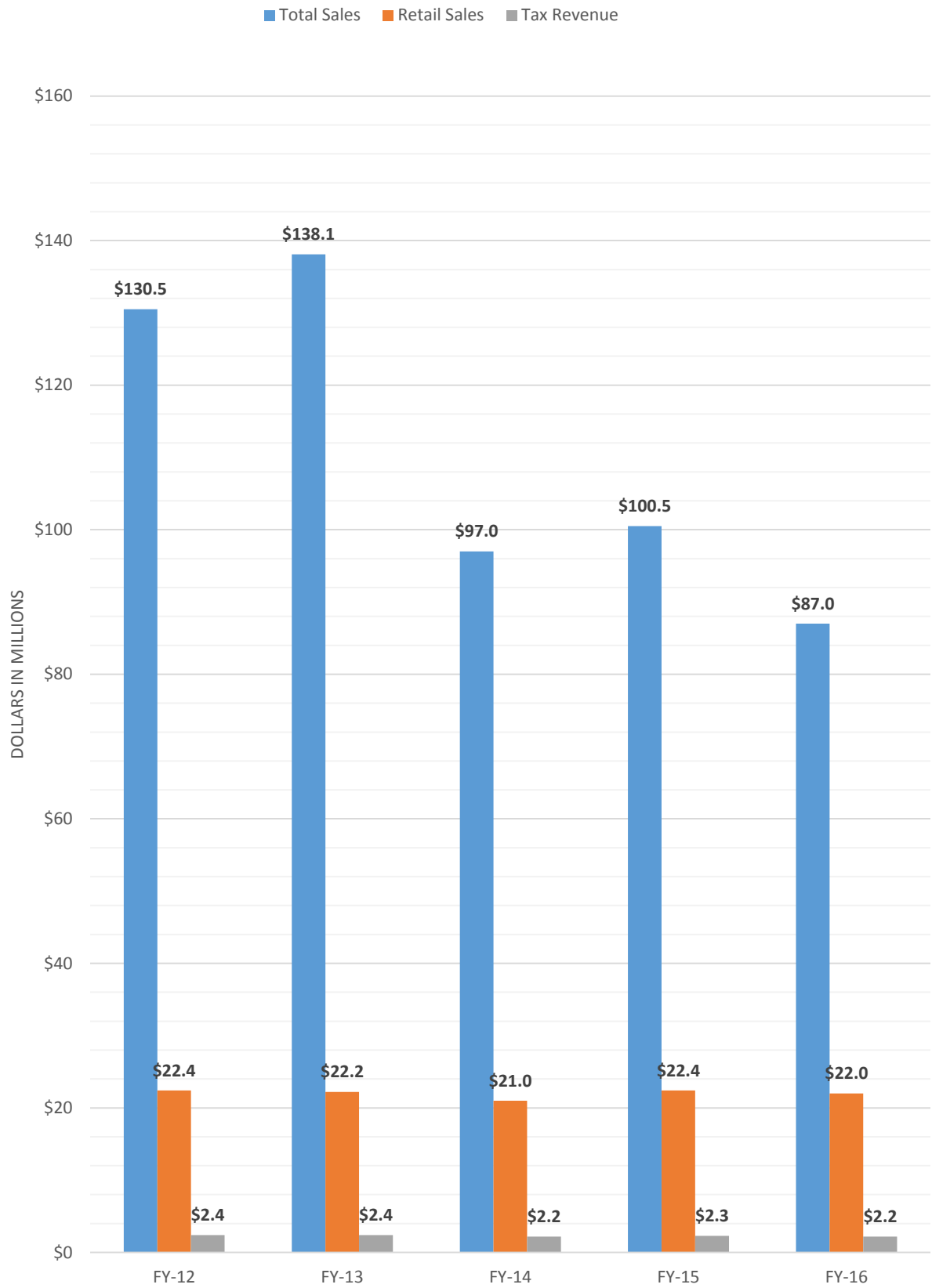


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



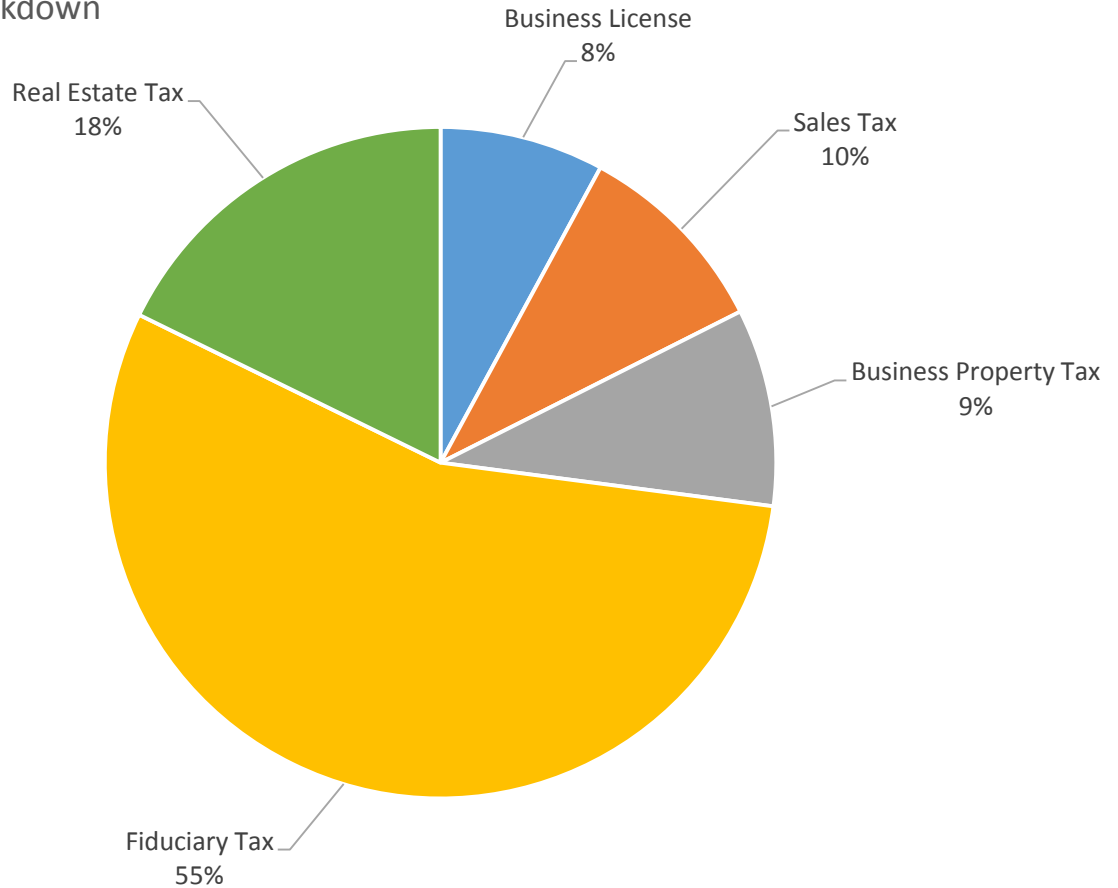
Glenwood - Five Year Comparison



GLENWOOD

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$100,523,568	\$87,640,211	-12.82%
Total Retail Sales	\$22,418,183	\$22,002,443	-1.85%
Total Assessed Value Real Estate	\$35,676,700	\$29,349,200	-17.74%
Revenue Produced From:			
Business License	\$183,431	\$164,225	-10.47%
Estimated Sales Tax (1%)*	\$224,182	\$220,024	-1.85%
Business Property Tax	\$220,686	\$210,153	-4.77%
Fiduciary Taxes**	\$1,280,491	\$1,344,166	4.97%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$411,662	\$331,303	-19.52%
Total Revenue***	\$2,320,452	\$2,269,871	-2.18%

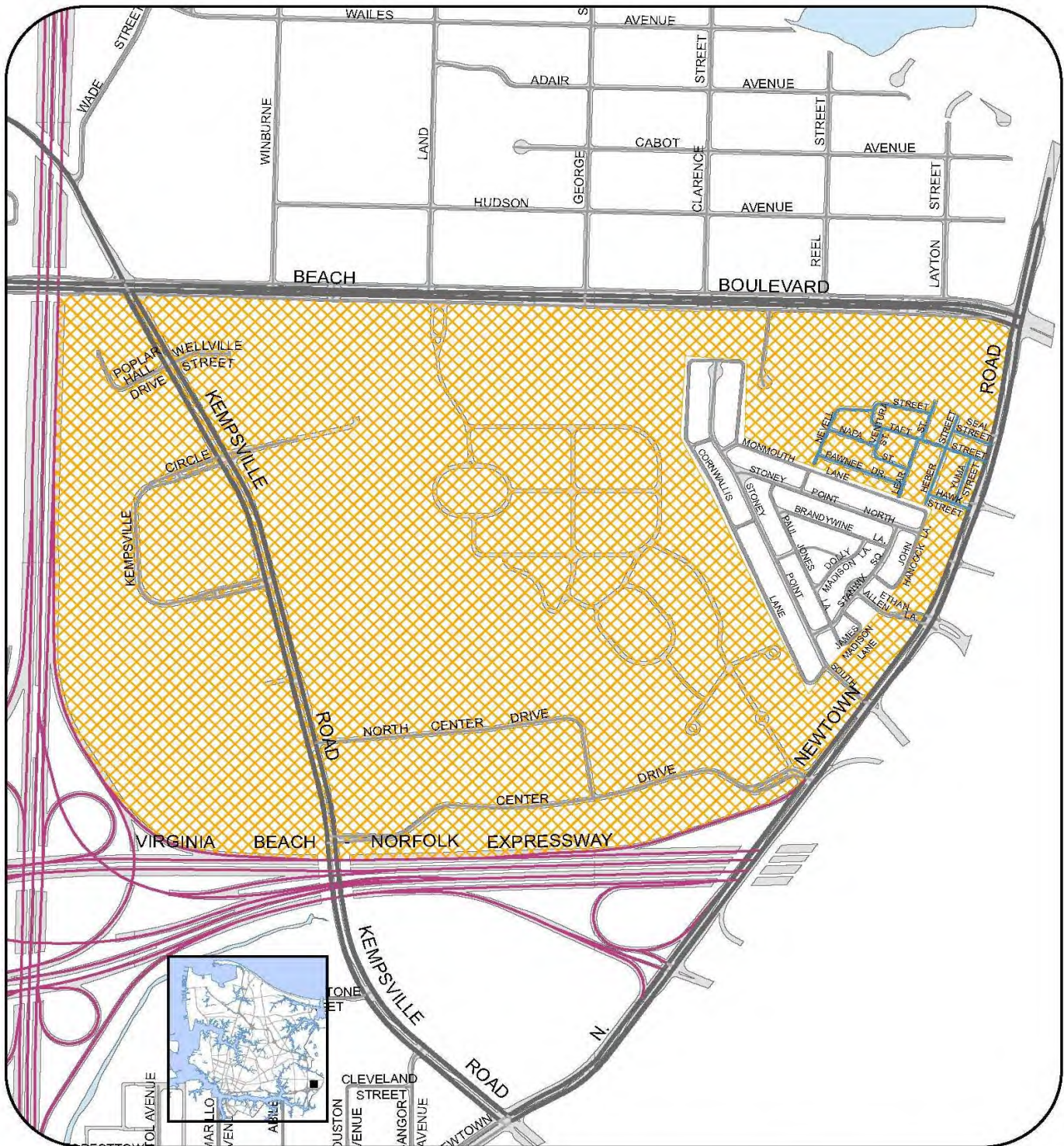
*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Interstate Corporate Center



Legend



Interstate Corporate
Center
Financial District

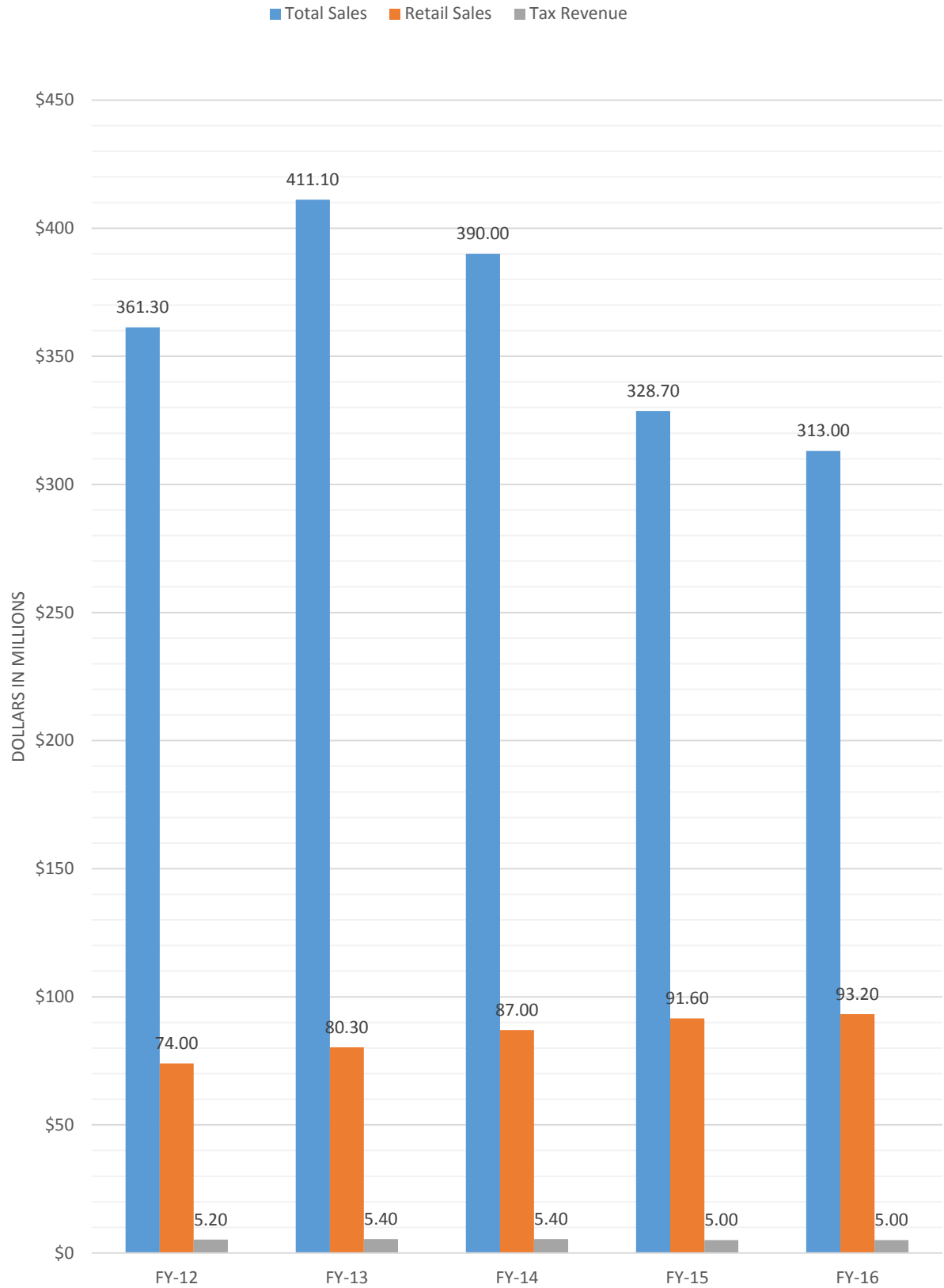


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



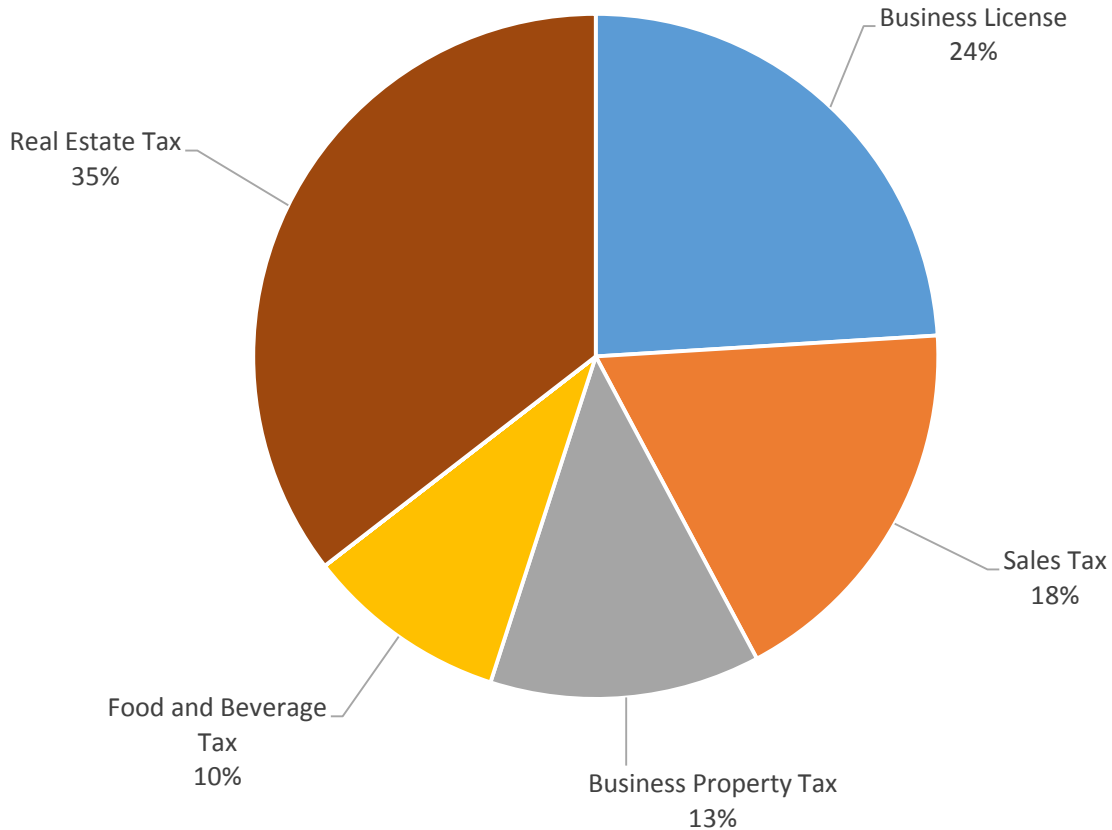
Interstate Corporate Center - Five Year Comparison



INTERSTATE CORPORATE CENTER

FY 2016

Revenue Breakdown



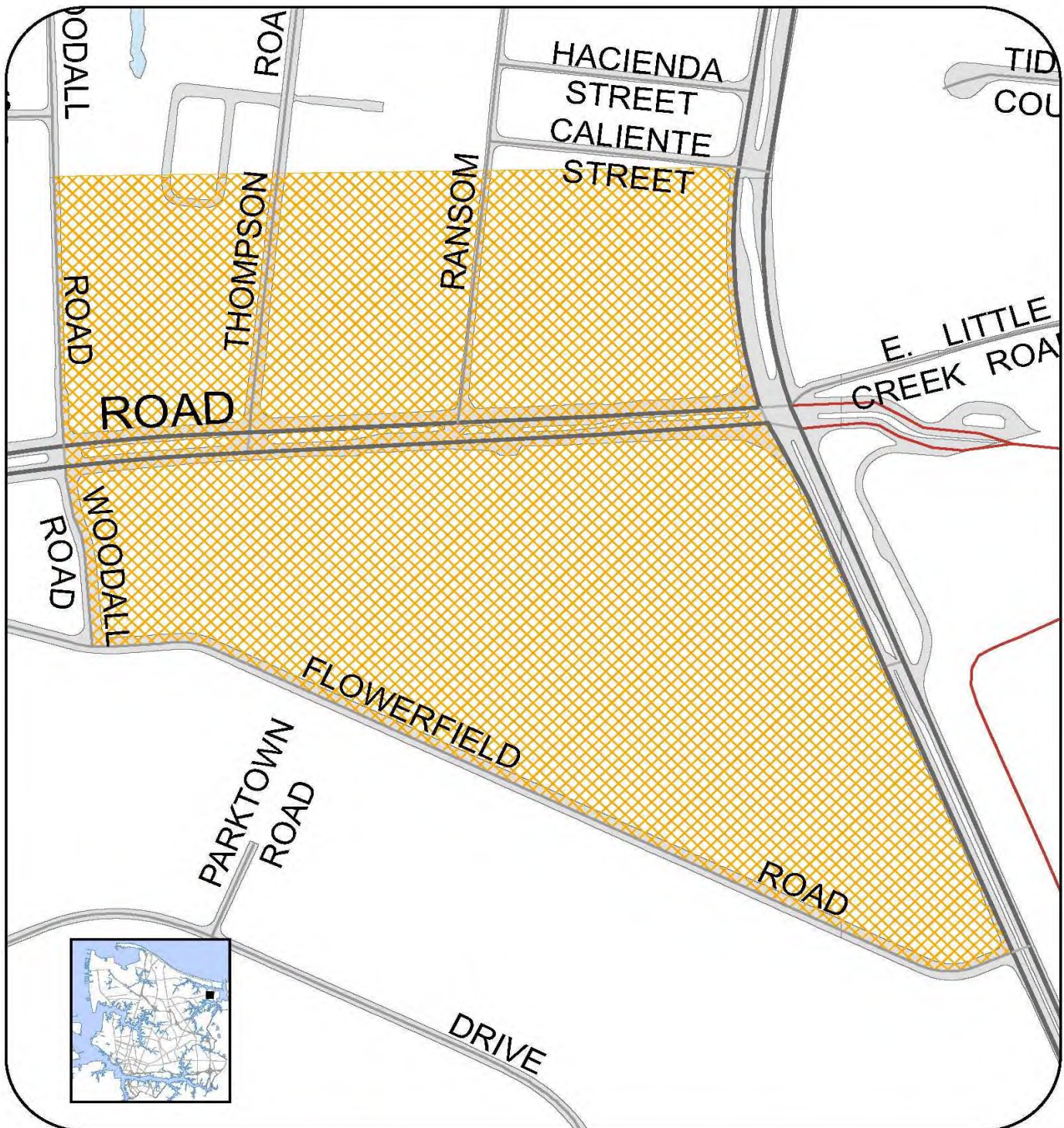
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$328,687,095	\$313,142,962	-4.73%
Total Retail Sales	\$91,614,936	\$93,167,934	1.70%
Total Assessed Value Real Estate	\$152,880,700	\$154,873,000	1.30%
Revenue Produced From:			
Business License	\$1,210,799	\$1,307,224	7.96%
Estimated Sales Tax (1%)*	\$916,149	\$931,679	1.70%
Business Property Tax	\$643,427	\$487,343	-24.26%
Food and Beverage Tax (6.5%)	\$481,670	\$573,715	19.11%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$1,787,524	\$1,775,872	-0.65%
Total Revenue***	\$5,039,569	\$5,075,833	0.72%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Little Creek Road Corridor East



Legend



Little Creek Road
Corridor East
Financial District

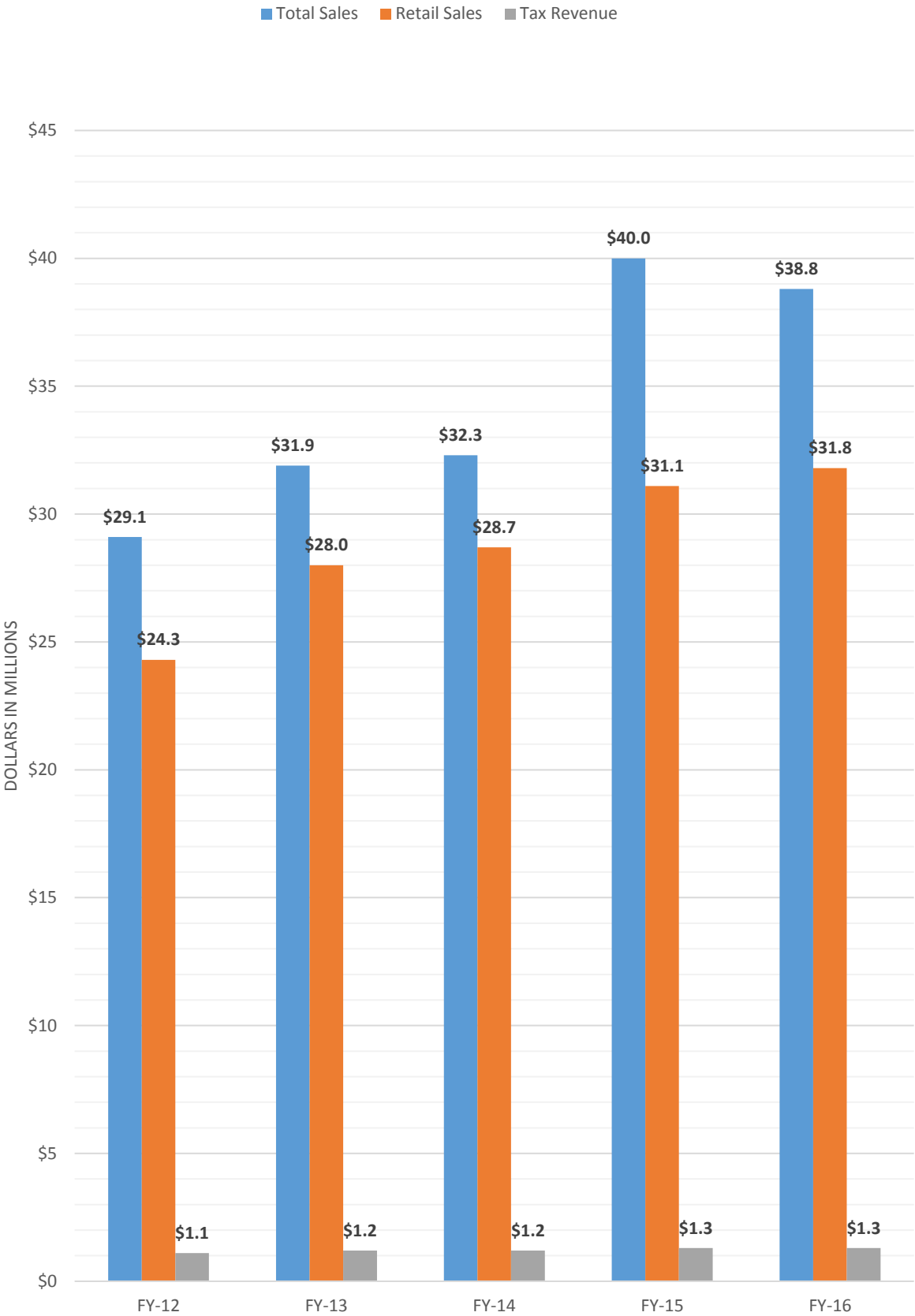


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



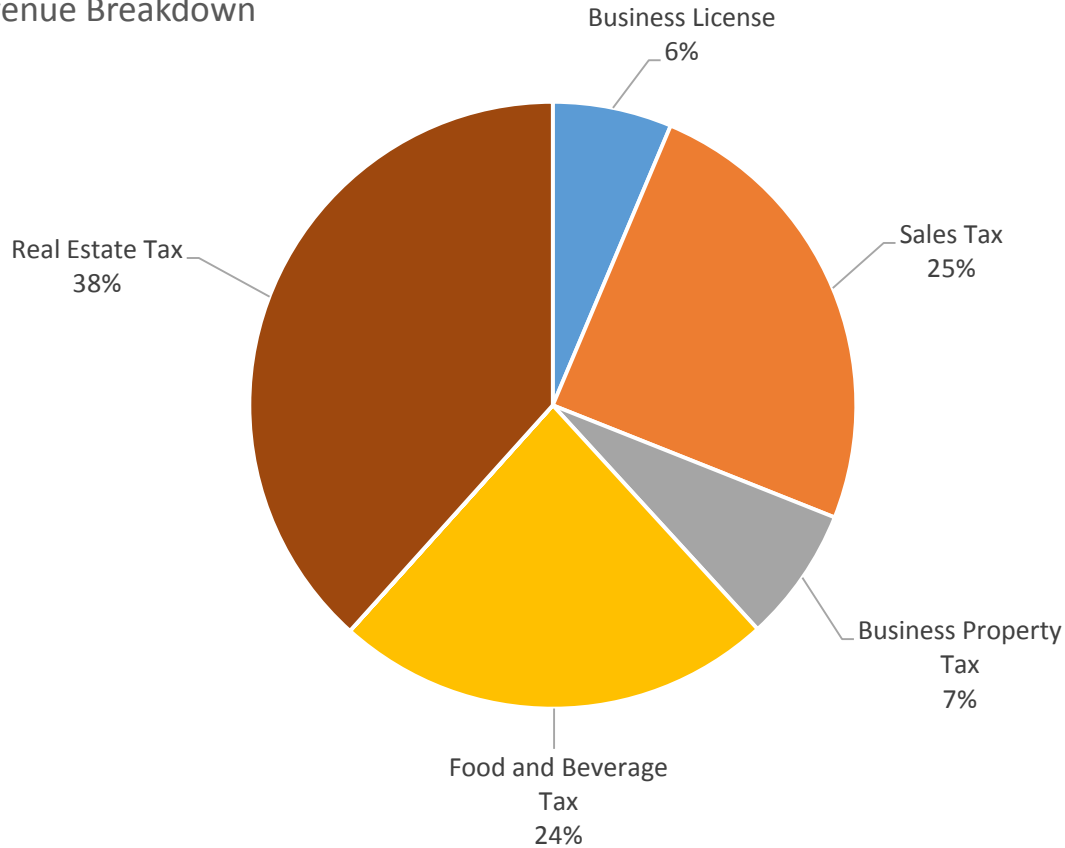
Little Creek East - Five Year Comparison



LITTLE CREEK CORRIDOR EAST

FY 2016

Revenue Breakdown



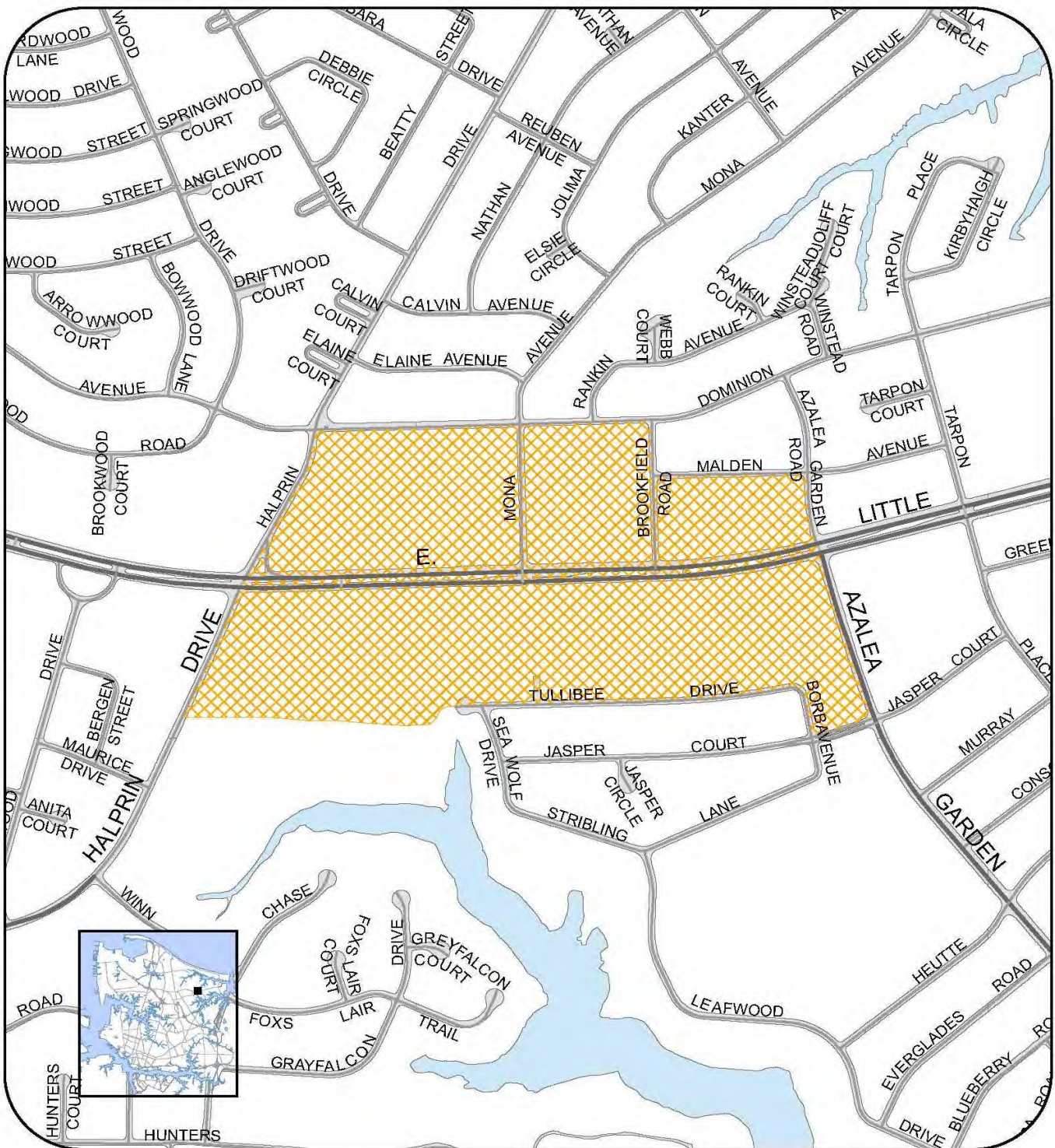
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$39,976,689	\$38,334,746	-4.11%
Total Retail Sales	\$31,131,994	\$31,852,139	2.31%
Total Assessed Value Real Estate	\$42,968,800	\$43,428,600	1.07%
Revenue Produced From:			
Business License	\$80,140	\$88,255	10.13%
Estimated Sales Tax (1%)*	\$311,320	\$318,521	2.31%
Business Property Tax	\$90,596	\$97,806	7.96%
Food and Beverage Tax (6.5%)	\$295,824	\$374,686	26.66%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$483,801	\$502,014	3.76%
Total Revenue***	\$1,261,681	\$1,381,282	9.48%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Little Creek Road Corridor Roosevelt



Legend



Little Creek Road
Corridor Roosevelt
Financial District

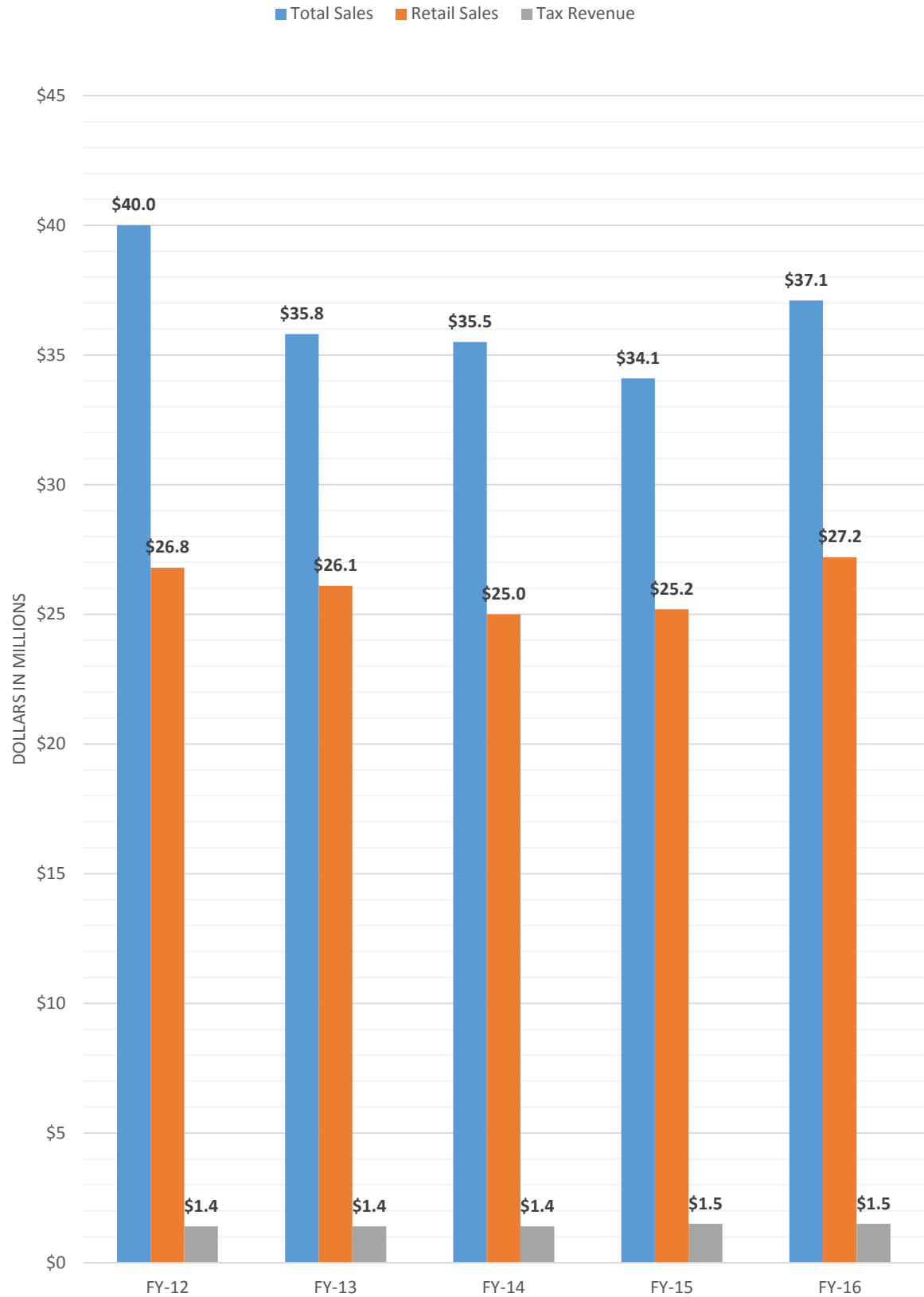


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



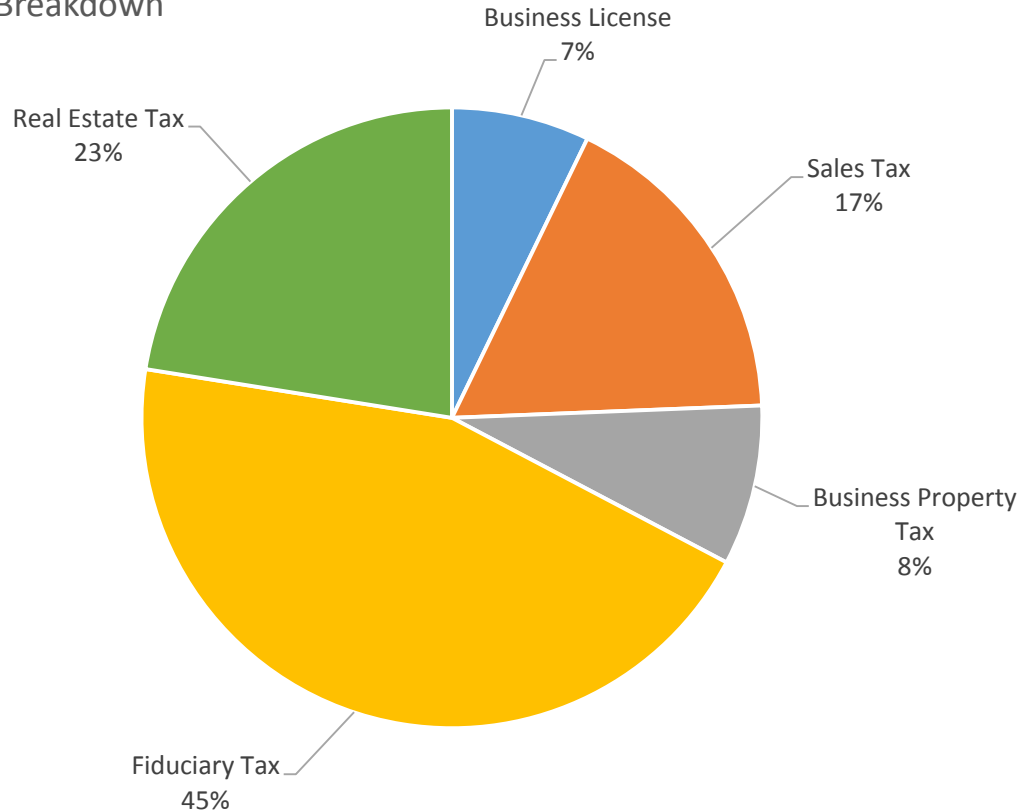
Little Creek Roosevelt - Five Year Comparison



LITTLE CREEK CORRIDOR ROOSEVELT

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$34,120,312	\$37,100,147	8.73%
Total Retail Sales	\$25,231,185	\$27,223,557	7.90%
Total Assessed Value Real Estate	\$27,354,300	\$28,691,000	4.89%
Revenue Produced From:			
Business License	\$105,620	\$98,126	-7.10%
Estimated Sales Tax (1%)*	\$252,312	\$272,236	7.90%
Business Property Tax	\$122,605	\$106,732	-12.95%
Fiduciary Taxes**	\$658,085	\$655,731	-0.36%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$330,323	\$330,458	0.04%
Total Revenue***	\$1,468,945	\$1,463,283	-0.39%

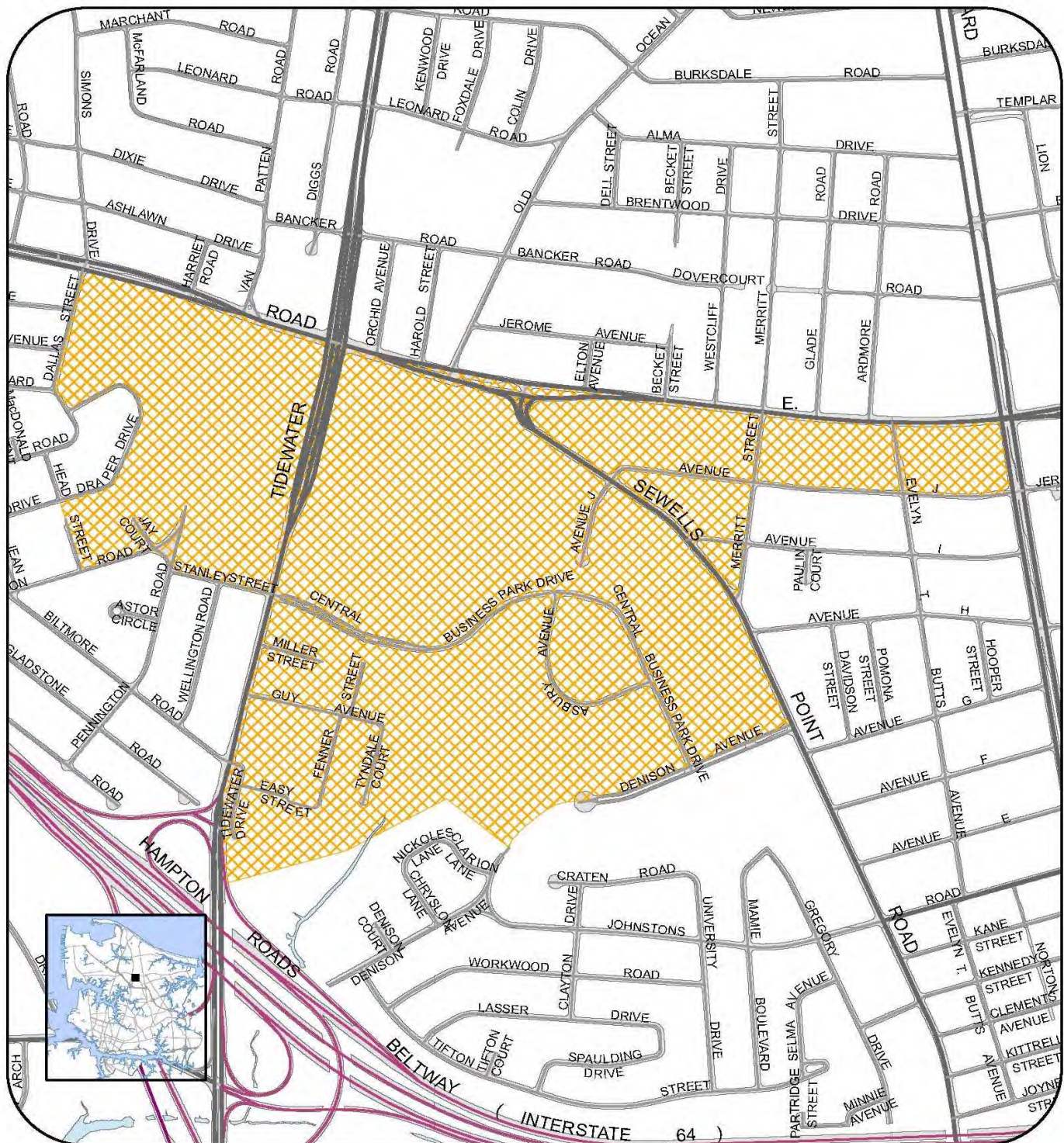
*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §5801-3

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Little Creek Road Corridor Southern Shopping Center



Legend

Little Creek Road
Southern Shopping
Center
Financial District

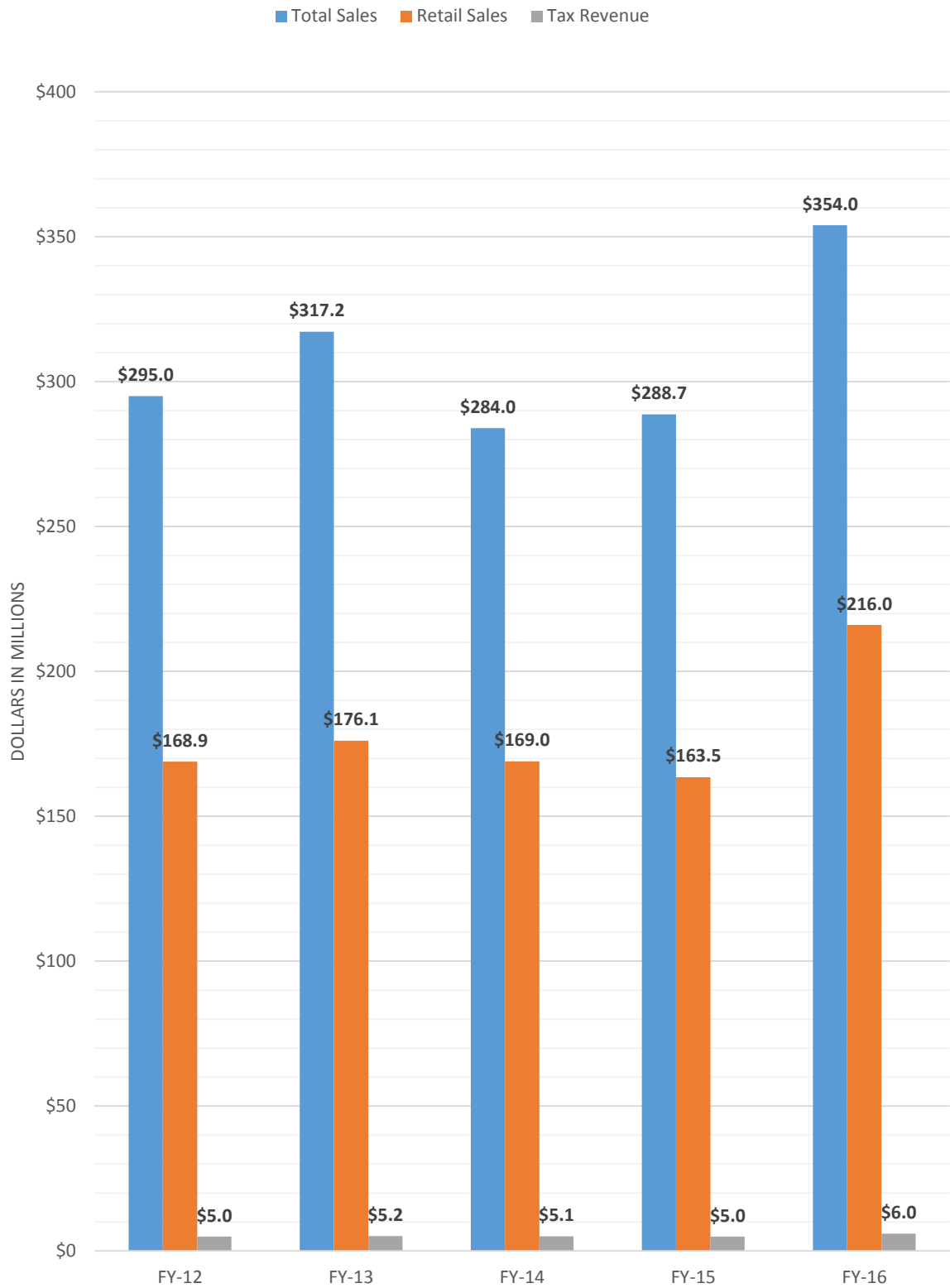


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



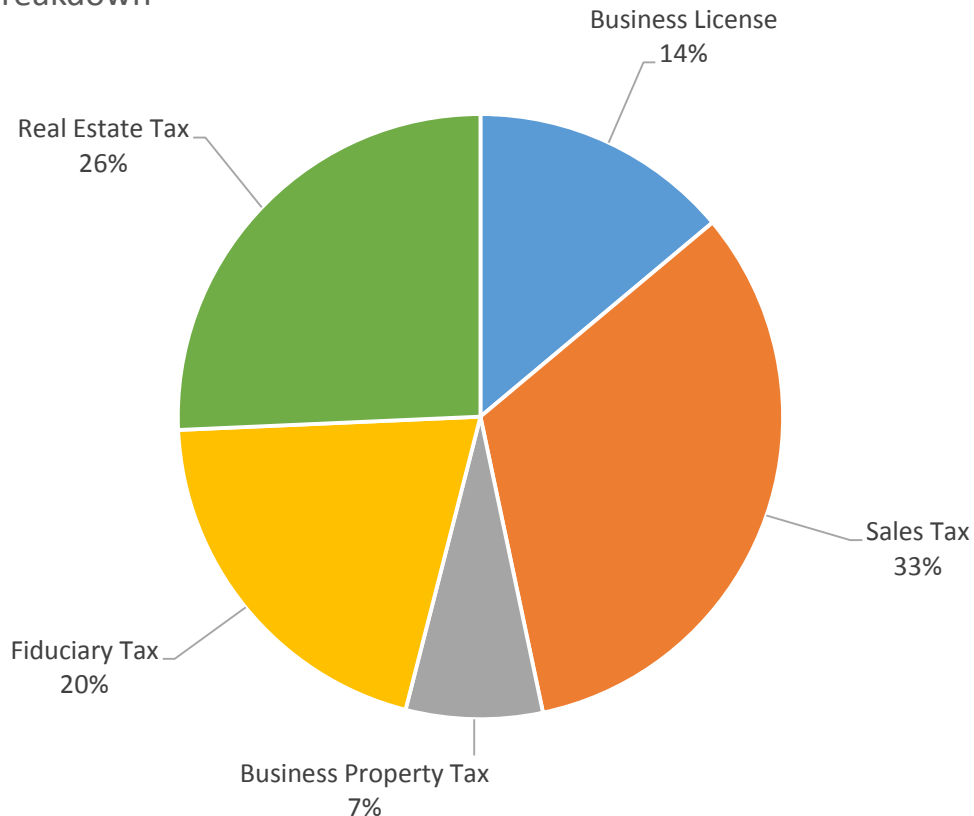
Little Creek Southern Shopping Center - Five Year Comparison



LITTLE CREEK CORRIDOR SOUTHERN SHOPPING CENTER

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$288,658,622	\$354,831,479	22.92%
Total Retail Sales	\$163,551,669	\$216,051,626	32.10%
Total Assessed Value Real Estate	\$114,051,100	\$128,986,400	13.10%
Revenue Produced From:			
Business License	\$694,476	\$961,790	38.49%
Estimated Sales Tax (1%)*	\$1,635,517	\$2,160,516	32.10%
Business Property Tax	\$364,210	\$401,925	10.36%
Fiduciary Taxes**	\$1,014,008	\$1,118,383	10.29%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,282,773	\$1,484,694	15.74%
Total Revenue***	\$4,990,984	\$6,127,308	22.77%

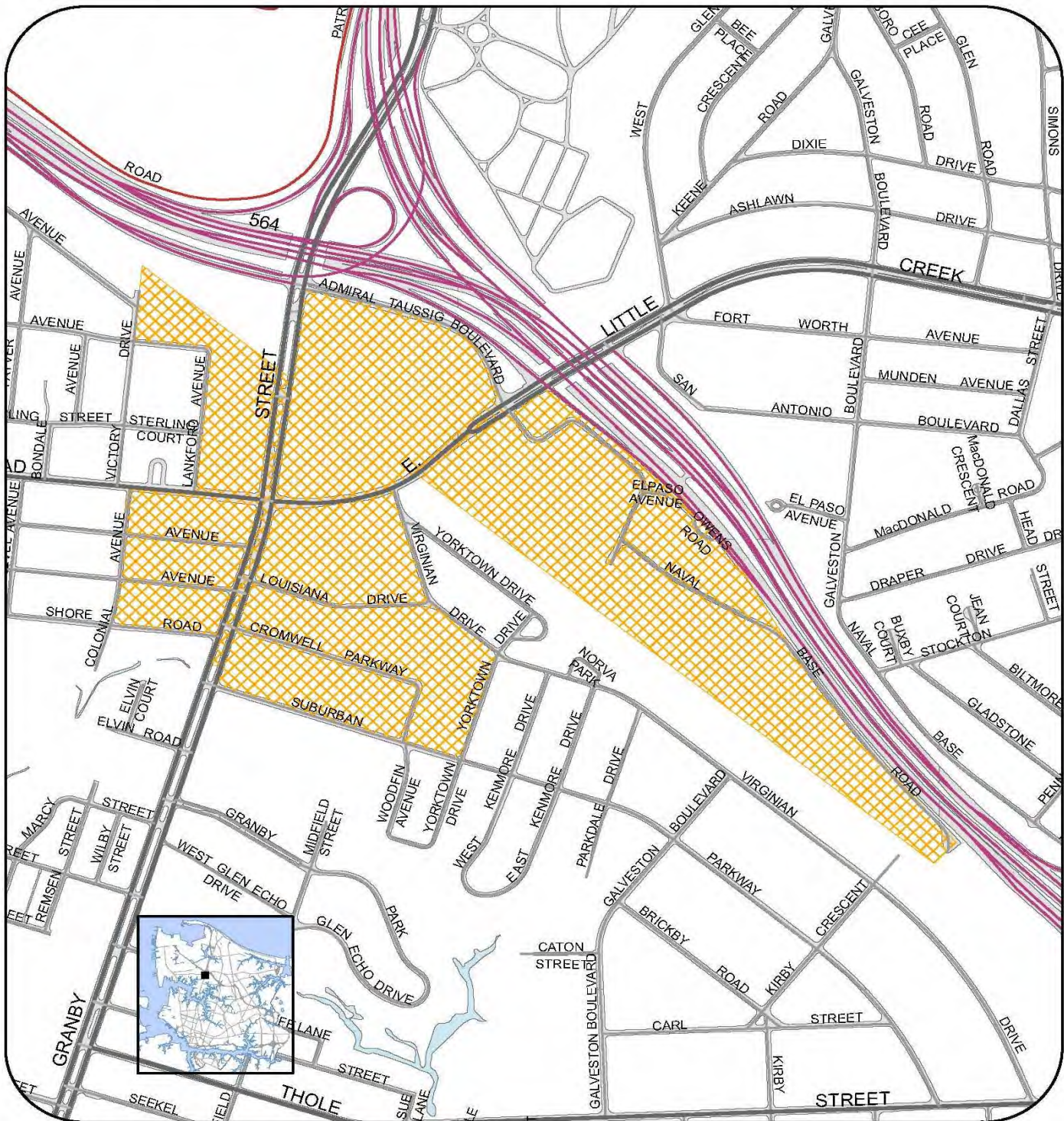
* Based on reported Retail Sales

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Little Creek Road Corridor Wards Corner



Legend



Little Creek Road
Corridor
Wards Corner
Financial District

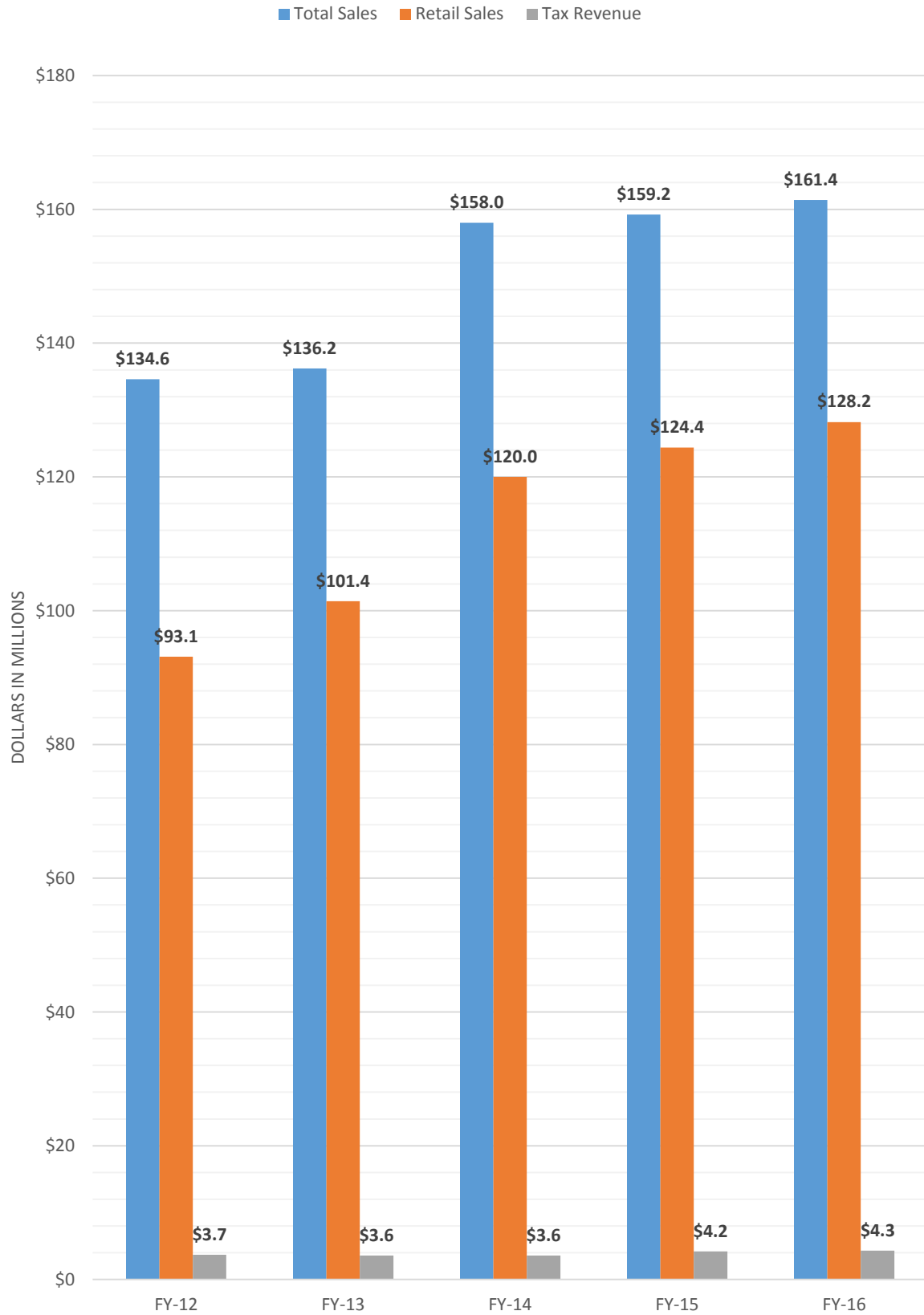


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



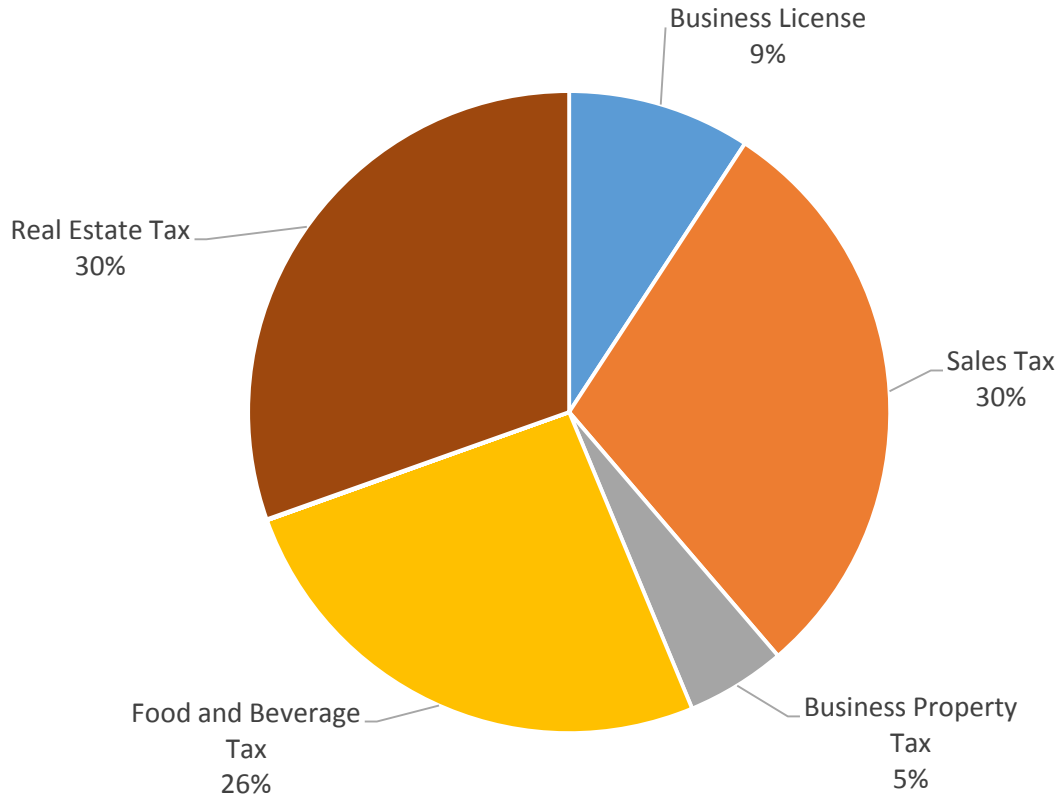
Little Creek Wards Corner - Five Year Comparison



LITTLE CREEK CORRIDOR WARDS CORNER

FY 2016

Revenue Breakdown



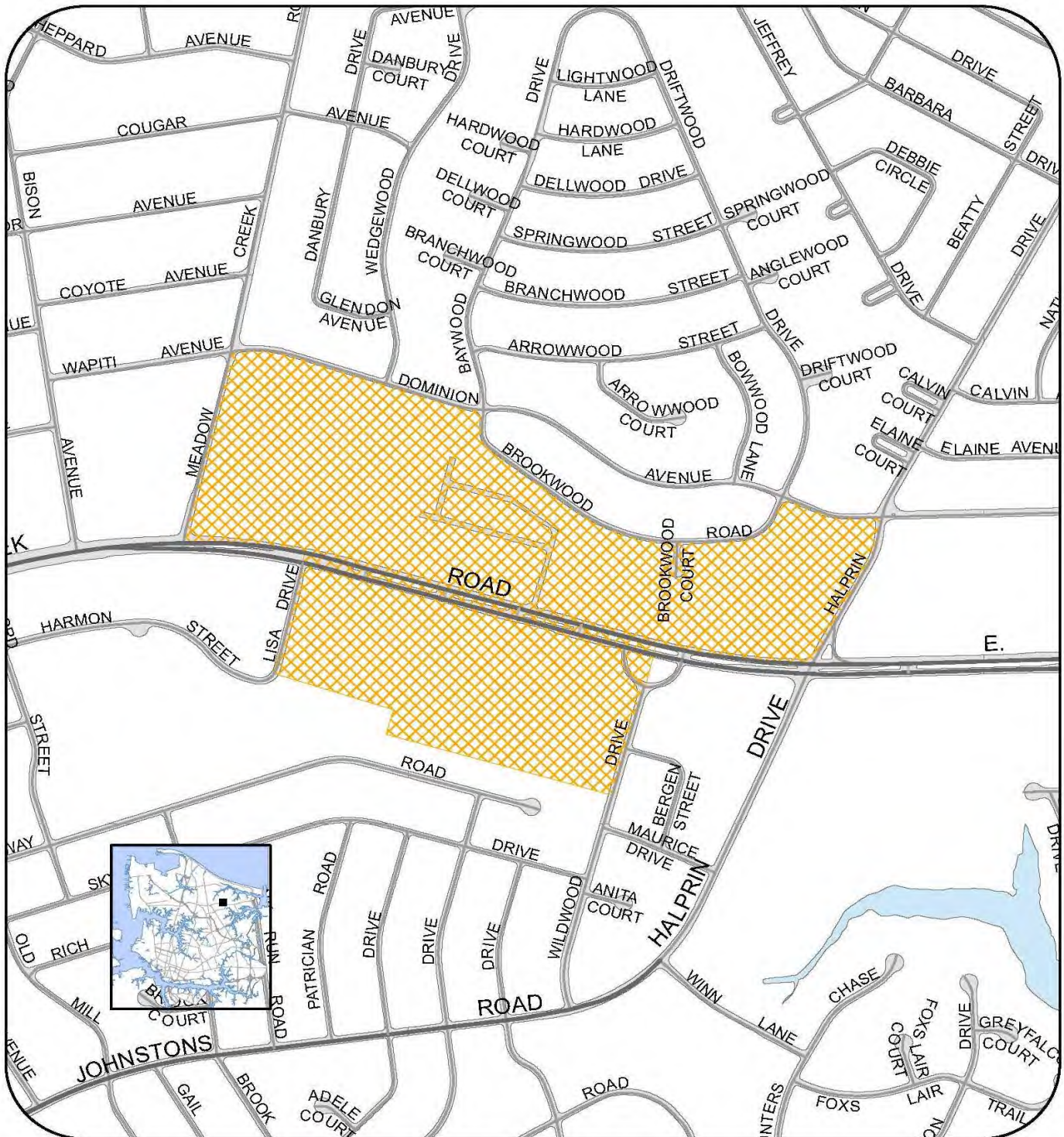
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$159,161,720	\$161,392,603	1.40%
Total Retail Sales	\$124,377,223	\$128,233,313	3.10%
Total Assessed Value Real Estate	\$91,494,200	\$95,931,000	4.85%
Revenue Produced From:			
Business License	\$388,889	\$398,851	2.56%
Estimated Sales Tax (1%)*	\$1,243,772	\$1,282,333	3.10%
Business Property Tax	\$211,555	\$419,166	98.14%
Food and Beverage Tax (6.5%)	\$1,087,270	\$1,159,950	6.68%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$1,834	\$1,511	-17.61%
Real Estate Tax	\$1,282,773	\$1,076,431	-16.09%
Total Revenue***	\$4,216,093	\$4,338,242	2.90%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Little Creek Road Corridor Wedgewood



Legend



Little Creek Road
Corridor
Wedgewood
Financial District

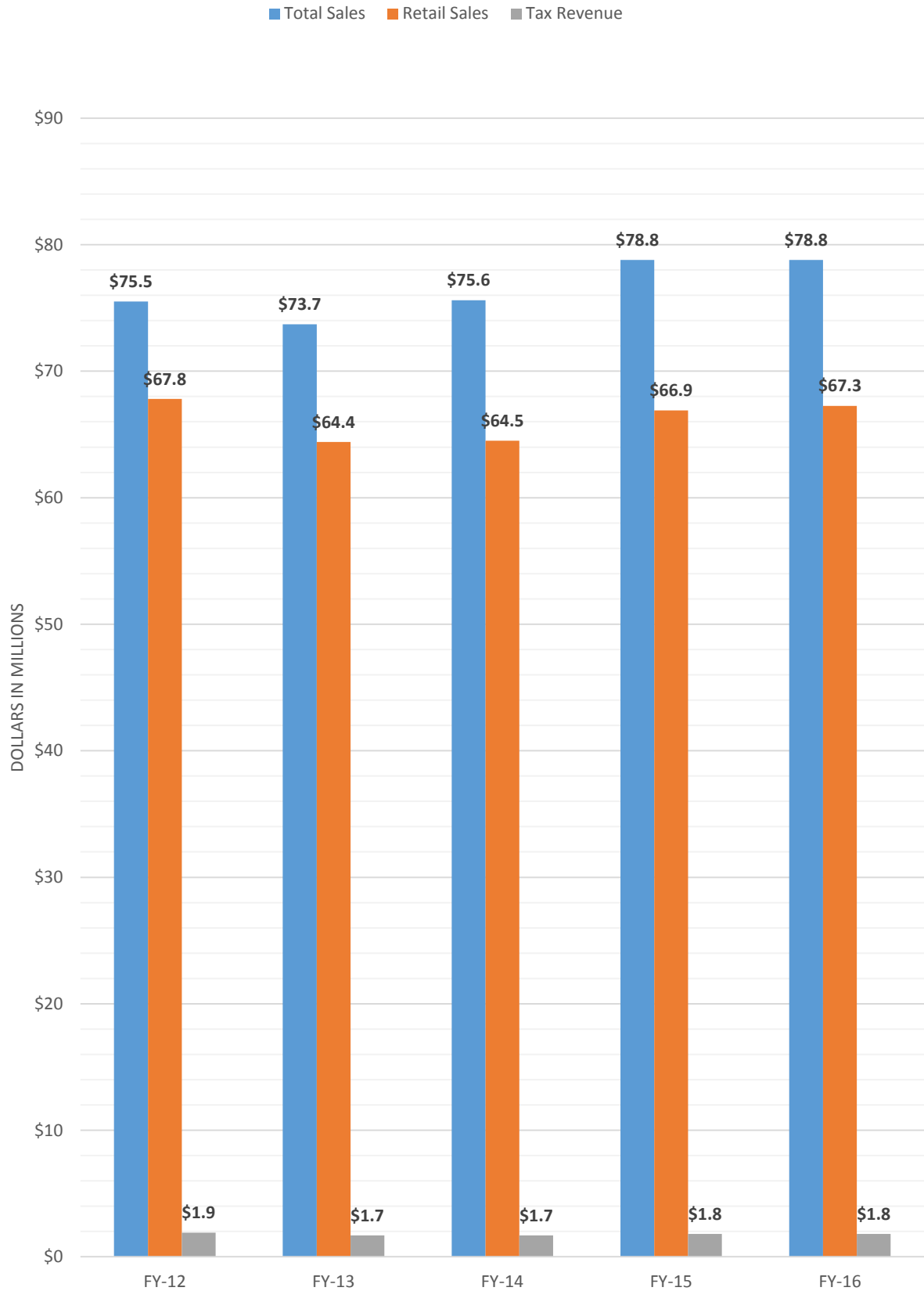


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



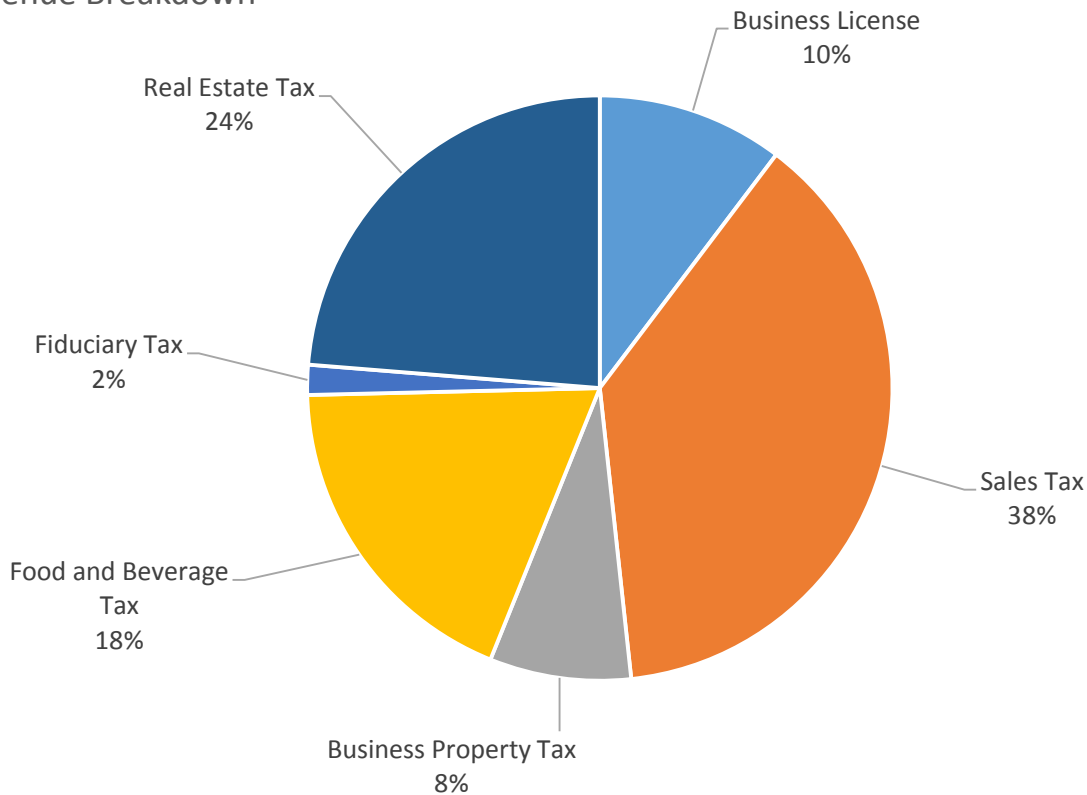
Little Creek Wedgewood - Five Year Comparison



LITTLE CREEK CORRIDOR WEDGEWOOD

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$78,836,254	\$78,807,958	-0.04%
Total Retail Sales	\$66,920,993	\$67,247,561	0.49%
Total Assessed Value Real Estate	\$36,342,900	\$39,019,300	7.36%
Revenue Produced From:			
Business License	\$181,538	\$176,624	-2.71%
Estimated Sales Tax (1%)*	\$669,210	\$672,476	0.49%
Business Property Tax	\$137,660	\$160,654	16.70%
Food and Beverage Tax (6.5%)	\$326,453	\$344,188	5.43%
Fiduciary Taxes**	\$29,189	\$37,600	28.82%
(Lodging, Room & Admissions)			
Real Estate Tax	\$417,943	\$408,123	-2.35%
Total Revenue***	\$1,761,993	\$1,799,665	2.14%

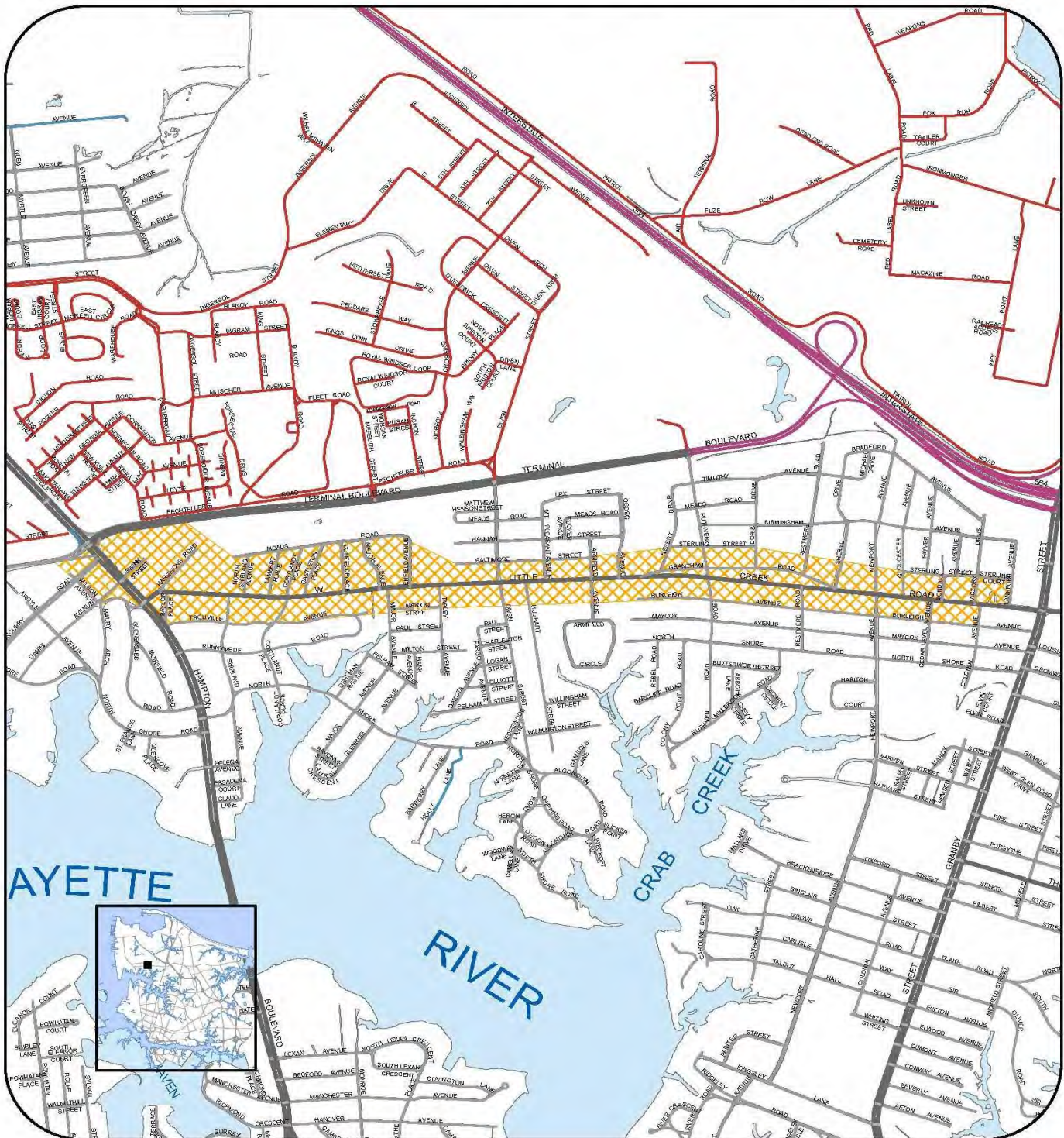
*Based on reported Retail Sales

**Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart due to changes in the information received from the Utility companies.

This page intentionally left blank.

Little Creek Road Corridor West



Legend



Little Creek Road
Corridor West
Financial District

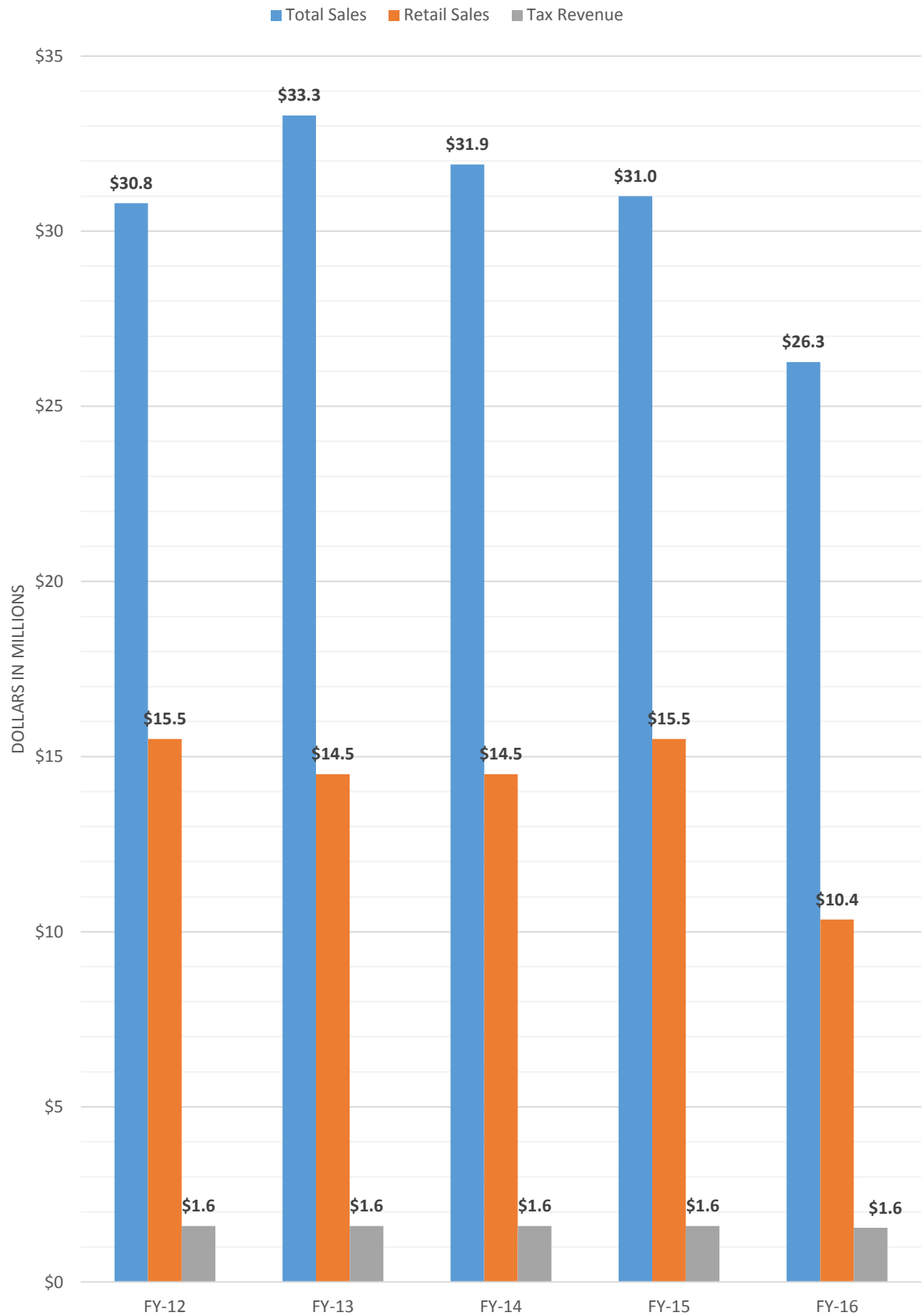


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



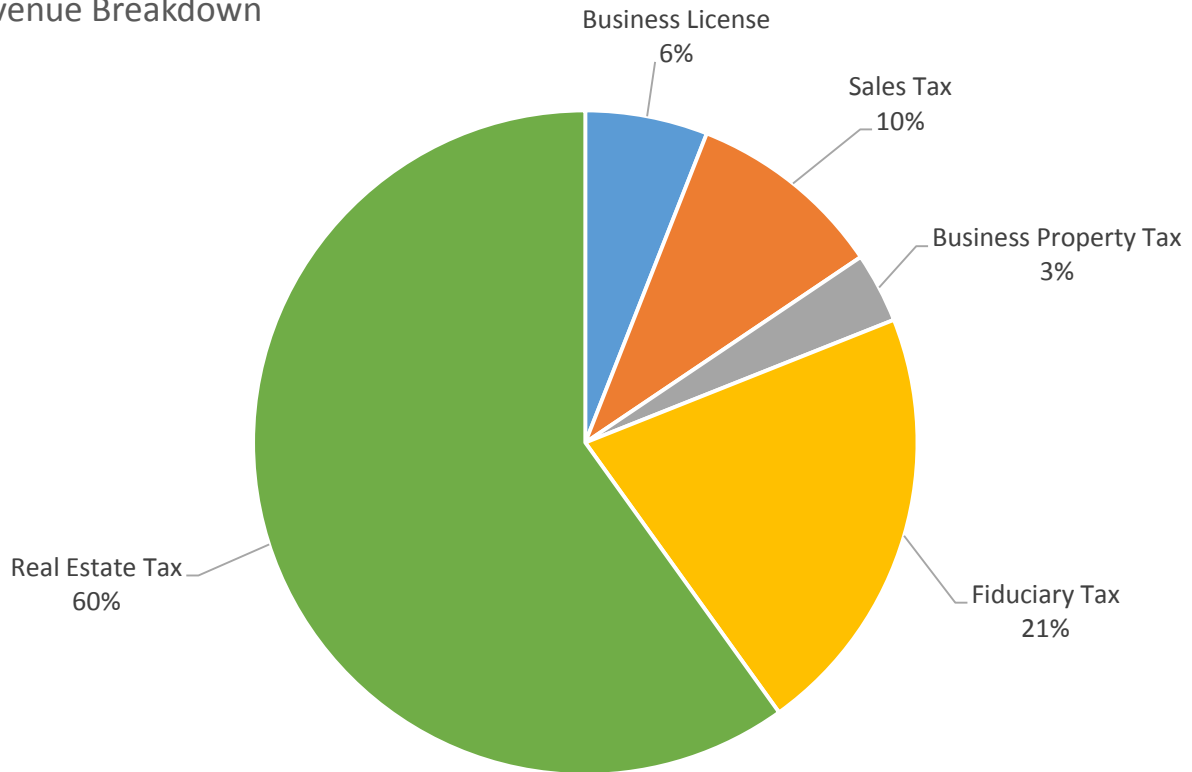
Little Creek West - Five Year Comparison



LITTLE CREEK CORRIDOR WEST

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$30,986,868	\$26,266,752	-15.23%
Total Retail Sales	\$15,525,095	\$10,367,390	-33.22%
Total Assessed Value Real Estate	\$87,653,900	\$87,158,800	-0.56%
Revenue Produced From:			
Business License	\$96,414	\$87,432	-9.32%
Estimated Sales Tax (1%)*	\$155,251	\$103,674	-33.22%
Business Property Tax	\$55,179	\$50,270	-8.90%
Fiduciary Taxes**	\$341,435	\$361,326	5.83%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$968,945	\$955,470	-1.39%
Total Revenue***	\$1,617,224	\$1,558,172	-3.65%

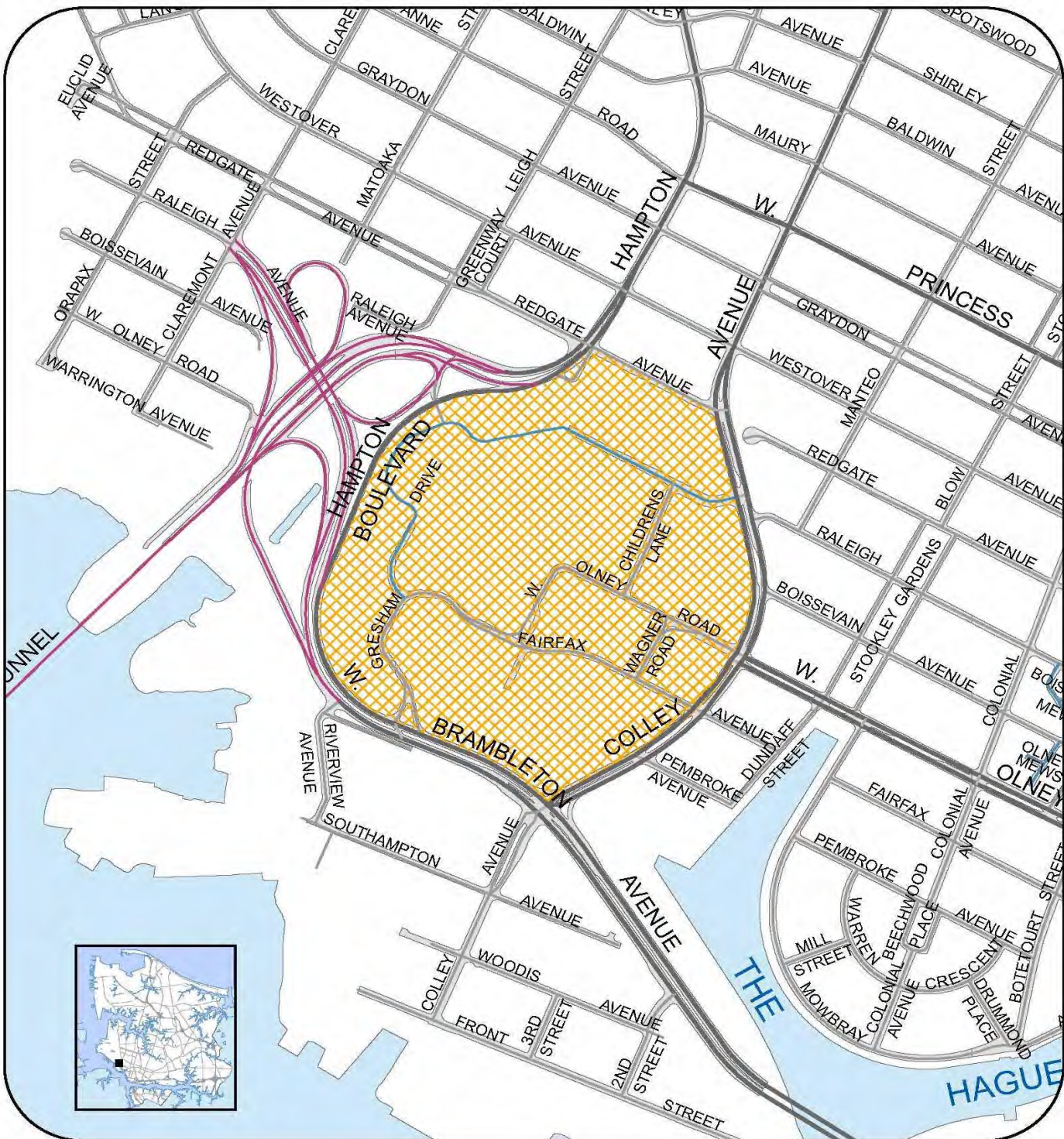
*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Medical Center



Legend



Medical Center
Financial District

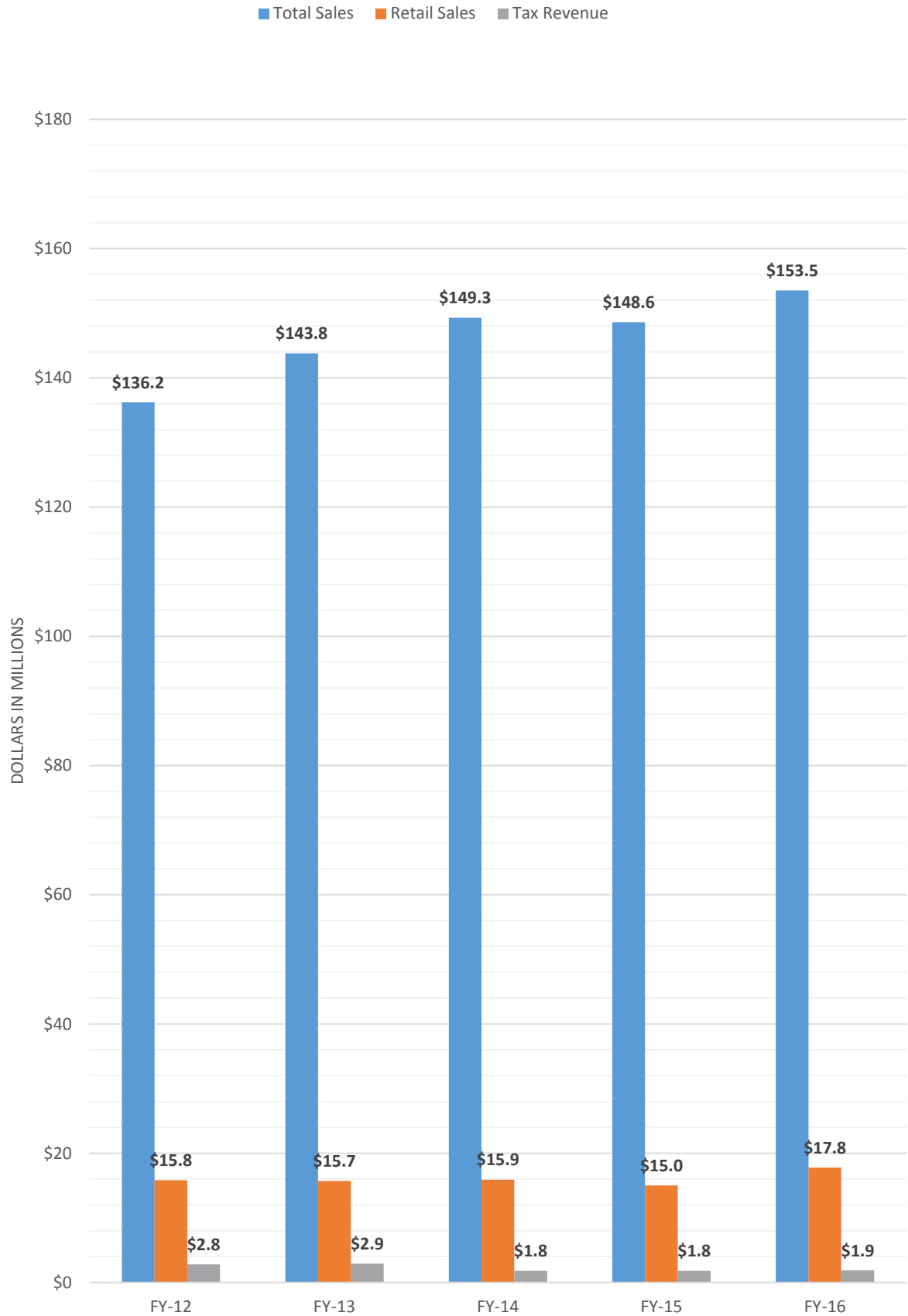


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



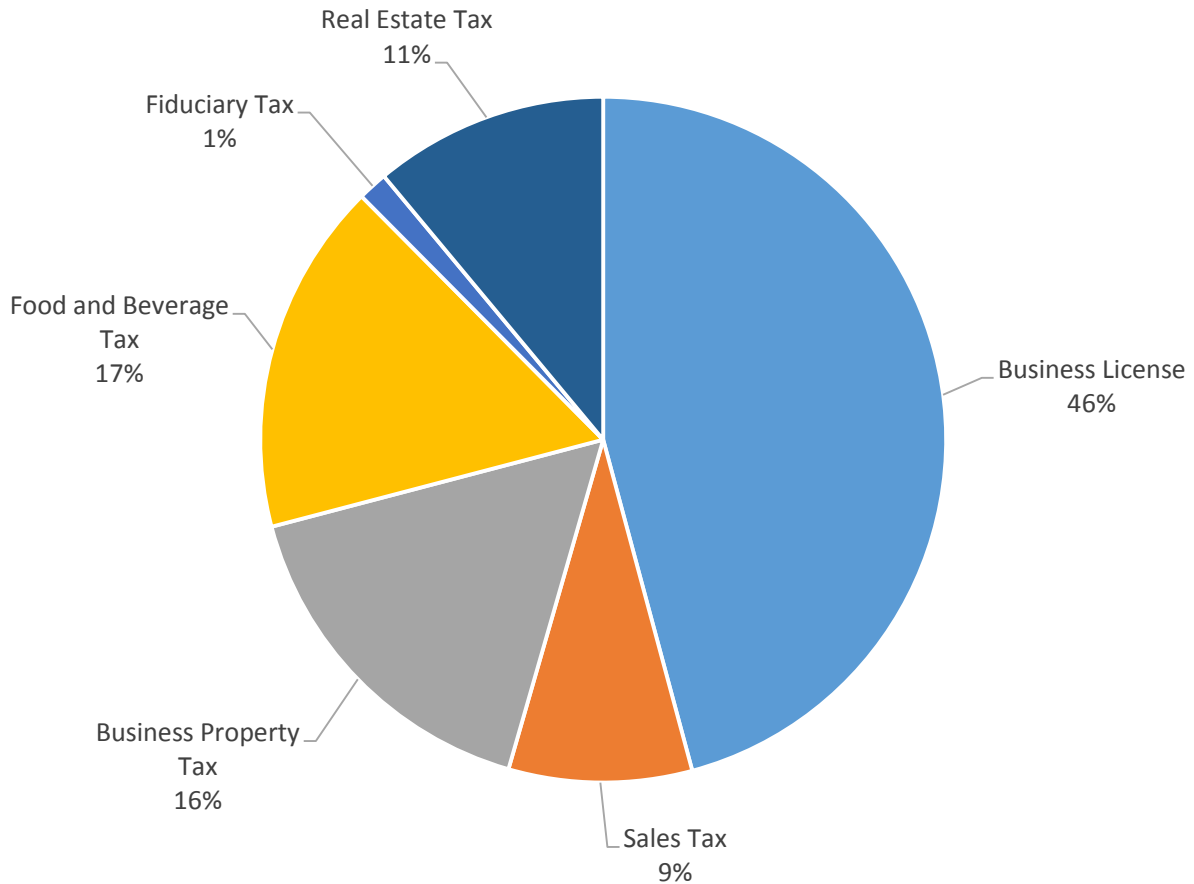
Medical Center - Five Year Comparison



MEDICAL CENTER

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$148,661,638	\$153,539,164	3.28%
Total Retail Sales	\$14,985,023	\$17,740,508	18.39%
Total Assessed Value Real Estate	\$16,656,600	\$16,663,700	0.04%
Revenue Produced From:			
Business License	\$794,518	\$827,439	4.14%
Estimated Sales Tax (1%)*	\$149,850	\$177,405	18.39%
Business Property Tax	\$285,415	\$297,737	4.32%
Food and Beverage Tax (6.5%)	\$288,593	\$334,569	15.93%
Fiduciary Taxes**	\$24,260	\$25,396	4.68%
(Lodging, Room & Admissions)			
Real Estate Tax	\$191,551	\$191,633	0.04%
Total Revenue***	\$1,734,187	\$1,854,179	6.92%

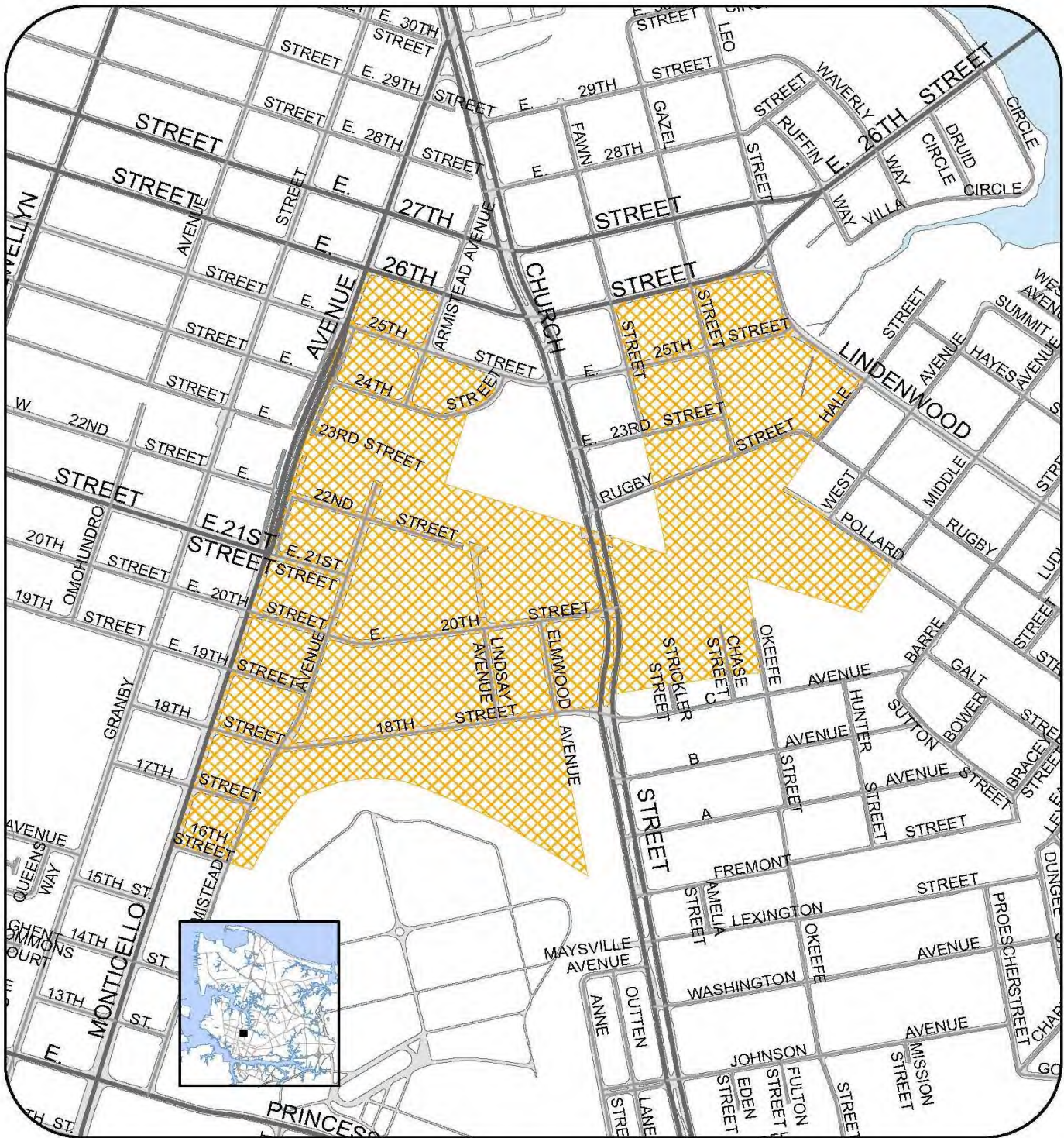
*Based on reported Retail Sales

**Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code §58.1-3

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Mid-Town Industrial Park



Legend



Mid-Town Industrial
Park
Financial District

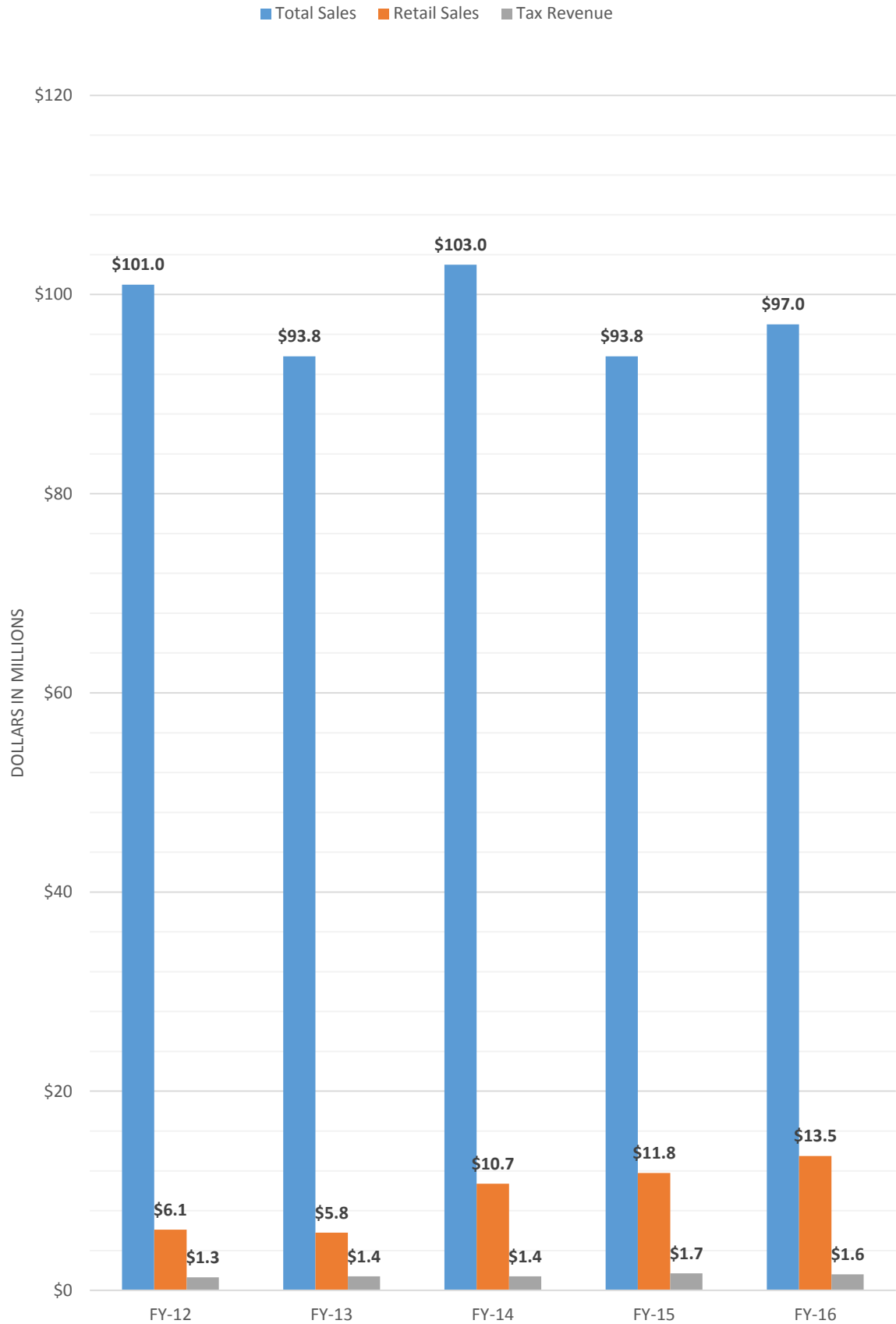


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



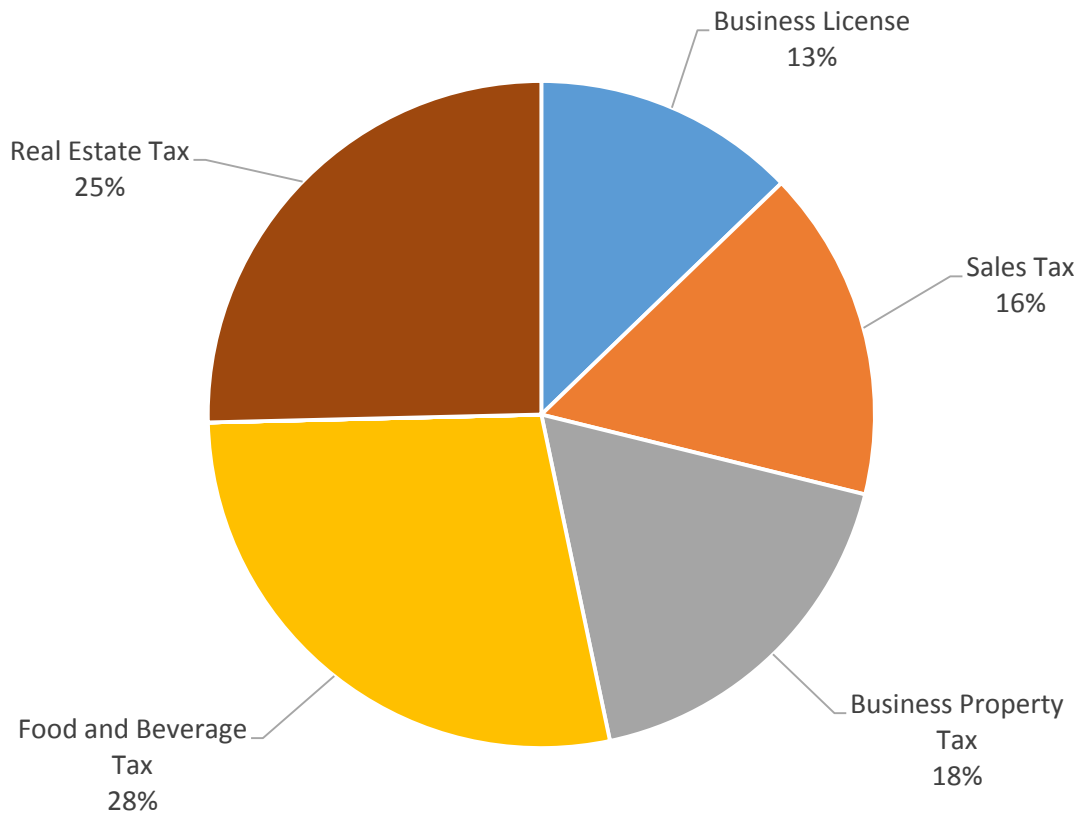
Mid-Town Industrial - Five Year Comparison



MID-TOWN INDUSTRIAL PARK

FY 2016

Revenue Breakdown



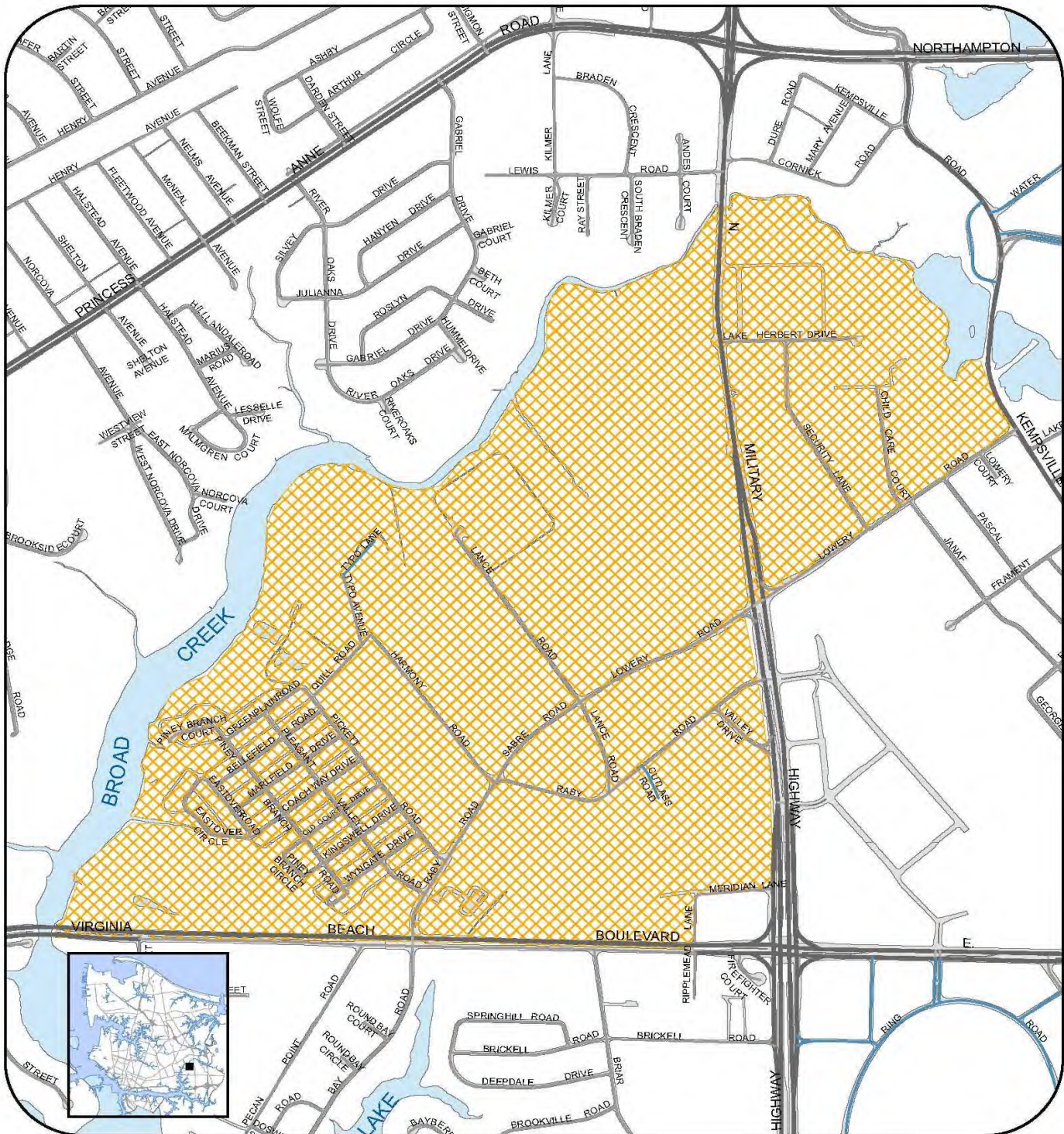
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$93,820,863	\$97,014,625	3.40%
Total Retail Sales	\$11,835,678	\$13,578,925	14.73%
Total Assessed Value Real Estate	\$38,474,200	\$39,320,500	2.20%
Revenue Produced From:			
Business License	\$214,785	\$265,432	23.58%
Estimated Sales Tax (1%)*	\$269,687	\$135,789	-49.65%
Business Property Tax	\$299,722	\$267,835	-10.64%
Food and Beverage Tax (6.5%)	\$468,912	\$540,171	15.20%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$426,107	\$413,659	-2.92%
Total Revenue***	\$1,679,213	\$1,622,886	-3.35%

*Based on reported Retail Sales

***Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Military Highway Corridor Broad Creek



Legend



Military Highway
Corridor
Broad Creek
Financial District

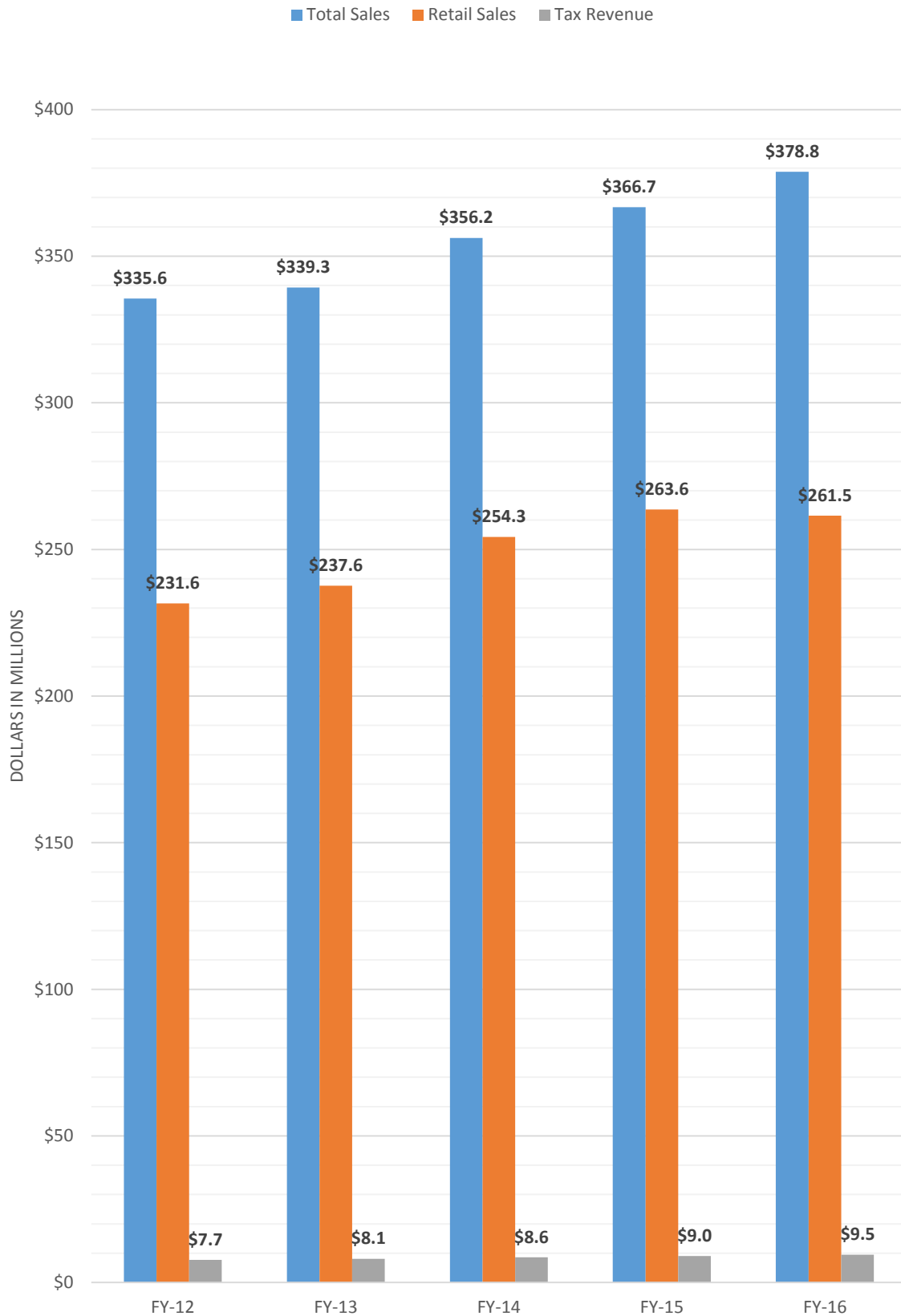


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



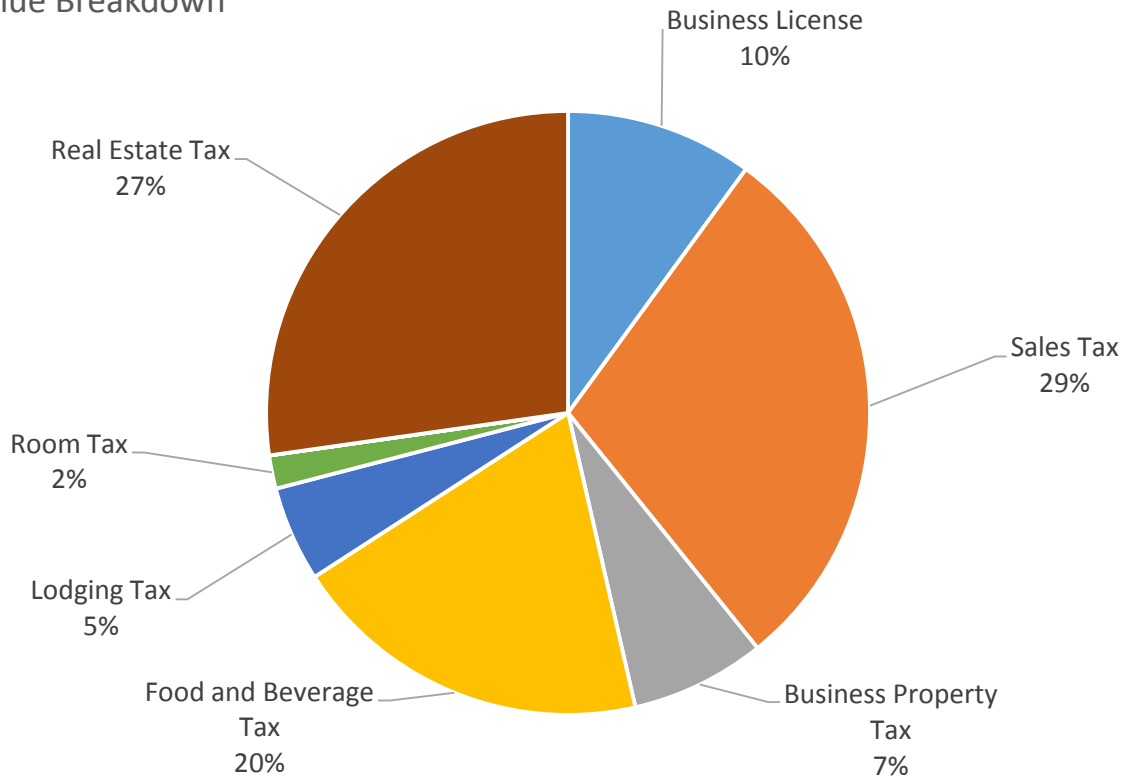
Broad Creek - Five Year Comparison



MILITARY HIGHWAY CORRIDOR BROAD CREEK

FY 2016

Revenue Breakdown



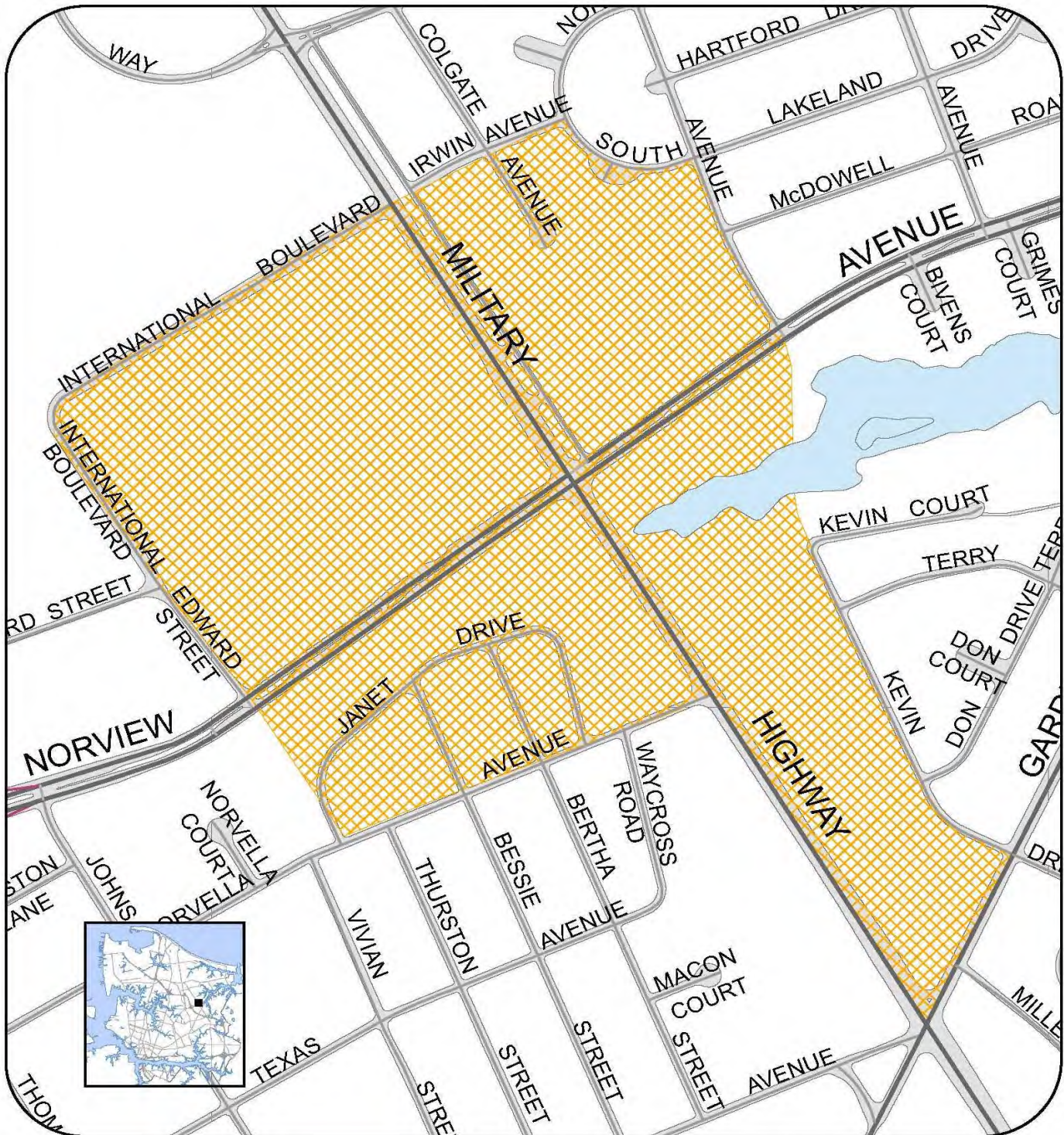
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$366,701,251	\$378,737,466	3.28%
Total Retail Sales	\$263,676,144	\$261,585,324	-0.79%
Total Assessed Value Real Estate	\$234,410,100	\$260,694,700	11.21%
Revenue Produced From:			
Business License	\$907,079	\$925,215	2.00%
Estimated Sales Tax (1%)*	\$2,636,761	\$2,615,853	-0.79%
Business Property Tax	\$652,278	\$770,244	18.09%
Food and Beverage Tax (6.5%)	\$1,757,497	\$1,799,063	2.37%
Lodging Tax (8%)	\$461,075	\$470,510	2.05%
Room Tax	\$161,551	\$154,102	-4.61%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$2,463,280	\$2,783,134	12.98%
Total Revenue***	\$9,039,521	\$9,518,121	5.29%

*Based on reported Retail Sales

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Military Highway Corridor Bromley



Legend



Military Highway
Corridor
Bromley
Financial District

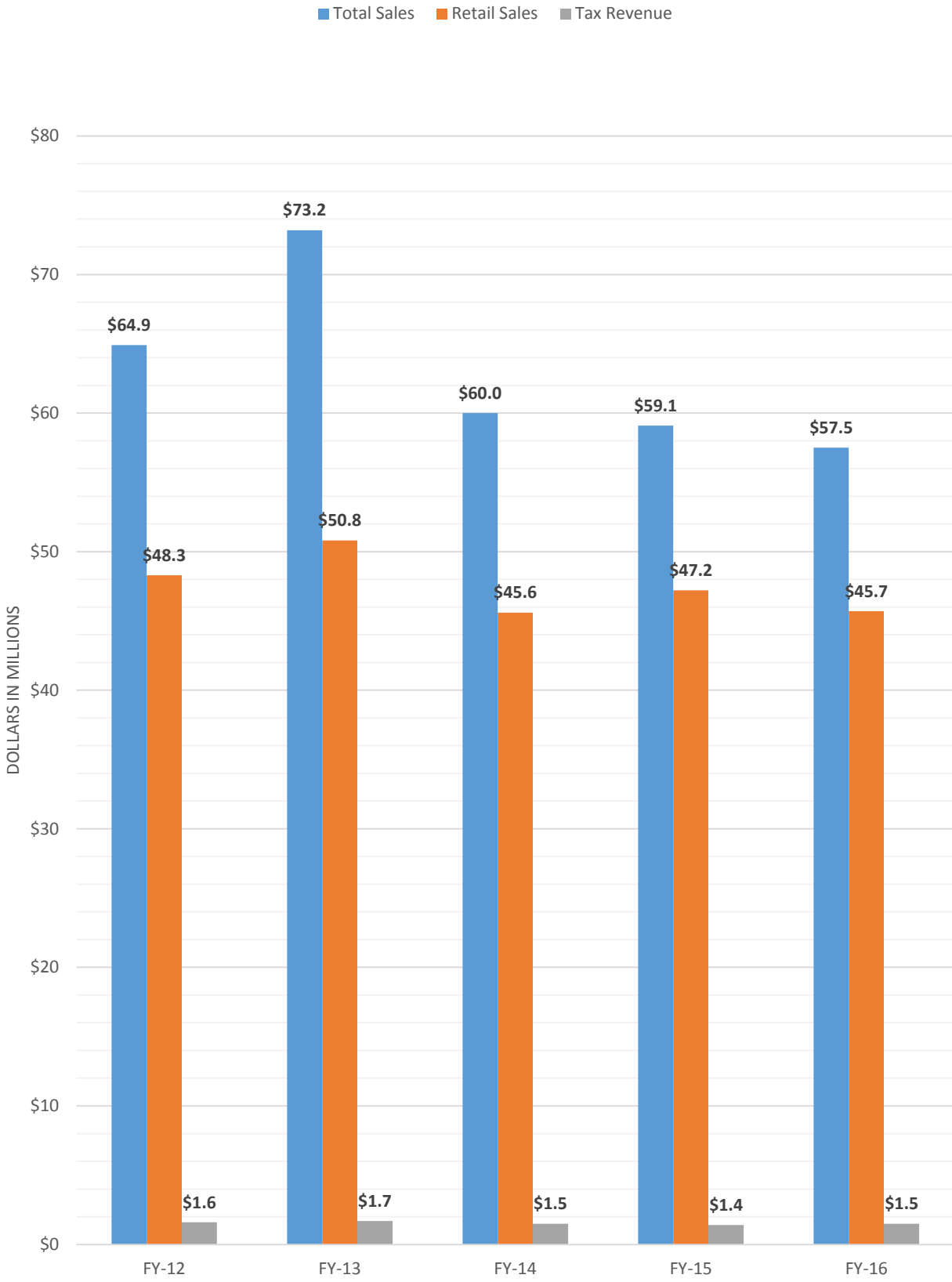


*Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.*

Date: June 2016



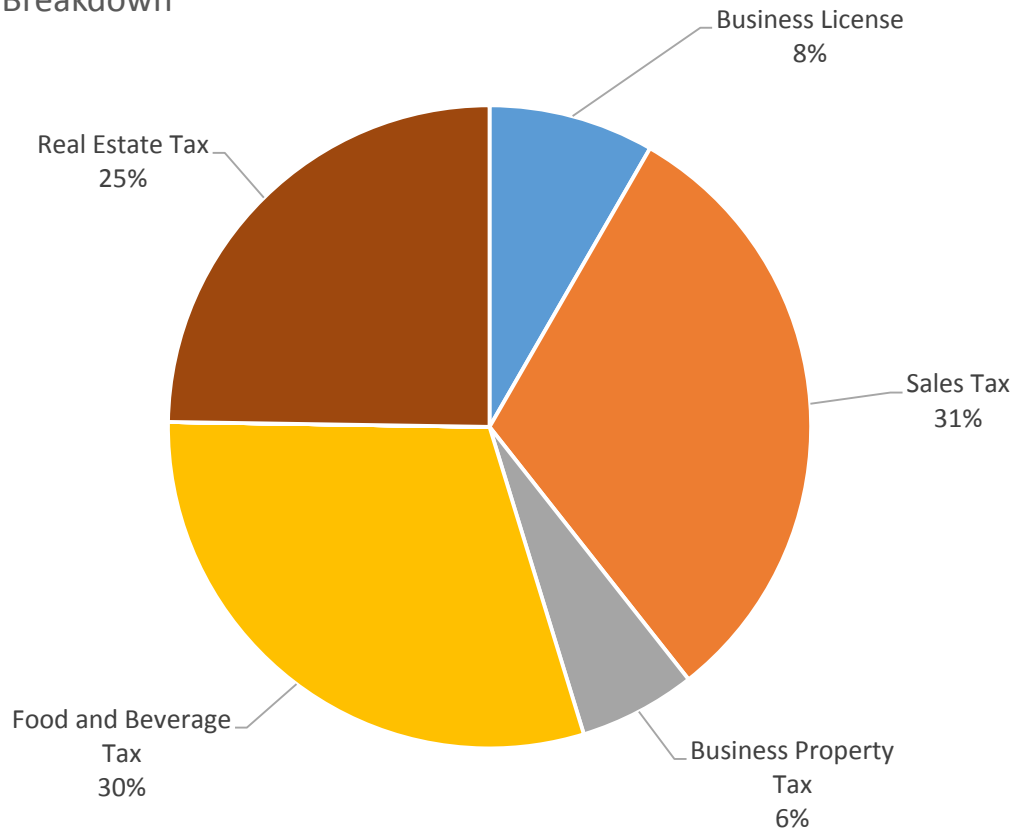
Bromley - Five Year Comparison



MILITARY HIGHWAY CORRIDOR BROMLEY

FY 2016

Revenue Breakdown



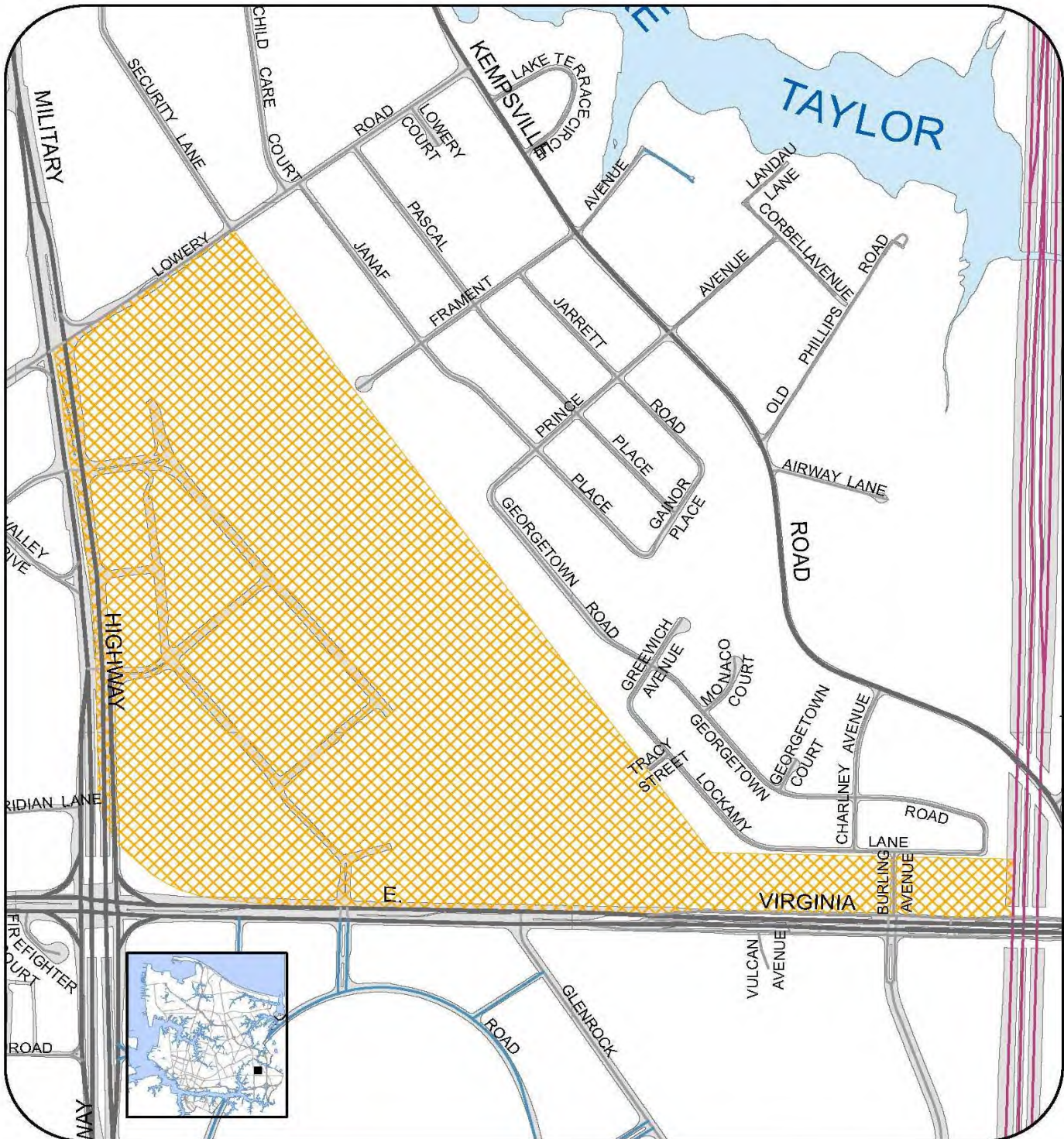
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$59,066,498	\$57,587,500	-2.50%
Total Retail Sales	\$47,275,898	\$45,754,465	-3.22%
Total Assessed Value Real Estate	\$32,968,400	\$32,862,200	-0.32%
Revenue Produced From:			
Business License	\$126,661	\$141,375	11.62%
Estimated Sales Tax (1%)*	\$472,759	\$457,545	-3.22%
Business Property Tax	\$89,601	\$104,760	16.92%
Food and Beverage Tax (6.5%)	\$456,444	\$483,302	5.88%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$376,836	\$383,438	1.75%
Total Revenue***	\$1,522,301	\$1,570,420	3.16%

*Based on reported Retail Sales

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Military Highway Corridor Janaf



Legend



Military Highway
Corridor
Janaf
Financial District

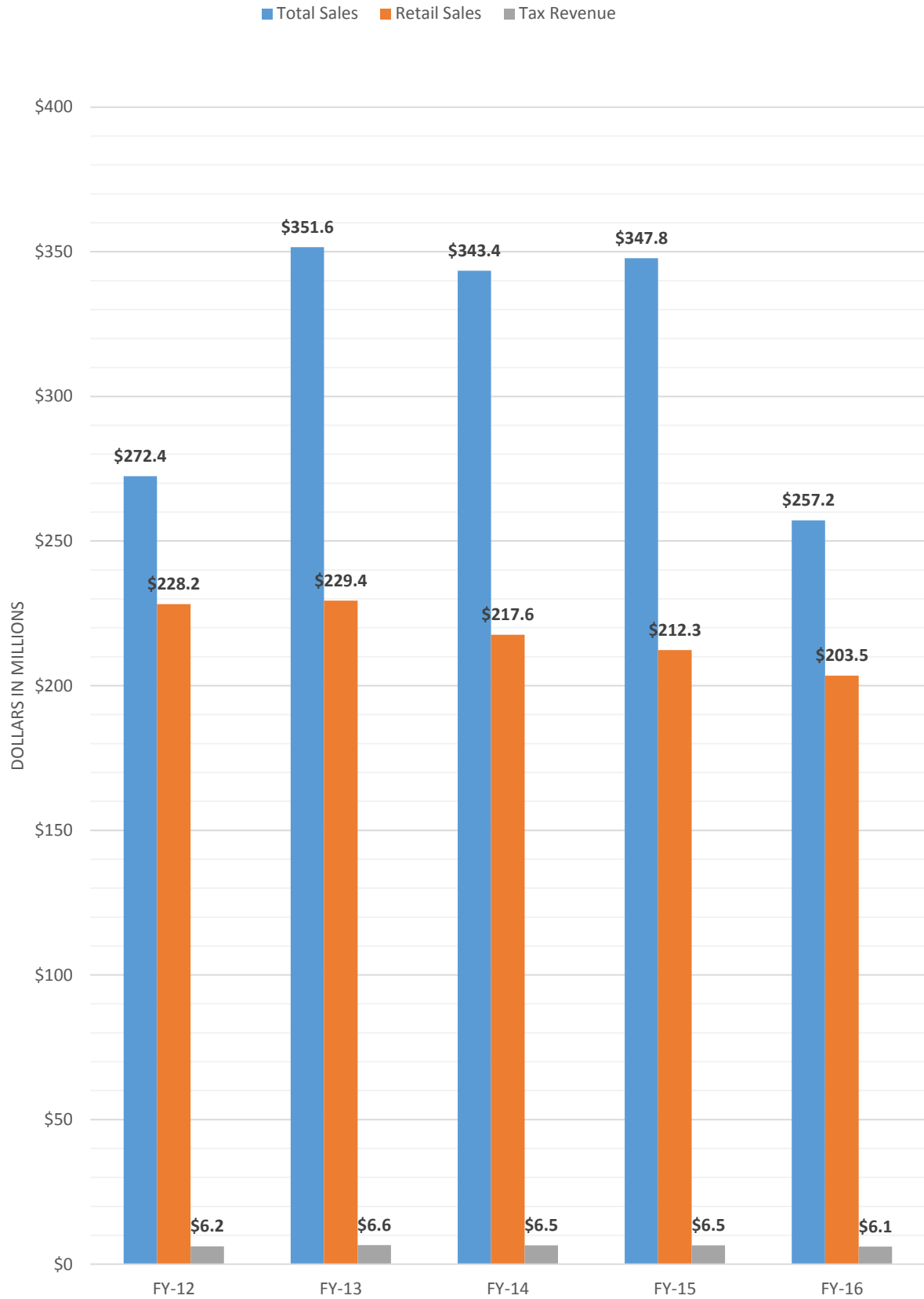


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



Janaf - Five Year Comparison

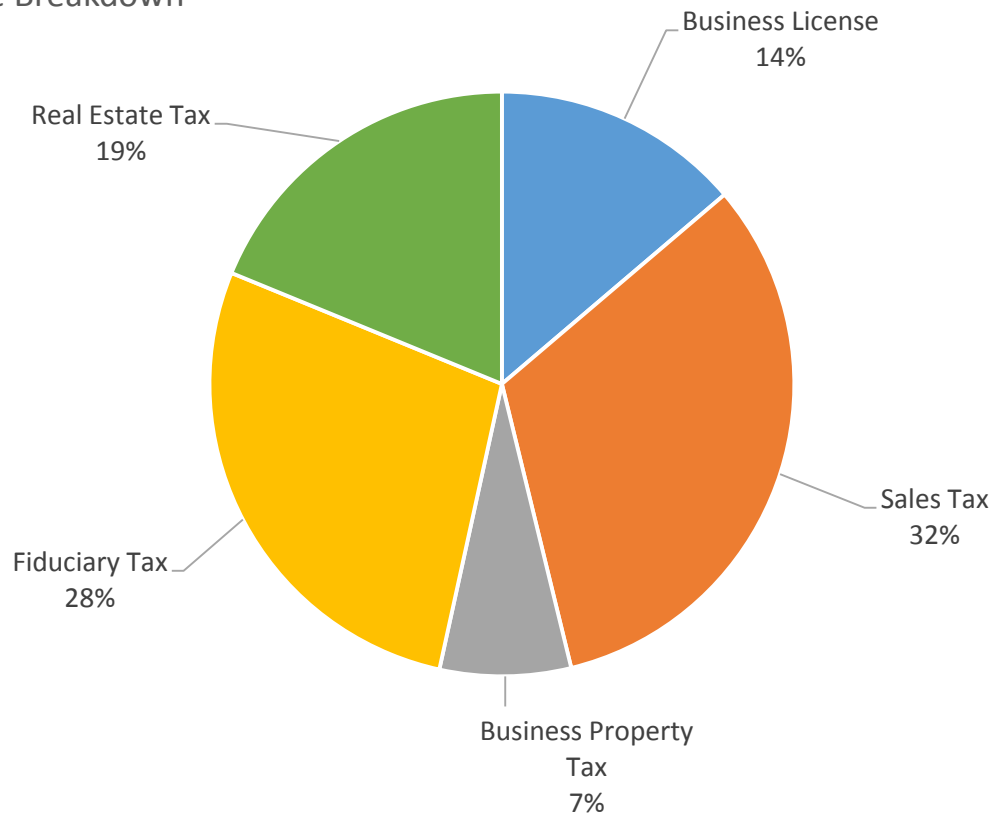


MILITARY HIGHWAY CORRIDOR

JANAF

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$347,812,076	\$257,151,946	-26.07%
Total Retail Sales	\$212,364,312	\$203,565,843	-4.14%
Total Assessed Value Real Estate	\$107,098,400	\$118,229,700	10.39%
Revenue Produced From:			
Business License	\$903,257	\$582,720	-35.49%
Estimated Sales Tax (1%)*	\$2,123,643	\$2,035,658	-4.14%
Business Property Tax	\$475,125	\$381,928	-19.62%
Fiduciary Taxes**	\$1,819,608	\$1,815,996	-0.20%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,232,086	\$1,348,983	9.49%
Total Revenue***	\$6,553,719	\$6,165,285	-5.93%

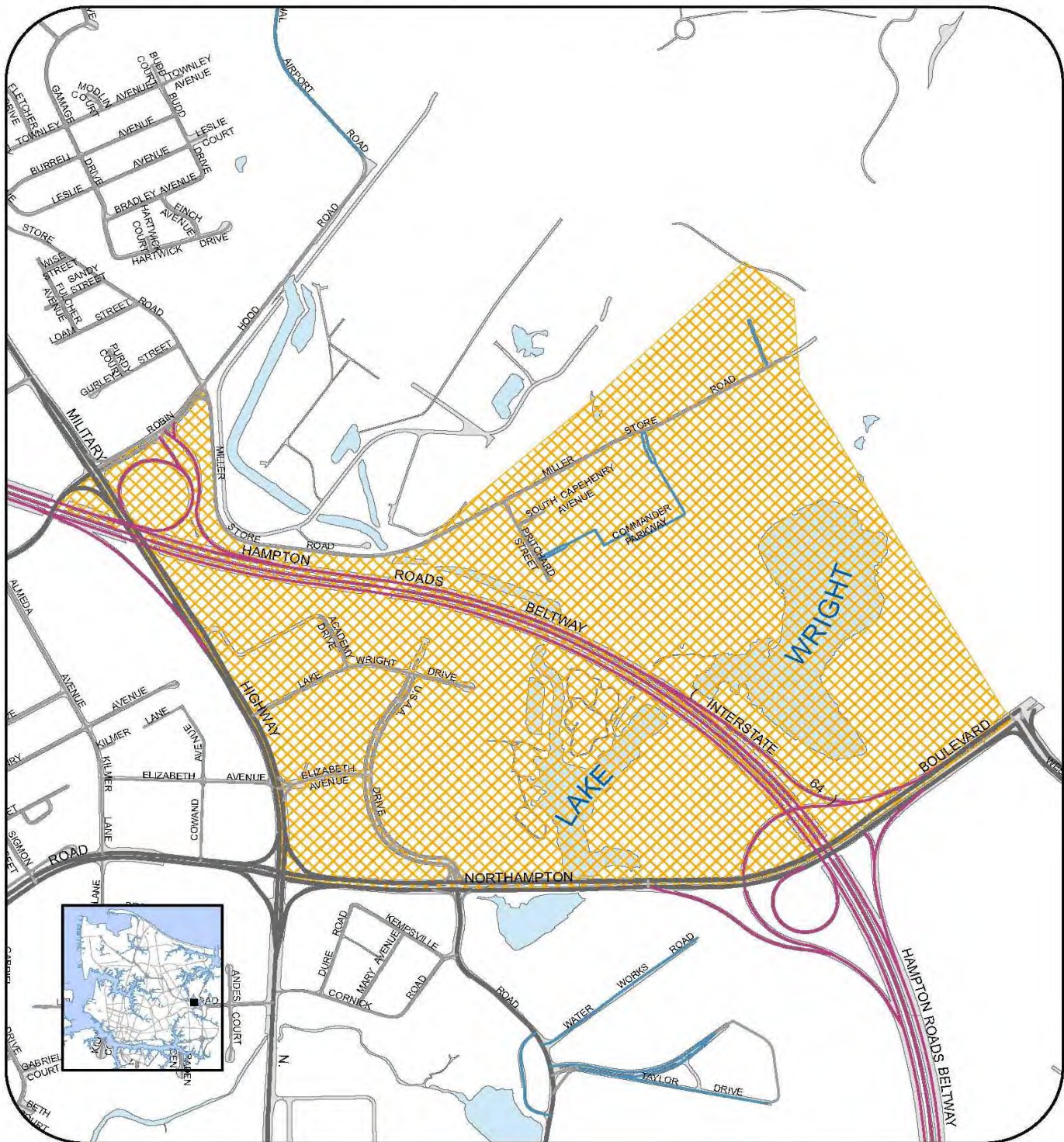
*Based on reported Retail Sales

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Military Highway Corridor Lake Wright



Legend



Military Highway
Corridor
Lake Wright
Financial District

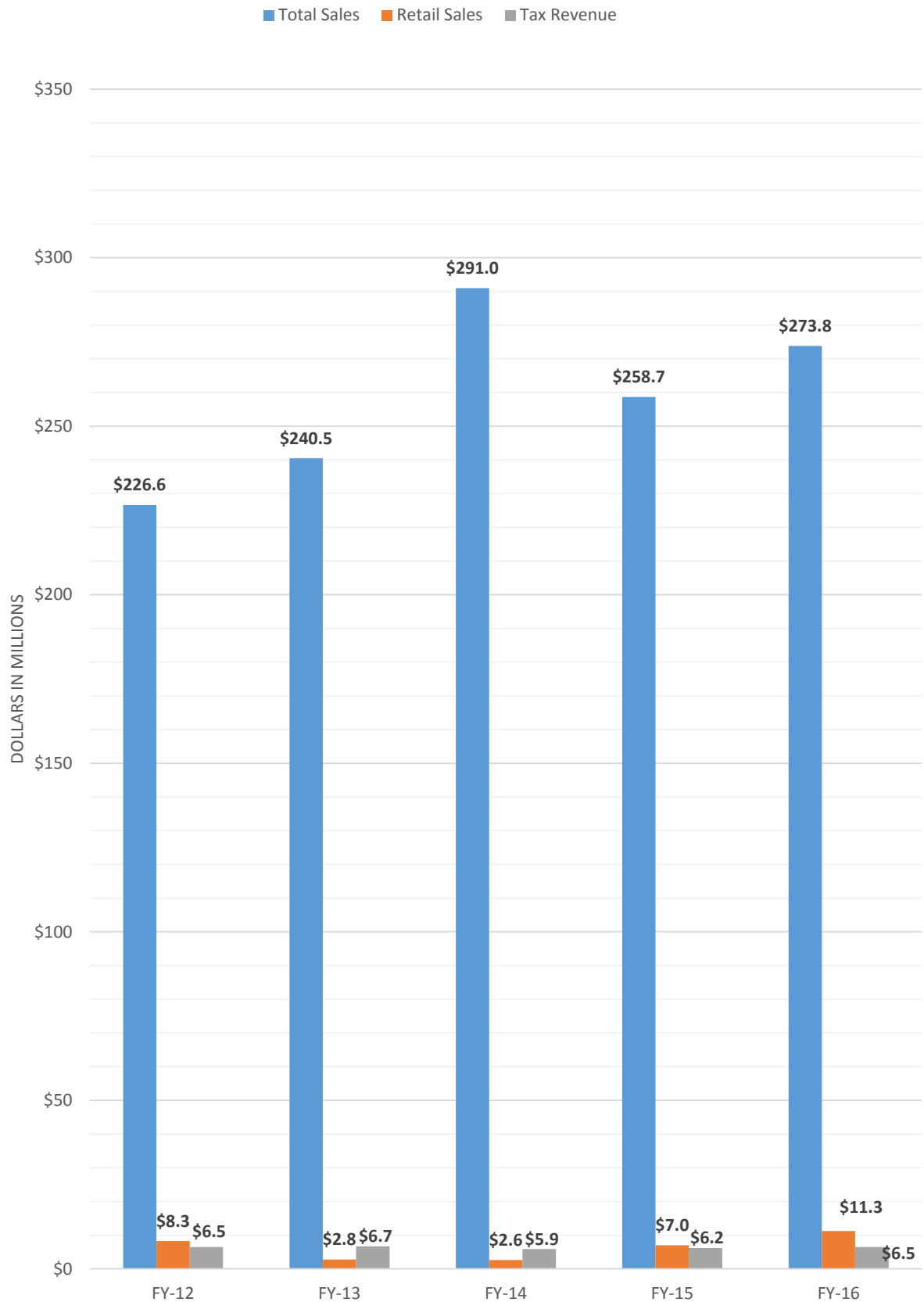


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



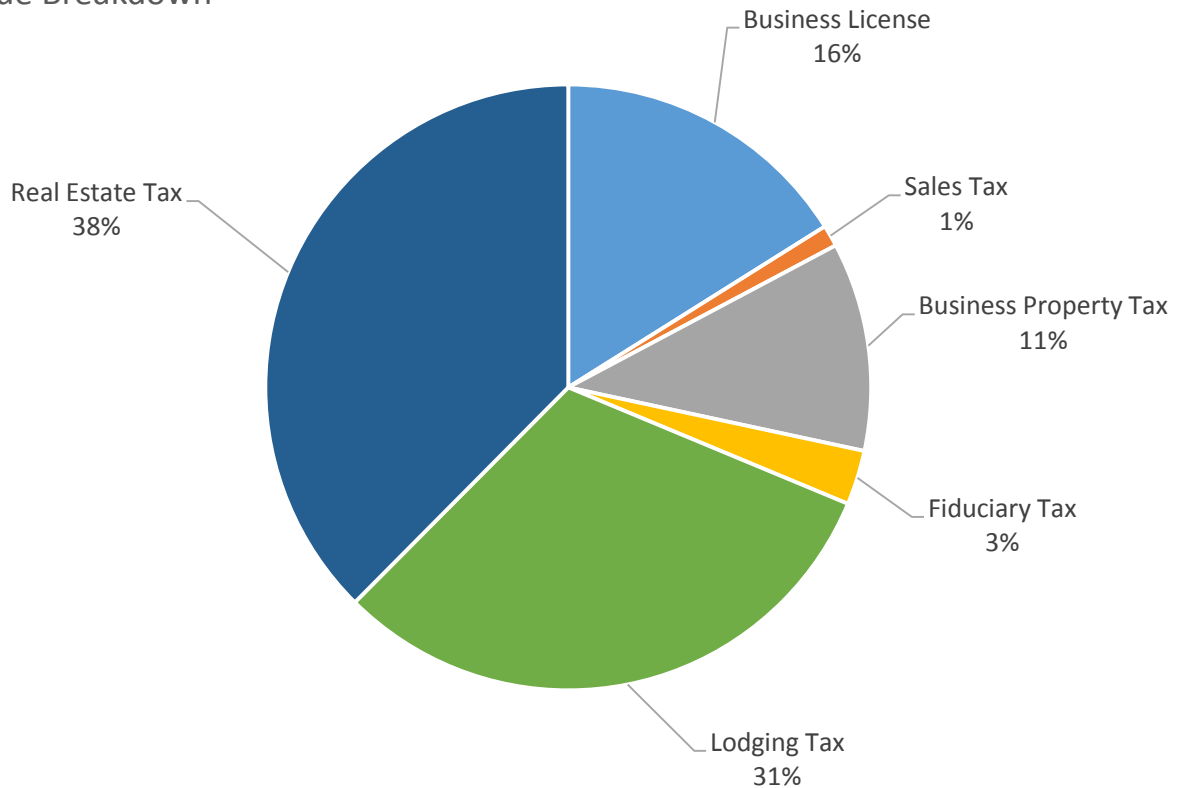
Lake Wright - Five Year Comparison



MILITARY HIGHWAY CORRIDOR LAKE WRIGHT

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$258,695,855	\$273,842,479	5.85%
Total Retail Sales	\$7,066,700	\$11,249,660	59.19%
Total Assessed Value Real Estate	\$195,686,600	\$200,808,300	2.62%
Revenue Produced From:			
Business License	\$991,472	\$1,099,229	10.87%
Estimated Sales Tax (1%)*	\$70,667	\$112,497	59.19%
Business Property Tax	\$686,651	\$836,599	21.84%
Fiduciary Taxes**	\$179,441	\$168,040	-6.35%
(Food and Beverage, & Admissions)			
Lodging Taxes* (Incl. Room Tax)	\$1,921,323	\$2,049,702	6.68%
Real Estate Tax	\$2,315,235	\$2,309,295	-0.26%
Total Revenue***	\$6,164,789	\$6,575,362	6.66%

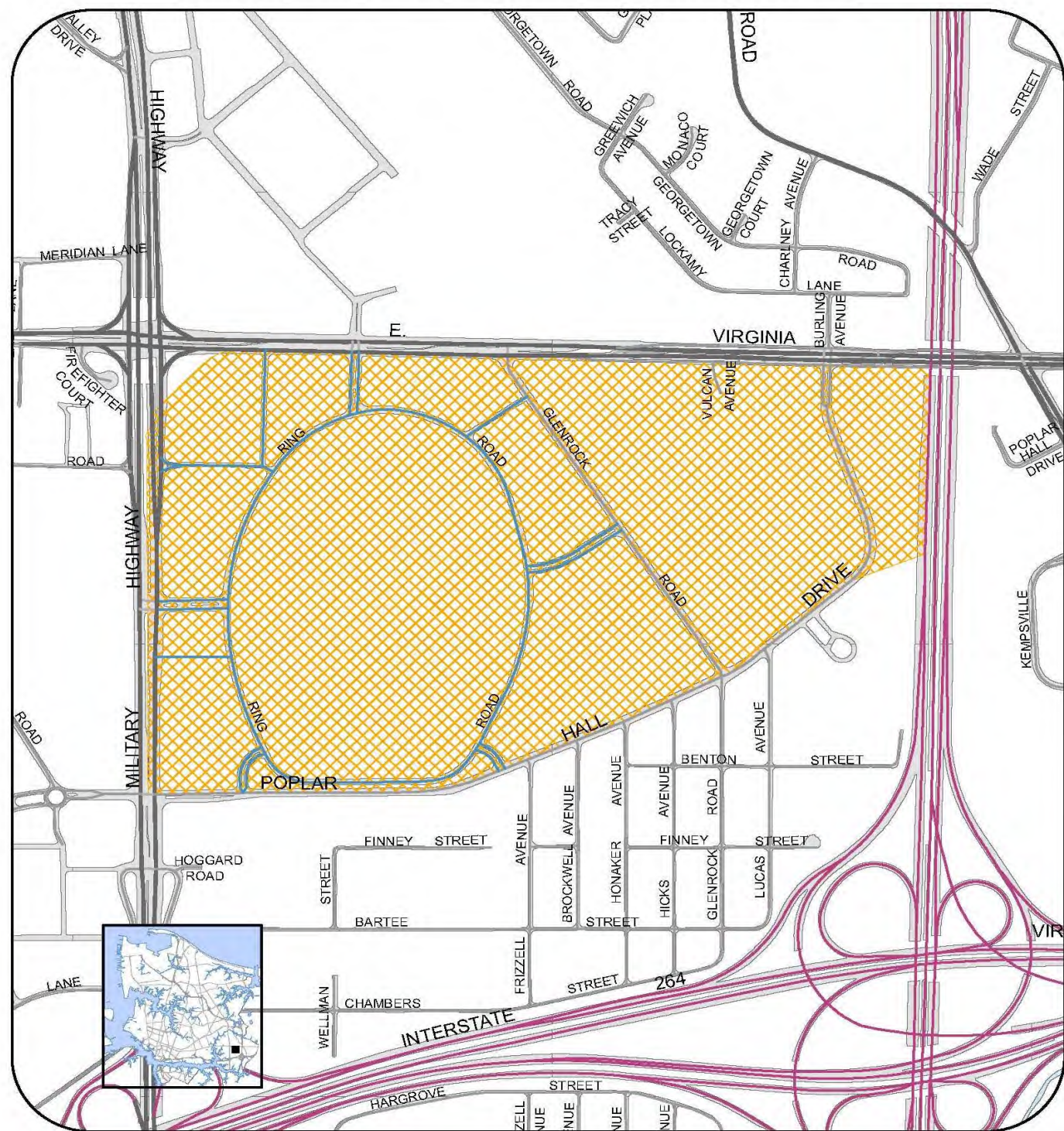
*Based on reported Retail Sales

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.


This page intentionally left blank.

Military Highway Corridor Military Circle




Legend


Military Highway Corridor
Military Circle
Financial District

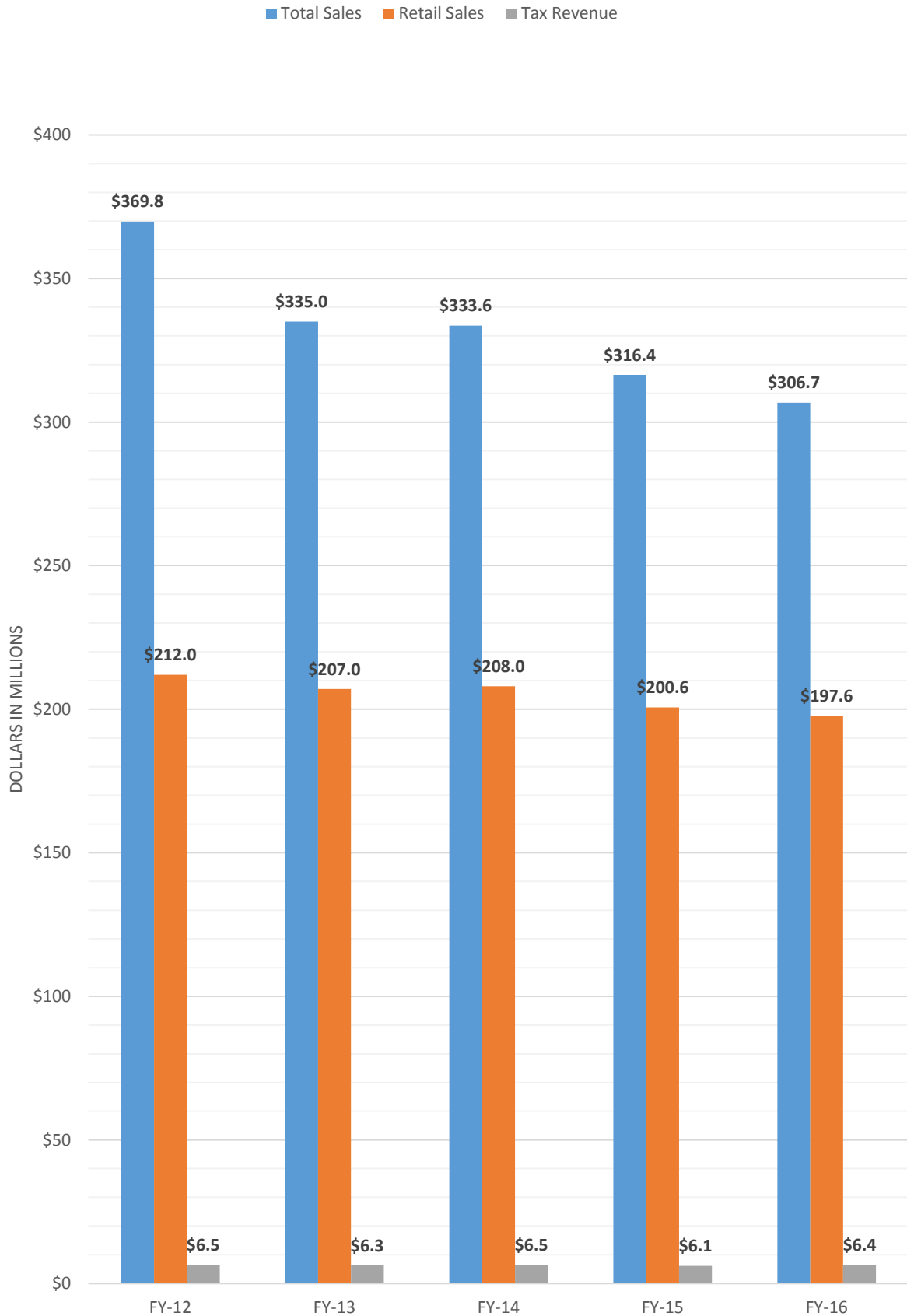


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



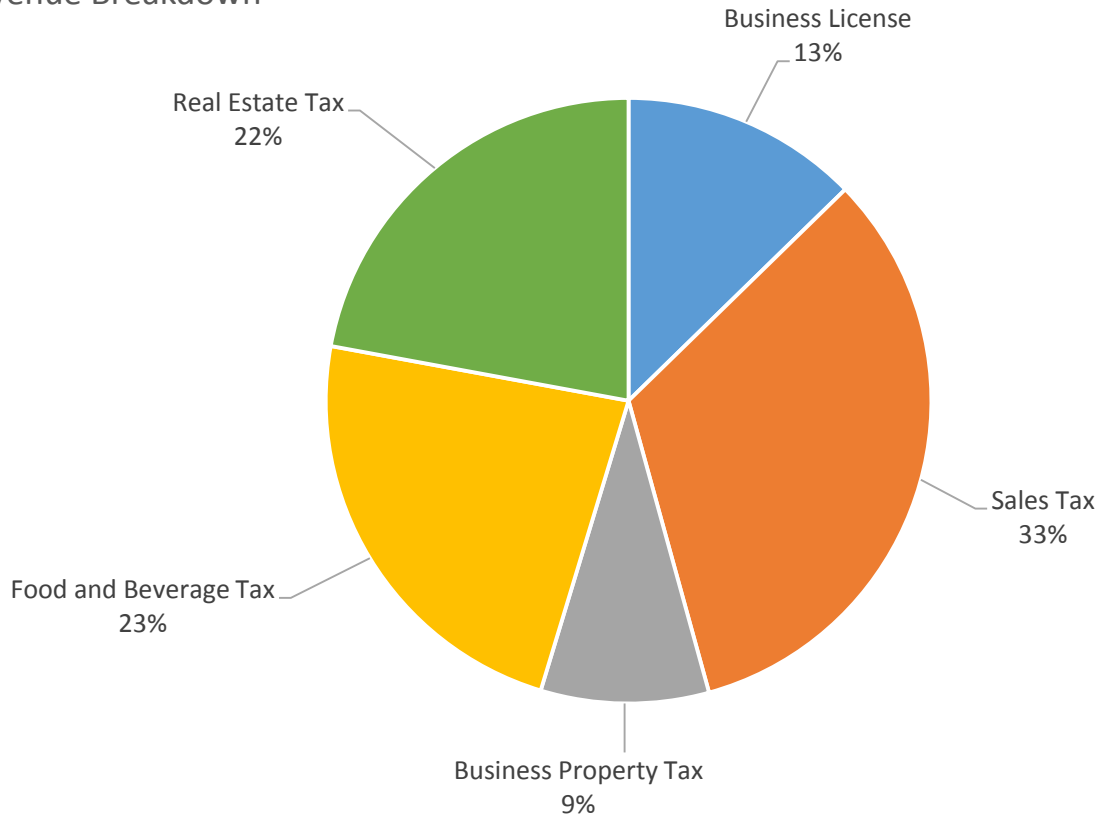
Military Circle - Five Year Comparison



MILITARY HIGHWAY CORRIDOR MILITARY CIRCLE

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$316,403,675	\$306,669,949	-3.08%
Total Retail Sales	\$200,658,829	\$197,634,320	-1.51%
Total Assessed Value Real Estate	\$113,792,600	\$114,193,100	0.35%
Revenue Produced From:			
Business License	\$771,951	\$767,859	-0.53%
Estimated Sales Tax (1%)*	\$2,006,588	\$1,976,343	-1.51%
Business Property Tax	\$545,219	\$558,923	2.51%
Fiduciary Taxes** (Food & Bev, Lodging, Room, & Admissions)	\$1,410,629	\$1,840,461	30.47%
Real Estate Tax	\$1,343,621	\$1,274,606	-5.14%
Total Revenue***	\$6,078,008	\$6,418,192	5.60%

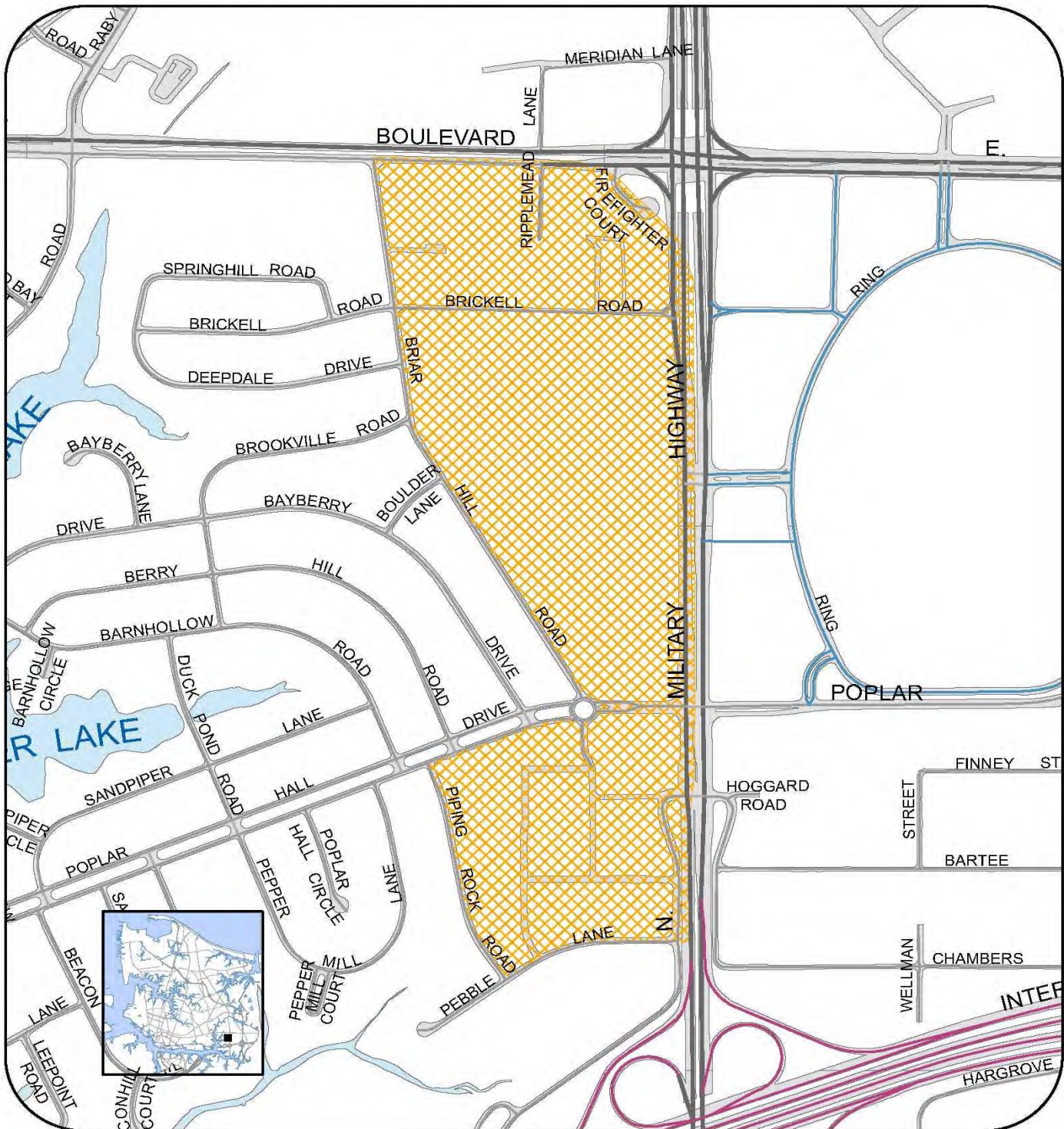
*Based on reported Retail Sales

**Lodging, Room, and Admissions Taxes are consolidated in this district as required in [Virginia State Code §58.1-3](#).

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Military Highway Corridor Military Square



Legend



Military Highway
Corridor
Military Square
Financial District

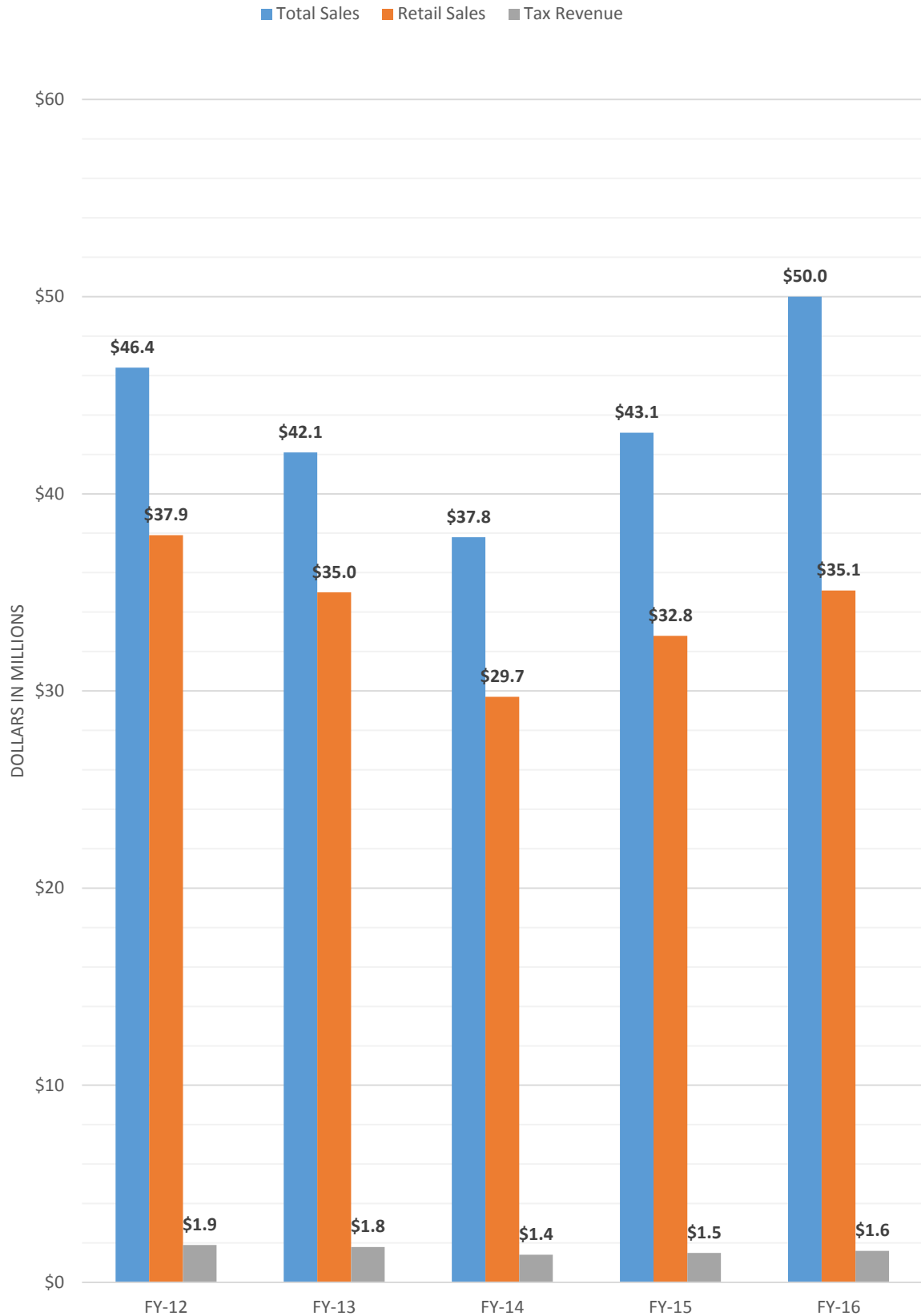


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



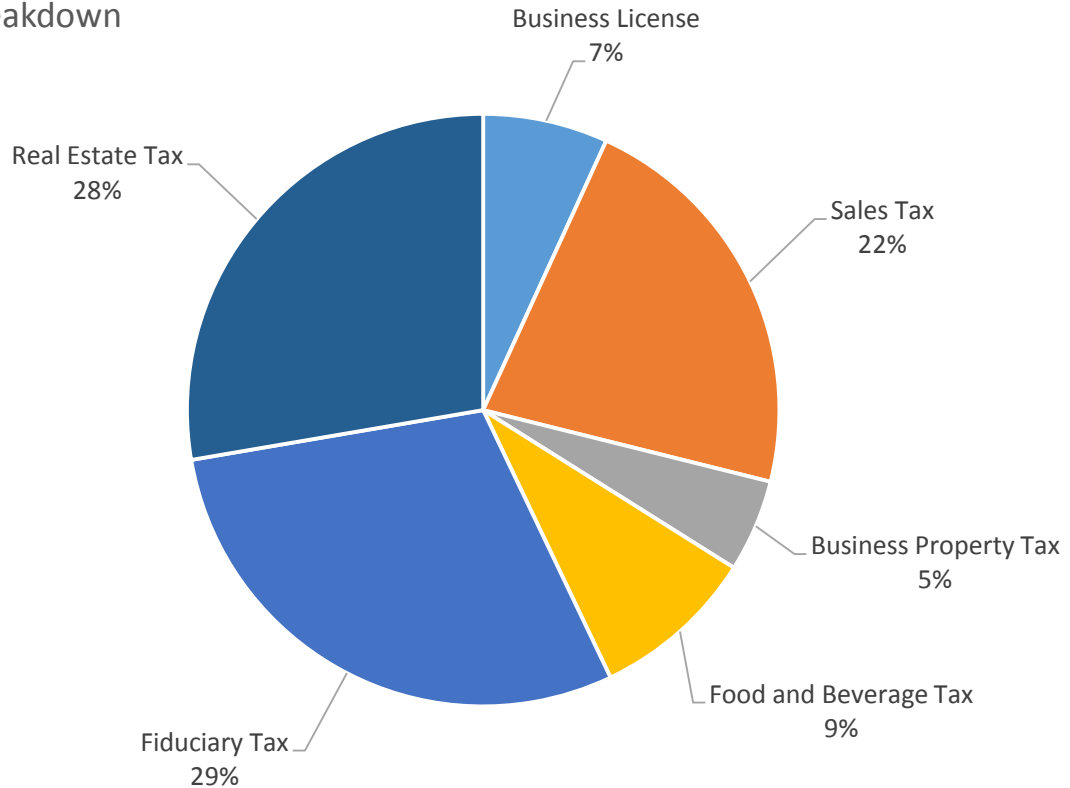
Military Square - Five Year Comparison



MILITARY HIGHWAY CORRIDOR MILITARY SQUARE

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$43,166,938	\$49,974,458	15.77%
Total Retail Sales	\$32,811,604	\$35,122,710	7.04%
Total Assessed Value Real Estate	\$36,013,500	\$35,977,800	-0.10%
Revenue Produced From:			
Business License	\$101,460	\$107,642	6.09%
Estimated Sales Tax (1%)*	\$328,116	\$351,227	7.04%
Business Property Tax	\$74,994	\$77,733	3.65%
Food and Beverage Tax (6.5%)	\$133,731	\$194,594	45.51%
Fiduciary Taxes**	\$436,938	\$439,403	0.56%
(Lodging, Room & Admissions)			
Real Estate Tax	\$411,744	\$415,582	0.93%
Total Revenue***	\$1,486,983	\$1,586,181	6.67%

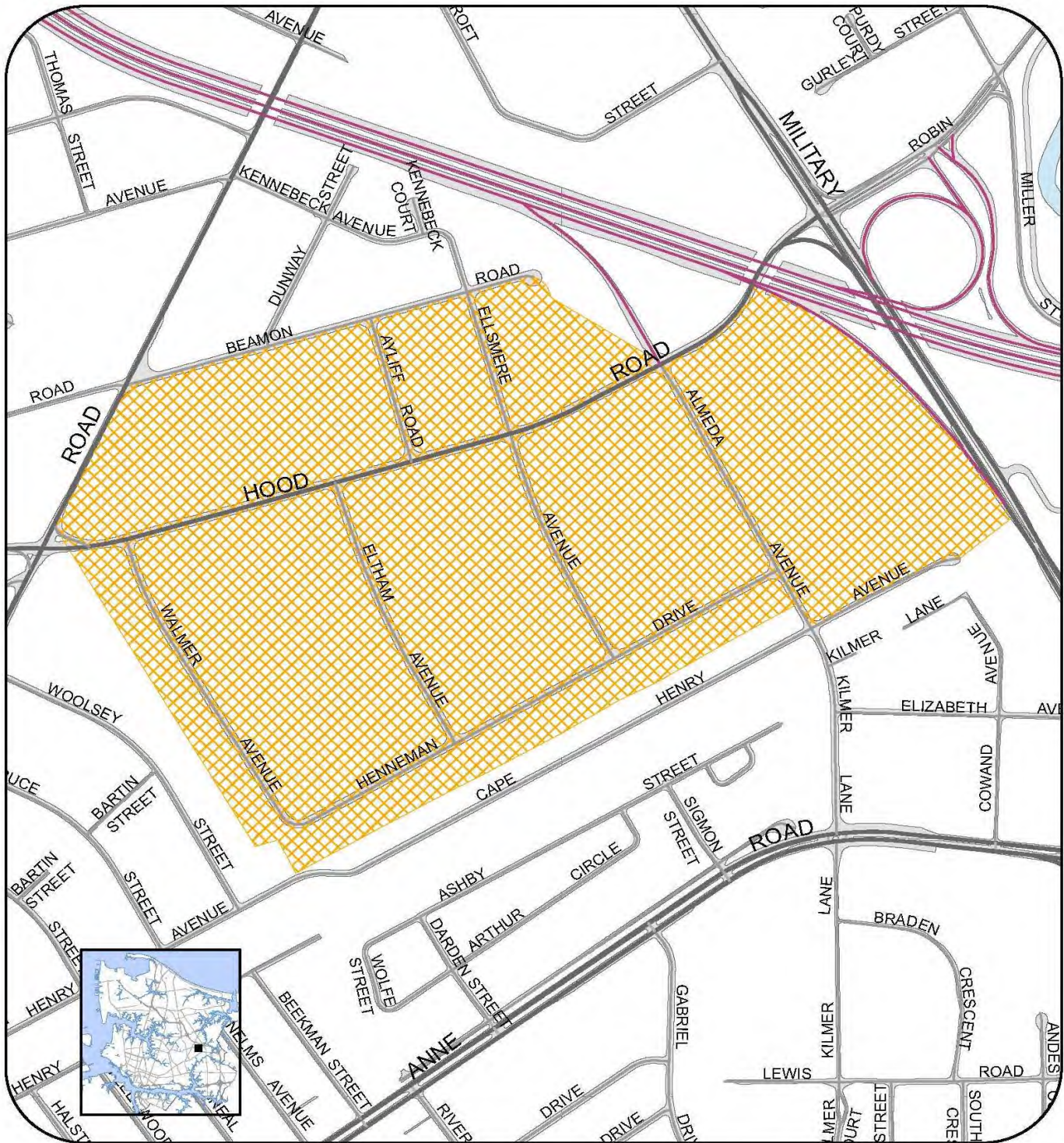
* Based on reported Retail Sales

** Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Military Highway Corridor Norfolk Commerce Park



Legend



Military Highway
Corridor Norfolk
Commerce Park
Financial District

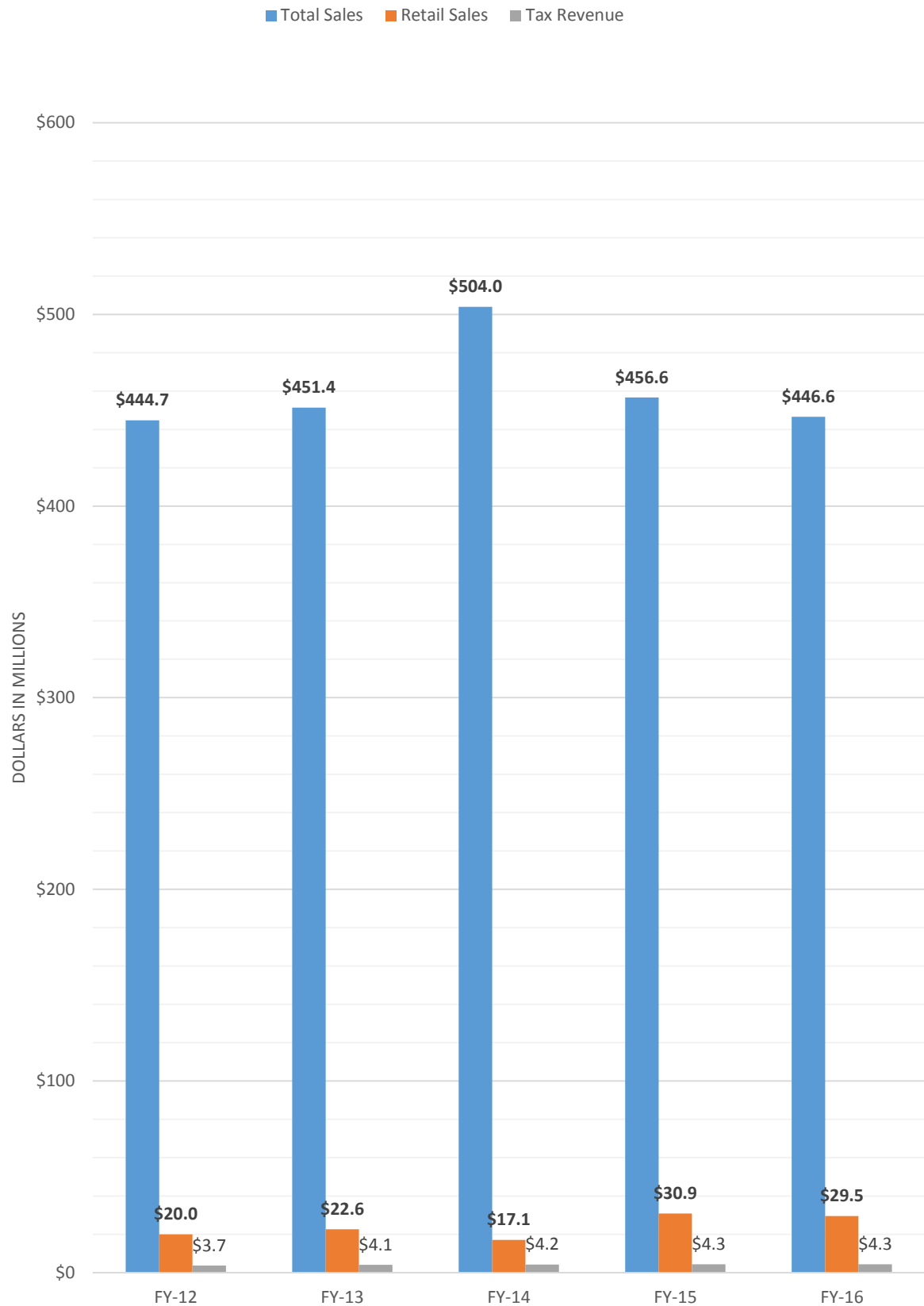


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



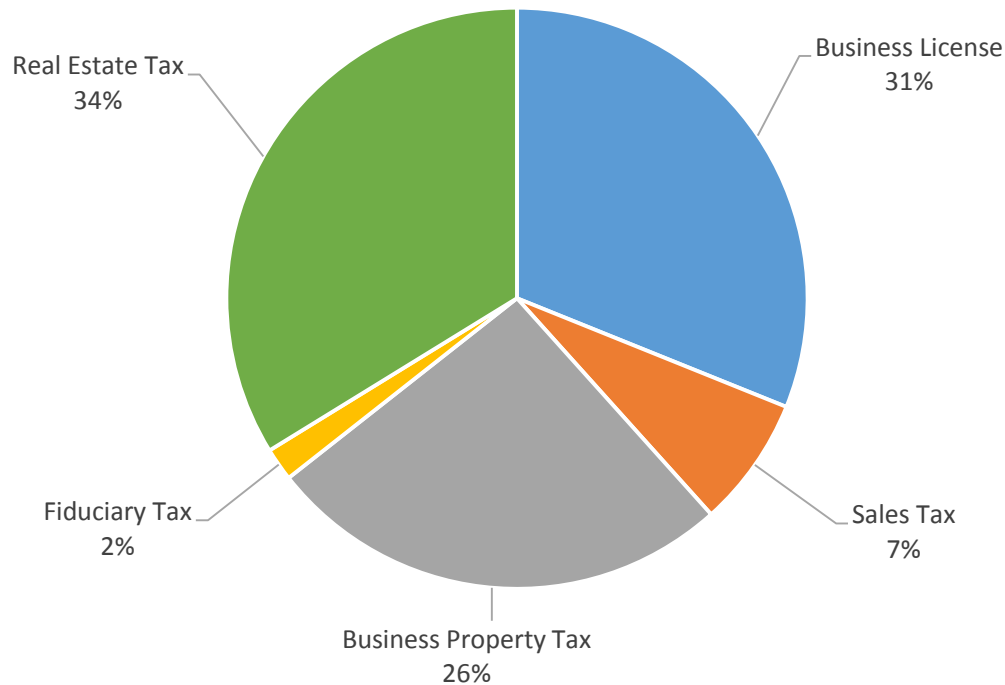
Norfolk Commerce Park - Five Year Comparison



MILITARY HIGHWAY CORRIDOR NORFOLK COMMERCE PARK

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$456,628,960	\$446,598,190	-2.20%
Total Retail Sales	\$30,940,852	\$29,495,639	-4.67%
Total Assessed Value Real Estate	\$125,387,600	\$124,810,500	-0.46%
Revenue Produced From:			
Business License	\$1,327,704	\$1,361,134	2.52%
Estimated Sales Tax (1%)*	\$309,409	\$294,956	-4.67%
Business Property Tax	\$1,111,655	\$1,133,994	2.01%
Fiduciary Taxes**	\$78,337	\$78,880	0.69%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$1,441,859	\$1,435,419	-0.45%
Total Revenue***	\$4,268,964	\$4,304,383	0.83%

*Based on reported Retail Sales

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.


*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Naval Station Norfolk



Legend

-  Naval Station Norfolk Financial District

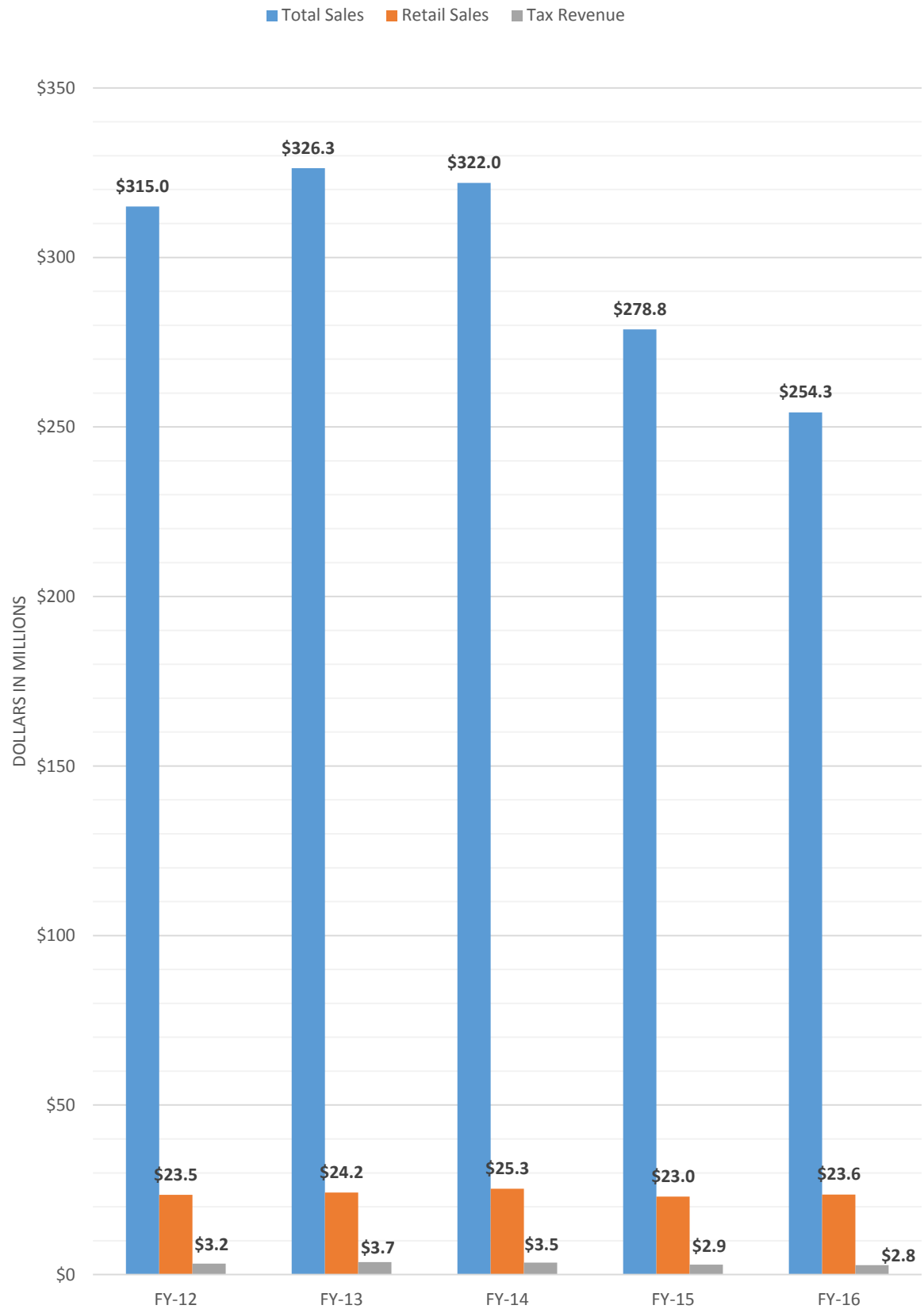


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



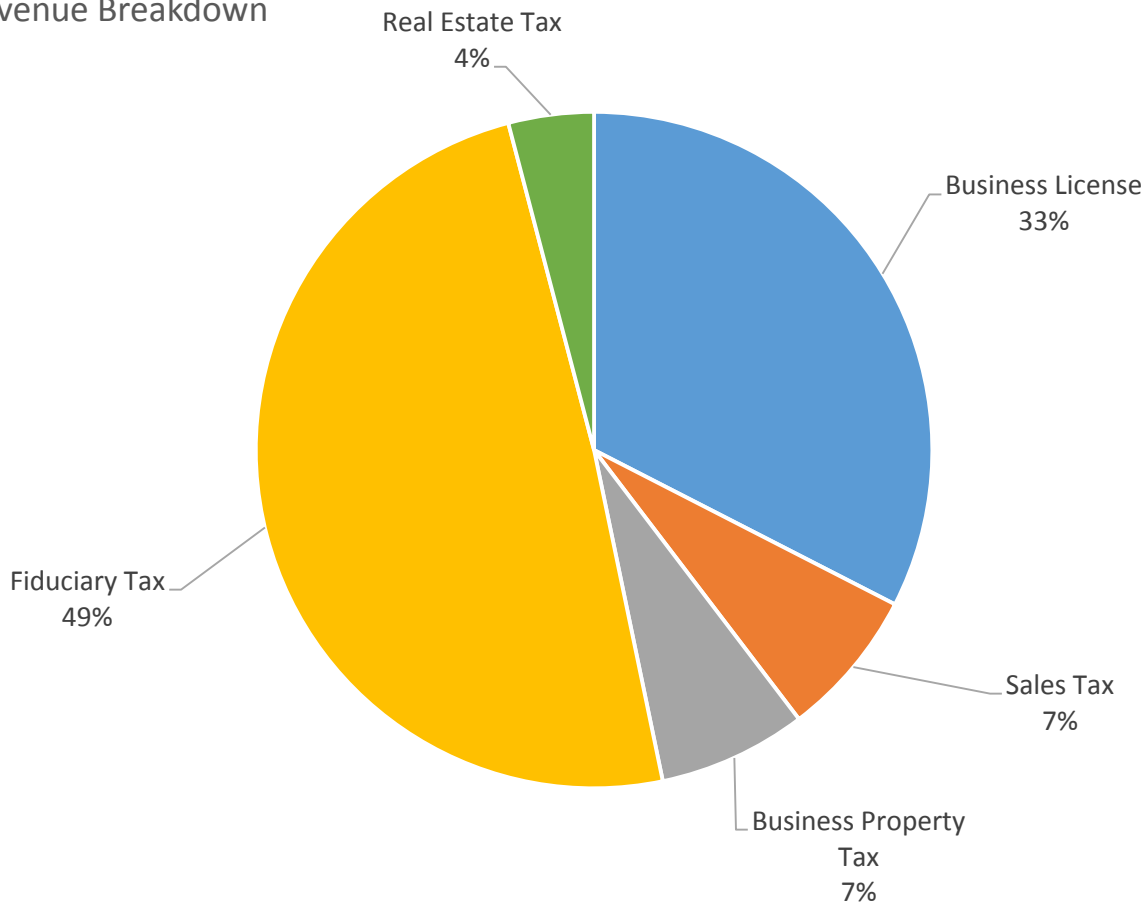
Naval Station Norfolk - Five Year Comparision



NAVAL STATION NORFOLK

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2015	% Change
Total All Sales	\$278,816,650	\$254,301,723	-8.79%
Total Retail Sales	\$23,070,309	\$23,677,890	2.63%
Total Assessed Value Real Estate	\$10,162,700	\$10,349,700	1.84%
Revenue Produced From:			
Business License	\$931,020	\$937,136	0.66%
Estimated Sales Tax (1%)*	\$203,133	\$236,779	16.56%
Business Property Tax	\$203,133	\$148,292	-27.00%
Fiduciary Taxes**	\$1,406,903	\$1,368,656	-2.72%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$116,871	\$119,022	1.84%
Total Revenue***	\$2,861,060	\$2,809,885	-1.79%

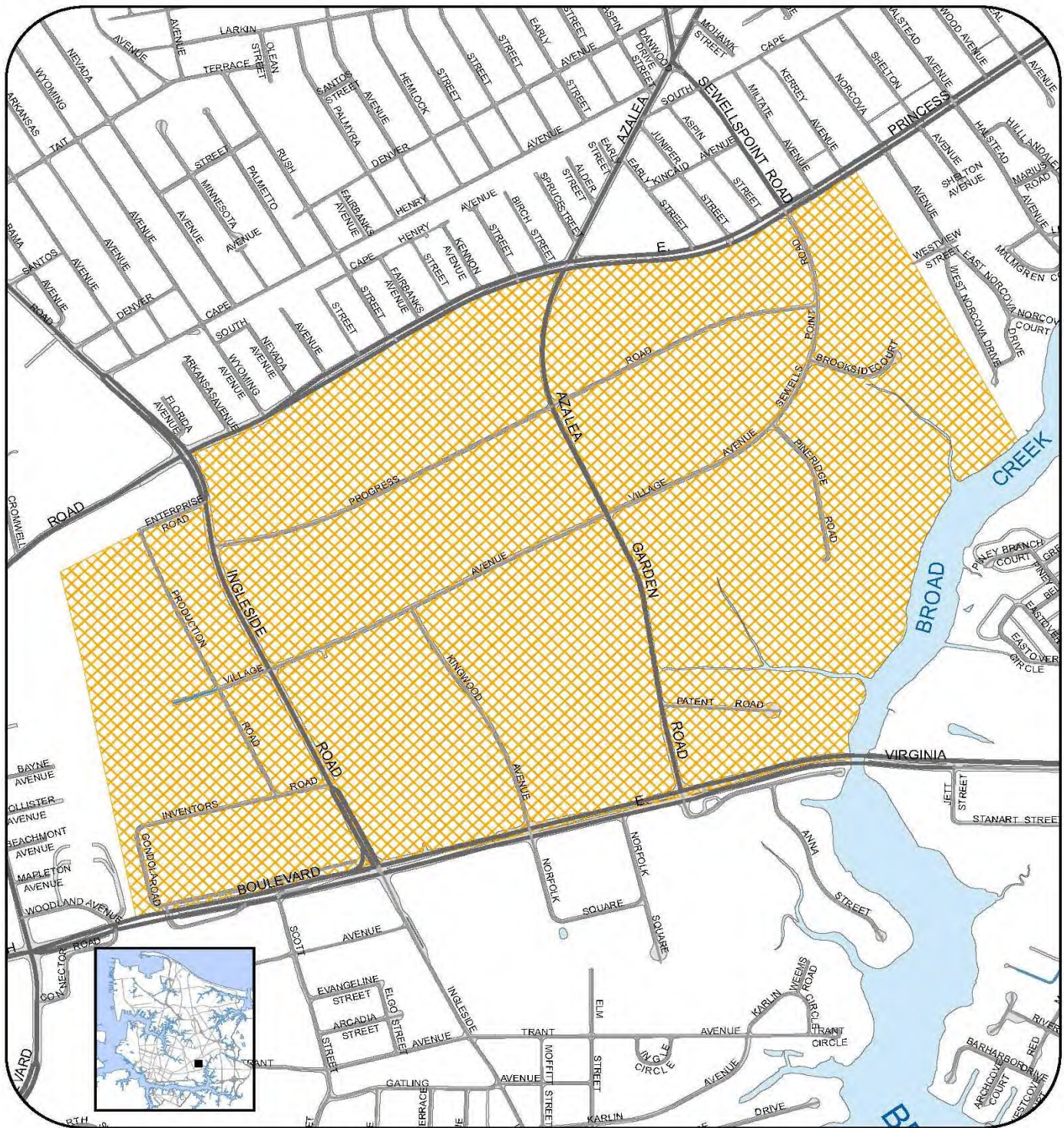
* Based on reported Retail Sales

** Food and Beverage, Lodging & Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Norfolk Industrial Park



Legend

 Norfolk Industrial Park
Financial District

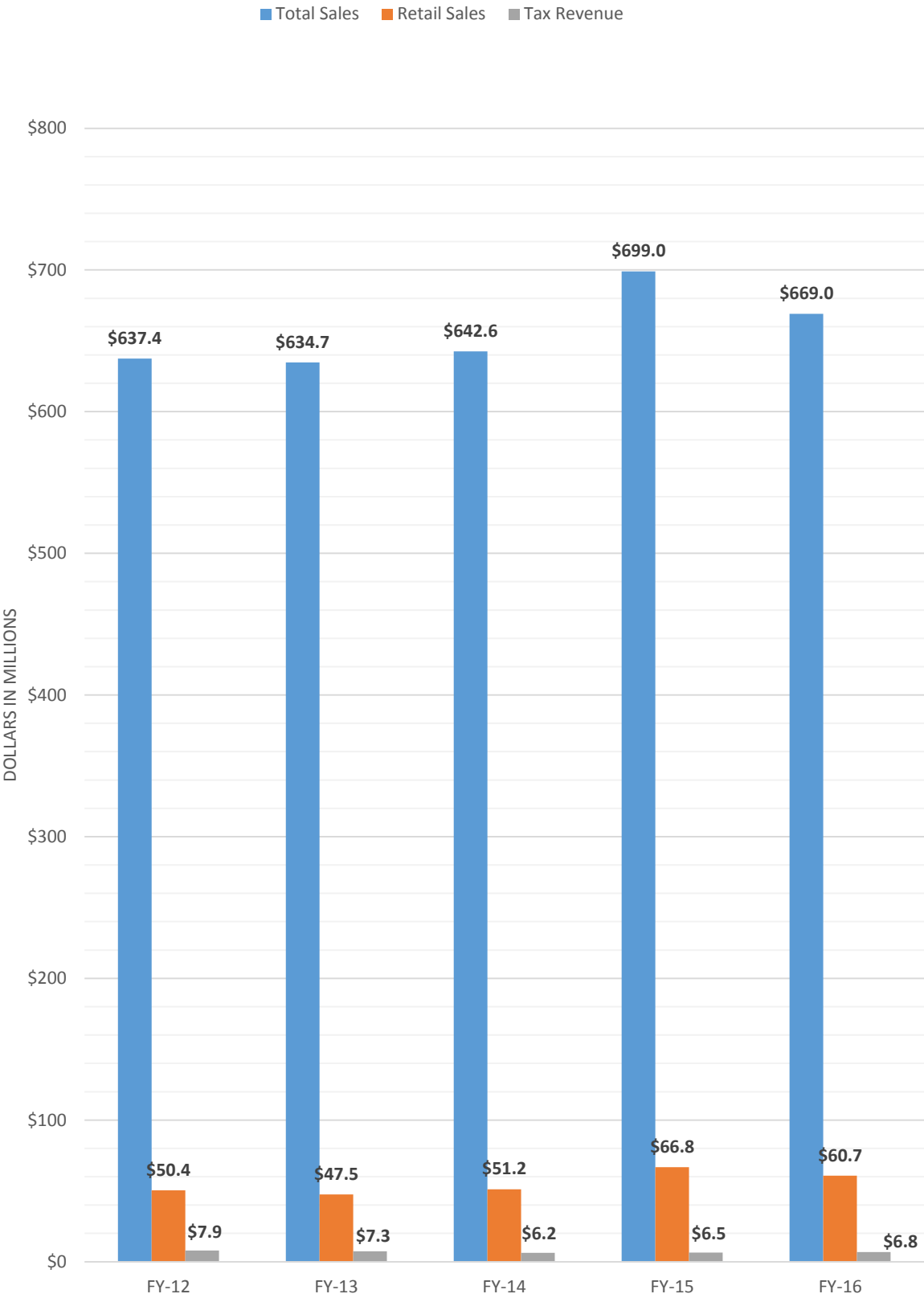


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



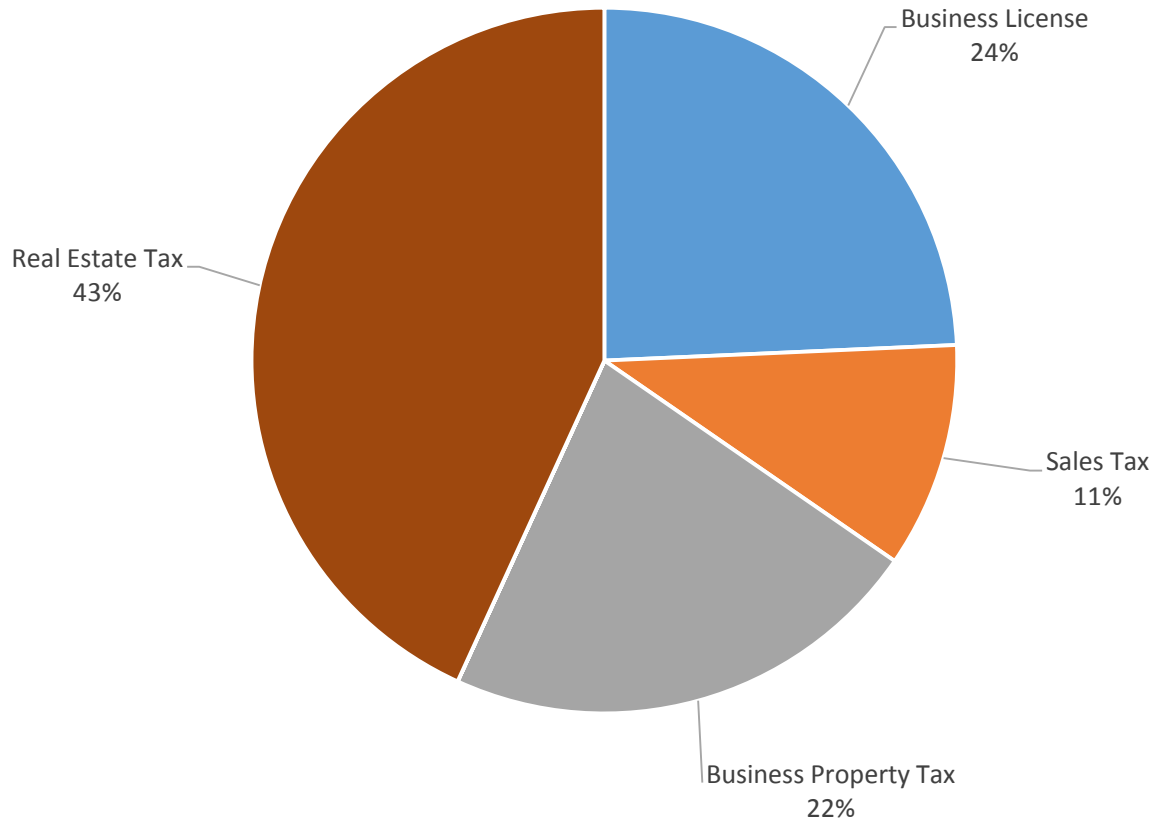
Norfolk Industrial Park - Five Year Comparison



NORFOLK INDUSTRIAL PARK

FY 2016

Revenue Breakdown



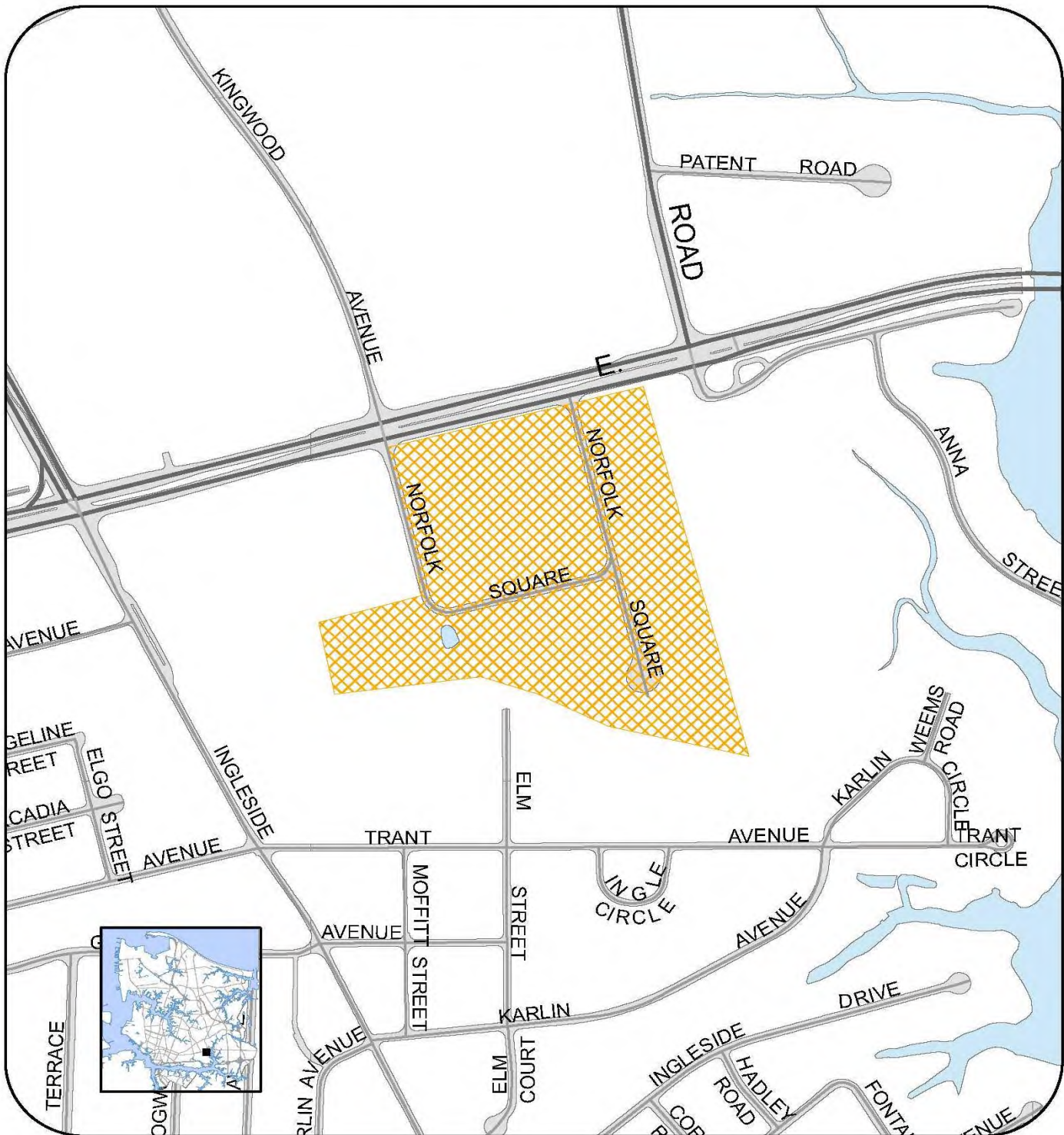
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$699,160,059	\$668,928,356	-4.32%
Total Retail Sales	\$66,815,235	\$60,677,336	-9.19%
Total Assessed Value Real Estate	\$244,922,400	\$248,607,200	1.50%
Revenue Produced From:			
Business License	\$1,572,408	\$1,533,242	-2.49%
Estimated Sales Tax (1%)*	\$668,152	\$606,773	-9.19%
Business Property Tax	\$1,437,578	\$1,853,593	28.94%
Food and Beverage Tax (6.5%)	\$0	\$0	0.00%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$2,794,149	\$2,837,812	1.56%
Total Revenue***	\$6,472,287	\$6,831,420	5.55%

*Based on reported Retail Sales

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Norfolk Square



Legend

 Norfolk Square
Financial District

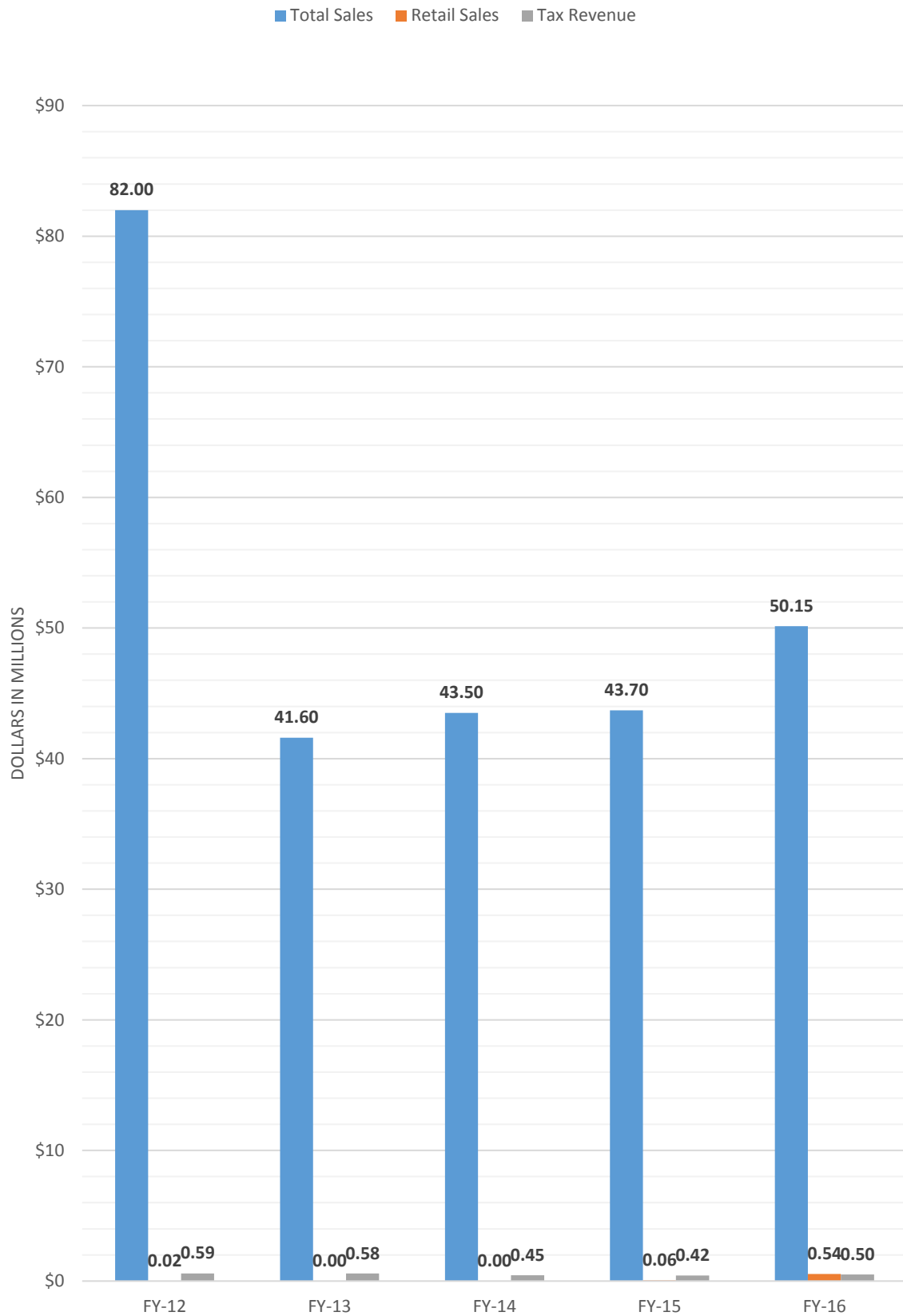


Created by the Department of Communications and Technology, GIS Bureau. This Map is intended for graphic purposes only. Financial District boundaries provided by the Office of the Commissioner of the Revenue.

Date: June 2016



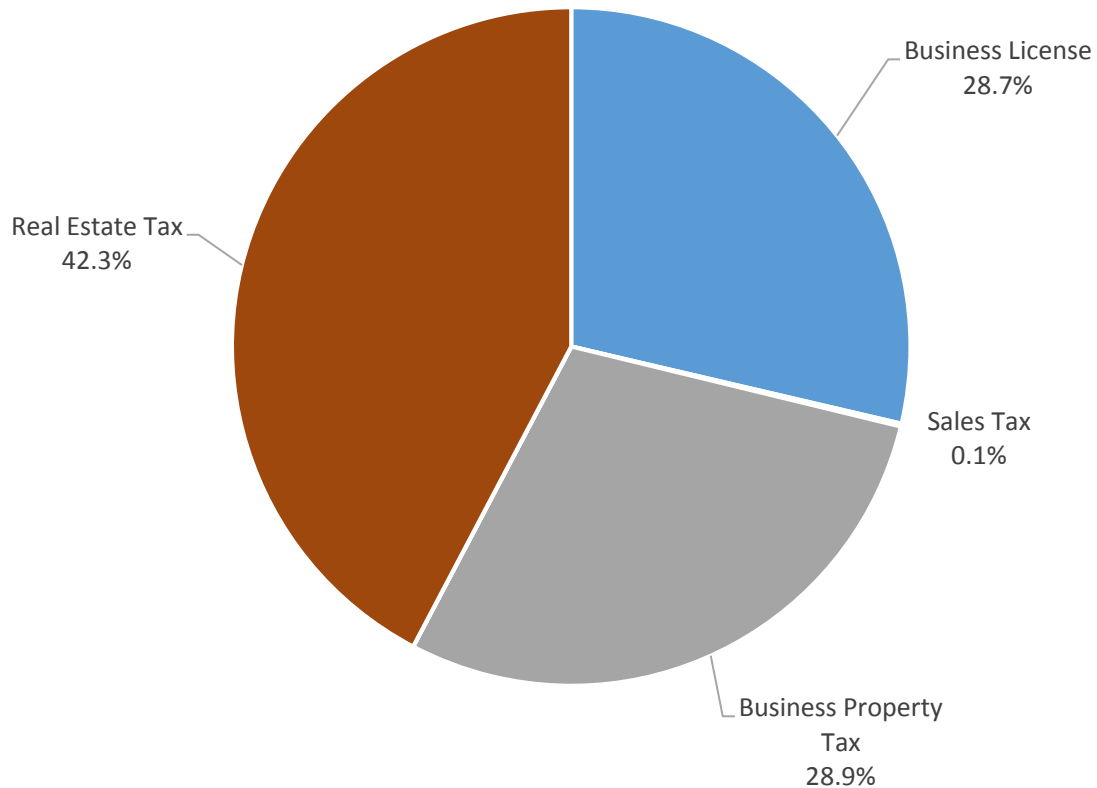
Norfolk Square - Five Year Comparision



NORFOLK SQUARE

FY 2016

Revenue Breakdown



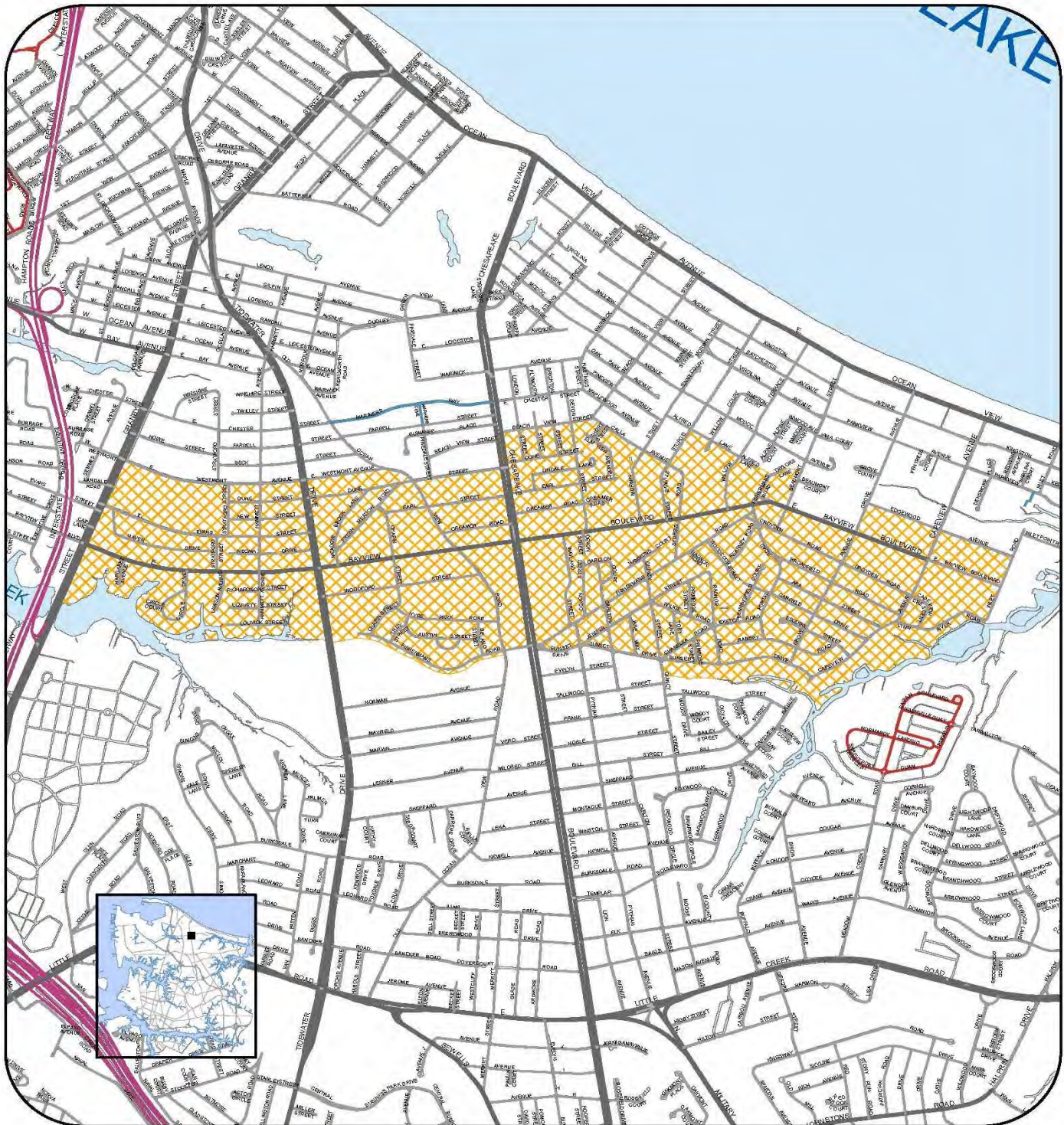
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$43,712,704	\$50,148,929	14.72%
Total Retail Sales	\$58,035	\$54,619	-5.89%
Total Assessed Value Real Estate	\$16,448,100	\$16,496,100	0.29%
Revenue Produced From:			
Business License	\$120,606	\$137,278	13.82%
Estimated Sales Tax (1%)*	\$580	\$546	-5.89%
Business Property Tax	\$121,739	\$167,979	37.98%
Food and Beverage Tax (6.5%)	\$0	\$0	0.00%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$177,962	\$196,792	10.58%
Total Revenue***	\$420,887	\$502,595	19.41%

*Based on reported Retail Sales

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Ocean View Bayview



Legend



Greater Ocean View
Bayview
Financial District

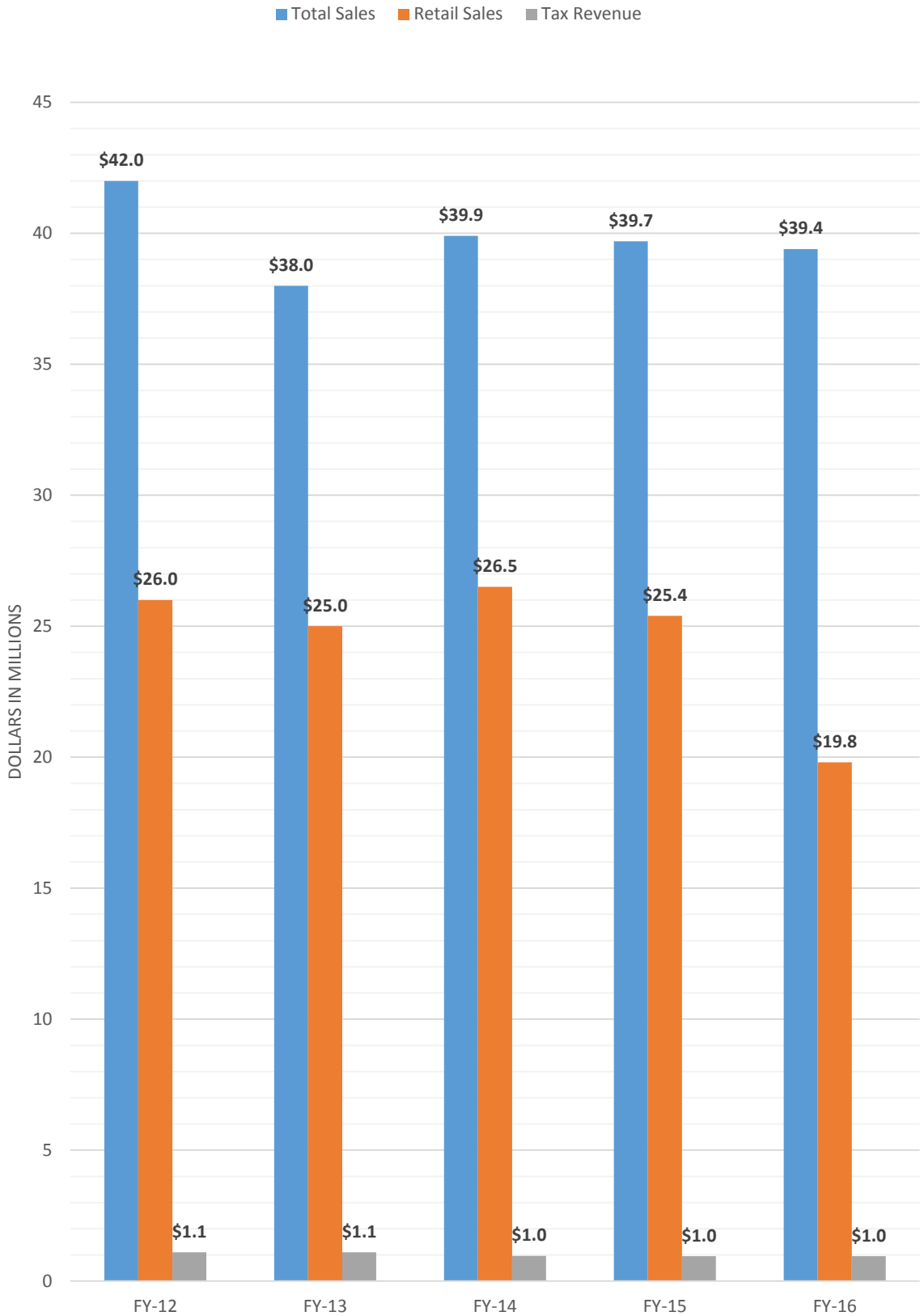


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



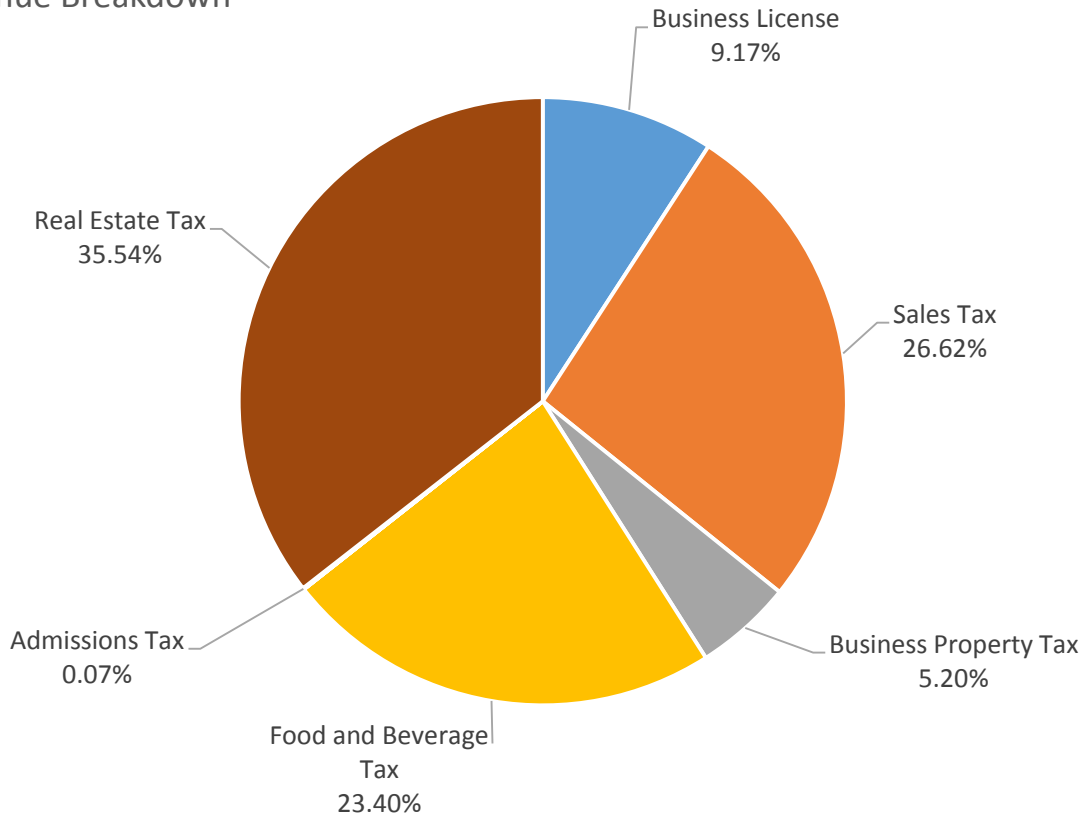
Bayview - Five Year Comparison



GREATER OCEAN VIEW BAYVIEW

FY 2016

Revenue Breakdown



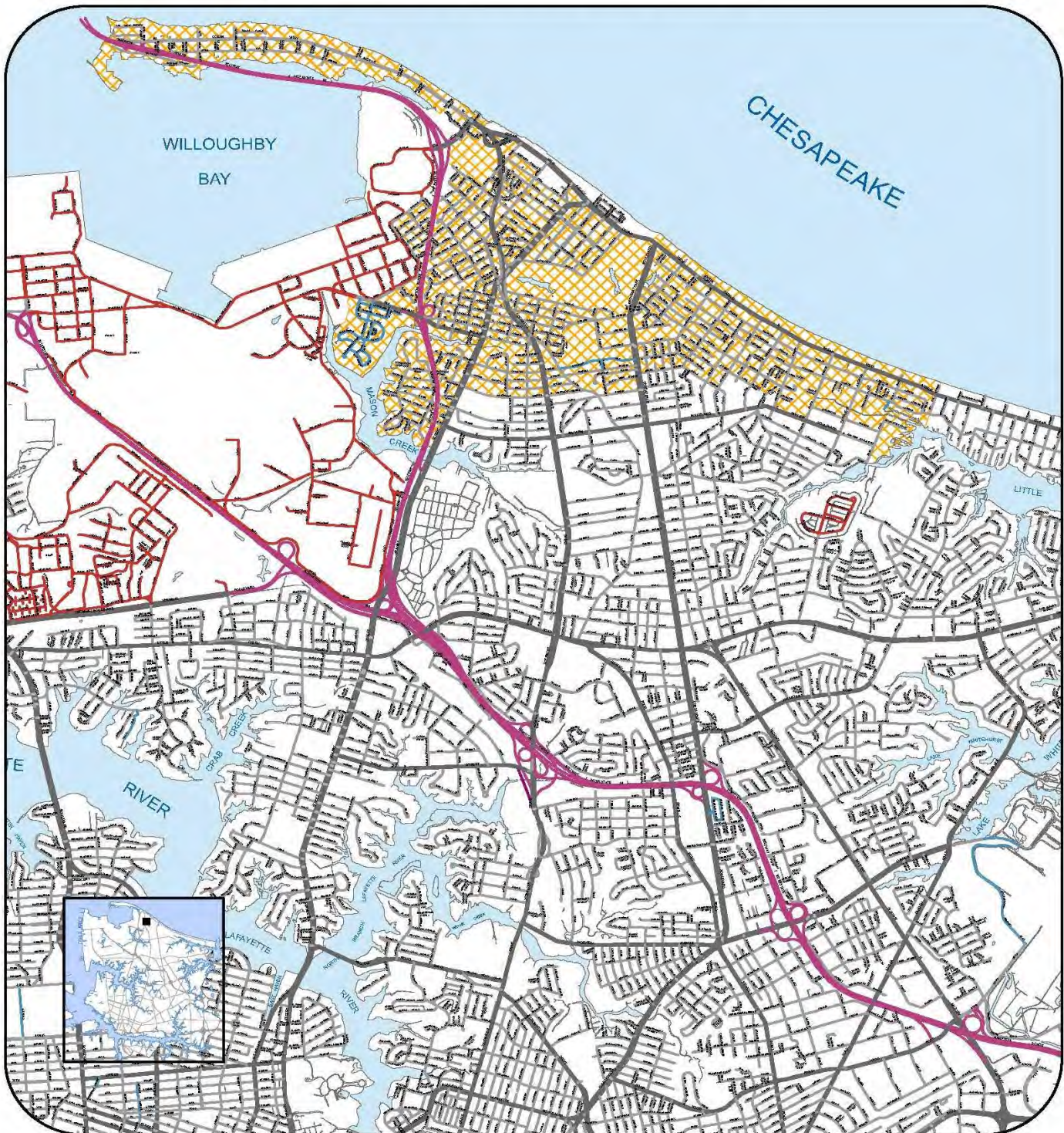
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$39,718,015	\$39,389,831	-0.83%
Total Retail Sales	\$25,449,250	\$19,883,667	-21.87%
Total Assessed Value Real Estate	\$30,324,606	\$33,193,400	9.46%
Revenue Produced From:			
Business License	\$87,707	\$97,847	11.56%
Estimated Sales Tax (1%)*	\$254,493	\$198,837	-21.87%
Business Property Tax	\$49,695	\$53,524	7.71%
Food and Beverage Tax (6.5%)	\$223,716	\$246,981	10.40%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$668	\$333	-50.15%
Real Estate Tax	\$339,811	\$347,779	2.34%
Total Revenue***	\$956,090	\$945,301	-1.13%

*Based on reported Retail Sales


*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Ocean View Central



Legend

 Greater Ocean View
Central
Financial District

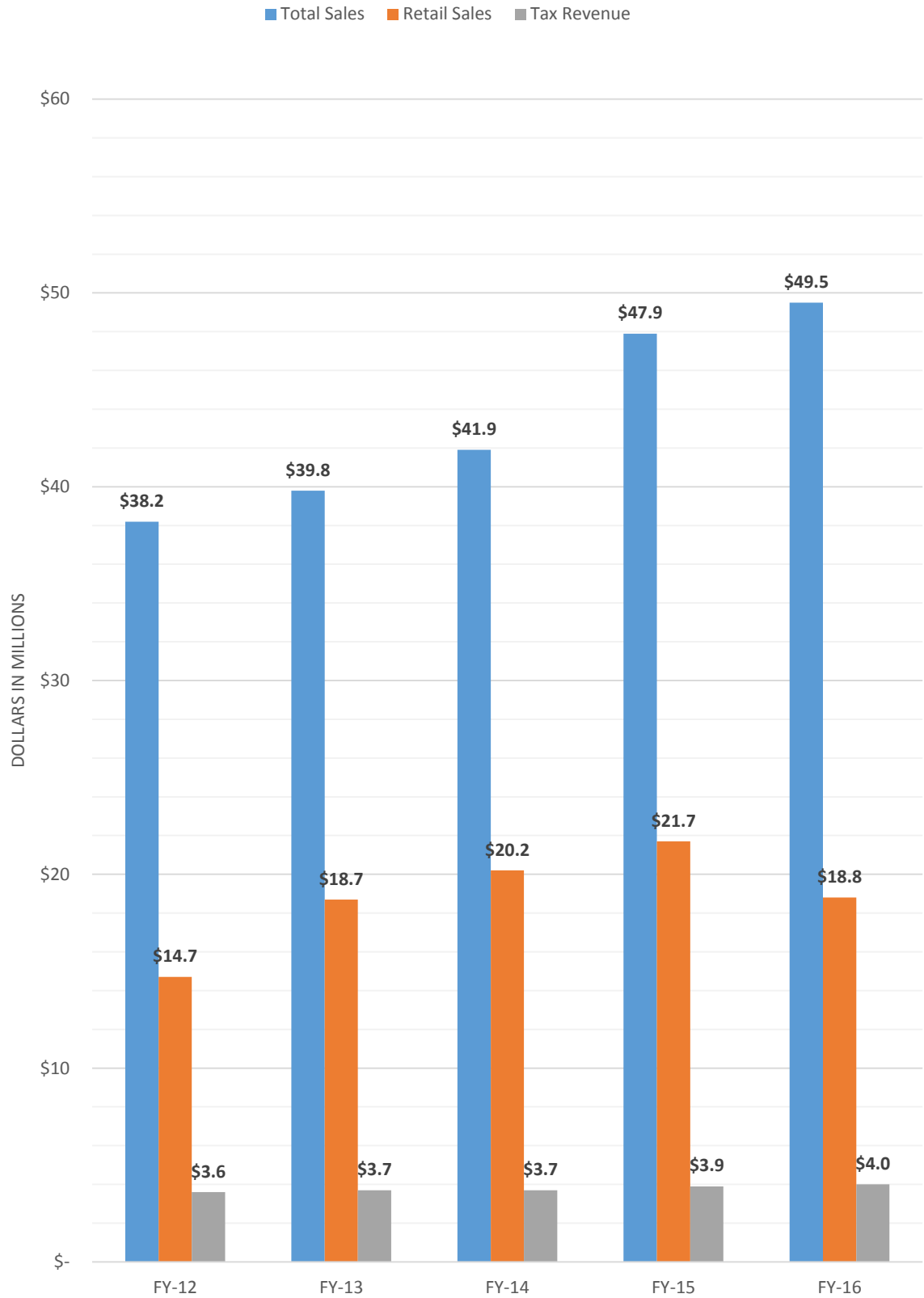


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



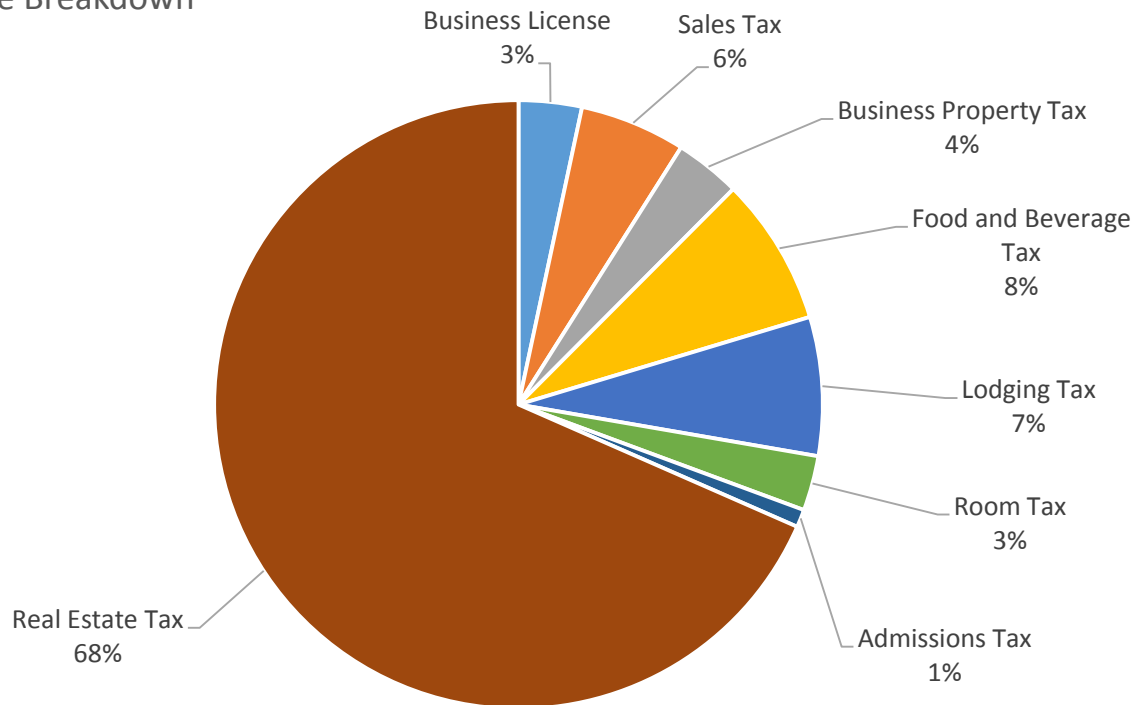
Ocean View Central - Five Year Comparison



GREATER OCEAN VIEW CENTRAL

FY 2016

Revenue Breakdown



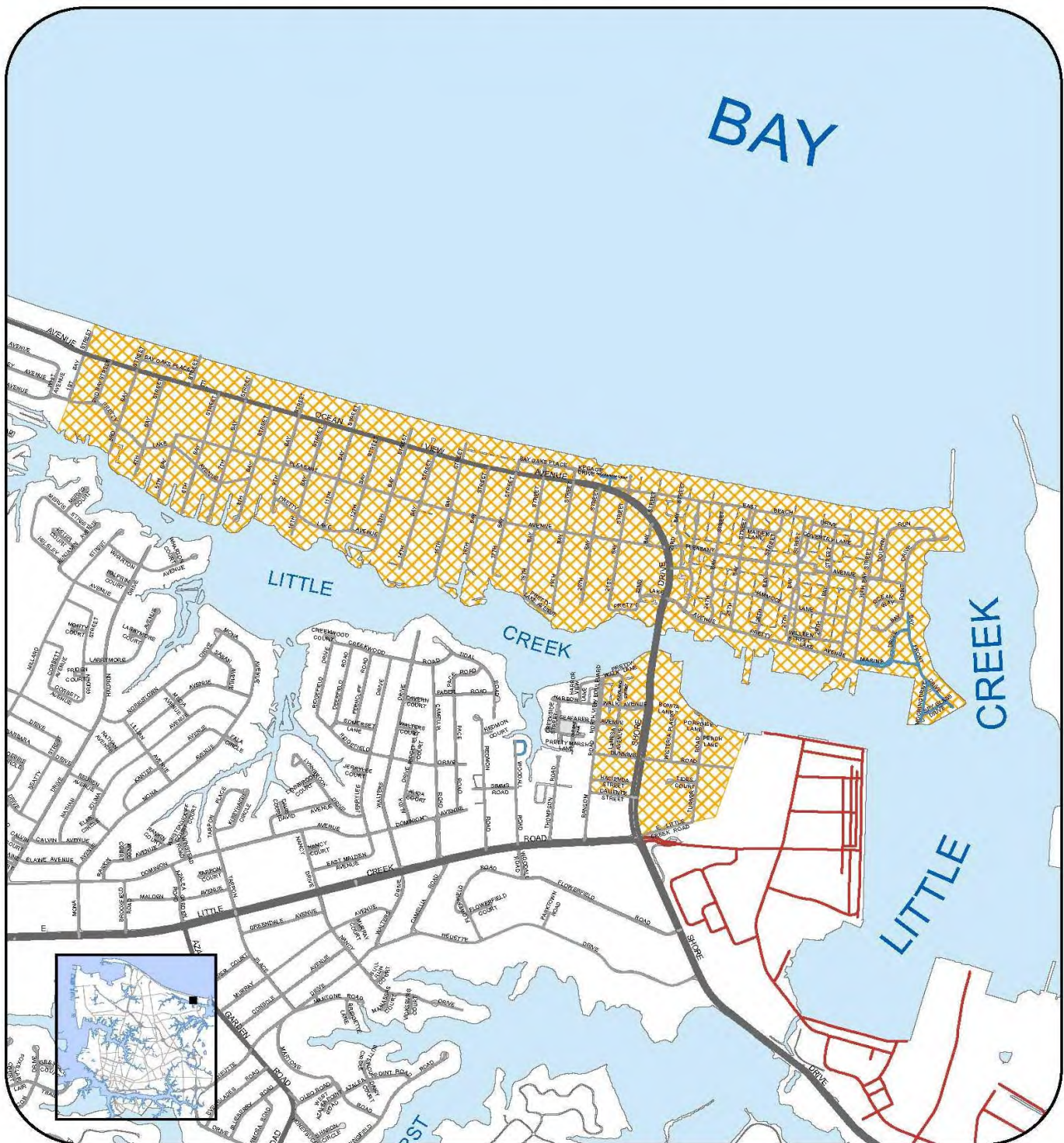
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$47,902,739	\$49,459,555	3.25%
Total Retail Sales	\$21,709,756	\$18,839,554	-13.22%
Total Assessed Value Real Estate	\$229,819,400	\$233,711,300	1.69%
Revenue Produced From:			
Business License	\$129,544	\$142,509	10.01%
Estimated Sales Tax (1%)*	\$217,098	\$188,396	-13.22%
Business Property Tax	\$135,117	\$98,892	-26.81%
Food and Beverage Tax (6.5%)	\$304,323	\$348,716	14.59%
Lodging Tax (8%)	\$284,608	\$349,946	22.96%
Room Tax	\$112,640	\$145,968	29.59%
Admissions Tax (10%)	\$36,399	\$51,765	42.22%
Real Estate Tax	\$2,642,741	\$2,637,909	-0.18%
Total Revenue***	\$3,862,470	\$3,964,101	2.63%

*Based on reported Retail Sales

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Ocean View East Beach



Legend



Greater Ocean View
East Beach
Financial District

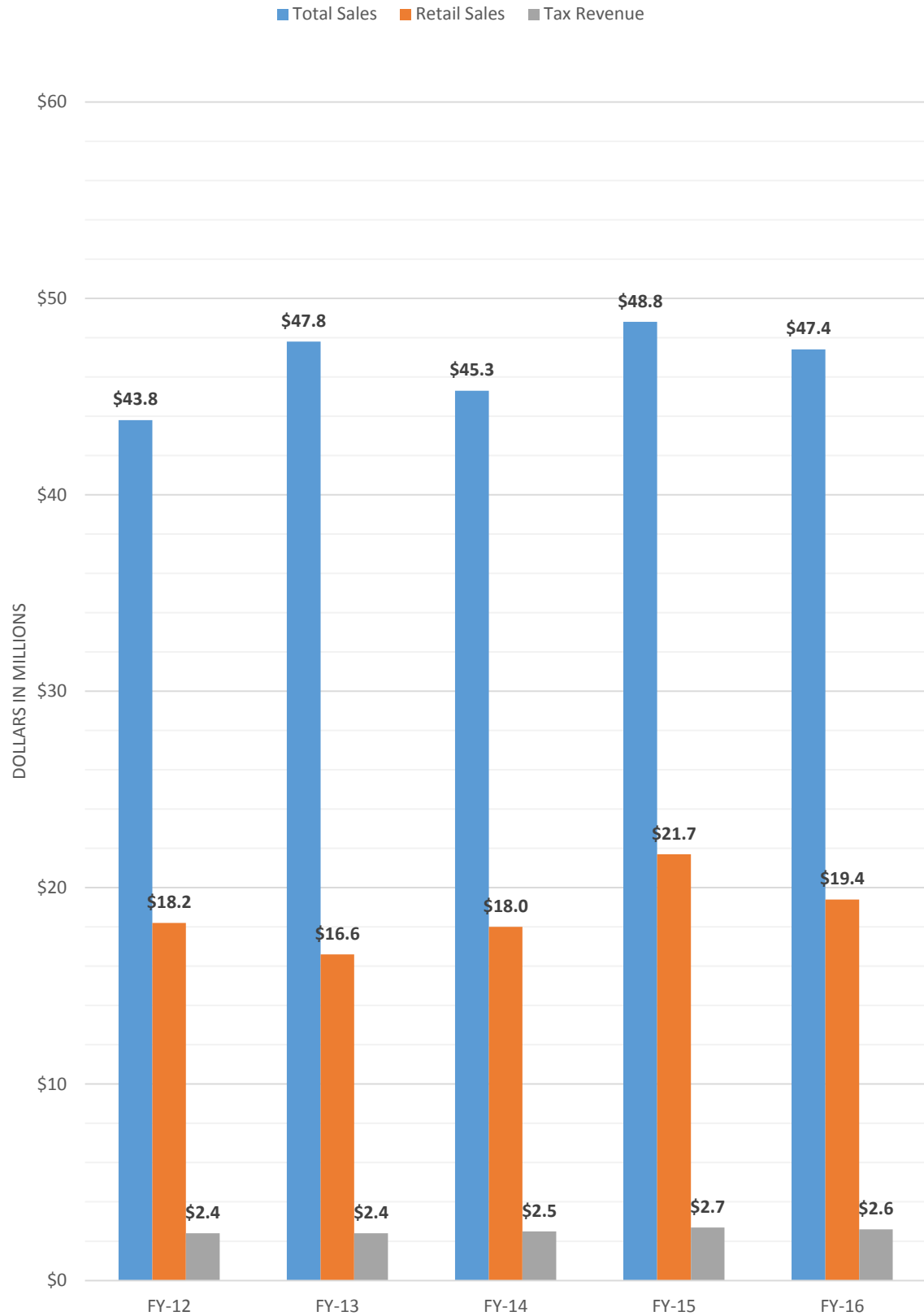


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



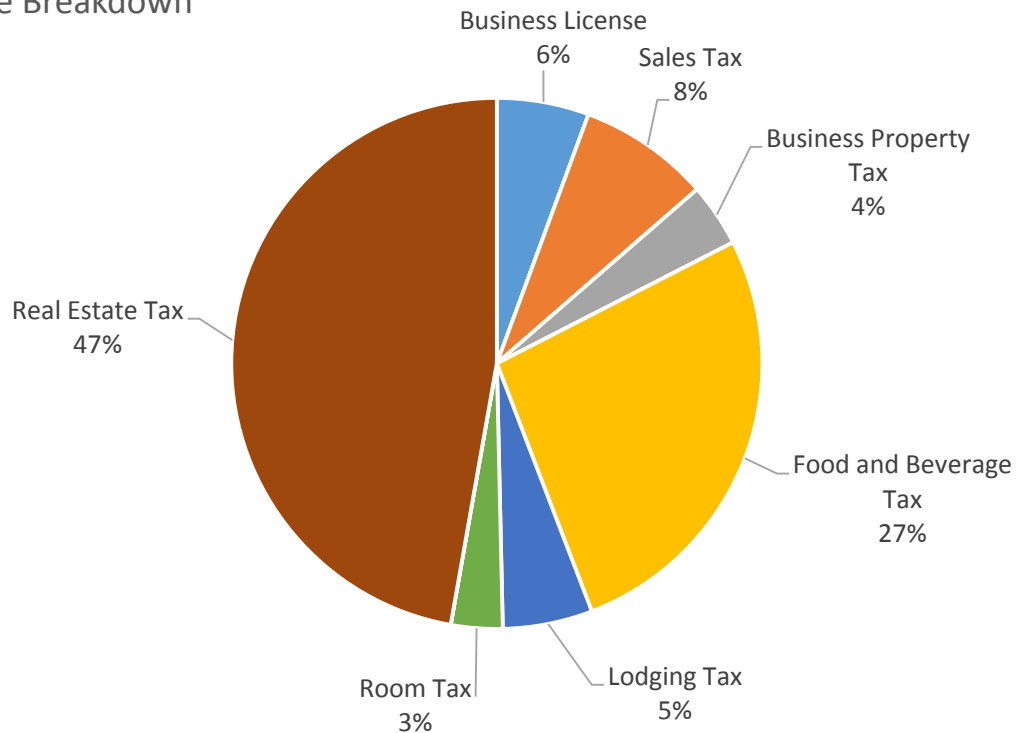
East Beach - Five Year Comparison



GREATER OCEAN VIEW EAST BEACH

FY 2016

Revenue Breakdown



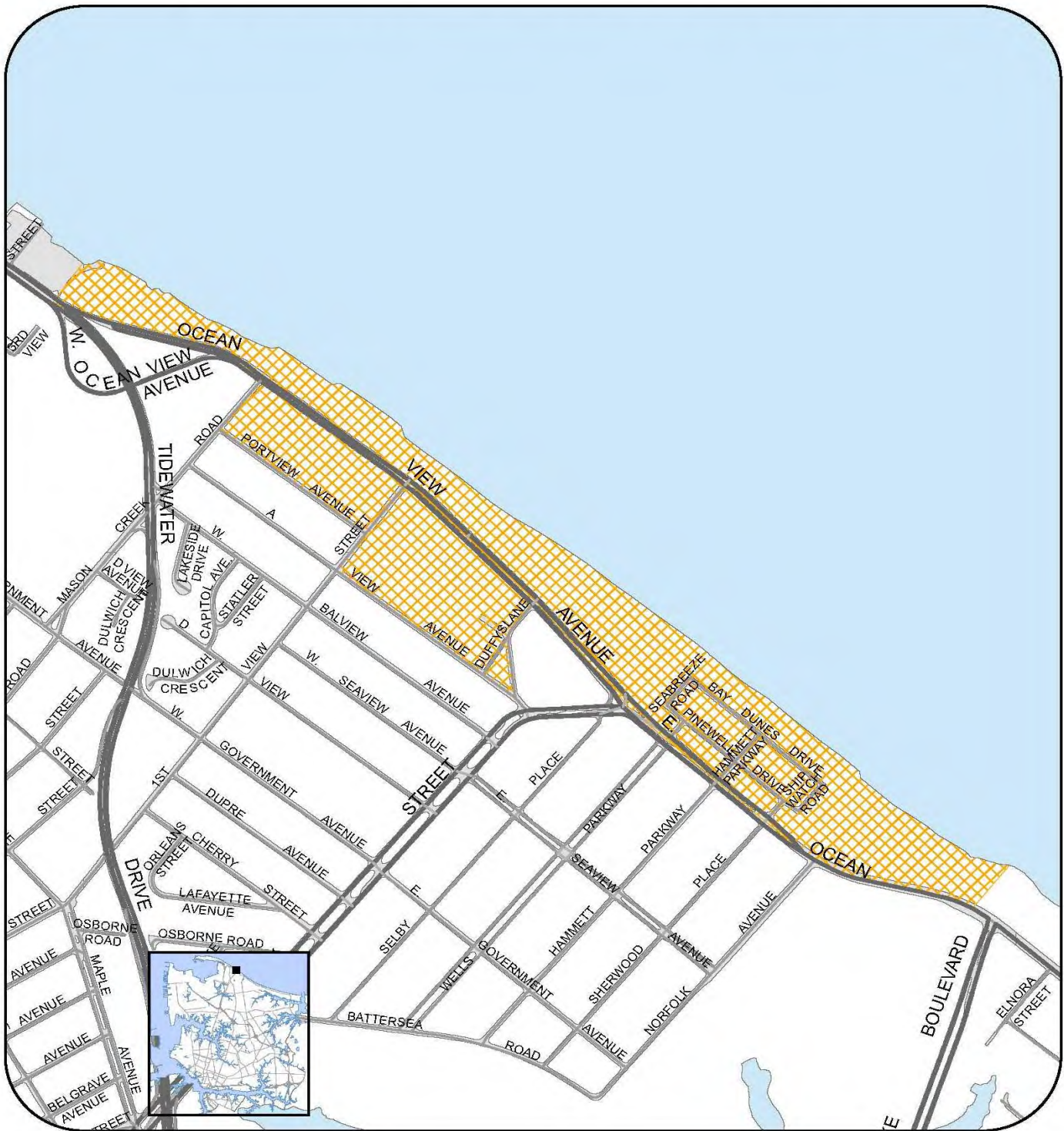
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$48,810,673	\$47,408,924	-2.87%
Total Retail Sales	\$21,705,258	\$19,373,588	-10.74%
Total Assessed Value Real Estate	\$116,843,500	\$120,366,100	3.01%
Revenue Produced From:			
Business License	\$152,300	\$149,642	-1.75%
Estimated Sales Tax (1%)*	\$217,053	\$193,736	-10.74%
Business Property Tax	\$104,581	\$109,120	4.34%
Food and Beverage Tax (6.5%)	\$724,901	\$700,631	-3.35%
Lodging Tax (8%)	\$148,380	\$115,712	-22.02%
Room Tax	\$85,279	\$56,311	-33.97%
Admissions Tax (10%)	\$0	\$96	0%
Real Estate Tax	\$1,281,426	\$1,330,948	3.86%
Total Revenue***	\$2,713,920	\$2,656,196	-2.13%

*Based on reported Retail Sales

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Greater Ocean View Shopping Center



Legend



Greater Ocean View
Shopping Center
Financial District

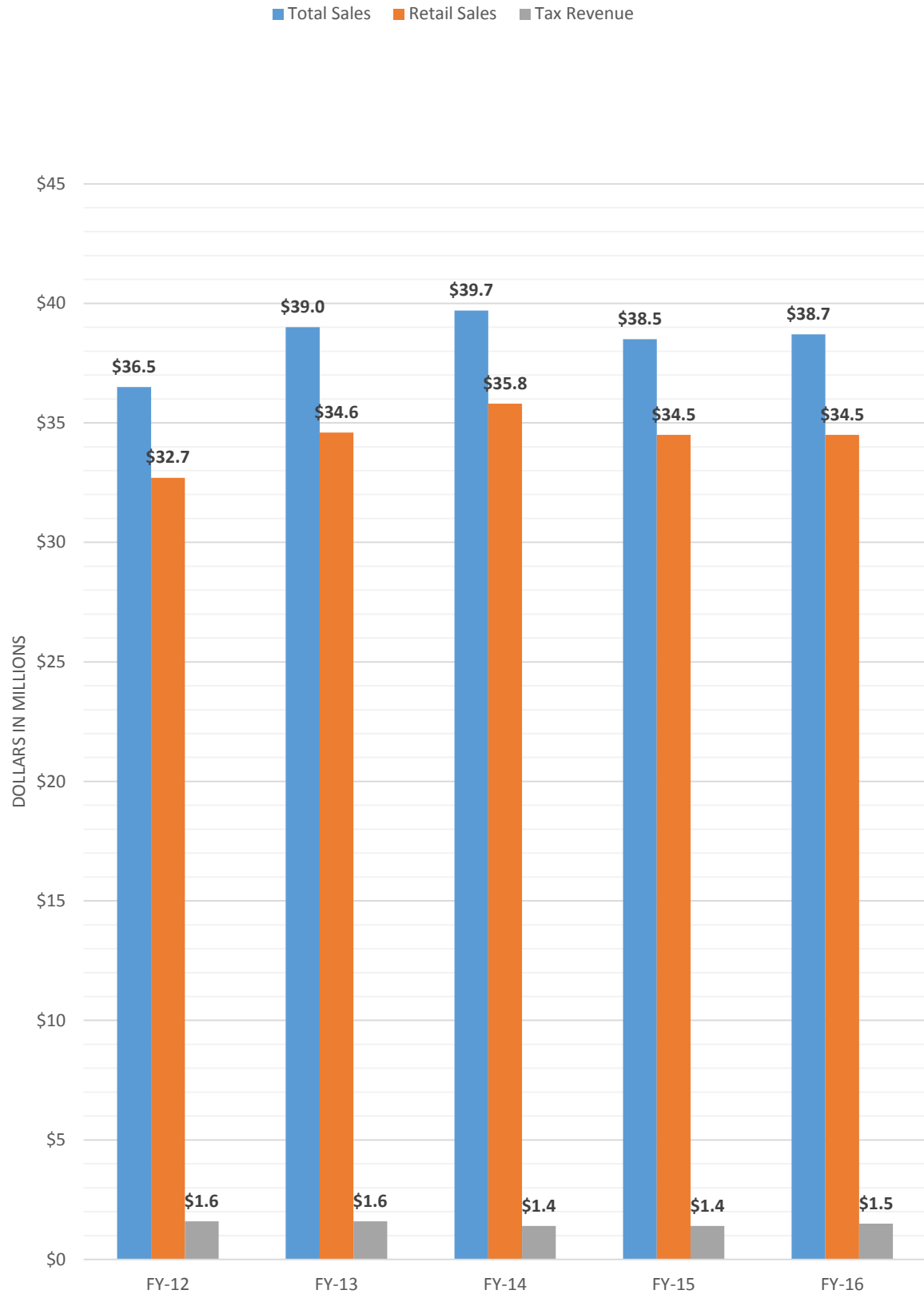


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



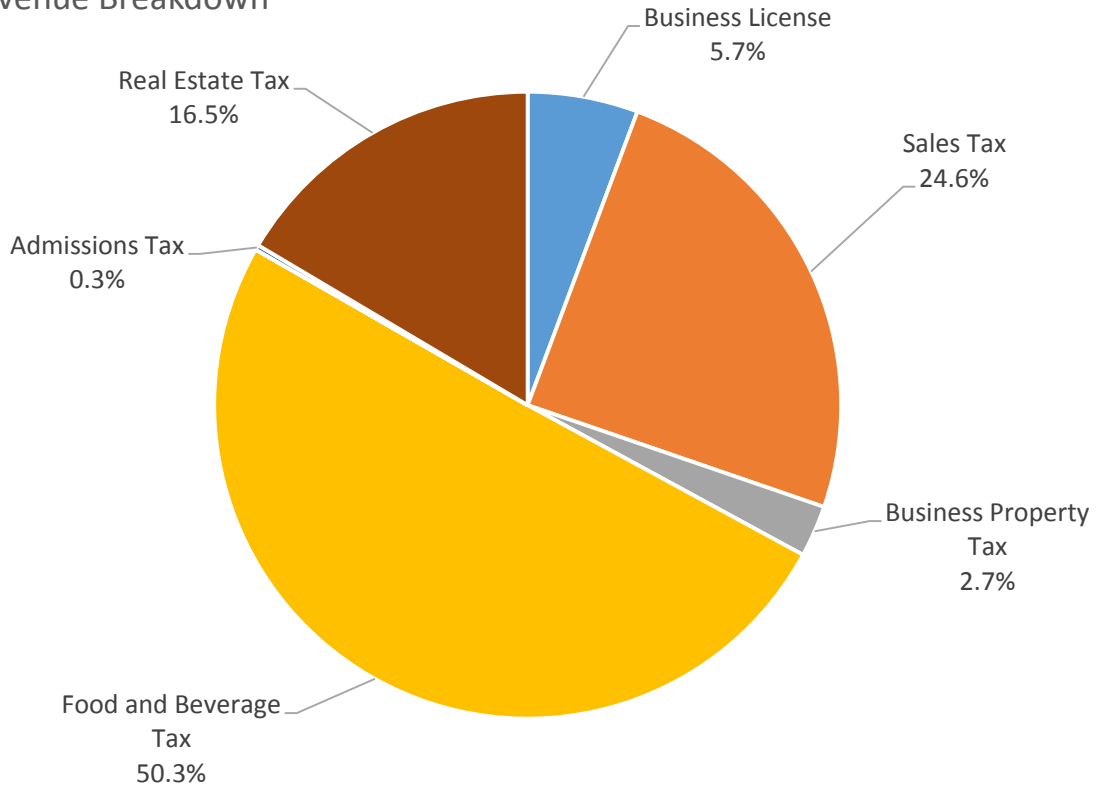
Ocean View Shopping Center - Five Year Comparison



GREATER OCEAN VIEW OV SHOPPING CENTER

FY 2016

Revenue Breakdown



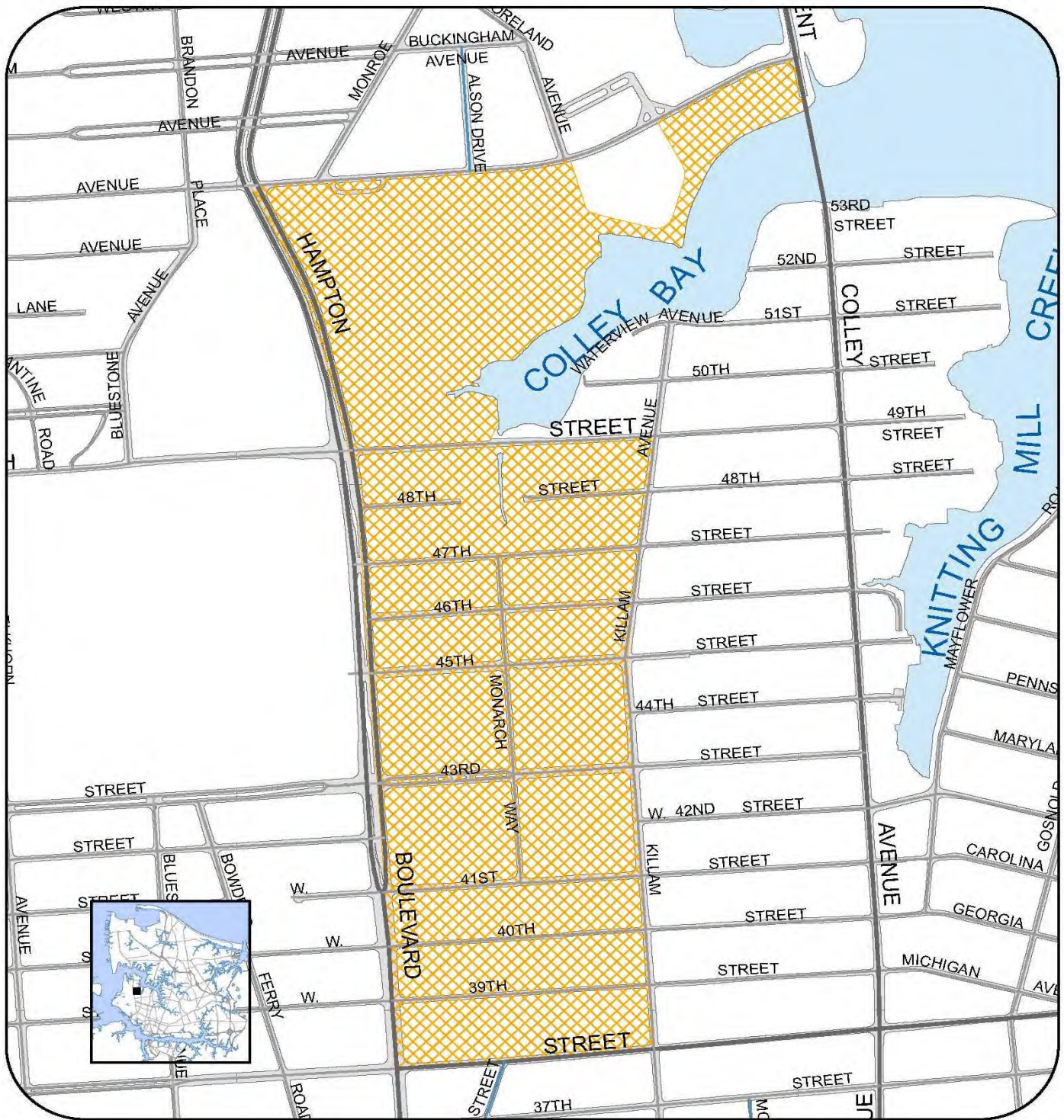
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$38,500,590	\$38,667,254	0.43%
Total Retail Sales	\$34,529,134	\$34,522,486	-0.02%
Total Assessed Value Real Estate	\$19,907,400	\$20,234,700	1.64%
Revenue Produced From:			
Business License	\$80,025	\$81,312	1.61%
Estimated Sales Tax (1%)*	\$345,291	\$345,225	-0.02%
Business Property Tax	\$37,407	\$88,648	136.98%
Food and Beverage Tax (6.5%)	\$707,525	\$754,142	6.59%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$3,543	\$1,868	0.00%
Real Estate Tax	\$231,538	\$232,699	0.50%
Total Revenue***	\$1,405,329	\$1,503,894	7.01%

*Based on reported Retail Sales

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Old Dominion University Village



Legend



Old Dominion
University Village
Financial District

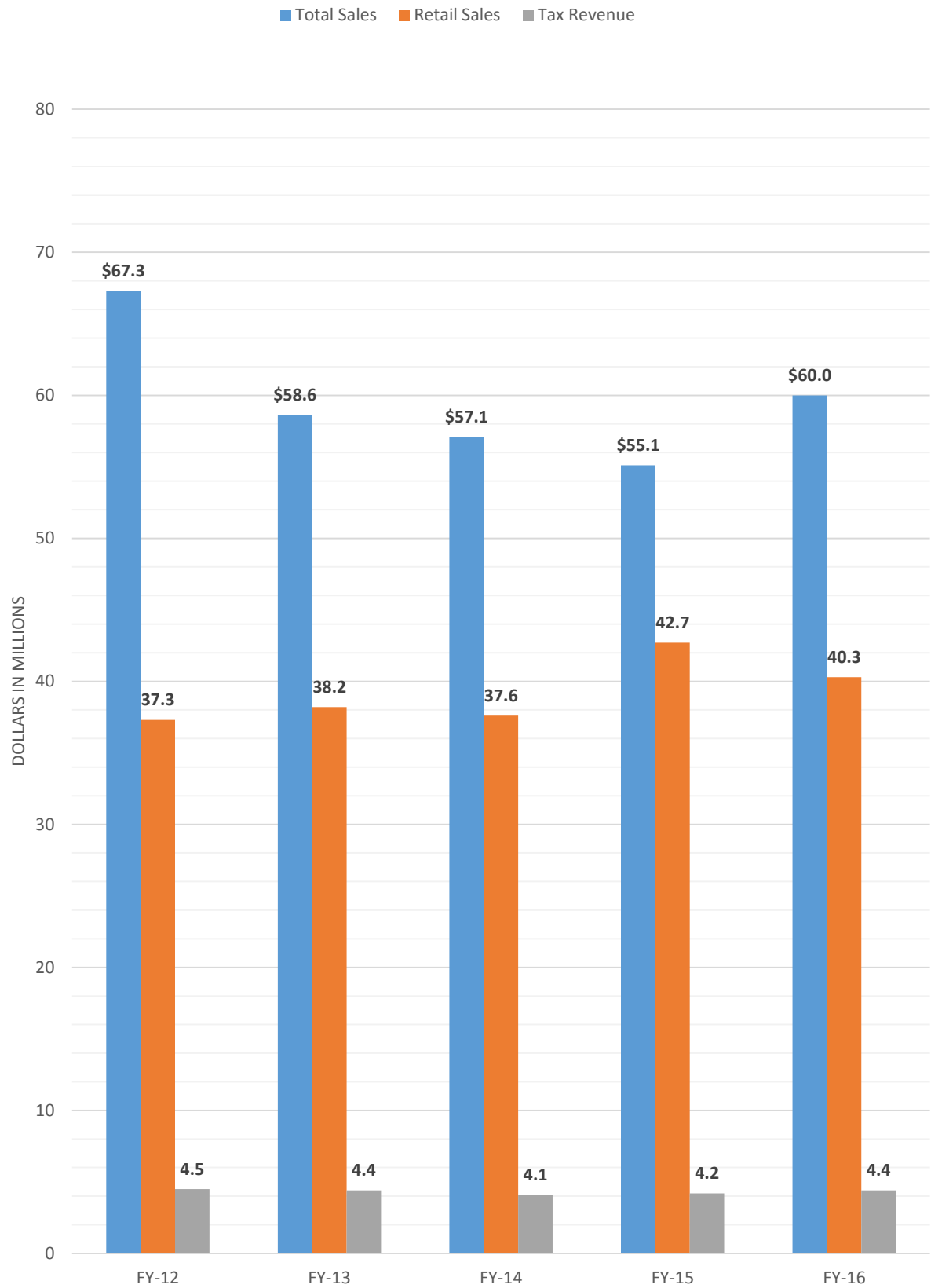


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



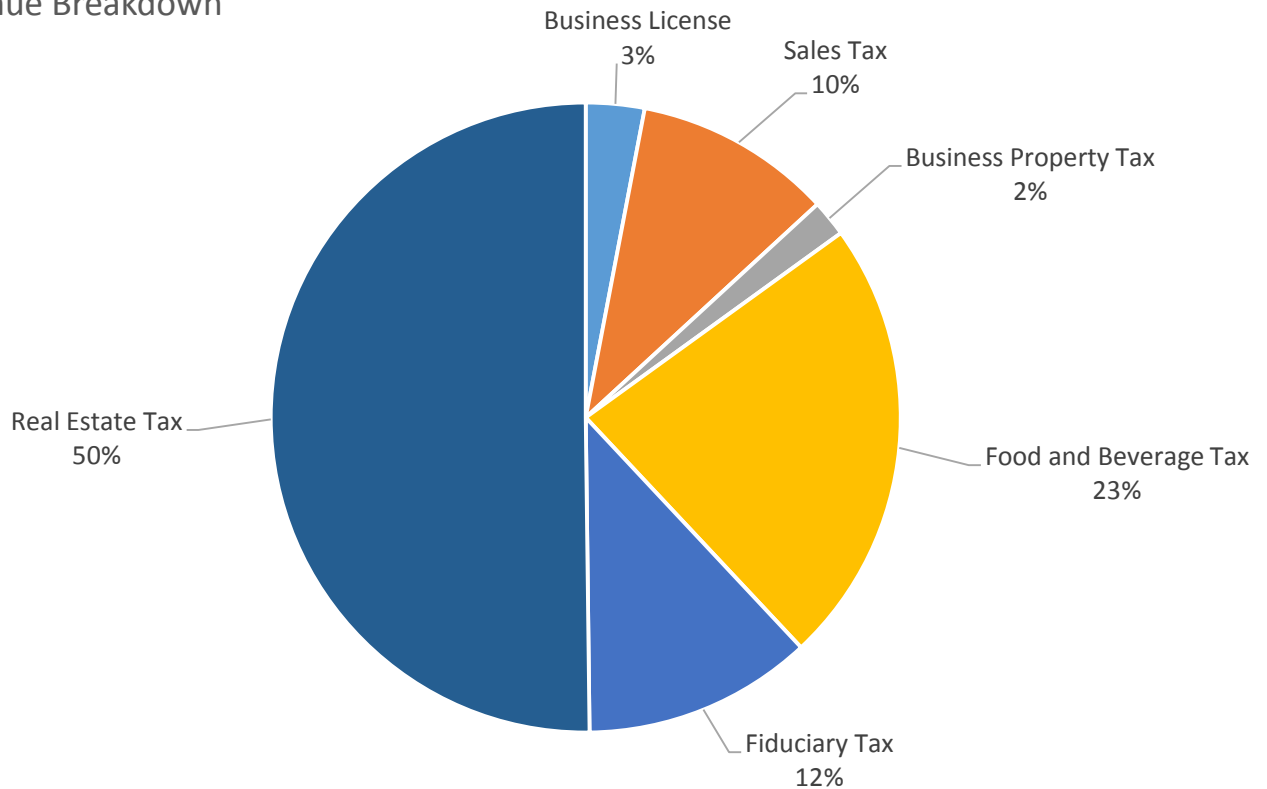
Old Dominion Village - Five Year Comparison



OLD DOMINION UNIVERSITY VILLAGE

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$55,091,186	\$60,033,079	8.97%
Total Retail Sales	\$42,762,339	\$40,322,509	-5.71%
Total Assessed Value Real Estate	\$191,916,600	\$199,244,300	3.82%
Revenue Produced From:			
Business License	\$126,607	\$141,162	11.50%
Estimated Sales Tax (1%)*	\$427,623	\$403,225	-5.71%
Business Property Tax	\$79,145	\$119,696	51.24%
Food and Beverage Tax (6.5%)	\$968,089	\$1,147,311	18.51%
Fiduciary Taxes**	\$496,535	\$439,566	-11.47%
(Lodging, Room & Admissions)			
Real Estate Tax	\$2,114,329	\$2,180,298	3.12%
Total Revenue***	\$4,212,328	\$4,431,258	5.20%

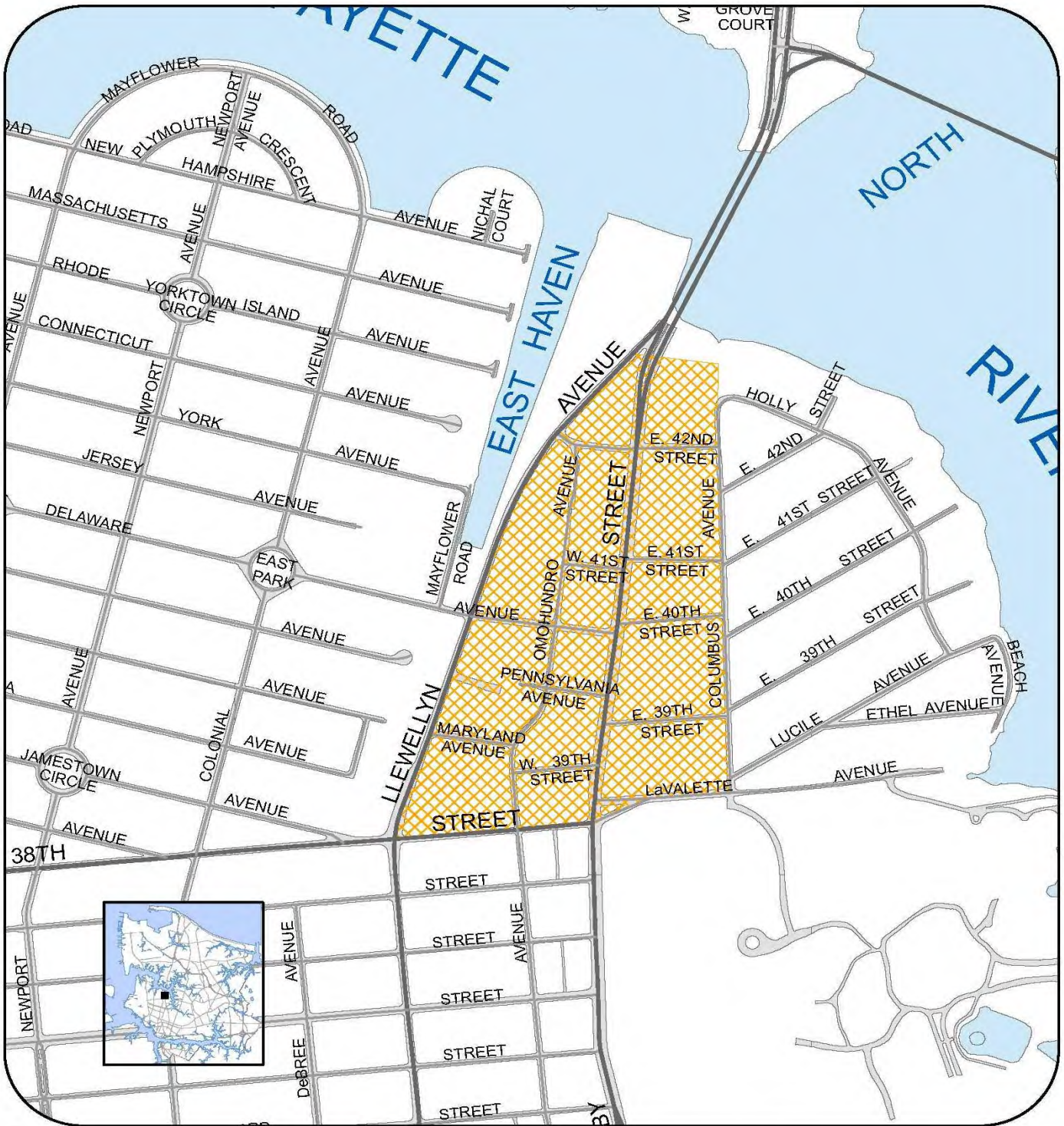
*Based on reported Retail Sales

** Lodging, Room, and Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

Riverview Village



Legend



Riverview Village
Financial District

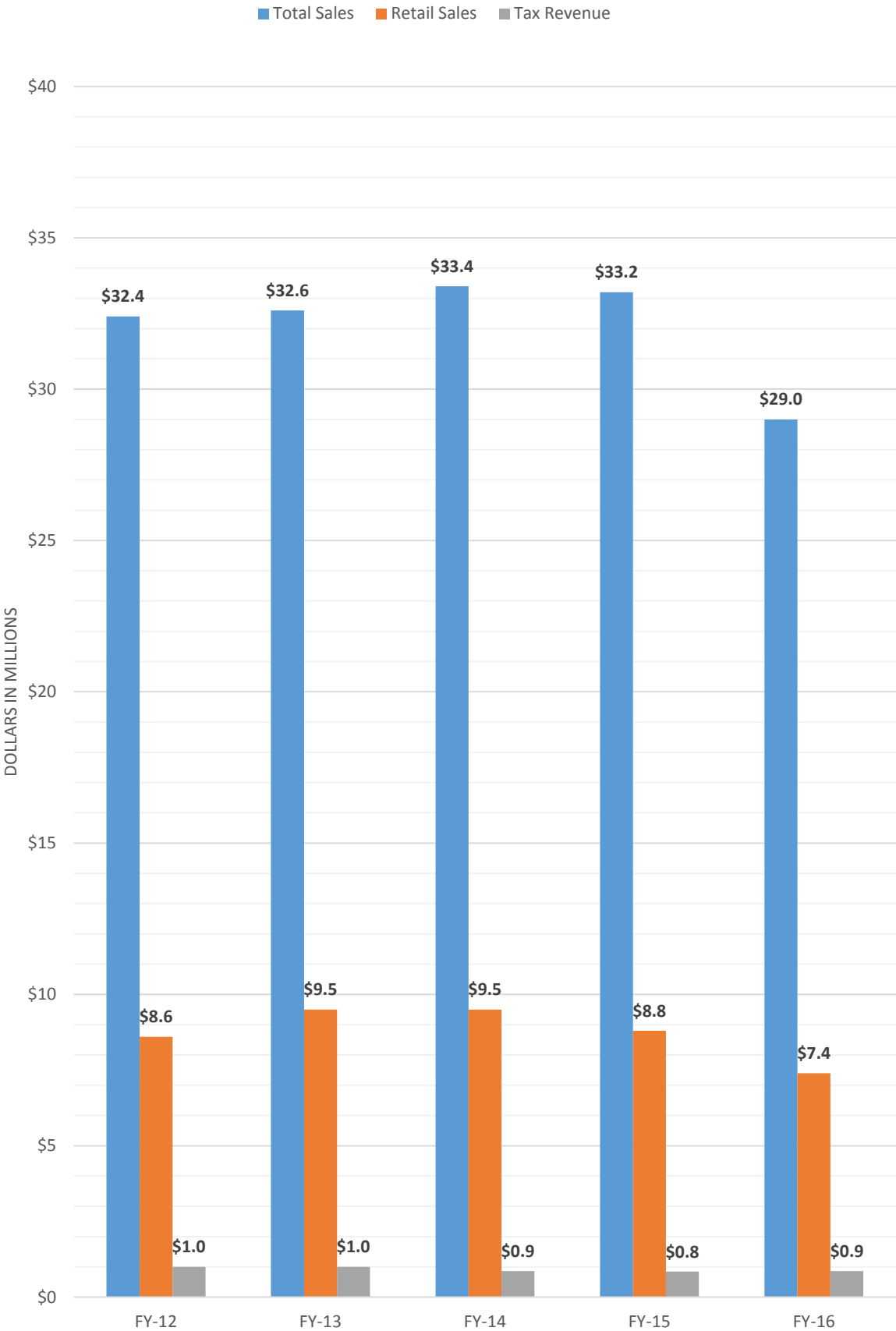


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



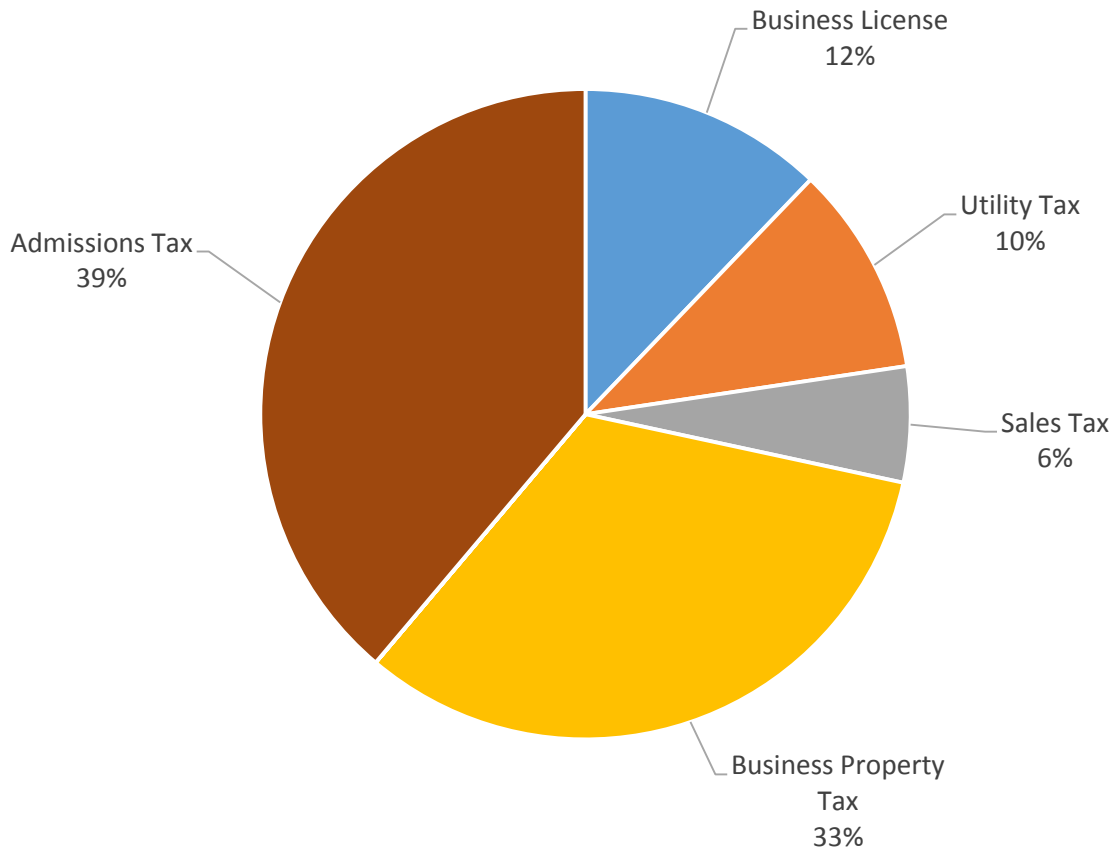
Riverview - Five Year Comparison



RIVERVIEW VILLAGE

FY 2016

Revenue Breakdown



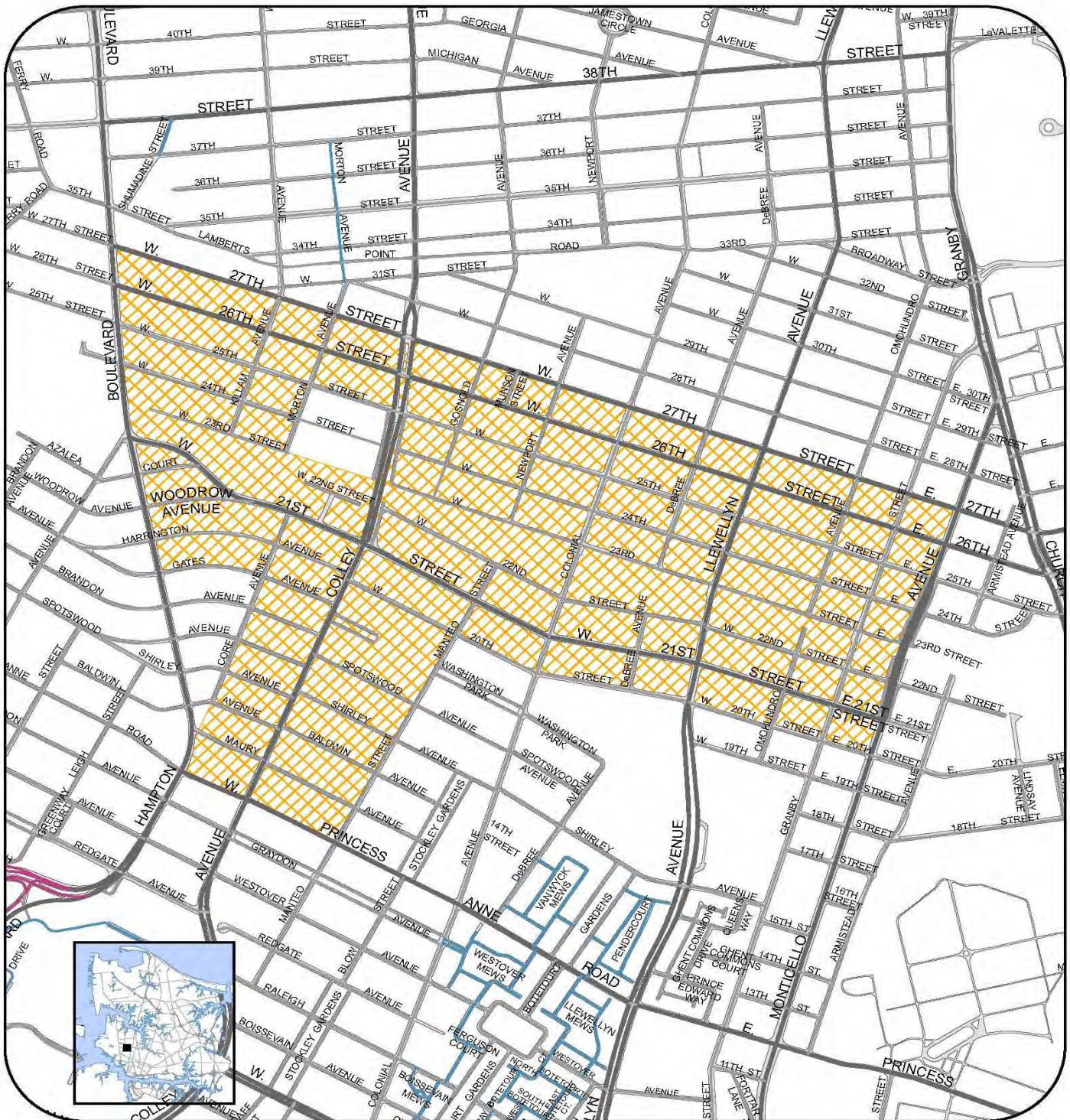
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$33,168,088	\$28,955,371	-12.70%
Total Retail Sales	\$8,804,951	\$7,372,598	-16.27%
Total Assessed Value Real Estate	\$28,046,600	\$29,380,300	4.76%
Revenue Produced From:			
Business License	\$102,529	\$91,953	-10.32%
Estimated Sales Tax (1%)*	\$88,050	\$73,726	-16.27%
Business Property Tax	\$48,418	\$64,063	32.31%
Food and Beverage Tax (6.5%)	\$276,152	\$302,936	9.70%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$0	\$0	0.00%
Real Estate Tax	\$327,023	\$329,933	0.89%
Total Revenue***	\$842,172	\$862,611	2.43%

*Based on reported Retail Sales


*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

21ST STREET



Legend

 21st Street
Financial District

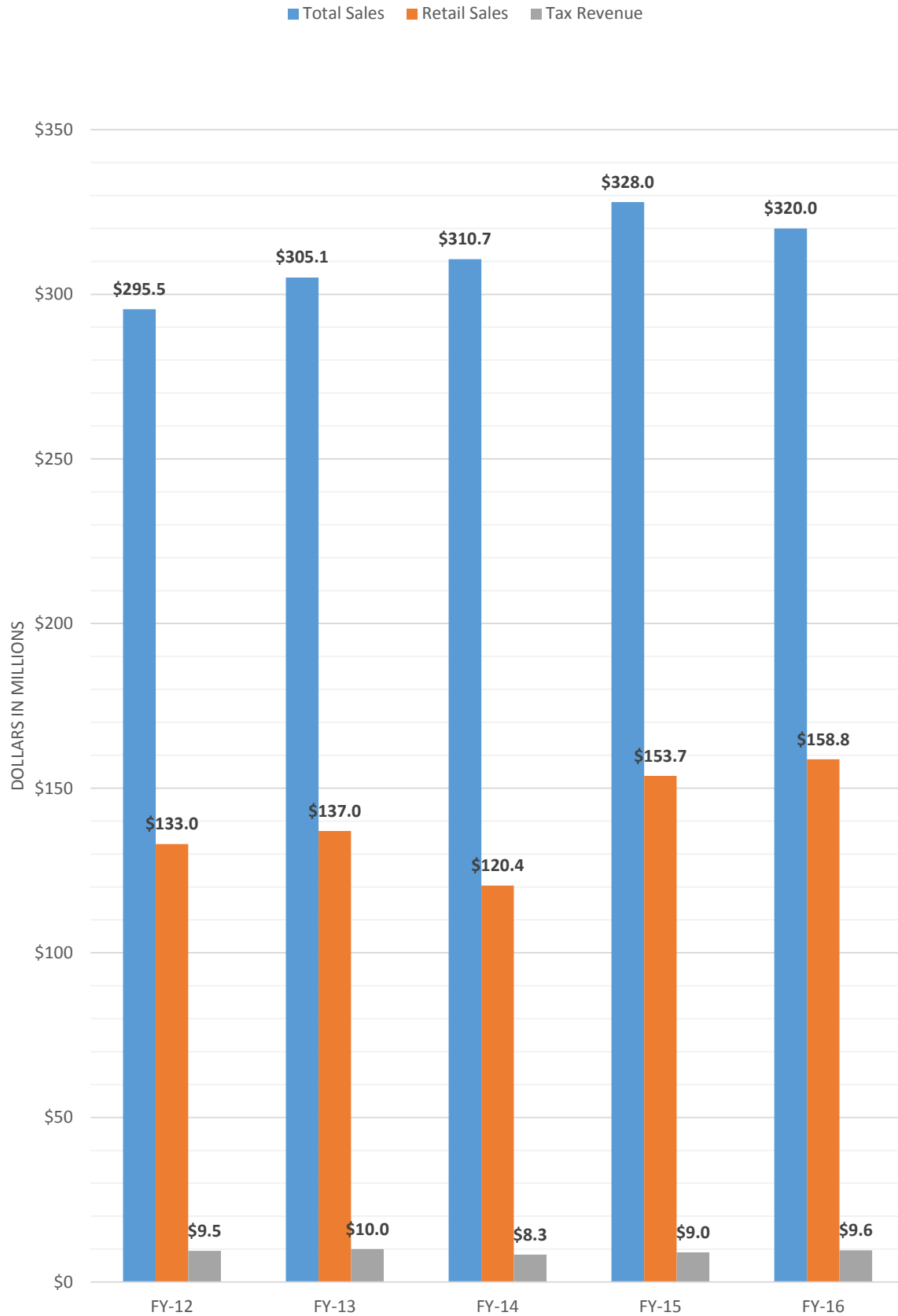


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



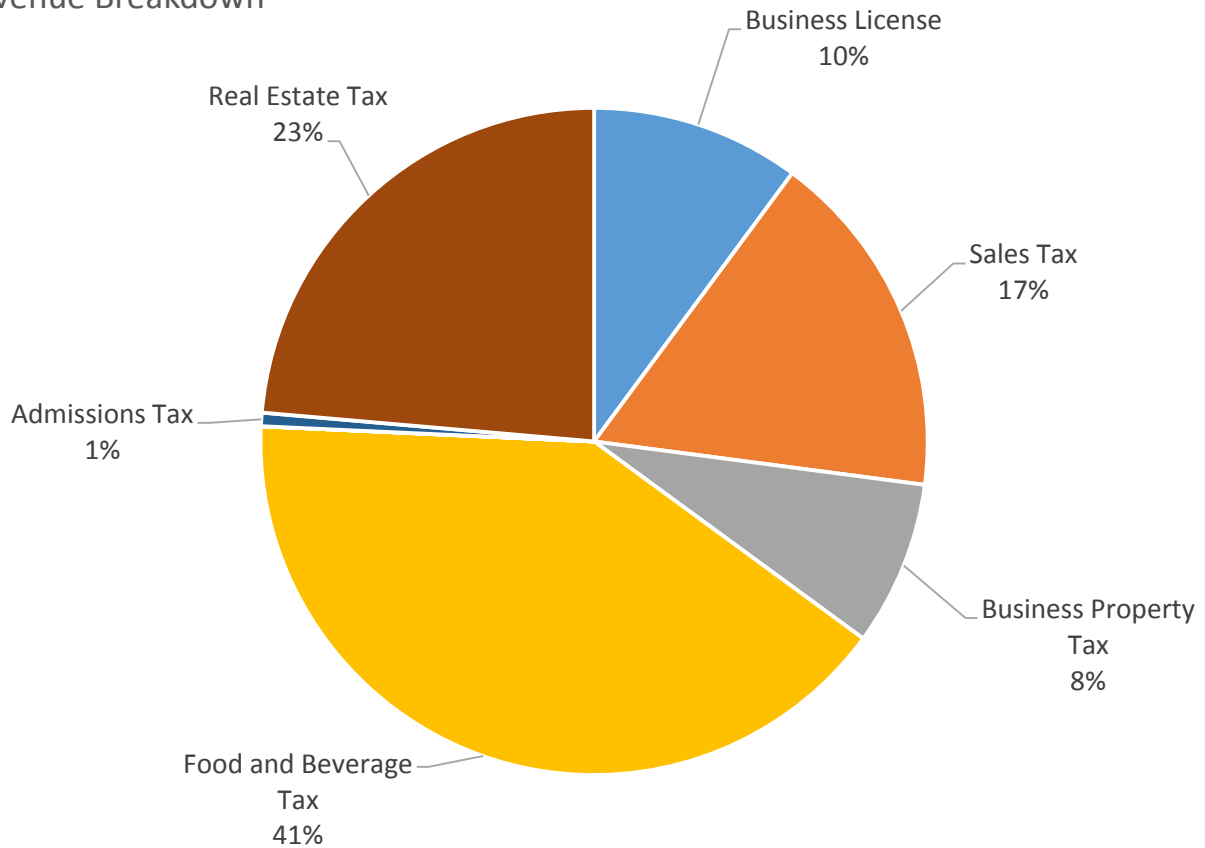
21st Street - Five Year Comparison



21st STREET

FY 2016

Revenue Breakdown



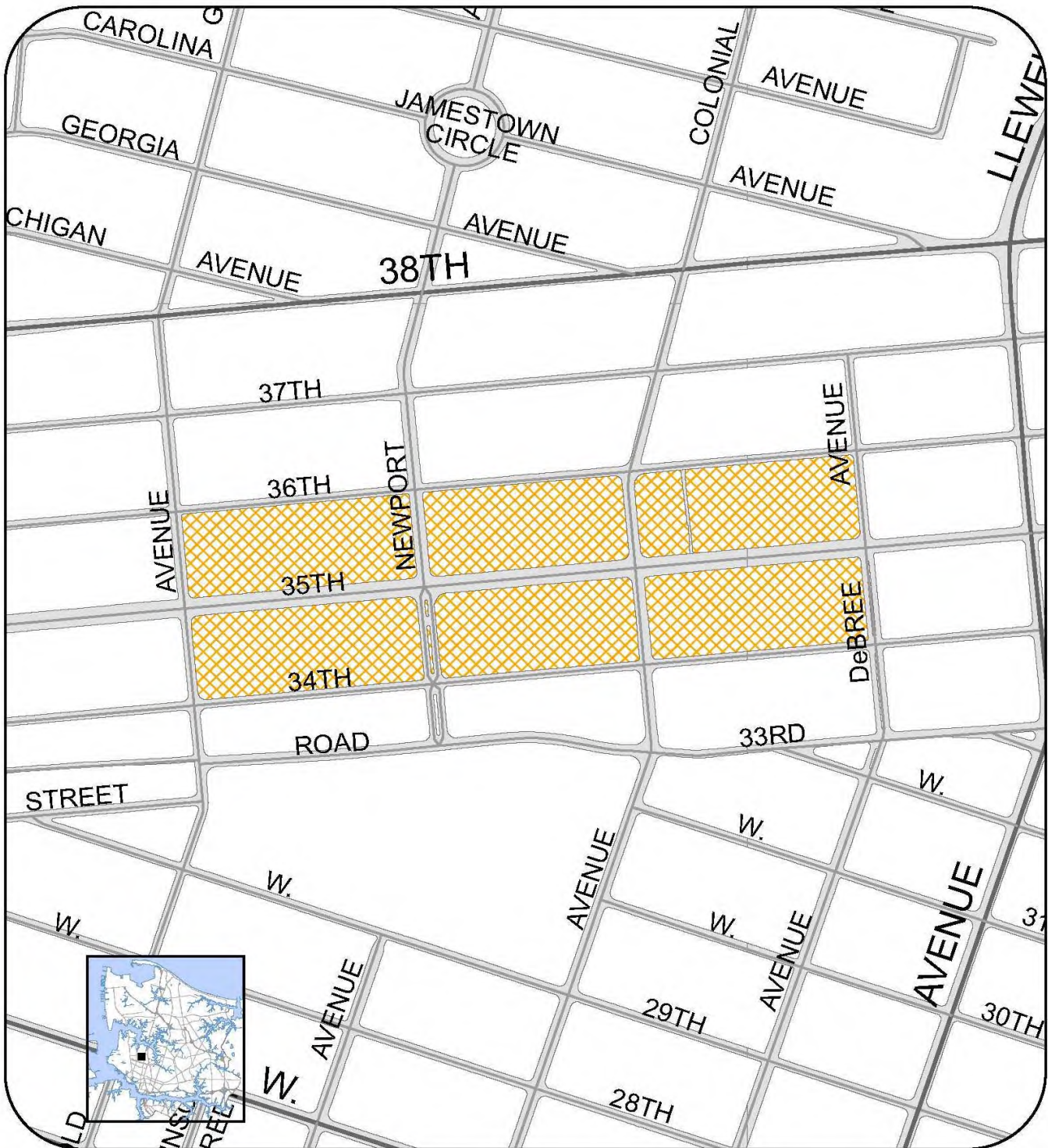
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$328,037,571	\$319,094,446	-2.73%
Total Retail Sales	\$153,756,165	\$158,759,896	3.25%
Total Assessed Value Real Estate	\$226,021,500	\$230,751,500	2.09%
Revenue Produced From:			
Business License	\$918,505	\$886,257	-3.51%
Estimated Sales Tax (1%)*	\$1,537,562	\$1,587,599	3.25%
Business Property Tax	\$724,024	\$1,022,482	41.22%
Food and Beverage Tax (6.5%)	\$3,689,087	\$3,804,246	3.12%
Lodging Tax (8%)	\$0	\$0	0.00%
Room Tax	\$0	\$0	0.00%
Admissions Tax (10%)	\$58,909	\$59,220	0.53%
Real Estate Tax	\$2,142,476	\$2,241,358	4.62%
Total Revenue***	\$9,070,563	\$9,601,162	5.85%

*Based on reported Retail Sales


*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.

35TH STREET



Legend

 35th Street
Financial District

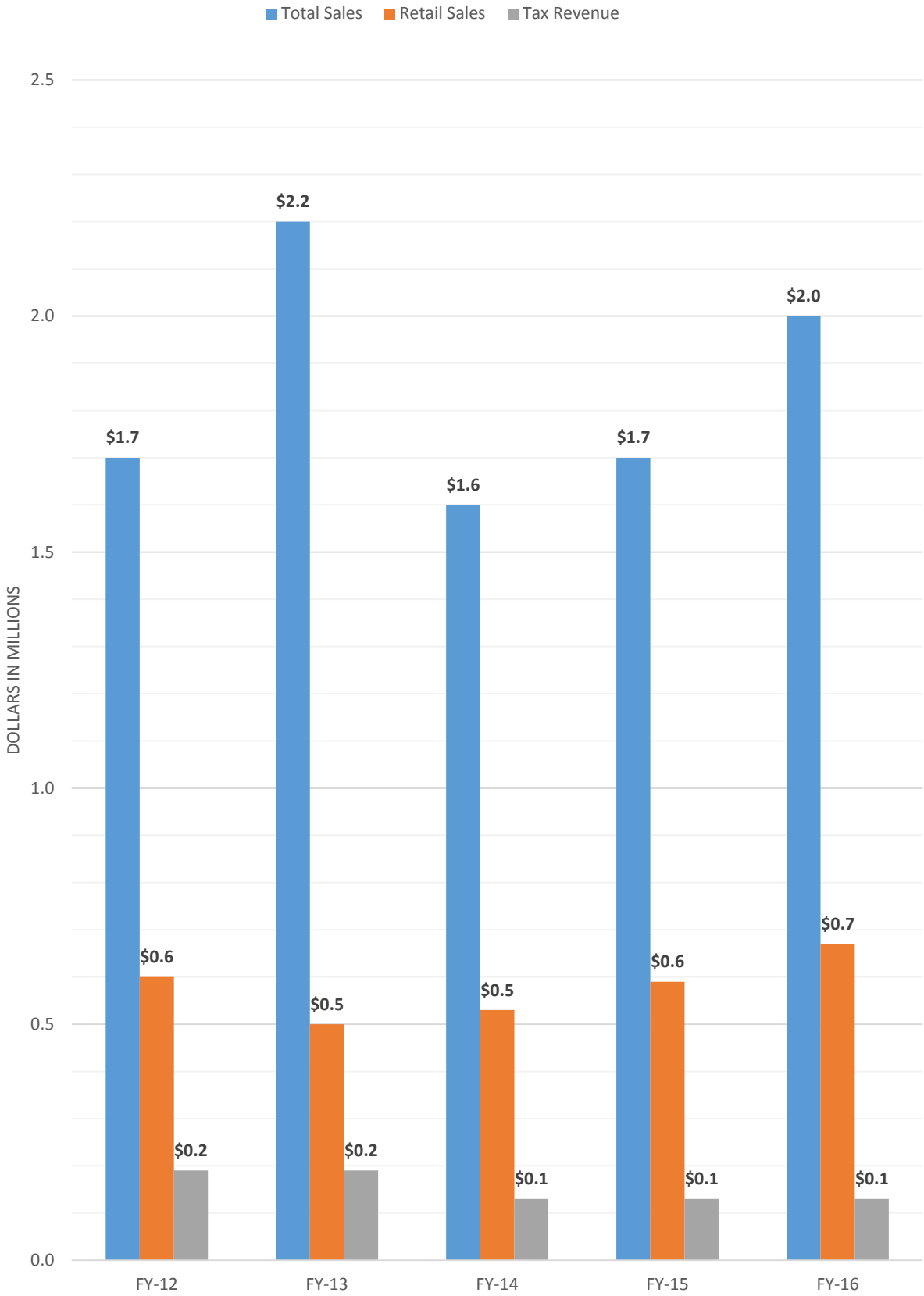


Created by the Department of Communications
and Technology, GIS Bureau. This Map is intended for graphic purposes only.
Financial District boundaries provided by the Office of the
Commissioner of the Revenue.

Date: June 2016



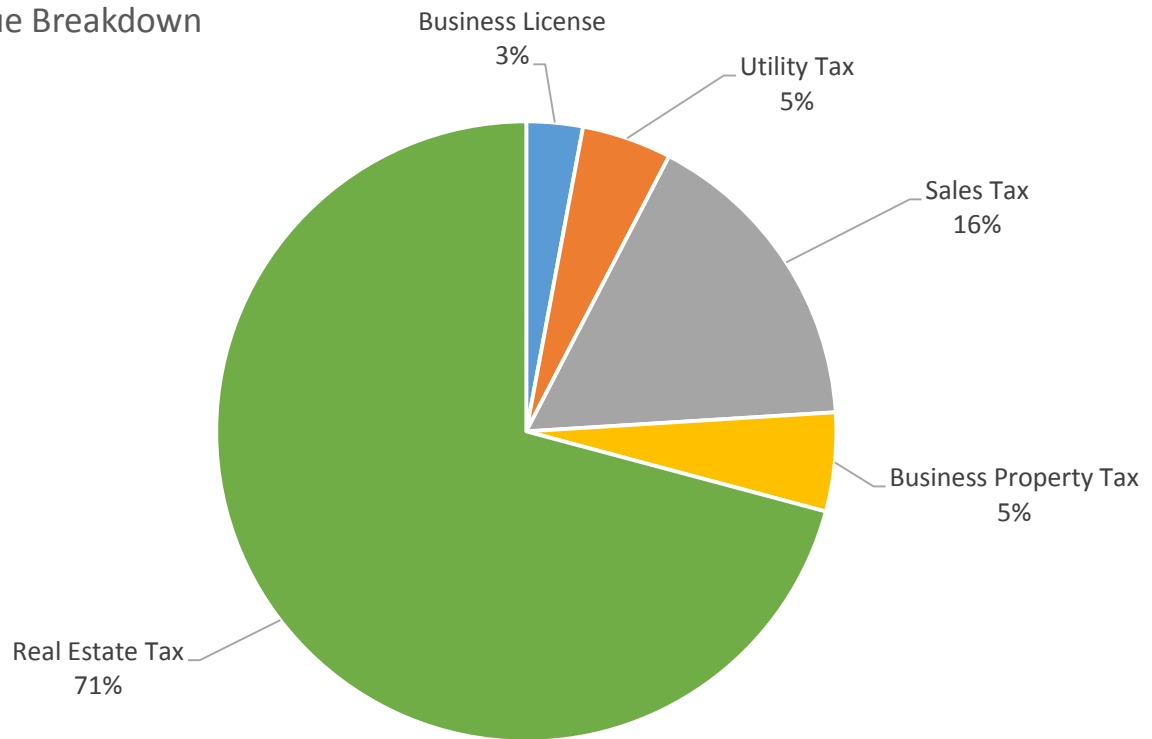
35th Street - Five Year Comparison



35TH STREET

FY 2016

Revenue Breakdown



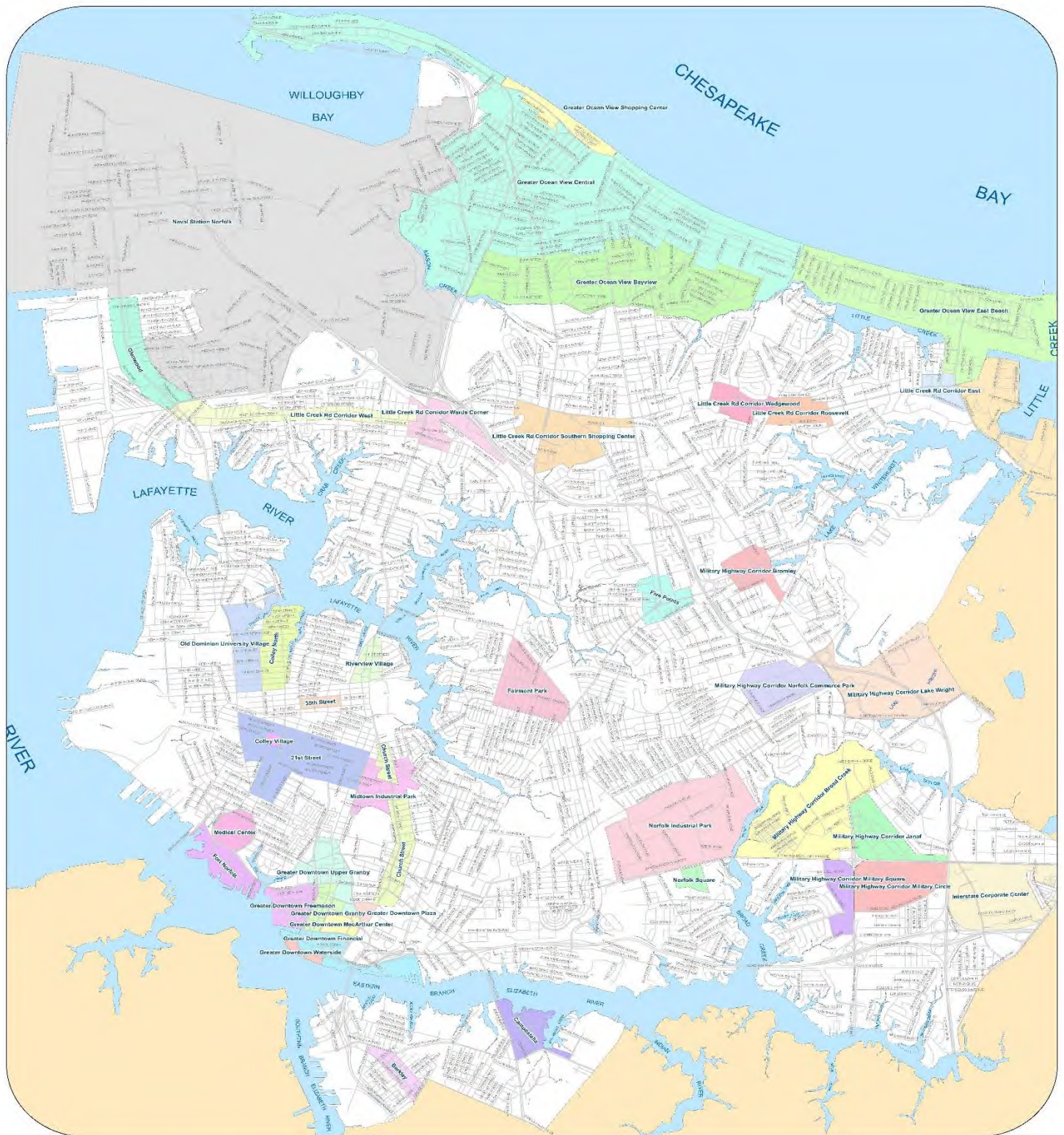
Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$1,715,413	\$1,999,917	16.59%
Total Retail Sales	\$587,773	\$670,711	14.11%
Total Assessed Value Real Estate	\$7,751,200	\$7,946,400	2.52%
Revenue Produced From:			
Business License	\$3,687	\$8,202	122.46%
Estimated Sales Tax (1%)*	\$5,878	\$6,707	14.11%
Business Property Tax	\$20,585	\$18,849	-8.43%
Fiduciary Taxes**	\$6,458	\$5,034	-22.05%
(Food and Beverage, Lodging, Room & Admissions)			
Real Estate Tax	\$88,940	\$89,449	0.57%
Total Revenue***	\$125,548	\$128,241	2.15%

*Based on reported Retail Sales

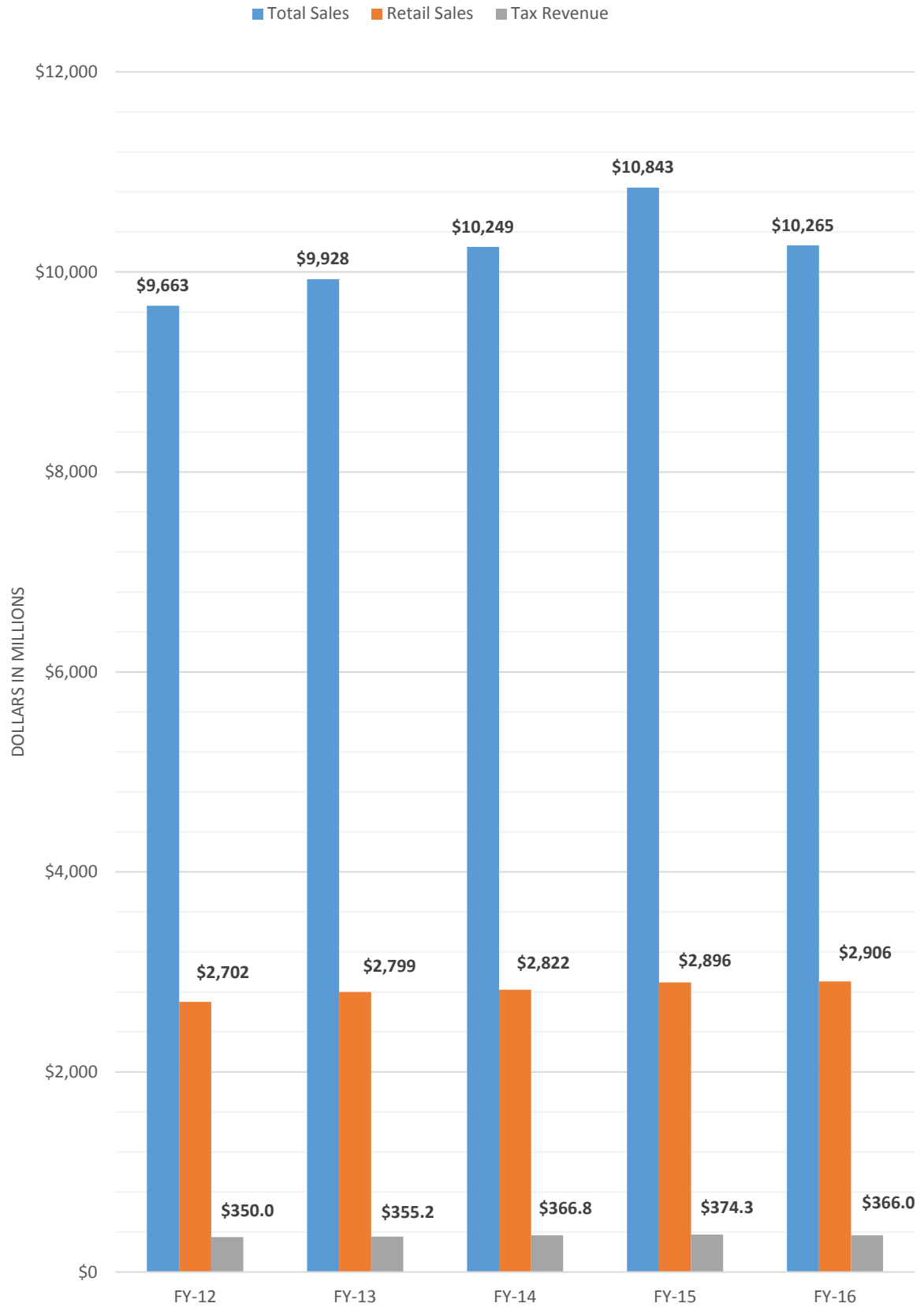
** Food and Beverage, Lodging, Room, and Admissions Taxes are consolidated in this district as required in Virginia State Code § 58.1-3.

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.

This page intentionally left blank.



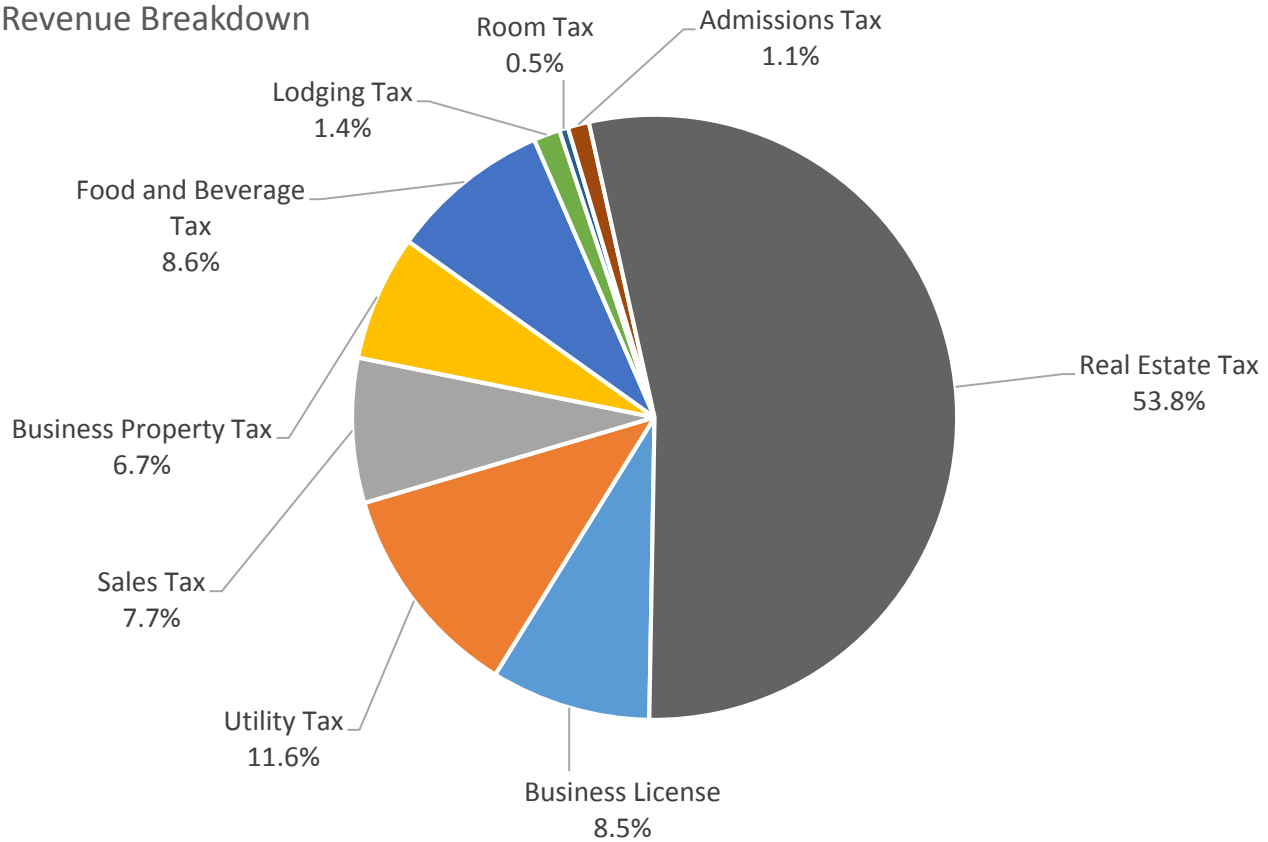
All Norfolk - Five Year Comparison



AGGREGATE ALL NORFOLK

FY 2016

Revenue Breakdown



Sales and Assessments:	FY 2015	FY 2016	% Change
Total All Sales	\$10,843,001,273	\$10,265,001,289	-5.33%
Total Retail Sales	\$2,896,060,534	\$2,906,896,743	0.37%
Total Assessed Value Real Estate	\$17,967,727,735	\$18,292,216,000	1.81%
Revenue Produced From:			
Business License	\$31,987,030	\$28,036,698	-12.35%
Utility Tax	\$43,445,785	\$33,303,856	-23.34%
Estimated Sales Tax (1%)*	\$28,960,605	\$29,068,967	0.37%
Business Property Tax	\$25,114,960	\$23,283,185	-7.29%
Food and Beverage Tax (6.5%)	\$32,229,542	\$33,767,798	4.77%
Lodging Tax (8%)	\$5,294,262	\$6,808,213	28.60%
Room Tax	\$1,752,806	\$1,907,144	8.81%
Admissions Tax (10%)	\$4,261,248	\$3,794,287	-10.96%
Real Estate Tax	\$201,230,755	\$205,938,535	2.34%
Total Revenue***	\$374,276,993	\$365,908,683	-2.24%

*Based on reported Retail Sales

*** Note - Utility Tax has been removed from this chart, due to changes in the information received from the Utility companies.